

TENNIS AUCKLAND ANNUAL REPORT

2021/2022

# **OUR VISION**

To make tennis a part of every Aucklander's life

# OUR PURPOSE

Creating
Exciting Tennis
Experiences

# OUR VALUES

Be courageous Enable others Strive to excel Inspire passion

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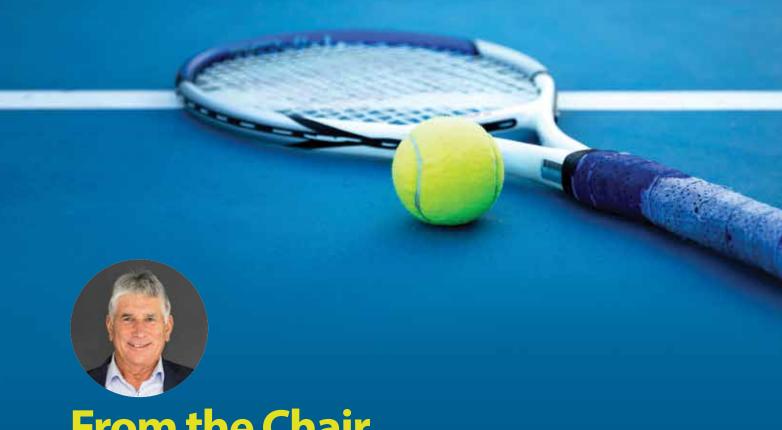
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# From the Chair

### **Howard Lewis**

It has been heart warming to see the enthusiasm and growth in the game following the challenges both clubs and their members have had to again contend with.

Clubs have been extremely positive and active despite the level of disruption and compromise especially around the summer tennis season.

In keeping with international trends, club membership has rebounded, our clubs are enjoying higher levels of participation, and the game is attracting more members of the community to participate through casual play and coaching programmes.

Rohan West joined Tennis Auckland as our new CEO at the beginning of the year and has focused heavily on engaging with our clubs. The board is greatly appreciative of the efforts of Rohan and his team with so many activities forced to be cancelled or rescheduled.

There have been significant developments in promoting programmes targeted at specific sectors of the community. These are proving to be a wonderful pathway for new tennis participants to get involved in the game, and a logical progression to join a local club.

Our financial results were for a 2nd year significantly impacted by the restrictions on many of our revenue generating operations. We continued to measure performance against an ambitious budget established prior to the August 2021 lock down. The Tennis Auckland team did an excellent job focussing on revenue growth and cost containment. This resulted in a significantly improved position given the circumstances, and we are confident of an improved financial result in the forthcoming fiscal period.

Tennis Auckland was again forced to cancel our showcase ASB Classic. We evaluated all options available to bring international tennis to Auckland, but the lack of certainty around the international border forced a 2nd painful cancellation.

Announcing the return of the ASB Classic for 2023 has been extremely well received with significant public interest in the upcoming event, coupled with great support from our family of sponsors and international players alike.

We are most grateful for the continued endorsement from all of our sponsors, in the support our game. Their contribution enables us to deliver not only the ASB Classic but a variety tennis programmes into the community and schools.

The term of our President Graham Windross concludes at the AGM. Graham has provided valued input to the board with strong knowledge and history of both club administration and the international tournaments. It was disappointing he was unable to oversee the ASB Classic during his term. Simon Vannini, our Chair for 8 years is retiring from the board at the AGM. His enormous contribution and energy during one of the most challenging periods for Tennis Auckland has been instrumental in our successful transition to a stable and positive 'post COVID' environment, where we can further grow and develop the game.

We look forward to a successful season and further growth in club activity and participation.

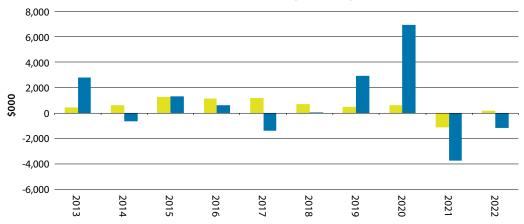
# **Key Financial Performance Indicators**

### **OPERATING SURPLUS / (DEFICIT)**



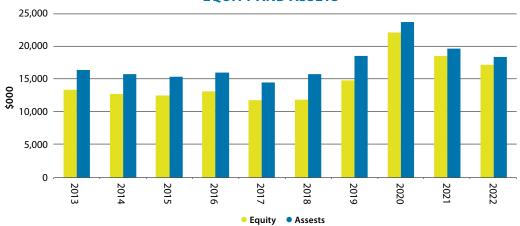
Operating Surplus / (Deficit) before Financing, Depreciation and Capital Grants, Adjustments or Impairments

#### **NET SURPLUS / (DEFICIT)**



Operating Surplus / (Deficit) before Financing, Depreciation and Capital Grants, Adjustments or Impairments
 Net Surplus / (Deficit)

### **EQUITY AND ASSETS**





# From the Chief Executive Officer

### Rohan West

Kia ora to the Tennis Auckland community.

Tumultuous. That's one of the best ways to describe my first full year as CEO of Tennis Auckland.

With the COVID-19 pandemic still raging across the world, we started the 2021-22 financial year positively, with Auckland and NZ still enjoying a relatively unrestricted existence. That all changed on 17 August when we went into 16 weeks of significant restrictions, then the move to the traffic light system.

I have to acknowledge and commend the mahi, flexibility and resilience shown by Tennis Auckland staff, club staff and volunteers to open up courts, clubs, programmes and competitions as quickly as possible, when regulations allowed. The sport across the city appears to be in good health, with many measures back to, if not ahead of, pre-COVID levels.

With the lockdowns and restrictions hitting tennis right in the sweet spot of spring and early summer, many local, regional and national events were restructured, postponed or cancelled. The 2021-22 summer season certainly didn't resemble anything like a normal season. We did manage to get a revised Interclub season played, giving the clubs and their members the competitive outlet they were craving. Unfortunately, the Scarbro Caro Bowl was a major casualty of the COVID-19 lockdowns.

Many national level tournaments also fell victim to the 2021 COVID-19 lockdown, but we managed to get an extensive schedule of regional tournaments played throughout summer and autumn. In addition, we revamped our regional performance and talent pathway programme, to give our talented athletes more variation of activities and coaches. Late in the season, nine Tennis Auckland athletes and two coaches were named by Tennis New Zealand to represent the country in the 11U, 13U and 15U teams event in Australia. Huge congrats to all.

Our coaching and participation programmes continued to show strong growth, with over 300 people now in regular tennis activity, across Hot Shots and Tennis Xpress. We've seen outstanding retention, with over 70% of our participants resigning for multiple classes. A terrific addition to our activities has been Tennis Xpress classes and open

community play at our Manukau Tennis, Sports & Community Centre, assisted by a very generous grant from Grassroots Trust.

Visitor numbers to our Tennis Centres increased after restrictions were lifted to the point where at the height of summer, people had to book days in advance to get an outdoor court at Scarbro Tennis Centre. Even with the indoor courts closed for the best part of 3 months, total court bookings in 2021-22 were 1.5% higher than 2020-21. Continuing the pattern from 2020 of growth in junior tournaments, the July 2021 tournament was up 5% on 2020.

For many people, the biggest news of the year was the announcement that the ASB Classic would return in 2023 in its traditional timeslot of early January. We were also delighted to confirm the continued support from ASB Bank as naming rights sponsor and the appointment of Nicolas Lamperin as Tournament Director. The excitement across the tennis and general sporting communities is palpable.

The financial results saw a \$67,972 surplus, which given the virtually zero domestic tennis revenue we had for 3 months, is a phenomenal result. A huge thanks you to all the staff for your efforts and sacrifices to achieve such a good result.

During a very tough financial year, we acknowledge our fantastic family of sponsors, partners and funders for their support and generosity. Special mention to ASB Bank, Jaguar, Scarbro Construction, Wilson, Aktive, NZCT, The Trusts Foundation, Four Winds, and Grassroots Trust for their tremendous support. Tennis New Zealand, Auckland Council and the Local Boards continued their support, proving their trust in Tennis Auckland to be a reliable partner in the sporting landscape for Aucklanders.

Thanks to Simon Vannini and Howard Lewis for their leadership of the Board. To the Tennis Auckland staff, what a phenomenal effort throughout a very trying year. Their drive and determination to ensure the organisation and the sport took every opportunity post-lockdown was inspirational. We can only hope for a clear run in 2022-23 to expand on the solid groundwork achieved this past year.

At the start of my tenure as CEO, I made a personal commitment to attempt to visit all 52 of our affiliated clubs in my first 12-months in post. I managed to achieve that with a month to spare. It was a very valuable project, if for nothing else than to know the location, layout and facilities of every club. The next piece of the puzzle is to meet all club President/Chairs and get to know each club individually. With lockdowns now firmly behind us (we hope), domestic tennis in a solid state and the ASB Classic back for 2023, I am looking forward to a great year for tennis across Tāmaki Makaurau.



# **President's Report**

### Graham Windross

The 2021-2022 season has seen a continuation of the challenges Covid has brought to life in general in New Zealand.

Tennis Auckland as an organisation has worked through the issues with plenty of curve balls being thrown and came out in good shape and stronger for the experience.

Rohan West has now completed his first year as CEO of Auckland Tennis and has done a fantastic job of managing the team and keeping the organisation moving forward during these uncertain times. Rohan has now visited all 52 clubs in Auckland which is very impressive in just 12 months.

It was again very disappointing not to be able to run the ASB Classic in January, but the good news is we are all go again for January 2023.

I attended the June delegates meeting which was held at Blockhouse Bay Tennis Club. What a wonderful facility the club is, it was a damp winter evening, and the indoor courts were all full of members enjoying the evening tennis. Details of the 2023 tournament were unveiled which was music to the ears of all the Delegates in attendance. Tennis Auckland has appointed Nicolas Lamperin as the Tournament Director and I am confident with his contacts and experience he will be able to assemble a fantastic line up for the tournament.

It has been great to see from the clubs I have visited over the last few months that tennis is alive and kicking with courts full of players of all ages having fun.

Simon Vannini stood down as Chairman earlier this year and Howard Lewis was then elected Chair of the Tennis Auckland Board. Howard has been around tennis his whole life and brings a wealth of experience to the position.

I would like to sincerely thank Simon Vannini for just under 15 years of dedication and service to Tennis Auckland. Simon has steered the ship through the turmoil of Covid restrictions and uncertainty. Simon will remain a Board member until the 2022 AGM and is heading up the Tournament Committee.

I was very pleased to see Dick Garrett was awarded the title of "Member of the New Zealand order of Merit" in this year's Queens Birthday Honors list. Dick has led the Aotearoa Māori Tennis Association for 25 years and was also the driving force and President of the Mangere Central Tennis Club for 36 years. He became President of Auckland Tennis in 2006 and has also been involved with many other sports including rugby where he represented the Auckland Māori. He has given a lifetime of service to the tennis community.

