

# TENNIS AUCKLAND ANNUAL REPORT

2019/2020



ASB Classic Men's Finals: Benoit Paire (Runner up) and Ugo Humbert (Winner)



## **OUR VISION**

To make tennis  
a part of every  
Aucklander's life

## **OUR PURPOSE**

Creating  
Exciting Tennis  
Experiences

## **OUR VALUES**

Be courageous  
**Enable others**  
Strive to excel  
**Inspire passion**





Crowds enjoying the ASB Classic from the new Yock Stand.



# Contents

**04**

From the Chair

**06**

From the Chief Executive

**08**

From the President

**09**

Strategy Overview

**10**

Meet the Team

**12**

Sponsors and Partners

**13**

Year in Review

**14**

ASB Classic

**16**

Facilities

**18**

Delivering Tennis  
in Clubs and Schools

**22**

Growing our Junior Talent

**24**

Umpires' Association

**28**

Tennis Auckland Awards

**31**

Facts and Stats

**34**

Corporate Governance

**37**

Financial Reports





# From the Chair

Simon Vannini

In these challenging times, it gives me pleasure to summarise what has been achieved by Tennis Auckland during a 'year of 2 halves'. Notwithstanding the significant disruption caused to clubs, players, and the wider community since the impact of Covid-19 began to be felt in early 2020, our Board and staff continue to work towards our vision of making tennis a part of every Aucklanders' life.

Our focus remains on supporting clubs and creating opportunities to play, at our own facilities as well as through clubs and schools. We are also keenly aware that our organisation, as well as our clubs, need to ensure that we continue to operate in a financially sustainable manner, recognising that we have all been significantly impacted by events outside of our control.

We were very lucky to complete our ASB Classic Mens' and Womens' tournaments in January prior to Covid-19 impacting on tennis worldwide, and are working hard on how we can run a successful 2021 tournament.

## FINANCIAL

Our operating surplus before depreciation for the financial year ending 30 June 2020 was \$631,000, against \$627,000 for the previous financial year ending 30 June 2019. Our result was impacted by Covid-19, as well as some other issues which has meant our result was less than we had originally budgeted. A lot of work has been done by Marcus and the team in working up the 2020/21 budget, in what is continuing to be an uncertain time for our organisation due to events outside of our control.

## ASB TENNIS ARENA REDEVELOPMENT

We were very pleased to have completed the replacement of the Yock Stand this year. The new stand is very impressive, and was a great attraction during the international tournaments.

I would like to thank our builders, Savory Construction, for their professional and pro-active approach to this project. I would

also like to acknowledge the significant contribution that Jasmax and RCP have made over a number of years as part of Tennis Auckland's redevelopment project team. Our ongoing thanks goes to everyone who has supported our redevelopment over the last few years, financially, operationally and in other ways, and in particular Auckland Council, NZ Major Events, Foundation North and Lotteries, who have provided significant funding towards our redevelopment project.

We remain committed to completing our redevelopment project, but given the immediate impact and ongoing uncertainty created by Covid-19, the Board has agreed that we will not proceed with any work on the development during 2020, and will reassess later in 2020 the best time to commence the next stage of the redevelopment.

## GOVERNANCE

I would like to acknowledge the efforts of our Board members during the last year. We have Board subcommittees dealing with audit and risk, commercial, employment and facilities, which involves a significant time commitment by Board members during the year. We have also appointed two intern directors onto our Board, Thiem Nguyen and Rewa Harriman. Both of them have a passion for tennis, and have brought some new perspectives to our Board discussions, which has been useful for all of us.