The Past Presidents & Life Members luncheon was held at the Sunnyhills Tennis Club on Thursday 15th May. It was a beautifully fine autumn day, and we had a great turnout. The Sunnyhills ladies put on a fantastic lunch and a very enjoyable day was had by all.

I have very much enjoyed my 2 years as President, and I hope I have managed to contribute in a meaningful way.

Greg Long will be taking over the role in October 2022 and I wish him well.



### Mission Statement

# Grow Auckland's love of tennis and inspire participation

## Strategic Pillars

### **Brand Tennis**

Modernise and raise the profile of tennis to become an attractive, fun and inclusive sport to participate in

### **Participation**

Deliver exciting tennis events and player pathway opportunities to optimise the tennis experience, expand the tennis community and drive participation

### Foundation

Places to Play

**Data and Insights** 

**Targeted Partnerships** 

### Enablers

Supported by a Sustainable Organisation



Financial Sustainability



**Sustainable Business Operations** 



People and Culture

# Priority Initiatives for 2022-23

Brand Tennis

**Participation** 

Sustainable Org.

Targeted Partnerships

Digital presence

Promote tennis through social media and digital channels to attract sectors of the community to participate Summer and club events

Work with clubs and facilities to deliver tennis in the community (Tennis Hot Shots, Tennis Xpress, Community Play etc) as a way to drive memberships Sustainable financials

Ensure the organisation has headroom for both financial sustainability and the capacity to invest in key strategic priorities

Public/private funding partnerships

Identify funding opportunities from public and private sources to support with sponsoring events, and court and infrastructure development

Centenary of Stanley St

Deliver a year long celebration of the Centenary of Stanley St Suite of TA programmes

Ensure all TA
programmes meet
market demand and
are achieving targeted
outcomes such as
participation



# **Meet the team**

# **Board of Directors**



CHAIRMAN
HOWARD LEWIS



CRAIG RICE



DIRECTOR

AMANDA HOPKINS



DIRECTOR SIMON VANNINI



DIRECTOR SCOTT COLDHAM



IMOGEN GOLDER



DIRECTOR SEAN LEONARD



DIRECTOR
JOANNA O'CONNOR

# Tennis Auckland Staff

Chief Executive • Rohan West

General Manager, Tennis and Facilities • David Frank
Finance Business Partner • Dale Berrill

Domestic Tournament and Centre Manager • Simon Crozier
Clubs and Schools Manager • Mark Lewis

Regional Performance Manager • James Greenhalgh

Business Administration • Sue Keightley-Wills
Interclub Administrator • Kayla Englehardt
Interclub Administrator (part time) • Annette May

Groundsman • Peter Denton

## Officers

President • Graham Windross
Immediate Past President • Ross Pickett
Vice President • Greg Long

## Life Members

Mr Jeff Robson MBE • Mr Peter Wilson ONZM • Mr Guy Nash
Mr Roger Harvey • Mrs Colleen Edmonds • Mr Alan White
Mr Peter Thomson • Mr Barry Ryder • Mr Alan Chester ONZM
Mrs Pam Sowter • Mr W John Barry • Mr Kevin Long • Mrs Angela Hart

## Tennis Auckland Action Committees

Centre Judiciary Committee

Alan Gluestein • Chris Day • Elliot Burcher

Julia Sim • Peter Stokes

**Club Advisory and Support Committee** 

**CHAIRMAN - Paul Harvey** 

Angela Hart • Carol Bourne • Donald Sim Feleti Sofele • Judy Bent • Suzie Strachan

**Emeritus Committee** 

**CHAIRMAN - Alan White** 

Angela Hart • Guy Nash • Jill Bignell • John McGill • Kevin Long

Complaints Commissioner

Alex Metzger

# **Sponsors and Partners**

Tennis Auckland is proud to be supported by the following companies and organisations





































# **ASB Classic Sponsors**

Tennis Auckland would like to thank the following sponsor and partners for their ongoing support.

























# History of ASB Tennis Arena STANLEY STREET



From a rubbish dump to one of the most attractive tennis settings in the world.

The Stanley Street tennis courts were officially opened on the 18th November 1922 with the then Mayor assuring those present that there was no chance his Council or any future Council would terminate the tenancy of this lease.

Years of fundraising was carried out with debentures from members, sponsors contributions and a very successful Davis Cup match played in the domain in 1920. Six grass courts were laid along the Domain side with three others behind them and small stands erected either side of the main six courts.

As the Association grew the Stanley Street courts were becoming insufficient for interclub matches and successful negotiations commenced with Auckland City Council in early 1947 to obtain additional land.

The first International Invitation event was held in 1956 and was to be the first of what is now the major tennis sporting event in New Zealand, the ASB Classic.

Active fundraising began again in 1960 when a Stanley Street Project Committee was set up to investigate the possibility of two new stands at the Stanley Street site. These stands were officially opened in 1963 with the help of magnificent personal donations from Mr Jack Redwood and his wife Effie and Mr Selwyn Robinson. In 1968, aided by a donation from Mr Maurice Yock, another concrete stand backing on to Stanley Street was built. The Hill Cafeteria provided the public with a refreshment garden bar and Stanley Street became 'The Little Wimbledon of the South'.

In 1977 the big decision was made to do away with the grass courts at Stanley Street and replace them with a laykold surface. This allowed for year round use of the venue and also saw the new initiative of courtside boxes in front of the Yock Stand.

Auckland Tennis Centenary year 1986 was a magnificent way to start the new century with alterations to the main stadium at Stanley Street, with the construction of 50 new courtside boxes, a new catering kitchen and a tournament control office. The next step was new dressing rooms under the stand and the development of an Administration building.

By the 1987/88 season the new ASB Tennis Centre was finished with two indoor tennis domes and upgrades of the lighting of the six outdoor courts to international tournament standard. By 1990 the second of the indoor domes housing three courts and a separate outdoor court adjacent was built on the back area.

In 2003/4 discussions commenced between Tennis Auckland and Next Generation Clubs (NGC) for a radical and substantial upgrade of the ASB Tennis Centre. By 2006 a formal Heads of Agreement was signed with NGC to establish a premier health club within the Tennis Centre, with an emphasis on tennis.

In September 2010 the NGC development was completed and what a magnificent structure had been erected at the now called ASB Tennis Arena. It was no longer Stanley Street but the history associated with that name will never be forgotten.

The ASB Tennis Arena will continue to be a very special and unique facility for the public of Auckland, with a very exciting future.



# **Tennis Auckland Facilities**

### David Frank & Simon Crozier

Tennis Auckland's aim is to offer a network of wellutilised, sustainable and contemporary venues that are accessible, providing measurable benefits to tennis and to the community.

With lockdowns and traffic light settings impacting us mid-August to early December 2021, the year was another challenging one for our facilities. The primary difficulty was one of interpretation. Following Government and Sport New Zealand announcements, and often from home, the team worked quickly to understand how the regulations should be applied to tennis centres.

It was a time to pull together, and we acknowledge the co-operation of Tennis New Zealand and Tennis Northern throughout this period.

As with the previous year, whenever COVID restrictions allowed, players flocked to the courts at every venue.

Some planned capital improvements that required significant funding were put on hold for a second year. However, we were able to complete or embark upon several priority projects. These projects were part of a plan, over time, to replace all court and public safety lighting at our four tennis centres with LEDS.

We thank New Zealand Community Trust (NZCT) and The Trusts Community Foundation (TTCF) for grants to enable this work.

Focussing on the customer experience, and pathway programmes aimed to attract and retain players, the year was notable for the recreational and social playing base that these centres are attracting. It was pleasing to see rising numbers of young (21 – 34 years) adult participants.

Whilst we continued to support junior development and performance, this year saw a move away from delivery, and emphasis on supporting and enabling coaches working in this space and wishing to use our courts.

#### **DIGITAL**

We continue to utilise technology, insights and data to connect to participants, increase capability and boost sustainability. A key project to change the platform on which court bookings, coaching programmes and customer communications are made, was completed at Scarbro.

# MANUKAU TENNIS, SPORTS AND COMMUNITY CENTRE (MTSCC)

After considerable investment in previous years, this year saw a focus on utilisation, both for tennis and wider community activity, and we are pleased to see it is being utilised far more than previously.

Tennis activity included interclub, free community play tennis sessions and the launch of subsidised Tennis Xpress classes for beginners. We thank Grassroots Trust for making this possible.

Thanks also to the Otara-Papatoetoe Local Board for rollaway nets, which make the transition between tennis and community activity far easier.

Amongst others we welcomed the following to the venue: New Zealand Wheelchair Association, Cook Island tennis, Discipline Games, several community fitness programmes, Ultimate Hip-Hop, the PolyX Night Market and the Manaakitanga Festival.

5,400 hours of recorded court and venue usage was an increase of 30% on last year. Plenty more tennis was played by "walk-ons."

Of particular note was the fact that, in the 6 months between January and June 2022, Tennis Auckland was able to offer free or discounted court or facility hire to the value \$20,000.

Our thanks to our colleagues at CLM Community Sport. The community team works from upstairs offices at MTSCC and, amongst other introductions, brought us the Manaakitanga Festival.

#### **NICHOLSON PARK TENNIS CENTRE**

A full audit of the venue confirmed the necessity to replace the obsolete floodlighting units and antiquated floodlight poles. Thanks to funding from NZCT, the old poles were removed and a technical investigation conducted as to the suitability of the ground to mount new poles and floodlights.

Having met with the three closest clubs to discuss the venue, we sought funding for installing Club Spark (CS) and Book a Court (BaC). We wish to offer tennis on an equitable basis, balancing free public access for those that need it, with the ability to derive valuable revenue from those who can afford to pay, this in turn to be reinvested into the venue.

We were energised to receive the necessary funding from TTCF. Working with Council officers and the Albert-Eden Local Board, we await to hear from Council whether the installation will be possible.

#### **SCARBRO TENNIS CENTRE (STC)**

Despite the uncertainty of COVID-19 it was another terrific year at the Scarbro Tennis Centre. LED lighting was installed on four outdoor courts. Obsolete safety lighting was renewed on the pathway between the centre and SwimTastic.

28,700 court hours were recorded, just 300 less than last year. Given lengthy closures this is an excellent statistic.

Programming goes from strength to strength and is covered elsewhere in this report.

Grateful thanks to Garry Scarborough and Scarbro Construction for supporting this iconic tennis facility over many years. Sadly, the arrangement will come to an end in the coming months.

We acknowledge the efforts of our venue partners; Players Sports, Peak Pilates, Brunch'n'Lunch and SwimTastic.



### **Scarbro Tennis Centre**

hosts players of all levels from beginner to elite. With 6 indoor hardcourts, 15 outdoor hardcourts, 2 all weather Astro-turf courts, pro-shop and complementary services,

Around 28,000 hours of tennis are played there each year. The centre hosts multiple tournaments, including international, national and regional junior events.



### **ASB Tennis Arena**

is the home to the ASB Classic and is centrally based in Stanley Street, Parnell. The 5 outdoor hard courts and 3 indoor hard courts are managed by Next Generation Club (NGC) and has attracted international attention through the hosting of the ASB Classic and seen many international tennis stars play here. On 18 November 2022, Tennis Auckland celebrates 100 years since the Stanley Street courts were officially opened.



# Manukau Tennis, Sports and Community Centre

is a hub for community sport and activity in the South Auckland region. Free Community Play tennis sessions run weekly. MTSCC has 2 indoor hardcourts, 2 outdoor hardcourts and 4 outdoor Astro-turf courts. The venue is also home to Wheelchair Tennis New Zealand.

We are proud to offer free or discounted community court and venue hire to the value of \$3,500 per month.



# Nicholson Park and Windmill Road

are community access venues that offer free public tennis use all year round. With 6 Astro-turf and 12 hardcourts respectively, these venues provide opportunities for all Aucklanders to grab a racquet, jump on court and enjoy some healthy fresh air and fun!



# Delivering Tennis in Clubs and Schools

# Mark Lewis – Clubs and Schools Manager

### **SCARBRO CARO BOWL**

For the first time in our over 100-year history of the Scarbro Caro Bowl competition, Tennis Auckland made the difficult decision to cancel the Scarbro Caro Bowl Men's and Women's competition for the 2021-22 season.

Tennis Auckland was hugely disappointed by the forced cancellation, but we are already looking forward to running the 2022-23 Scarbro Caro Bowl and working with our main sponsor, clubs and players to showcase tennis at the highest local level.

### **SENIOR INTERCLUB**

For the third consecutive season of Covid 19 interruptions we were forced to cancel all Senior Interclub between September and December 2021 due to the 11-week lockdown from 17 August in Auckland.

The Government then announced a move to the Covid-19 Protection Framework (Traffic Light system) on 3 December. The Tennis Auckland Board subsequently approved a recommendation on Vaccine Pass requirements for Interclub competitions to be only open to fully vaccinated players. Tennis Auckland felt the policy offered players and Clubs more certainty in the Covid environment and was the safest way of operating the competition at multiple sites.

Senior Interclub eventually got underway in February for a shortened season of 9 weeks instead of the usual 26. There were 303 teams entered across all grades. There was no promotion or relegation this year nor were there any official grade winners.

Due to the impact of Covid-19 on team rosters we did not apply penalties for any defaulted contests provided notice had been given to the opposing team. Many clubs struggled to find players to fill teams because they were hit by the virus or had to isolate

Despite the unique situation, thousands of matches were played in great spirit. We all felt very privileged that we were able to play at all in an environment that we hope we shall never experience again. We were very appreciative of the understanding and cooperation of clubs and players throughout the ever-changing season.

#### **JUNIOR INTERCLUB**

The pre-Xmas Junior Interclub competition was cancelled due to the Covid 19 restrictions.

The post-Xmas competition was played but there were legitimate concerns around the spread of the Omicron variant of the virus. The safety of junior players was of paramount importance, and we would like to acknowledge the efforts made by everyone involved.

Getting out on court was a major achievement and the administration of the 253 teams was something we are all very proud of.

#### **MIDWEEK LADIES INTERCLUB**

Like the Senior and Junior Interclub competitions, there was no play possible before Xmas in the 2021-22 season. We had to cancel the lead-in competition, but the Midweek Summer Competition proceeded under the Covid Protection Framework conditions. There were 72 teams participating in the competition this season. Some great tennis was played with many competitors taking Government advice to heart by being kind to each other.

#### WINTER INDOOR COMPETITIONS

The Term 3 2021 indoor competitions had barely started before we were forced to abandon them altogether due to lockdown. We were very pleased to recommence the competitions in Term 2 2022 and introduce a new timed format for the Evening Indoor League. The change to two courts from one and playing to 40 minutes has proven to be popular with participants in the competition.

We would like to express our thanks to Wilson for their continued support of the Ladies Indoor competitions this year.

The delivery of Tennis in Schools was a huge challenge this

### **TENNIS IN SCHOOLS**

on their faces.

year. Schools were closed for most of Term 3 and 4 of 2021, so the available funding was held over until we were permitted back into the schools. Even though the programmes were halted for a long period of time, we were still able to provide tennis opportunities to 6,493 school aged children. We are very appreciative of the support from funders, schools, coaches and clubs enabling us to put tennis rackets in the hands of children and smiles

**CLUB SUPPORT** 

Tennis Auckland continues to offer strong support to clubs. There was a continued focus on converting clubs to the ClubSpark membership management software and the Book a Court system. There are now seven venues across Auckland that have installed Book a Court gate control making tennis more accessible to the public and clubs can generate revenue from their courts during quiet periods.

A lot of time was spent updating clubs on the Covid alert levels and providing them with information on what they had to do to operate safely. Tennis Auckland worked very closely with Tennis NZ and in turn Sport NZ. The landscape changed regularly but we can all be thankful that tennis was deemed a safe sport and we were able to play when other codes could not.

We were not able to bring clubs together as often as we would have liked so it was very rewarding to host an "All Things Covid" meeting at our first post lockdown opportunity. This gave everyone a chance to see each other in person and share stories about how they managed to navigate this very difficult time. This year we also ran a workshop for clubs on Marketing and Communications and Tennis NZ facilitated a Coach/Club Hui in June 2022.

Thirty-six clubs were registered for the National Love Tennis promotional campaign, but sadly we were unable to proceed due to lockdown restrictions.

#### **TENNIS AUCKLAND AWARDS**

The Tennis Auckland Awards evening was not held this financial year due to the impact of Covid-19 but were announced at the August 2022 Delegates Meeting.

Despite the unprecedented times, clubs, volunteers, coaches and players posted some wonderful achievements. Ngatira Tennis Club was the 2021-22 Tennis Auckland Club of the Year, and we congratulate them for their efforts of the last year.





# Tennis Auckland AWARDS 2021-22

### Tennis Auckland Club of the Year

Club of the Year Winner • Ngatira

### Tennis Auckland Club Awards

Club Spirit Award • WINNER • Pt Chevalier

Club Facilities Award • WINNER • Campbell Park

Club Administration Award • WINNER • Pompallier

Club Event Award • WINNER • Te Atatu

Club Coach Award • WINNER • Gabriel Hernandez (Sunnyhills)

Club Volunteer Award • WINNER • Paul Tibbutt (Pakuranga)

Club Marketing, Membership & Promotion • WINNER • Manurewa

## Tennis Auckland Players of the Year

Junior Girl Player of the Year • WINNER • Shona Nakano

Junior Boy Player of the Year • WINNER • Diego Quispe-Kim

Senior Player of the Year • WINNER • Rubin Statham

### Chris Lewis Honours Awards

2021 Girl • Sasha Situe

2021 Boy • Jack Loutit

### Tennis Auckland Honours Awards

Silver Award (10+ Years' Service)

George Iugan (Koru) • Raz Iugan (Koru) • Christine Quick (Lynfield)
Indrani de Silva (Lynfield) • Peter Stubbing (Campbell Park)
Sally Geary (Pt Chev) • Lloyd Berryman (Pt Chev)

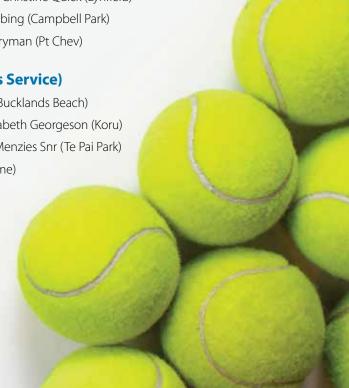
### Gold Award (20+ Years Service)

Jim Beban (Koru) • Jenny Fahey (Bucklands Beach)

Janine Fletcher (Bucklands Beach) • Elizabeth Georgeson (Koru)

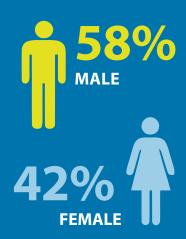
Dean Hooker (Koru) • Robert Menzies Snr (Te Pai Park)

Grant Hally (Dunholme)



# **2021-2022** OUR TENNIS







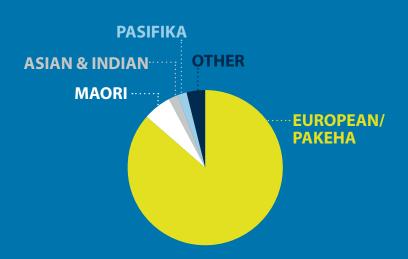






**7 Venues** with BOOK A COURT





# **Coaching Department**

## James Greenhalgh

#### **JUNIOR PERFORMANCE**

The 2021/2022 season has again showcased Auckland's best junior players performing with distinction nationally and internationally. There were many individual achievements spanning the season including Auckland players selected for New Zealand teams. The strength in our junior age groups is exciting and we look forward to watching their results unfold in the years to come.

Tennis Auckland's "inclusive" regional approach to coaching continues to develop. A full review of its **Junior Performance** pathways and delivery was conducted. The review included engagement with a cross section of external independent Auckland based coaches focused on junior development. This group provided valuable insight as to how Tennis Auckland could better add value to the performance coaching network by providing support and boosting resource – all towards improving opportunity and outcomes for Auckland's young players.

Through this process and further review, Tennis Auckland adjusted the way Junior Performance operates within this space, and launched comprehensive full-scale collaborative training opportunities, bringing coaches, sports science, Tennis New Zealand, and players from across Auckland together on a regular basis. We are truly excited by a chance to change things up and build strength through collaboration.



# PLAYING PATHWAYS AND OPPORTUNITIES FOR ALL

Although Covid-19 imposed severe operational restrictions on Tennis Auckland's tennis centres ability to be open and operational for several months, it was extremely encouraging to see a significant growth trend within our coaching classes following re-opening. Tennis is one of several sports enjoying a "bounce-back" effect with all National Programmes enjoying a huge spike in numbers.

Our focus on providing these new tennis players with a world class, enjoyable, first-time experience was front of mind, with the

goal of keeping them in the sport. Good management, strong marketing and improved delivery shifted our retention rate to over 70%. The emphasis has been on **Playing Pathways and Opportunities for All** which bonds the participant to our sport, and to the benefits tennis brings, young or old. Tennis Auckland now facilitates and delivers over 1,750 coaching classes per year to all levels of players from National Champions to first time players.