## ACKNOWLEDGEMENTS

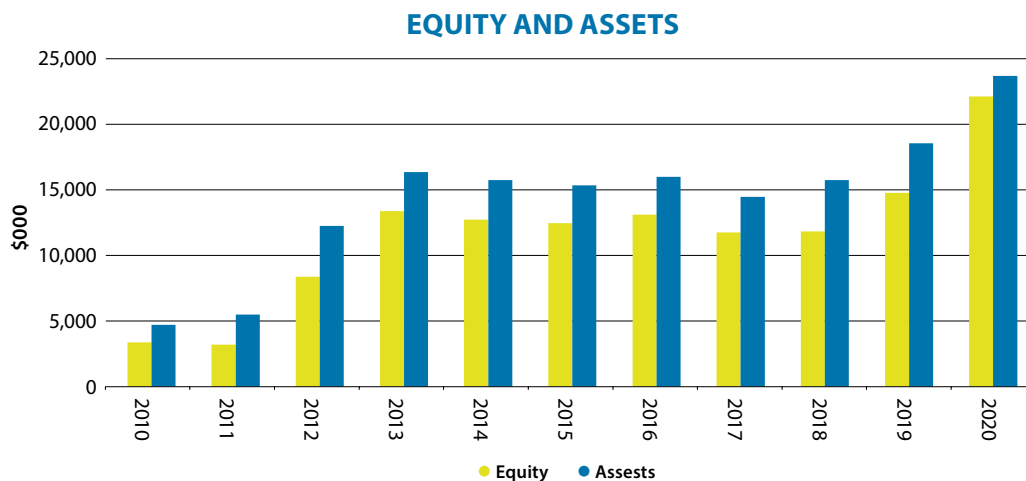
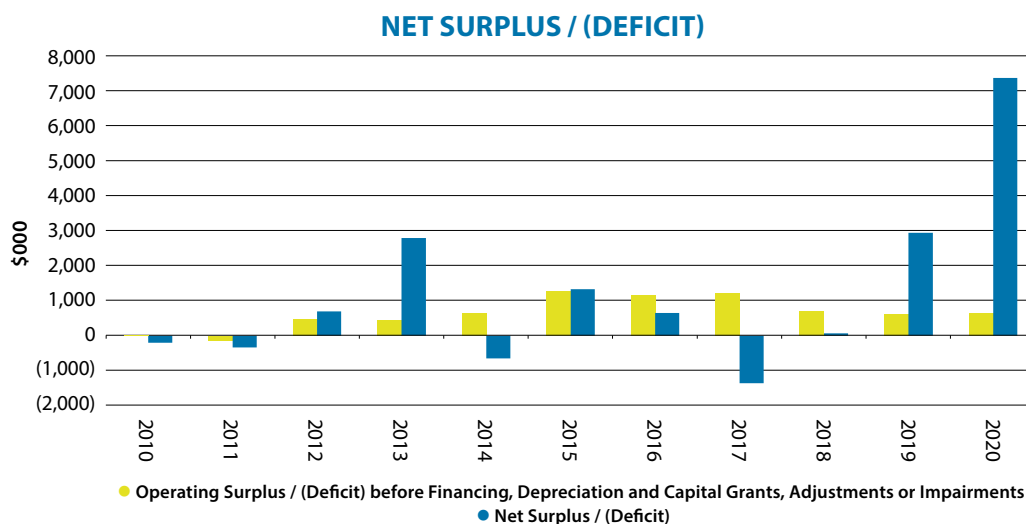
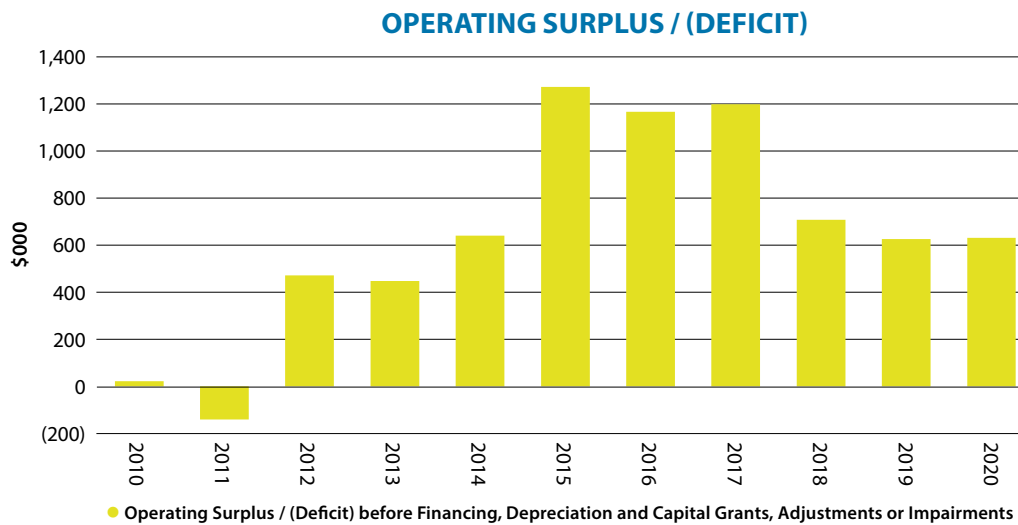
Ross Pickett has been our President this year, and has been a real asset to the Board in his contribution to the various challenges and opportunities that have arisen, in particular over the last few months. It is unfortunate that Ross's role has been interrupted by the Covid-19 lockdown and associated matters, but I know he has really enjoyed the role and we are very grateful for his contribution to our organisation.

It has been a difficult second half of our financial year, but I have seen our team at Tennis Auckland really pulling together to deal with the various issues which Covid-19 has landed on us. We face a number of challenges in our next financial year, as the ongoing impacts of Covid-19 continue to be felt, and it will be important for our organisation to be open to change as we look to adapt to matters outside of our control. I would like to thank the entire Tennis Auckland team for their work over the last 12 months, and their continuing commitment to the success of Tennis Auckland.

We continue to be grateful to our family of sponsors, who have continued to support our activities for a number of years. The contributions made by our sponsors, both financial and non-financial, enable us to achieve some significant opportunities and profile for tennis in the Auckland region, which is an important part of our strategy.

Finally, I would like to thank the many volunteers who assist at both the club level and at domestic and international tournaments; none of these activities could continue without the efforts of these numerous individuals.

# Key Financial Performance Indicators





# From the Chief Executive

Marcus Reynolds

The last 12 months will be memorable for a lot of reasons, and at Tennis Auckland we are proud to be able to look back at some fantastic achievements and results for the wider tennis community.