#### **COACHING EXCELLENCE**

Tennis Auckland's coaching team has grown to 10 qualified coaches. Emphasis on personal development and alignment with Tennis New Zealand's coach development pathway is critical. Best practice, education and continuous upskilling is a requirement for all our coaches and the on-court delivery this year reflects this focus.



#### **HOLIDAY PROGRAMMES**

Holiday Programmes were launched for the first time at Scarbro Tennis Centre this year. We have had over 200 bookings. Due to popular demand, holiday programmes will be a permanent ongoing option for kids in the school holidays.







programmes delivered

**Hot Shots hours** delivered



### **HOLIDAY PROGRAMMES LAUNCHED**

#### NATIONAL JUNIOR TEAMS EVENT & NATIONAL JUNIOR AGE GROUP CHAMPIONSHIPS

Not Contested due to Covid-19 Restrictions

### **AUCKLAND PLAYERS INCLUDED IN TENNIS NEW ZEALAND HIGH PERFORMANCE PROGRAM**

Tennis New Zealand Athlete Development criteria was introduced in 2018. I am pleased to report that six Auckland players met the criteria this year. Auckland players are:

Gold Criteria Athletes · Sasha Situe · Renee Zhang · Aishi Das · Lev Gorb · Jack Chapman

Silver Criteria Athletes • Jack Loutit

**Individual Notable Performances** 

Jack Loutit is now ranked #76 ITF World Junior Ranking 18u • Jamie MacKenzie is now ranked #32 Tennis Europe Ranking 14u

### **AUCKLAND JUNIOR BOY OF THE YEAR**

Ray Rogers Trophy • Diego Quispe-Kim

### **AUCKLAND JUNIOR GIRL OF THE YEAR**

Jean Ferrier Trophy • Shona Nakano

# **Auckland Tennis Umpires Association (ATUA)**

## Christine McKnight - President

Auckland Tennis Umpire officials have been working around Auckland, New Zealand and overseas during the past season and we are very excited that our flagship tournament - the ASB Classic will be in full swing in 2023!!!

ATUA as an association has been in hiatus and our officials have been working with NZTUA as we have navigated our way through the pandemic. This has worked very well, with one central hub for officials to be recruited and organized for events. This streamlined approach has led to better coverage across events – however we are always on the lookout for new recruits!

We have several officials who are ITF qualified and these officials have managed to maintain these qualifications due to the incredible support of Tennis Auckland:

OFFICIAL	CHAIR UMPIRE	CHIEF OF OFFICIALS	REFEREE	REVIEW OFFICIAL
Hamish Masters	WHITE			
Christine McKnight		SILVER		
Patrick O'Rourke			WHITE	
Melissa Rigby	WHITE			
David Smith			SILVER	
Dimitar Trifunovski	BRONZE			YES

Dimitar Trifunovski (ITF Bronze Badge Chair Umpire) has been working as a full time official at major tournaments around the world. Dimitar works as a Chair Umpire, a Line Umpire and a Review Official. From June 2021 he worked at Queens as a Review Official and Wimbledon as a Line Umpire. He then went on to the ATP tournament in Bastad before heading to Toronto, Cincinnati and Winston Salem as a Review Official. September saw Dimitar as a Review Official at the US Open followed by 2 Challenger events in Columbus and Cary as a Chair Umpire. Then it was off to Antwerp, Vienna and Milan for the Next Gen Finals and World Tour. January saw Dimitar back in Australia for the Sydney ATP Cup, Sydney ATP 250 and Australian Open all as a Review Official. Then it was off to Acapulco, Indian Wells and Miami. Madrid was next on the travel schedule and then it was off to Roland Garros where Dimitar completed his "Golden Grand Slam" officiating at each of the Grand Slams in a MEN's FINAL. Currently Dimitar is in the UK on the grass court circuit where he will end up back at Wimbledon as a Review Official for 2022.

**Christine McKnight** (ITF Silver Badge Chief of Officials) after being the Assistant Chief at the Paralympics in Tokyo last year has had a quiet year due to work commitments and has worked as a Court Supervisor as well as training new Court Supervisors around Auckland and New Zealand.

**Pat O'Rourke** (ITF White Badge Referee) worked with many ATUA officials at the ITF Junior Events. Pat has worked throughout New Zealand in his role as an ITF White Badge Referee and continues to lead and guide new officials as well.

**Melissa Rigby** (ITF White Badge Chair Umpire) has again worked around the country as a Referee, Court Supervisor and Chair Umpire at a variety of events at various levels. Melissa was also selected to work as a Chair Umpire at tournaments in Guam and the Pacific Games in Saipan during June and Australia in July 2022.

**Hamish Masters** (ITF White Badge Chair Umpire) had the opportunity to work in Canberra, Australia as a chair umpire at a number of events.

Life Member **David Smith** (ITF Silver Badge Referee) has also continued to work in various roles in tennis – primarily as the Executive Officer for the Oceania Tennis Federation this season.

The ATUA Board would like to extend their thanks and appreciation to Sandie Newton for her tireless work at multiple events around Auckland. Sandie has also stepped up as a trainer and has been working with our newer officials and sharing her expertise.

I wish to thank the amazing officials on the ATUA Committee (even while in hiatus) – Blayne Newton, Desrae Garrett, Hamish Masters Melissa Rigby, Bryall McPherson, Bevan van Wyk, Chris Temu and Ross Morrison



## **Tennis Seniors Auckland**

### Grant Waller

Tennis Seniors Auckland (TSA) continues to grow, despite some lingering effects from the Covid pandemic. Membership numbers have increased strongly in the last six months, and all of our tournaments and events continue to be well supported.

Our fortnightly indoor social doubles sessions at Scarbro Tennis Centre have become very popular, with guaranteed tennis in perfect conditions regardless of the weather. We have also managed to play the vast majority of our interprovincial fixtures against neighbouring associations, including our newly instituted "Battle of the Bridge", which saw Auckland defeat North Harbour for the Merv Healey Shield.

Unfortunately Covid-19 caused the cancellation of our Labour Weekend tournament last year, but we are looking forward to



another successful running of our annual tournament this year.

TSA was once again well represented at the National Individual Championships and the Easter National Teams Event. Our entry of eleven teams in this year's Easter event was a record entry for our association, and represented easily the largest "team" entry at the tournament. Auckland teams won four of their respective grades at the event.

As always, the TSA Board must be mentioned for their unselfish donation of many hours of voluntary work to ensure all of these opportunities are available to our members.

# Tennis Seniors South Auckland (TSSA) Tamaki ki Te Tonga

Its bi-title in Māori represents – Tamaki (the original name of Auckland) and Tonga (meaning South)

# Jim Beban – Secretary/Treasurer TSSA

TSSA completed its 37th year with major disruptions to its winter representative fixtures with no matches played and even our new apparel (pictured right) has not arrived due to Covid restrictions in China.

However, many players competed in the National individual & National team events, sadly with no winners.

TSSA have appointed Paula Stubbing as women's selector and Brad Paterson as men's selector, with 'evergreen' Jim Beban a great back-up and in charge of hosting and pursuing players for team events. Every club has it's stalwarts and special characters. In NZ tennis circles, almost everyone knows Dick Garratt! Here's an extract from Koru Tennis Club President's report at their recent AGM:

"I would also like to make special mention of another humble Koru member who we acknowledged at the prizegiving with an Extraordinary Achievement Award – Dick Garratt.

Dick has been a member of Koru for around 13 years. He has worked tirelessly behind the scenes assisting, supporting, and advising us, providing design and signwriting services, driving our funding applications and managing our Premier Ferrier Cup Team. Dick has had a bit of a roller coaster year. He started the year being made Vice President of Tennis NZ. In April he spent some weeks in hospital for knee surgery, which knocked him around. Unfortunately for us, Dick & Desrae have now moved to Mt Maunganui, and although our bar takings may suffer he will still manage the Ferrier Cup team and remain committed to TSSA. To cap off the year Dick was recognised in the Queen's Birthday honours with a Member of the NZ Order of Merit award, for services to tennis and Māori sport."



Ngā Pakeke Tēnehi ó Tamaki ki Te Taonga



# REP MATCHES FOR 2022

Currently through June and July we play the following clubs:

Northland Seniors, Auckland Seniors, Lower North Seniors, Waikato Seniors.



Russell McVeagh (Men)

Chris Green, Quinn Angus, Anne Norman (Pascoes), Josh Parkinson, John Powell (Absent Lance Jones)

# **Pascoe Cup Tennis Association**

### Brett Lawton - President

The 98th Pascoe Cup Business House Tennis
Tournament was played from 15th February
to 29th March 2022. This year's tournament
attracted 19 teams from only 9 companies,
entries very much affected by Covid restrictions
and the uncertainty that lead to. We required all
competitors to be fully vaccinated and this caused
some teams to withdraw who were missed. We
are keen to welcome them back in 2023 under
more accommodative public health settings.

It was very pleasing to be able to complete another successful tournament in this context. All matches were played at Ngatira with lower numbers this year - a blessing as Nicholson Park was unavailable due to repair work being undertaken. Another very enjoyable event was held and complimented by wonderful hospitality provided by Greg Lim and his team at Ngatira Tennis Club.



KPMG (Mixed)
Sophie O'Connell, Anne Norman (Pascoes), Akshatha Ananth,
Brett Lawton, Felix Fleming

# WE NOW LOOK FORWARD TO THE 99TH TOURNAMENT IN FEBRUARY 2023 AND THEN THE 100TH IN 2024!

The event would not take place without the very generous support from Pascoes the Jewellers and especially Anne and Greg Norman who are keen supporters of tennis and this event. Our sincere thanks to them for their continued interest and financial contribution.

A huge vote of thanks too to Greg and his team at Ngatira for working with us around scheduling changes and for providing the nightly food and beverages to compliment the event. Having the tournament at Ngatira was special and continued the long association between the two groups.

And finally, thank you to all the companies who went overboard to fit in with a difficult year of disruptions but were determined (as we were) to complete another Pascoe Cup. We look forward to being with you again for the 99th event in 2023.

# THE FINAL WINNERS AND RUNNERS-UP AFTER VERY CLOSE FINALS WERE:

### **Men's Doubles**

RUSSELL MCVEAGH DEFEATED SIMPSON GRIERSON 2
MATCHES ALL AND A 10/7 TIEBREAKER

#### **Mixed Double**

KPMG DEFEATED PWC 2 AGAIN BY 2 MATCHES ALL AND A 10/8 TB

There was no Ladies Doubles again in 2022 – a challenge for us to resolve in the new year.

# Auckland Secondary Schools Tennis Association

## Dean Flyger - Sport Relationship Manager, College Sport Auckland

The College Sport Auckland 2022 Term 1 competitions involved one hundred and sixty-three teams from twenty-five schools competing in their respective grades from Premier to Junior on Wednesday afternoons and Saturday mornings.

The Premier competitions saw Saint Kentigern College winning both the Premier Boys and Girls competitions. Macleans College were runners-up in the girls' and Westlake Boys High School runners-up in the boys' grade.

One hundred and twenty individuals and fifty-three doubles

teams took part in the Champion of Champions Tennis Tournament.

The tournament was played over four days at Scarbro Tennis Centre with students competing in junior, intermediate and senior doubles and singles matches.

The James Aitkenhead Shields are awarded to the schools gaining the greatest number of points in the boys' and girls' competitions respectively. 2022 saw Westlake Boys High winning the boys shield with a total of 15 points and the girls shield shared between Saint Kentigern College and Kings College with 7 points apiece.

# Tennis Champion of Champions RESULTS 2022

	Grade		1st	2nd	
		Singles	<b>LUCA BLAND</b> Auckland Grammar School	ANDRE DUGGAN Westlake Boys High School	
	Junior	Doubles	N CHANG & Y A DONG Saint Kentigern College	A DUGGAN & ETHAN ZHANG Westlake Boys High School	
		Singles	<b>EDDIE BISS</b> Westlake Boys High School	<b>NEHAL NAIDOO</b> Westlake Boys High School	
Boys	Intermediate	Doubles	<b>E BISS &amp; N NAIDOO</b> Westlake Boys High School	<b>T DALZELL &amp; M RICHARDSON</b> Saint Kentigern College	
	Senior	Singles (John Hume Trophy)	ALEXANDER MIRKOV Saint Kentigern College	MATHEW BROWNING Westlake Boys High School	
		Doubles	A MIRKOV & Y D DONG Saint Kentigern College	<b>F BURRIDGE &amp; R KING</b> Kristin School	
	Junior  Girls Intermediate	Singles	<b>BOIDEHI UKIL</b> St Cuthbert's College	CHLOE RAWLENCE Diocesan School for Girls	
		Doubles	M IVERSON & R ZABALA Mahurangi College	<b>S ROBBIN &amp; S TSE</b> Baradene College	
		Singles	MAHINARANGI WARREN Saint Kentigern College	<b>OLIVIA BROWN</b> Macleans College	
Girls		Doubles	M MUHAN & M ZHANG Kristin School	O BROWN & A CHU Macleans College	
		Singles (John Hume Trophy)	<b>RENEE ZHANG</b> King's College	EMMA ANDERSON Saint Kentigern College	
	Senior	Doubles	A LOUTIT & R ZHANG King's College	E ANDERSON & K ANDERSON Saint Kentigern College	

# Club Advisory and Club Support Committee Annual Report

Paul Harvey - Chairman

The primary role of the committee is to provide support for affiliated clubs. The committee members possess a wealth of experience and as chairman of the committee I would like to thank Angela Hart, Judy Bent, Carol Bourne, Suzie Strachan, Donald Sim, Feleti Sofele and Mark Lewis for their time and effort this year. The group meets 6 times annually but the Covid lockdown in 2021 prevented us from carrying out all our meetings this year. We were very pleased to conduct our first ever zoom meeting this year but our preference is always to meet in person.

In line with our primary responsibility we established a target list of clubs which had reported declining membership. The committee programmed visits at several of these clubs to assist them in a practical way and address any problem areas. The visits were well received and in some cases we have already seen some progress and change.

At the time of writing this report we have not yet judged nominations for the Tennis Auckland Club Awards but look forward to doing this very soon. It has not been an easy year for clubs but we know that Covid has not prevented them from doing some great things for our sport. Adversity tends to bring out the best in people and we know that many club volunteers have contributed over and above their normal duties during these unprecedented times . The committee invite any club that has concerns to contact us and tap into the knowledge this group has acquired over many combined years of being involved at club level.

We continue to discuss future workshop ideas, including the Love Tennis Day and options on how we can support clubs with their individual needs.

The Committee draws on a combined wealth of experience and knowledge and the team remain highly committed and motivated to assist and support our tennis club community.

# **Emeritus Committee**

Alan White - Chairperson

An important focus for the Committee is to respect and protect the history and tradition of Tennis Auckland. The members of the Committee are all people who have a long history of commitment and service to the Association and have a very good knowledge of others who have also made their contribution.

Each year an important function for the Committee is to receive nominations and approve awards for the Annual Prize giving. It also receives nominations for the position of Vice President and this is important as the nominee will in turn assume the Presidency. This year we are pleased to endorse the nomination of Simon Vannini as Vice President at the forthcoming AGM and for Greg Long who has served as Vice President to become President. We thank and acknowledge Graham Windross who is completing his term as President.

Nominations for Vice President and Life Membership are considered very carefully and the Committee members must be unanimous in support of any nominee before the Committee will officially endorse a nomination.

The Committee continues to follow and support the planned major re-development of the ASB Tennis Arena. Members realise its importance in protecting our rights to hold international tournaments which are essential to the profile of tennis and to attract participation and as such very important to its membership and our history.

The Past Presidents and Life Members Lunch is usually held annually in March. This year it had to be delayed due to Covid restrictions but was held very successfully in May at the Sunnyhills Tennis Club and hosted by our President, Graham Windross, who is a club member. This is always an enjoyable event.

I would like to record my sincere thanks to my team for their contribution to the Emeritus Committee. I especially want to thank our retiring committee members Jill Bignell and Guy Nash for their service over many years.









Connor Heap

# **Senior Domestic Tournaments**

2021 Auckland Championships

WOMEN - SINGLES · Vivian Yang
MEN - SINGLES · Connor Heap

# Auckland Junior Summer Top 16 Shootout

12 & UNDER BOYS SINGLES · Zachariah Wu
14 & UNDER BOYS SINGLES · Kevin Li
16 & UNDER BOYS SINGLES · Diego Quispe-Kim
12 & UNDER GIRLS SINGLES · Audrey Tran
14 & UNDER GIRLS SINGLES · Lucia Gale
16 & UNDER GIRLS SINGLES · Aishi Das

All other domestic tournament results can be found on our website – www.tennisauckland.co.nz/tennis-auckland/tournament-results/

# **Tennis Auckland Affiliated Membership**

2021/22

		ULTS 85+		ULTS 9-34		NIOR 2-18		NIOR UNDER	CURRENT YEAR TOTAL
Club	Male	Female	Male	Female	Male	Female	Male	Female	2021/22
Tennis Auckland 2021/22	2,429	1,792	523	319	947	634	790	523	7,957
Counties Tennis 2021/22	27	2	9	1	50	34	26	14	165
TOTAL	2,456	1,794	532	320	997	668	816	537	8,122



Back: Howard Lewis, Scott Coldham, Sean Leonard, Simon Vannini Front: Imogen Golder, Amanda Hopkins, Joanna O'Connor Absent: Craig Rice

# Corporate Governance

### Role of the Board of Directors

The Board is responsible for governing Tennis Auckland, and carrying out the objectives, responsibilities and obligations as described in the Tennis Auckland Constitution. The Boards role is to promote, develop, enhance and protect the sport of tennis in the Auckland region. Specific objects and powers are set out in Part 1 of the Constitution.

The Board will govern Tennis Auckland with emphasis on:

- Serving the legitimate collective interest of the primary stakeholders of Tennis Auckland and accounting to them fully for the performance of Tennis Auckland and for the Boards stewardship.
- Remaining up to date in terms of stakeholders concerns, needs and aspirations.
- Developing a future focus.
- Providing leadership in the exploration of strategic issues rather than administrative detail.
- Behaving proactively rather than reacting to events and other's initiatives.
- Bringing a diversity of opinions and views to bear on its deliberations.

- Expressing collective responsibility for all aspects of the Boards performance.
- Continuing the improvement in Board and individual effectiveness, in the interests of Tennis Auckland as a whole.

#### **COMMITTEES**

The Board has three standing Committees described below. The Board reviews the performances of the standing committee against written Charters. Each Committee has a specific Charter.

#### 1. Finance, Audit & Risk Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Finance Manager attend as ex-officio members and the external auditors attend by invitation of the Chair.
- The current Director composition of the Committee is Craig Rice (Chair), Amanda Hopkins and Imogen Golder.
- The Committee met 5 times during this financial period.
- This Committee's Charter states its main objective is to assist the Board in discharging its responsibilities relative to financial and other accounting requirements.

#### 2. Commercial Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Tournament Director attend as ex-officio members.
- The current Director composition of the Committee is Scott Coldham (Chair) Simon Vannini and Howard Lewis.
- The Committee met 5 times during this financial period.
- This Committees Charter states its purpose is to focus on the financial sustainability of the organisation in the medium to long term.
- The Employment Committee sits under the Commercial Committee. The Committee's Charter states its role is to review and recommend to the Board on matters pertaining to Health & Safety; and the appointment, remuneration and performance of the Chief Executive and their direct reports.

#### 3. Facilities Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Facilities Development Manager attend as ex-officio members.
- The current Director composition of the Committee is Amanda Hopkins (Chair), Howard Lewis, Sean Leonard and Joanna O'Connor.
- The Committee met 4 times during this financial period.
- This Committee's Charter states its role is to assist the Board regarding the development of facilities controlled by Tennis Auckland (excluding the ASB stadium redevelopment).

### **DIRECTORS' INTERESTS**

Name:	Other Interests:	Position:
Howard Lewis	AB Electrical Holdings Limited **	Director
	Mission Bay Tennis Club	Member
Craig Rice	PwC	Partner
	Mission Bay Tennis Club	Member
	SEED Foundation	Director
Simon Vannini	Eden Epsom Tennis Club	Member
	Simpson Grierson*	Partner
Scott Coldham	Gladstone Tennis Club	Member
	Lumo Digital Outdoor Ltd	Independent Director
	Whip Around	Chief Marketing Officer
Imogen Golder	Deloitte NZ	Senior Consultant
Amanda Hopkins	Howick Tennis Club	Member
	Whitford Tennis Club	Secretary
Sean Leonard	Todd Property Group	Development Manager
Joanna O'Connor	Auckland Theatre Company (which owns ASB Waterfront Theatre)	Member
	Baseball Victoria	Board member

<sup>\*</sup>Provides legal services to Tennis Auckland Region Inc.

Directors were provided with NGC membership for the year.

### **DIRECTOR'S INDEMNITY INSURANCE**

Tennis Auckland Region Inc holds cover for individual Committee members and officers against personal liability for claims for damages made against them arising from the discharge of their duties on behalf of the organisation, provided they are not entitled to be otherwise indemnified.



<sup>\*\*</sup> Provides electrical services to Tennis Auckland Region Inc.

# Tennis Auckland REGION INCORPORATED

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# **Directory**

### Nature of Business

Tennis Auckland Region Incorporated is a charity registered on the New Zealand Charities Register. It is affiliated to Tennis New Zealand Incorporated. The objective of Tennis Auckland Region Incorporated is to promote, organise and foster the game of tennis in Auckland.