From the inaugural Love Tennis weekend, which saw thousands of people pour through our tennis clubs, through to the redevelopment of the Yock Stand at the ASB Tennis Arena, and of course the triumphant return of Serena Williams to the ASB Classic, Tennis Auckland have been able to steer through the impact of Covid-19 and finish our financial year in a relatively strong position. Throughout this period I have been extremely impressed by the professionalism and positivity shown by the team at Tennis Auckland, as well as the army of volunteers who have kept club tennis not just alive, but vibrant. All I can say is thank you to everyone that continues to go above and beyond.

## PARTICIPATION & MEMBERSHIP

Club Membership numbers have now remained consistent for a few years which is a credit to the work clubs are doing locally to increase engagement and retention rates in an ever challenging space. We know from two independent pieces of research that 90% of tennis players in Auckland are not currently members of clubs, which presents us with a great opportunity for growth. Tennis Auckland recognise there is

work to be done in this space to align our value proposition with participants' motivations, which will require an open mind and willingness to do things differently on our part, and we look forward to working with clubs on this moving forward.

It was pleasing to see big numbers taking part in our Tennis Hot Shots in Schools programme. A huge number of kids have experienced tennis for the first time thanks to this initiative, and in doing so they have taken their first step towards being a tennis player and hopefully member of the tennis community in the future.

2019 also saw Auckland clubs participate in the Love Tennis weekend for the first time. We had 22 clubs take part in this inaugural event, connecting with hundreds of potential new members and reminding lapsed players just how much fun picking up a racquet can be. We already have even more clubs signed up for Love Tennis in 2020 and we look forward to another great weekend of sharing the tennis love.

## ORGANISED PLAY FOR ALL

Interclub numbers remained strong with approximately 1,500 teams entering in competitions over the past 12 months. New rules this year provided the clarity many teams and clubs were looking for, and it is great to see that Interclub remains a massive part of tennis in Auckland.

Congratulations go to Sunnyhills for winning the Women's Scarbro Caro Bowl and Cockle Bay for winning the Men's competition. As always the standard of play was outstanding and the Scarbro Caro Bowl is clearly one of the top, if not the best, club competition in New Zealand. Well done to everyone involved.

From a domestic tournament perspective we have continued to work alongside Tennis New Zealand to align our tournament structure and draws with successful models from overseas providing the inspiration for continued development and delivery of 'best practise'. This has led to more competitive matches and better experiences for all entrants. Tennis Auckland will continue to operate this model in the 2020/21 season, and with winter entry numbers already going strong, we are hoping to see some great results come through.

A huge thank you goes out to the range of funders that make community tennis possible; especially Scarbro Construction, Aktive, NZCT, The Lion Foundation and Four Winds Foundation.



## **WORLD CLASS INTERNATIONAL TOURNAMENTS**

The 2020 ASB Classic was an absolutely sensational tournament delivering great results both on and off the court. Over the two weeks we had over 102,000 people through the gates and sold out 17 of the 20 sessions. Our cumulative domestic broadcast audience was 1.342m and the international broadcast reached a staggering 328m people in 112 different countries.

When I look back at the 2020 ASB Classic it's hard to go past the performances of Serena Williams, one of the greatest sportspeople of all time. Serena was an absolute pleasure to host and the fact that she played singles and doubles meant that she was on court almost every day. An absolute superstar in every sense of the word and it was great to see her win the Women's singles title. We also said goodbye to Caroline Wozniacki who has been a loyal supporter of the ASB Classic for many years. We will miss her class and poise but wish her well for the next chapter of her life. I must also mention our Women's doubles champions Asia Muhammad and Taylor Townsend. After taking home the Runner's Up trophy the previous year, Townsend was determined to go one better this year and that she did, with the pair putting on some terrific performances throughout the week on their road to taking home the title.

In the Men's draw we witnessed one of the best finals the tournament has seen, with Ugo Humbert emerging victorious over his French compatriot Benoit Paire. This was the first victory for the young Frenchman and I am sure we'll see him make many more. In the doubles it was great to see so many Kiwi's in the draw, with two of them making it through to the final. New Zealand born Ben McLachlan won his second title in a row alongside partner Luke Bambridge.

It's impossible to talk about the success of the ASB Classic without recognising our team of amazing volunteers. Once again our passionate group of 220+ volunteers stepped up and enhanced the experience of every person that set foot on site. We run out of superlatives to describe this group, but we are eternally grateful for everything they do.

We are extremely thankful to our family of sponsors, especially ASB, Jaguar, Heineken and Moet. In 2020 we also welcomed six new sponsors in Schweppes, Swisse, L'Or, Sky Sport, Bounx and SkyCity. The ASB Classic continues to grow in stature and quality of experience every year, we can't do this without such a great group of partners.

## **FACILITY DEVELOPMENT**

Many of you would have seen the new Yock Stand in action at the 2020 ASB Classic. The opening of the new stand was 12 years in the making and its completion was a rewarding experience. Unsurprisingly people enjoyed the bucket seating more than the old concrete terracing, and the pitch of the stand meant that everyone had a great view of the centre court action. The next stage of the redevelopment is to rebuild the Robinson Stand, which is currently scheduled for development in 2022.