## Board Members

**Howard Lewis** • Chair - Appointed 1 April 2022

Simon Vannini • Chair - Resigned 1 April 2022 / Board Member - Reappointed 26 January 2022

Craig Rice • Deputy Chair - Appointed 1 April 2022

Scott Coldham • Board Member - Reappointed 26 January 2022

**Imogen Golder** • Board Member **Amanda Hopkins** • Board Member Sean Leonard • Board Member

**Joanna O'Connor** • Board Member - Appointed 26 January 2022

### Entity Type and Legal Basis

Tennis Auckland Region Incorporated is an incorporated society registered under the Incorporated Societies Act 1908 and a charity registered on the New Zealand Charities Register.

Incorporated Society Number

221380

Charity Number CC20231

**Physical Address** 

1 Tennis Lane, Parnell, Auckland 1010

Banker

**ASB Bank** 

**Auditors** 

**BDO Tauranga** 

525 Cameron Road, Tauranga

Lawyers

**SIMPSON GRIERSON** 

Level 27, Lumley Centre 88 Shortland Street, Auckland 1010

# **Approval of Financial Statements**

### Tennis Auckland Region Incorporated For the year ended 30 June 2022

The Board are pleased to present the approved Financial Statements of Tennis Auckland Region Incorporated for the year ended 30 June 2022.

The Board and Management accept responsibility for the preparation of the Financial Statements and judgements used in them, and hereby adopt the Financial Statements presented. They also accept responsibility for establishing and maintaining a system of internal controls designed to provide reasonable assurance as to the integrity and reliability of financial reporting and service reporting. In the opinion of the Board and Management, the Financial Statements for the year ended 30 June 2022 fairly reflect the financial position, financial performance and cash flows of Tennis Auckland Region Incorporated.

APPROVED:

Howard Lewis

Chairman

3.10.22

Craig Rice

Chairman of Finance, Audit and Risk Committee

Date 3 OCTOBER 2022

# **Statement of Comprehensive Revenue and Expenses**

Tennis Auckland Region Incorporated For the year ended 30 June 2022

	NOTES	\$ 2022	\$ 202
omprehensive Revenue and Expenses			
REVENUE FROM OPERATIONS			
Revenue from Non-Exchange Transactions			
Grants & Donations	1	352,592	108,58
Sponsorship Income	1	84,167	277,50
Other Income	1	141,635	84,85
Total Revenue from Non-Exchange Transactions		578,393	470,94
Revenue from Exchange Transactions			
Events & Tournaments		479,231	395,59
Operations		1,207,274	1,193,49
Interest Received		2,557	1,39
Dividends Received		1,523	
Total Revenue from Exchange Transactions		1,690,585	1,590,47
Total Revenue from Operations		2,268,978	2,061,41
XPENSES			
Events and Tournaments	2	702,278	1,193,03
Overheads	2	1,111,138	961,94
Facilities	2	387,590	819,90
Depreciation		604,352	641,03
Total Expenses		2,805,358	3,615,91
urplus (Deficit) for the Year from Operations		(536,380)	(1,554,49
OTHER COMPREHENSIVE REVENUE AND EXPENSE			
Fair Value (Loss)/Gain on Derivative		90,984	(85,65
Foreign Exchange (Losses)/Gains		64,662	(75,48
Impairment Expense		(932,543)	(1,866,73
Total Other Comprehensive Revenue and Expense		(776,897)	(2,027,87
Fotal Comprehensive Revenue and Expenses for the Yea	<b>,</b>	(1,313,277)	(3,582,365
otal completionsive nevenue and expenses for the real		(1,3:3,277)	(3,332,303

# **Statement of Changes in Net Assets**

Tennis Auckland Region Incorporated For the year ended 30 June 2022

NOT	TES	\$ 2022	\$ 2021
Members Equity			
ACCUMULATED COMPREHENSIVE REVENUE AND EXPENSES			
Accumulated Funds			
Opening Balance		18,525,089	22,107,455
Current Year Earnings		(1,313,277)	(3,582,366)
Total Accumulated Comprehensive Revenue and Expenses		17,211,812	18,525,089
Total Members Equity		17,211,812	18,525,089

# **Statement of Financial Position**

Tennis Auckland Region Incorporated For the year ended 30 June 2022

For the year ended 30 June 2022	NOTES	\$ 30 JUN 2022	\$ 30 JUN 2021
Assets			
CURRENT ASSETS			
Cash and Cash Equivalents	3	1,023,814	988,780
Accounts Receivable & Accruals	5	120,424	223,730
Investments	4	241,390	
Goods & Services Tax		4,903	
Foreign Exchange Contracts		23,096	
Total Current Assets		1,413,628	1,212,510
NON-CURRENT ASSETS			
Property, Plant & Equipment		16,944,003	17,471,335
Work in Progress		11,670	946,000
Total Non-current Assets		16,955,673	18,417,335
Total Assets		18,369,301	19,629,845
Liabilities			
CURRENT LIABILITIES			
Payable & Accruals from Exchange Transactions	10	207,303	130,201
Goods & Services Tax			1,564
Employee Entitlements	9	120,305	135,537
Loans and Borrowings	11	660,327	660,327
Revenue Received in Advance	12	169,553	98,776
Foreign Exchange Contracts			78,349
Total Current liabilities		1,157,489	1,104,755
Total Liabilities		17,211,812	18,525,089
Equity			
Accumulated Surplus		17,211,812	18,525,089
Total Equity		17,211,812	18,525,089

For and on behalf of Tennis Auckland Region Incorporated:

Date: 3 EC70362 2022

These financial statement should be read in conjunction with the attached Independent Auditors Report and accompanying Notes to the Financial Statements.



# **Statement of Movements in Cash Flows**

Tennis Auckland Region Incorporated For the year ended 30 June 2022

For the year ended 30 June 2022	\$ 2022	\$ 2021
Movements in Cash Flows		
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received		
Cash Receipts from Customers, Sponsors & Members	1,944,755	2,189,004
Cash Receipts from Capital Development Funders	-	-
Cash Receipts from Grants & Donations	352,592	108,585
Cash Receipts from Wages Subsidy	141,635	84,885
Interest Received	2,557	2,523
Dividends Received	1,523	1,120
Total Cash Received	2,443,062	2,386,117
Cash Paid		
Cash Paid to Suppliers, Employees & Others	(2,113,088)	(3,118,898
Interest Paid	(33,158)	(26,105
Total Cash Paid	(2,146,246)	(3,145,003
Total Cash Flows from Operating Activities	296,816	(758,886
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash Received		
Sale of Property, Plant & Equipment	2,427	
Total Cash Received	2,427	
Cash Paid		
Payments for Acquisition of Property, Plant & Equipment	(77,020)	(106,259
Purchase of Investments	(241,390)	
Total Cash Paid	(318,410)	(106,259
Total Cash Flows from Investing Activities	(315,983)	(106,259)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of Borrowings	-	(161,895
Total Cash Flows from Financing Activities	-	(161,895
	\$ 2022	\$ 2021
Net Increase/(Decrease) in Cash		
Net Increase/(Decrease) in Cash	(19,167)	(1,027,039
	\$ 2022	\$ 2021
Cash and Cash Equivalents at the End of the Year		
Cash and Cash Equivalents at the Beginning of the Year	988,780	2,091,303
Net Movement in Cash and Cash Equivalents	(19,167)	(1,027,039
Effect of Movements in Exchange Rates on Cash Held	54,201	(75,484)
Total Cash and Cash Equivalents at the End of the Year	1,023,814	988,780

These financial statement should be read in conjunction with the attached Independent Auditors Report and accompanying Notes to the Financial Statements.

# **Statement of Accounting Policies**

Tennis Auckland Region Incorporated For the year ended 30 June 2022

## 1 Reporting Entity

The reporting entity is Tennis Auckland Region Incorporated ("Tennis Auckland"). Tennis Auckland Region Incorporated is domiciled in New Zealand and is a charitable organisation registered under the Incorporated Societies Act 1908 and the Charities Act 2005.

The financial statements of Tennis Auckland are presented for the year 30 June 2022. These financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis Auckland which provides tennis sporting services and facilities to people living in the Auckland region.

These financial statements have been approved and were authorised for issue by the Board of Directors on the 28th of September 2022.

### **IMPACT OF COVID-19**

Tennis Auckland international and domestic operations were significantly impacted by the COVID-19 pandemic. Ongoing travel restrictions and quarantine measures imposed by the New Zealand Government forced the decision to cancel the ASB Classic international tennis tournament in January 2022 for the second time. An extended lockdown period, restrictions on the number of people at a venue and a vaccine mandate impacted the coaching programme, domestic tournaments and interclub competitions.

Revenue, Government support and grant funding received this financial year was adequate to support operations.

The Board have assessed the impact of the pandemic on future operations and cash flows of the organisation and believe that Tennis Auckland will be able to continue operating as a going concern and meet its obligations as they fall due for a period of not less than 12 months following the date of approval of the financial statements.

## 2 Statement of Compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ('NZ GAAP'). They comply with the Public Benefit Entity International Public Sector Accounting Standards ('PBE IPSAS') and other applicable financial reporting Standards as appropriate that have been authorised for use by the External Reporting Board for Not-for-Profit entities.

For the purposes of complying with NZ GAAP, Tennis Auckland is a public benefit not-for-profit entity and is eligible to apply PBE IPSAS RDR on the basis that it does not have public accountability and it is not defined as large. The Board has elected to report in accordance with PBE Accounting standards Reduced Disclosure Regime.

## 3 Significant Accounting Policies

The significant accounting policies used in preparation of these financial statements as set out below have been applied consistently to both years presented in these financial statements.

### **4.1** Basis of Measurement

The financial statements have been prepared on the basis of historical cost, as modified by the fair value measurement of non-derivative financial instruments.

## **4.2** Functional and Presentational Currency

The financial statements are presented in New Zealand Dollars (\$), which is Tennis Auckland's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest dollar, unless otherwise indicated.

#### **FOREIGN CURRENCY**

Transactions in foreign currencies are translated into New Zealand dollars (functional currency) at spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to New Zealand dollars at the exchange rate at that date. The foreign currency gain or loss on monetary items is recognised in revenue or expenses as part of the surplus or deficit.

## **4.3** Comparative Figures

The comparative figures for the year ended 30 June 2021 were previously reported as rounded to the nearest \$1,000. The figures for 2021 have been amended to whole dollars in these financial statements for consistency with current year reporting.

## 4.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefit will flow to Tennis Auckland and can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific criteria must be met before revenue is recognised:

Revenue from non-exchange transactions

#### **DONATIONS**

Donations are recognised as revenue upon receipt and include any donations from the general public, or donations received for specific programmes or services.