As an organisation we are very proud with the progress made at the Manukau Tennis, Sports and Community Centre. In 2020 we welcomed CLM, the Regional Sports Trust for the Counties-Manukau area, as a tenant at the Centre. Having CLM's team onsite has brought the facility to life and allowed us to take an important step in connecting with the local community. With the help of a grant from NZCT we were also able to upgrade the lighting in the dome, providing a vastly improved experience to the wider community. To top things off, with the help of Tennis New Zealand, we now have the Book-a-court online booking system installed and linked into the LED lighting. The Manukau Tennis, Sports and Community Centre is a truly transformational project that we feel is going to have a positive impact on the South Auckland community.

We were also able to upgrade the lighting at another of our key facilities in the region, Scarbro Tennis Centre. Like Manukau we upgraded to LED's throughout the venue and the feedback has been extremely positive. Along with the full range of programming now available at the venue at Scarbro, we are looking forward to Scarbro becoming another anchor point for participation in the community.

## **PLAYER DEVELOPMENT**

Congratulations to the clubs and coaches across the Auckland region who play their part in developing our young talent.

Our partnership with Tennis New Zealand around the Tour Excel programme expanded this year to include a new development programme called Future Excel. This now means promising players coming through Tennis Auckland's Academy programme have a high quality structured pathway into the Tennis New Zealand performance system.

## **ORGANISATIONAL EXCELLENCE**

Underpinning everything that we do is the team here at Tennis Auckland. I am lucky to work with an outstanding group of people who, with the help of hundreds of volunteers, deliver excellence on a daily basis. Events like the ASB Classic, Love Tennis, domestic programming, local tournaments and interclub don't happen by accident, and are a credit to the team.

From a financial perspective Tennis Auckland has had another solid year. As well as offering a full range of coaching programmes and community initiatives, we have also made significant upgrades to our facilities over the last 12 months. It is pleasing to report a modest financial surplus, especially with the challenges we faced from COVID-19, and we are confident that we can come through the next year strongly. There is no doubt that tennis and all of the industries around us are going to face significant headwinds over the next 12-36 months. Tennis Auckland has a responsibility to step up and keep tennis strong, which is exactly what we are going to do.



# President's Report

Ross Pickett

The 2019-2020 season was like no other. The arrival of the coronavirus (COVID-19) in February changed the lives of all New Zealanders and people all around the world. No one will ever forget the surreal experiences over that time and the effect it had on the way we live.

It is, however, my pleasure to report on my year as President of Tennis Auckland and on another memorable year for the tennis community.

It began with a hugely successful two weeks in January at the ASB Classic tournament. The facility at the ASB Tennis Centre was enhanced by the opening of the new Yock Stand which offered the public an improved viewing experience and better facilities around the venue. The women's event was highlighted by the return of Serena Williams but also included a class field and the final appearance of our very loyal Caroline Wozniacki. Crowd numbers were exceptional with all days a sell out – a record for tournaments at our level on the WTA tour. Then the men arrived and assisted by great weather throughout the two weeks, they too, provided some great matches and completed a successful and memorable event.

Our thanks go to all involved in this celebration of tennis. The Tennis Auckland team headed by Tournament Director Karl Budge and his dedicated support staff produced another outstanding event. The army of volunteers from the tennis community in Auckland and beyond were again critical to the success – many giving up many hours of service to make it happen. And to the public of New Zealand who come every year for this very special sporting event – thank you for your ongoing support.

At a club level, a very successful 'Love Tennis' promotion early in September gave those who were involved a big boost in membership enquiries and will be a definite starter again in 2020. Organised by Tennis NZ, this promotion confirmed just how many active tennis players are not members of clubs and they will be a target for the future growth of clubs.

Delegates meetings have been well attended and liaison with Club Presidents continued with an evening function at the ASB Classic. Intended gatherings with the Presidents to share views

and experiences have been delayed due to COVID but plans are in place to reschedule. I see this forum being of ongoing value to the organisational structure of club tennis in Auckland.

The Scarbro Caro Bowl celebrated 100 years in the 2019 season – an amazing achievement and a trip down memory lane for all those who have been involved in and played over that time. Cockle Bay won the men's event for the first time defeating Next Gen and the eastern clubs completed a clean sweep when Sunnyhills won the ladies title in a close win over Bucklands Beach. Both finals were well attended and were again available on live stream via the Tennis Auckland Facebook page.

The opportunity to further develop the Scarbro and Manukau Tennis Centres and to improve their usage and financial performance has been a focus for the management and operations team during the year. They are an important part of domestic activity and need to deliver on the potential they offer. They will remain a key focus for the year ahead.

We enjoyed a Life Members luncheon during the ASB Classic and took that opportunity to recognise the loss of Heather Robson, wife of Jeff, who passed away last October. Heather was a past President of the Association and very well respected player in both tennis and badminton at New Zealand and international level.

It has been a privilege to attend the Board Meetings of Tennis Auckland under Simon Vannini's chairmanship. On behalf of the members of the Association, our thanks to the Board members who commit many hours of voluntary effort to ensure we stay on course and advance the game in Auckland. The redevelopment of the ASB Tennis Arena has begun with the completion of the Yock Stand but much work lies ahead and we wish the Board well in making this happen. The challenges associated with the recovery after COVID-19 and the uncertain future ahead will require extra effort and time which we all thank you for.

To Marcus and the staff at Tennis Auckland, thank you for your dedication to the running of the Association and the support of clubs throughout the year. It has been a difficult time and I know the clubs feel happy to have you there to support them as they face their challenges. Thank you also from me personally for your help and support during my year as President.

It has been a privilege to be your President for the 2019-20 season and I wish you all the best of good fortune for the years ahead. My thanks go to Angela Hart (Past President) for guiding me through the year and my best wishes go to Graham Windross who now follows me in the role. Graham is well known in our tennis circles and is an excellent choice for President.

We are in a changing world and it is timely to review the role of President going forward. I know this is on the agenda for the Emeritus Committee and hope their deliberations will result in a profile for the President which will enhance the contribution the position can add to the operations and direction of Tennis Auckland in the future.



# Tennis Auckland Strategy Overview

Our vision

**To make tennis a part of every Aucklander's life**

Our purpose

**Create exciting tennis experiences**

## Strategic pillars

### Participation & Membership

More people playing tennis with healthy clubs and children at the heart of annual growth

### World Class Intl Tournaments

Financially sustainable world class tournaments that are loved by players, sponsors, customers and volunteers

### Player Development

Development pathways for all players that embrace the coaching network

### Organised Play for all

Competitions, tournaments and formats that meet the needs of all players

### Facility Development

Provide financially stable facilities in the right places to meet current and future needs of the game

### Organisational Excellence

Become a leading RSO through financial security, strong governance, talented people and constructive culture

Our values

**Be Courageous | Enable Others | Strive to Excel | Inspire Passion**

# Meet the team

## Board of Directors



CHAIRMAN  
**SIMON VANNINI**



DEPUTY CHAIRMAN  
**HOWARD LEWIS**



DIRECTOR  
**SCOTT COLDHAM**



DIRECTOR  
**LIZ COUTTS**



DIRECTOR  
**TONY GARDNER**



DIRECTOR  
**AMANDA HOPKINS**



DIRECTOR  
**SEAN LEONARD**



DIRECTOR  
**JOHN MCGILL**

### INTERNS

**REWA HARRIMAN • THIEM NUYGEN**

## Tennis Auckland Staff

Chief Executive • **Marcus Reynolds**

General Manager, Tennis and Facilities • **David Frank**

Tournament and Commercial Director • **Karl Budge**

Finance and Admin Manager • **Paula Macks**

Domestic Tournament and Centre Manager • **Simon Crozier**

Clubs and Schools Manager • **Mark Lewis**

Regional Performance Manager • **James Greenhalgh**

Operations Manager • **Mel Miller**

Marketing and Communications Manager • **Rhonda Karl**

Business Administration • **Ann Hill**

Assistant Accountant (part time) • **Judy Bi**

Interclub Administrator • **Kayla Englehardt**

Interclub Administrator (part time) • **Annette May**

Groundsman • **Peter Denton**



## Officers

President • **Ross Pickett**  
Immediate Past President • **Angela Hart**  
Vice President • **Graham Windross**

### Life Members

**Mr Jeff Robson MBE • Mr Peter Wilson ONZM • Mr Guy Nash**  
**Mr Roger Harvey • Mrs Colleen Edmonds • Mr Alan White**  
**Mr Peter Thomson • Mr Barry Ryder • Mr Alan Chester ONZM**  
**Mrs Pam Sowter • Mr W John Barry • Mr Kevin Long**

## Tennis Auckland Action Committees

### Centre Judiciary Committee

**John Barry • Elliot Burcher • Chris Day**  
**Alan Gluestein • Tim MacAvoy • Julia Sim • Peter Stokes**

### Club Advisory and Support Committee

**CHAIRMAN - Paul Harvey**  
**Judy Bent • Carol Bourne • Angela Hart • Donald Sim • Feleti Sofele**

### Emeritus Committee

**CHAIRMAN - Alan White**  
**Jill Bignell • Roger Harvey • Kevin Long**  
**Guy Nash • Pam Sowter • Angela Hart**

### Complaints Commissioner

**Alex Metzger**



# Sponsors and Partners

Tennis Auckland is proud to be supported by the following companies and organisations



MINISTRY OF BUSINESS,  
INNOVATION & EMPLOYMENT  
HĪKINA WHAKATUTUKI



## ASB Classic Sponsors









# 2020 ASB Classic Report

Karl Budge

What a fantastic two weeks we had at this year's ASB Classic. Super stars on court, amazing food and entertainment off court and sell out sessions throughout the two weeks. The 2020 ASB Classic set a new standard for what the ASB Classic has become.

The undoubted star of Women's Week was of course the legend that is Serena Williams. Not only was she out to settle some 'unfinished business' in singles, she also teamed up with ASB Classic stalwart Caroline Wozniacki in doubles. With both stars taking to the court every day of Women's Week, it was no surprise a new all-time record crowd attendance was achieved, with more than 101,000 fans through the gates.