#### **GRANT REVENUE**

Grant revenue includes grants given by other charitable organisations, philanthropic organisations and businesses. Grant revenue is recognised when the conditions attached to the grant have been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

## NEW ZEALAND GOVERNMENT COVID-19 WAGES SUBSIDIES AND RESURGENCE SUPPORT PAYMENTS

During the year ended 30 June 2022, Tennis Auckland received \$95,026 (2021:\$84,855) from the New Zealand Government for the COVID-19 Wages Subsidies and \$46,609 (2021: Nil) from Covid Resurgence Support payments.

The Wages Subsidies are not recognised until there is reasonable assurance that Tennis Auckland will comply with the eligibility criteria attached to them and the wage subsidies will be received. The Wages Subsidies are recognised in profit and loss, within Grants and Donations. They are recognised on a systematic basis over the periods in which Tennis Auckland recognises related expenses for which the Wages Subsidies are intended to compensate.

The Covid Resurgence Support payments were paid to offset operational expenses and are recognised on a systematic basis over the periods that they are intended to compensate.

### Revenue from non-exchange transactions

Revenue from exchange transactions, including goods and services received in kind are recognised to the extent that it is probable that the economic benefit will flow to Tennis Auckland and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received.

### **AFFILIATION FEES**

A fee is collected from 52 Tennis Clubs in the Auckland region that are affiliated with Tennis Auckland. The fee is invoiced in two parts based on the number of members at the club. In FY2022 the revenue was recognised evenly over the membership period 1 July 2021 to 30 June 2022.

#### **INTEREST REVENUE**

Interest revenue is recognised as it accrues, using the effective interest method.

## 4.5 Financial Instruments

Financial assets and financial liabilities are recognised when Tennis Auckland becomes a party to the contractual provisions of the financial instrument.

Tennis Auckland derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or Tennis Auckland has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- Tennis Auckland has transferred substantially all the risks and rewards of the asset; or
- Tennis Auckland has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

### **CLASSIFICATION OF FINANCIAL ASSETS**

Financial assets within the scope of PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or availablefor-sale financial assets. The classifications of the financial assets are determined at initial recognition.

#### Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment. Tennis Auckland's cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and non-equity investments fall into this category of financial instruments.

#### **Impairment of Financial Assets**

A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

For financial assets carried at amortised cost, if there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in the surplus or deficit for the reporting period.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. If the reversal results in the carrying amount exceeding its amortised cost, the amount of the reversal is recognised in surplus or deficit.

#### **CLASSIFICATION OF FINANCIAL LIABILITIES**

Tennis Auckland's financial liabilities include trade and other creditors (excluding GST and PAYE), employee entitlements and deferred income (in respect to grants whose conditions are yet to be complied with).

All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method except for financial liabilities at fair value through surplus or deficit.

### **FOREIGN EXCHANGE CONTRACTS**

Tennis Auckland manages its foreign currency exposures for costs relating to the ASB Classic by taking out forward foreign currency contracts. At balance date there were 2 forward USD exchange contracts in place with the ASB, both maturing in January 2023. These are derivative financial instruments and are recognised at fair value on the balance sheet with gains and losses recognised through surplus or deficit. The mark to market valuation report for these contracts is provided by ASB.

## 4.6 Cash and Cash Equivalents

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

## **4.7** Term Deposits

Term Deposits which have a term of greater than three months but less than twelve months are treated as short term investments under current assets and do not fall into the category of cash and cash equivalents. Term deposits which reach maturity within twelve months of balance date are shown under current assets, and those with maturity beyond this twelve month period are treated as a non-current asset.

## 4.8 Property, Plant and Equipment

#### **RECOGNITION AND MEASUREMENT**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Where the asset is acquired in a non-exchange transaction for nil or nominal consideration, the asset is initially measured at its fair value. Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

Subsequent expenditure is only capitalised if it probably that the future economic benefits associated with the expenditure will flow to the entity. All other repairs and maintenance costs are recognised in surplus or deficit as incurred.

Depreciation is charged on a straight-line basis over the useful life of the asset. Land and Work in Progress is not depreciated. The assets residual values and useful lives are reviewed, and adjusted prospectively, if appropriate, at the end of each reporting period.

The depreciation rates of property, plant and equipment are as follows:

- Property & Plant 2% to 33% Straight Line
- Equipment, Fixtures and Fittings 10% to 40% Straight Line

Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset. At each balance date the carrying amounts of items of property, plant and equipment are assessed to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of the assets and are recognised in surplus or deficit.

The Directors have undertaken an assessment as regards to indicators of impairment in the value of property, plant and equipment for the year ended 30 June 2022 and have determined that based on an internal assessment performed, the fair value of the building improvements as at 30 June 2022 is \$18,760,458 (2021: \$19,693,000) which exceeds the carrying value of the assets.

## 4.9 Employee Benefits

#### **SHORT-TERM EMPLOYEE BENEFITS**

Short term employee benefits liabilities are recognised when the entity has a legal or constructive obligation to remunerate employees for services provided up to reporting date for which settlement will occur within 12 months of reporting date, and are measured on an undiscounted basis and expenses in the period in which employment services are provided. Short-term employee benefits include accrued holiday pay due within 12 months of reporting date. Long-term employee benefits include accrued holiday pay due beyond the 12 months of reporting date, wages, salaries and annual leave.

#### **DEFINED CONTRIBUTION PLANS**

Defined contribution plans are post-employment benefit plans under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in surplus or deficit in the periods during which services are rendered by employees. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available. Contributions to a defined contribution plan that are due more than 12 months after the end of the period in which the employees render the service are discounted to their present value.

### 4.10 Income Tax

Due to its charitable status, Tennis Auckland is exempt from income tax.

## **4.11** Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except for receivables and payables, which are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of receivables or payables in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the Inland Revenue Department is classified as part of operating cash flows.

## **4.12** Financial Accounting Standards

There were no new PBE IPSAS RDR standards that became effective in the current year that have an impact upon Tennis Auckland's financial accounts.

## 4.13 Significant Accounting Judgements, Estimates and Assumptions

The preparation of Tennis Auckland's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, including the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

### **JUDGEMENTS**

In the process of applying Tennis Auckland's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the financial statements:

#### **USE OF GOING CONCERN**

The view of the Board is that Tennis Auckland has sufficient resources to enable it to meet its obligations as and when they fall due, and therefore continue to adopt the use of the going concern assumption in preparation of the financial statements.

### **OPERATING LEASE COMMITMENTS**

Leases in terms of which Tennis Auckland does not retain all the significant risks and rewards of ownership, are accounted for as operation leases. Operating lease rentals are recognised evenly over the expected period of the benefit to the organisation.

In the event that the lease incentives are received to enter into operating leases, such incentives are initially recorded as a liability and are recognised as a reduction of rental expense on a straight line basis over the term of the lease.

#### **ESTIMATES AND ASSUMPTIONS**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

Tennis Auckland based its assumptions and estimates on parameters available when the financial statements were prepared.

Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of Tennis Auckland. Such changes are reflected in the assumptions when they occur.

### **USEFUL LIVES AND RESIDUAL VALUES**

The useful lives and residual values of assets are assessed using the following indicators to determine potential future use and value from disposal:

- The condition of the asset
- The nature of the asset, its susceptibility and adaptability to changes in technology and processes
- The nature of the processes in which the asset is deployed
- Availability of funding to replace the asset
- Changes in the market in relation to the asset

#### **ASB TENNIS ARENA REDEVELOPMENT**

A total WIP balance of \$947,000 relating to the investment in design and consent of the Redwood and Robinson Stands as well as putting a retractable roof over the centre court was brought forward from 2021.

After considering the current economic environment arising from the impact of COVID-19 and associated increases in expected construction costs, the Directors decided prudently to fully impair the remaining balance in 2022. Tennis Auckland remains committed to the project and will continue to consider how best to deliver on the redevelopment goals.

Tennis Auckland recognises and acknowledges the following major funding partners for their investment to date in continuing to secure the ASB Tennis Arena Development for New Zealand:

	RECOGNISED	COMMITMENT
Ministry of Business, Innovation & Employment (NZ Major Events)	\$3,000,000	\$3,000,000
NZ Lotteries (Significant Projects Fund)	\$3,000,000	\$3,000,000
Foundation North	\$1,000,000	\$2,000,000
Auckland Council	\$2,487,000	\$5,500,000

# **Notes to the Financial Statements**

Tennis Auckland Region Incorporated For the year ended 30 June 2022

NOTES	\$ 2022	\$ 2021
Revenue from Non-Exchange Transactions		
GRANTS & DONATIONS		
Grant Income - Operational	281,302	108,585
Grant Income - Capital	71,290	-
Total Grants & Donations	352,592	108,585
Sponsorship Income	84,167	277,500
OTHER INCOME		
Other Income - Government Assistance	141,635	84,855
Total Non-current Assets	141,635	84,855
Total Revenue from Non-Exchange Transactions	578,393	470,940

During the current financial year the organisation has recognised \$141,635 (2021: \$84,885) from the Government as a grant in relation to a Wages Subsidies and Covid Resurgence Support programme introduced in New Zealand in response to the COVID-19 pandemic. Tennis Auckland was entitled to the additional subsidies introduced by the Government which was available from 1 July 2021 to 11 December 2021 for employers.

These amounts are recognised in the Statement of comprehensive revenue and expense in 'other income' as the related wages and salaries for employees were recognised. There is no outstanding balance of deferred income or receivable related to the COVID-19 Wages Subsidy grant as at 30 June 2022.

NOTES	\$ 2022	\$ 2021
2 Schedule of Expenses		
EVENTS & TOURNAMENTS		
Catering & Hospitality	2,312	2,854
Marketing	3,081	40,871
Production	297,047	329,297
Planning & Preparation	109,632	435,894
Player Costs	137,107	177,028
Internal Allocation of Operating Costs	152,945	207,090
Total Events & Tournaments	702,124	1,193,034

NOTES	\$ 2022	\$ 2021
2 Schedule of Expenses cont		
OVERHEADS		
Audit	34,875	26,950
Bank Charges	16,934	17,982
Bad / Doubtful Debts	157	(1,389)
Insurance	75,962	71,479
Interest Paid	33,158	24,972
Provision for Doubtful Debts	-	150,000
IT Expenses	63,881	75,636
Postage & Stationery	1,954	2,087
Staffing	1,119,901	1,253,430
Volunteer & Value in Kind Expenses	4,320	24,244
Internal Allocation of Operating Expenses	(240,003)	(683,447)
Total Overheads	1,111,138	961,943
FACILITIES		
Signage	488	-
Depreciation	604,082	640,476
(Gain) / Loss on Disposal of Fixed Asset	270	560
Rent	170,273	201,277
Rates	18,114	19,145
Repairs & Maintenance	67,374	75,006
Utilities	44,283	48,115
Internal Allocation of Operating Expenses	87,058	476,358
Total Total Facilities	991,942	1,460,937
Total Schedule of Expenses	2,805,205	3,615,914
NOTES	\$ 2022	\$ 2021
	\$ 2022	\$ 2021
3 Cash & Cash Equivalents		
ASB Current Account	103,627	39,933
ASB Corporate Saver Account	631,678	197,640
ASB USD Account	45,962	747,008
Bartercard	1,157	3,398
Petty Cash Float	-	800
ASB USD Term Deposit	241,390	-
Total Cash & Cash Equivalents	1,023,814	988,780

Term Deposit ASB 41 is held in \$US and has a maturity date of August 2022. The Term Deposit is translated to NZD at balance date using the exchange rate set out by the ASB.