Of course, they weren't the only drawcards to get fans excited. Teenage sensation Coco Gauff was another player who doubled up in both singles and doubles, pairing up with fellow American teen Katy McNally. Although they didn't make it through to the final stages, they showed the crowds just why they're tipped to be the super stars of tomorrow.

Defending champion Julia Goerges returned in an effort to achieve a rare three-peat, but was denied the opportunity by an impressive Wozniacki 6-1, 6-4 in the quarter finals. Amanda Anisimova, returned for a second year and looking to make her mark took out Canadian star Eugenie Bouchard in the quarter finals. However her impressive showing came to a halt against a motivated Williams in the semi-final whilst Wozniacki was edged by impressive American youngster Jessica Pegula.

However the fairy tale would continue in the final as the 23 time Grand Slam Champion stormed to the title, her first as a mother, to etch her name in to the ASB Classic alongside sister Venus.

The Women's Doubles competition saw loads of big names take to the court throughout the week, with Serena and Caroline taking on last years finalist Taylor Townsend and her partner Asia Muhammad in the final. In the end Townsend/ Muhammad were too strong for the crowd favourites, denying Wozniacki the chance to lift a trophy at the ASB Classic before her retirement.

In the Men's Singles draw, defending champion Tennys Sandgren was awarded a wildcard and took on Kiwi Michael Venus in the first round of the Singles Draw. The big hitting American was too strong for doubles specialist Venus, taking out the match 6-4, 6-3. Sandgren went on to face two-time ASB Classic champion John Isner in the Round of 16, putting up a great fight but going down eventually in three sets.

Australian John Millman delivered the upset of the Round of 16, taking out 3rd seed Karen Khachanov in three sets. After finishing late the night before after a rain effected second day, Millman won the crowd with his energy, chasing down everything the Russian had to throw at him.

Whilst the likes of Isner, Khachanov and the entertaining Denis Shapovalov were dominating the headlines, quietly going about his business was young Frenchmen Ugo Humbert – one of five players from the ATP Next Gen finals in attendance. Humbert looked mighty impressive in his quarter-final victory over Shapovalov and then again against two-time ASB Classic champion Isner in the semi-final.

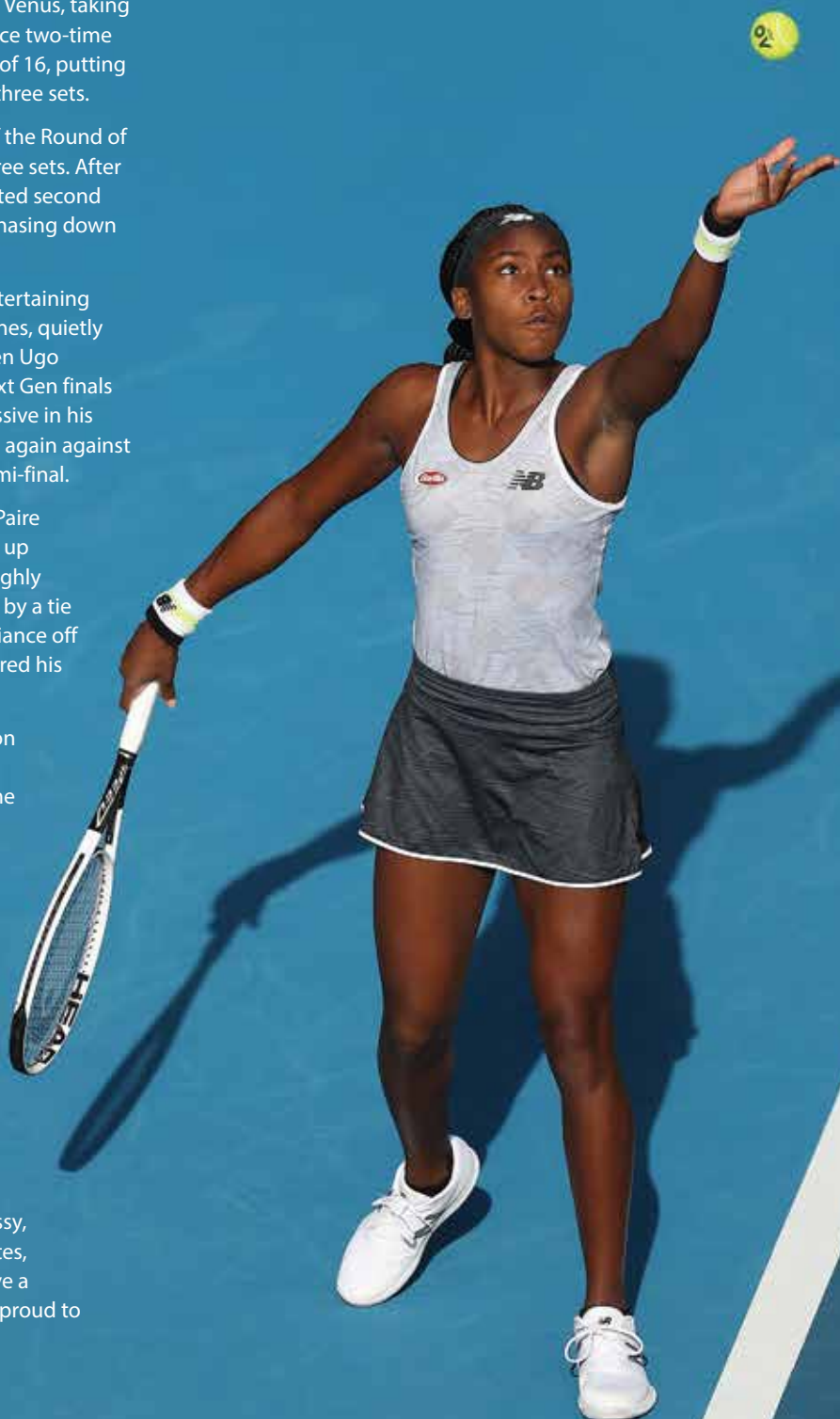
In the other semi-final, the flamboyant Benoit Paire overcame the impressive Hubert Hukacz to set up an all French final. And an epic it was. Three highly entertaining sets, with the third being decided by a tie break. It had drama, genuine moments of brilliance off the Paire racquet and a star of tomorrow captured his first career title.

In the doubles Kiwi fans had reasons to cheer on both sides of the net. Queenstown raised Ben McLachlan was back to defend his title, this time with partner Luke Bambridge from the UK, in front of a vocal group of local supporters. On the other side of the net, Kiwi Marcus Daniell and his partner Philipp Oswald put up a strong fight, taking the first set to a tie break before eventually going down 7-6, 6-3.

Off the court, it was a big year for the ASB Classic, re-signing Heineken and Kapiti, confirming an extension to the Sky television agreement as well as confirming new partnerships with SkyCity, Coca-Cola, Swisse, L'Or and Bounx. When taken as a whole with incumbent sponsors Jaguar, Moët Hennessy, ATEED, Eurovintage, Partridge Jewellers, Emirates, Fuji Xerox, Big Glory Bay and Zealandia, we have a family of partners at the ASB Classic that we're proud to work with to deliver an event like no other.

The hard work was once again recognised by the global game with the ASB Classic being named Best International Event for the fourth time in the last six years. Just reward for those working on the event including the dedicated volunteers, officials and ball kids who give their all for two weeks and make the experience unforgettable for the fans and players alike. We thank you for making these two weeks the best annual event New Zealand enjoys.

Congratulations to all of our winners and thank you to our fans – we can't wait to do it all again next year!







# Tennis Auckland Facilities

David Frank & Simon Crozier

Tennis Auckland owns and/or operates a network of facilities, all of which play a vital role in growing the game.

Work continued throughout the year to progress deliverables within development plans for both Scarbro Tennis Centre and Manukau Tennis, Sports and Community Centre.

**Manukau Tennis, Sports and Community Centre (MTSCC)** received continuing investment. Renovating the downstairs areas to form an operations space, small meeting room and clubroom completed the phased modernisation of the building in entirety. Antiquated floodlighting inside the dome, along with the control systems were replaced. Grateful thanks to New Zealand Community Trust for funding to carry out this work.

In February we welcomed Regional Sports Trust CLM Community Sport as upstairs tenant partners. This close physical arrangement has assisted the development of ideas and initiatives not only at the centre, but at local schools and throughout the sporting community.

Free Tennis Hotshots Community Play and adult sessions were delivered to local people over the summer. Thanks to funding received from the Ōtara-Papatoetoe Local Board, these are set to continue.

A highlight occurred during Women's week of the ASB Classic, with the visit of one of the world's most well-known tennis coaches, Judy Murray. Judy (mum to Sir Andy Murray and doubles grand slam champion Jamie Murray), made the rare

visit to New Zealand as part of a global tennis push. Sharing her knowledge with parents, tennis assistants and part time coaches, this visit to Manukau was the first such clinic outside of China by the WTA, governing body of the women's tour.

Nikki Howlett was contracted for six months to manage the centre. Long experience with both Tennis Northern and Tennis Waikato Bays, along with Nikki's friendly and approachable manner, saw uplift in participation as well as the forming of multiple local community relationships.

Significant improvements were also made to Scarbro Tennis Centre (STC). The old tournament office was re-vamped to form a dual-function tennis operations office and tournament control. Re-establishing a full time Tennis Auckland office presence led to more efficient management and improved levels of customer service.

Two further national tennis programmes were added to the existing programme offer, Tennis Xpress and Cardio Tennis, with the objective of attracting beginners and lapsed adult players to pick up a racquet.

In May, floodlighting across 6 courts in the tennis hall, along with the control systems were replaced. Again, our thanks to New Zealand Community Trust for funding to enable this.

Planning continued with regard a programme of future physical improvements that will see STC future proofed and fit for contemporary purpose. Within a warm and friendly environment, this is envisaged as a balanced mix of programmes, social play, interclub, tournaments and coaching.

Tennis Auckland's strategic platform for its major facilities highlights our wish to utilise "technology, insights and data to connect to participants, increase capability and boost sustainability". Multiple work-streams included partnering with Tennis New Zealand (TNZ) with regard integrated booking, lighting and access via ClubSpark at MTSCC and the expanded use at STC of a CRM system, Links, designed for larger tennis centres.