NOTES	\$ 2022	\$ 2021
4 Investments		
TERM DEPOSITS		
ASB USD Term Deposit	241,390	-
Total Term Deposits	241,390	-
Total Investments	241,390	-
NOTES	\$ 2022	\$ 2021
Represented by:		
Current Portion of Term Deposits	241,390	=
Non Current Portion of Term Deposits	-	-
Total Represented by:	241,390	-

Term Deposit ASB 42 is held in \$US and has a maturity date of November 2022. The Term Deposit is translated to NZD at balance date using the exchange rate set out by the ASB.

NOTES	\$ 2022	\$ 2021
5 Accounts Receivable & Accruals		
Accrued Income	869	317,840
Accounts Receivable	49,705	52,122
Prepayments	9,619	3,768
Prepayments ASB Classic	60,231	-
Total Accounts Receivable & Accruals	120,424	373,730

The prepayments for the ASB Classic relate to preliminary expenses in relation to the ASB Classic Joint Venture scheduled for 2023.

## 6 Related Party Transactions

### **KEY MANAGEMENT PERSONNEL**

The key management personnel, as defined by PBE IPSAS 20 Related Party Disclosures, are the members of the governing body of Tennis Auckland which is comprised of the Board, Chief Executive Officer and Senior Management. No remuneration is paid to members of the Board. The aggregate remuneration of key management personnel and the number of individuals, determined on a full-time equivalent basis, receiving remuneration is as follows:

N	IOTES	\$ 2022	\$ 2021
Key Management Remuneration			
Remuneration Paid to Board		-	-
Number of Board Members		8	7
Remuneration Paid to Senior Management		584,597	820,000
Number of Senior Management		5	7
N	IOTES	\$ 2022	\$ 2021
Transactions With Related Parties			
Receipts for hospitality at the ASB Classic from organisations where a Board Member has significant influence		-	-
Payments made to supplier for legal, consultancy and trade services where a Board Member has significant influence		62,979	58,000

## 7 Leases

As at the reporting date, the organisation has entered into the following non-cancellable operating leases:

NOTES	\$ 2022	\$ 2021
Operating Leases		
Not Later than One Year	191,306	195,000
Later than One Year and Not Later Than 5 Years	88,707	657,000
Later than 5 Years	348,815	1,045,000
Total Operating Leases	628,828	1,897,000

Payments made under operating leases are recognised in surplus or deficit on a straight-line basis over the term of the lease. Included in the surplus or deficit is lease expenditure of \$170,273 (2021: \$201,277).

NOTES	\$ 2022	\$ 2021
Lease Payments Receivable		
Not Later then One Year	293,399	273,000
Later than One Year and Not Later Than 5 Years	1,104,842	1,059,000
Later than 5 Years	7,251,638	7,144,000
Total Lease Payments Receivable	8,649,879	8,476,000

Payments received under operating leases are recognised in the surplus or deficit on a straight-line basis over the term of the lease. Included in the surplus or deficit is rental income of \$289,094 (2021: \$307,015).

## **8** Categories of Financial Assets and Liabilities

N	OTES	\$ 2022	\$ 2021
Financial Assets (Carrying Amounts)			
FINANCIAL ASSETS (WITHIN THE STATEMENT OF FINANCIAL POSITION)			
Cash and Cash Equivalents		1,023,814	987,980
Receivables from Exchange Transactions (at Amortised Cost)		119,555	55,890
Investments (at Amortised Cost)		241,390	-
GST		4,903	(1,564)
Total Financial Assets (Within the Statement of Financial Position)		1,389,663	1,042,306
Total Financial Assets (Carrying Amounts)		1,389,663	1,042,306
N	OTES	\$ 2022	\$ 2021
Financial Liabilities			
(Within the Statement of Financial Position)			
·		207.206	420.202
Trade and Other Payables		207,306	130,203
Employee Entitlements		120,305	271,074
Total Financial Liabilities (Within the Statement of Financial Position)		327,612	401,277
N	OTES	\$ 2022	\$ 2021
9 Employee Entitlements			
Paye Payable		21,950	22,469
Accrued Holiday Pay		98,356	113,068
Total Employee Entitlements		120,305	135,537
N	OTES	\$ 2022	\$ 2021
10 Trade and Other Payables			
Accounts Payable		128,827	73,869
Accrued Expenses		75,505	53,457
ASB Visa Cards		2,970	2,876
Total Trade and Other Payables		207,303	130,201

NOTES	\$ 2022	\$ 2021
11 ASB Bank Loan		
CURRENT		
ASB Bank Loan	660,327	660,327
Total Current	660,327	660,327
Total ASB Bank Loan	660,327	660,327

The ASB loan is classified as a financial liability and is measured at amortised cost. The loan is secured over the land and buildings of Tennis Auckland. The loan was refinanced during the 2022 year and has been extended to another ten year term with a final repayment date in February 2032, and is currently interest only. The interest rate on the loan is 5.46% (2021: 3.25%). There is a right to make lump sum repayments of the principal.

ASB agreed to extend the interest only repayments until 31 March 2023 due to the impact of the COVID-19 pandemic. Tennis Auckland did not meet its interest cover covenant of 3.5 times in 2022. ASB granted a waiver for the interest cover covenant.

Tennis Auckland has complied with all other banking covenants throughout the year. Due to the breach, the noncurrent portion of the loan has been reclassified as current in accordance with GAAP.

NOTES	\$ 2022	\$ 2021
12 Revenue in Advance		
Events & Tournaments	47,274	84,827
Grants	122,279	13,950
Total Revenue in Advance	169,553	98,776

## 13 Capital Commitments

There are no capital commitments as at 30 June 2022 (2021: nil)

## **14** Contingent Liabilities

There are no contingent liabilities as at 30 June 2022 (2021: nil)

### 15 Events After Balance Date

On 3 July 2022 Tennis New Zealand signed a joint venture agreement with Tennis Auckland Region Incorporated to work together to manage and operate the ASB Classic 2023 event. The event has a one year term.

# **Notes to the Financial Statements -Property Plant and Equipment**

Tennis Auckland Region Incorporated For the year ended 30 June 2022

Reconciliation of the carrying amount at the beginning and end of the period:

Cost 2022	LAND	BUILDINGS	PLANT & EQUIPMENT	WORK IN PROGRESS	TOTAL
Opening Balance	1,707,000	20,602,757	656,449	945,999	23,912,205
Additions	-	74,274	2,746	11,945	88,965
Disposals	-	-	(2,427)	-	(2,427)
Impairment	-	-	-	(946,275)	(946,273)
Total Cost 2022	1.707.000	20.677.031	656.768	11.669	23.052.470

Accumulated Depreciation 2022	LAND	BUILDINGS	PLANT & EQUIPMENT	WORK IN PROGRESS	TOTAL
Opening Balance	-	5,074,769	420,102	-	5,494,872
Disposals	-	-	(2,157)	-	(2,157)
Depreciation	-	524,261	79,821	-	604,082
Total Accumulated Depreciation 2022	-	5,599,030	497,766	-	6,096,797

Cost 2021	LAND	BUILDINGS	PLANT & EQUIPMENT	WORK IN PROGRESS	TOTAL
Opening Balance	1,707,000	20,577,649	658,506	2,789,295	25,732,450
Additions	-	25,107	5,171	6,904	83,727
Disposals	-	-	(53,773)	-	(53,773)
Impairment	-	-	-	(1,850,199)	(1,850,199)
Total Cost 2021	1,707,000	20,602,757	609,905	946,000	23,912,206

Accumulated Depreciation 2021	LAND	BUILDINGS	PLANT & EQUIPMENT	WORK IN PROGRESS	TOTAL
Opening Balance	-	4,552,186	355,421	-	4,907,607
Depreciation	-	522,583	117,893	-	640,476
Disposals	-	-	(53,212)	-	(53,212)
Total Accumulated Depreciation 2021	-	5,074,769	420,102	-	5,494,871

Net Closing Book Value	LAND	BUILDINGS	PLANT & EQUIPMENT	WORK IN PROGRESS	TOTAL
2022	1,707,000	15,078,001	159,002	11,670	16,955,673
2021	1,707,000	15,527,988	236,347	946,000	18,417,335



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# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TENNIS AUCKLAND REGION INCORPORATED

### Opinion

We have audited the financial statements of Tennis Auckland Region Incorporated ("Tennis Auckland"), which comprise the statement of financial position as at 30 June 2022, and the statement of comprehensive revenue and expense, statement of changes in net assets/equity and cash flow statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Tennis Auckland as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime ("PBE Standards RDR") issued by the New Zealand Accounting Standards Board.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of Tennis Auckland in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our firm assisted with the preparation and formatting of the financial statements. Other than in our capacity as auditors we have no relationship with, or interests in Tennis Auckland.

#### Other Matter

The financial statements of Tennis Auckland for the year ending 30 June 2021 were audited by another auditor who expressed an unqualified audit opinion on those financial statements on 18 November 2021.

### Board's Responsibilities for the Financial Statements

The Board is responsible on behalf of the Association for the preparation and fair presentation of the financial statements in accordance with PBE Standards RDR, and for such internal control as the Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

PARTNERS: Fraser Lellman ca

Donna Taylor ca

Jenny Lee ca Paul Manning ca Janine Hellyer ca

ASSOCIATE: Michael Lim ca

In preparing the financial statements, the Board is responsible on behalf of the Association for assessing the Association's ability to continue as a going concern,

disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board's website at: https://www.xrb.govt.nz/assurance-standards/auditorsresponsibilities/audit-report-8/.

This description forms part of our auditor's report.

### Who we Report to

This report is made solely to Tennis Auckland's members, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Tennis Auckland and Tennis Auckland's members, as a body, for our audit work, for this report or for the opinions we have formed.

BDO Tauranga.

**BDO Tauranga** Tauranga New Zealand 6 October 2022