In summary, it is pleasing to report progress towards the vision of "a network of well-utilised, sustainable and contemporary venues that are accessible, providing measurable benefits to tennis and to the community".

## ASB TENNIS ARENA REDEVELOPMENT

Stanley St, Auckland City

- 5 outdoor hard courts (lit)
- 3 indoor hard courts (lit)

Tennis Auckland was extremely proud to open the new Yock Stand in November 2019, in time for the 2020 ASB Classic. The new stand provides bucket seating, an improved view, new bathroom facilities and a more fan friendly plaza area behind. After years of planning it was wonderful to get the redevelopment of the ASB Tennis Arena underway and also encouraging to get the first stage completed on time and on budget.

A huge thank you goes to Auckland Council, Foundation North, NZ Lotteries Grants Board, NZ Major Events, The Trust Charitable Foundation, Four Winds Foundation and all the private donors who all contributed to the project.

Tennis Auckland also wants to thank Savory Construction for their professionalism and outstanding approach to this project, as well as our project managers RCP and our architects Jasmax.

Planning is underway to replace the Robinson Stand. We intend to start this next stage after the 2022 ASB Classic.



## NICHOLSON PARK Poronui St, Mt Eden

- 6 all-weather courts (lit)

Nicholson Park is a popular tennis venue located in the middle of Mount Eden. It is used for regional activities such as interclub, junior tournaments, and the Pascoe Cup. It is also the home to the Tennis Auckland Seniors and the University Tennis Club. Thanks to generous funding from the Albert Eden Local Board and the Trillian Trust we resurfaced the courts in 2018. The courts are open and free for public use outside of Tennis Auckland activities.



## MANUKAU TENNIS CENTRE

Manukau Sports Bowl, Te Irirangi Drive

- 2 indoor hard courts (lit)
- 2 outdoor hard courts
- 4 outdoor all weather courts (lit)

This is Tennis Auckland's southernmost facility and has been recently refurbished. Indoor courts are bookable on-line and all courts are open for public use all year round when not booked for community activity. It is permanent home to Regional Sports Trust CLM Counties Manukau. It hosts free Community Play tennis, Tennis Xpress courses, interclub and mid-week competitions. The centre is available for hire and is used by local community groups and businesses.

## SCARBRO TENNIS CENTRE

Merton Rd, St Johns

- 15 outdoor hard courts (4 lit)
- 6 indoor hard courts (lit)
- 2 outdoor all-weather courts

The Scarbro Tennis Centre is the major hub for Tennis Auckland domestic activities. These include a full calendar of junior and open tournaments, the Regional Coaching program, interclub, and winter indoor competitions. It is also the main meeting venue for club groups and other tennis community organisations. It hosts various tennis workshops and functions through the year. Its tenants include a tennis pro shop, physio/ Pilates studio and café.



# Delivering Tennis in Clubs and Schools

Mark Lewis – Clubs and Schools Manager

## SCARBRO CARO BOWL

2019 was a milestone for Caro Bowl celebrating 100 years since it began, making it one of the oldest competitions in the country. The Caro Bowl was first held in 1919 and over time has become the premier club team competition in NZ.

Cockle Bay Tennis Club became part of that history by winning the men's competition for the first time after several near misses in recent years. The eastern corridor club defeated former champions Next Gen in an enthralling encounter at the ASB Tennis Arena in front of a large crowd of supporters. The contest was streamed live to a large audience from all over the world for the second successive year.

The Scarbro Caro Bowl Women's competition was won by Sunnyhills Tennis Club in a final that went down to the wire against last year's runner-up Bucklands Beach. The contest was tied at 3-3 after the singles and doubles matches had been played. The outcome was determined on a sets countback for the first time in recent memory. The final, played at Koru Tennis Club who offered to act as a neutral venue host, attracted a good-sized crowd and was streamed live for the first time.

Congratulations to all teams, players, managers, and supporters for their part in making more tennis history this season. Thank you to long time sponsor Scarbro Construction for their ongoing support and to the Stream Shop for their professional production which showcased tennis via livestream to many parts of the world.

## SENIOR INTERCLUB

This year saw the introduction of the newly written Senior Interclub Rules after a lengthy process to simplify them. Part of the process involved key changes which focussed on team lists and regular players with the aim of more stable teams, less player movement, and the removal of reserve lists. There were also harsher default penalties to try and reduce the number of un-played contests during the season. Prior to the season starting, Tennis Auckland offered training sessions for interclub controllers. FAQ's and other material were sent to clubs before and during the season to assist with any queries or issues they had. There was also an amnesty period prior to grades starting, allowing clubs to make changes.



Caro Bowl Mens Winning Team - Cockle Bay Tennis Club





Caro Bowl Womens Winning Team - Sunnyhills Tennis Club

Apart from the abrupt end to the competition season due to Covid-19 restrictions, the season went extremely well.

A review of the key issues and feedback from clubs after the 2019-20 season of the new rules, Tennis Auckland proposed several changes to the rules to give clubs more flexibility to manage their team lists. These suggestions were accepted by the clubs for the following season and the new Senior Interclub rules were ratified at the Delegates meeting held in June.

There was a total number of 457 teams across our summer, twilight and winter senior interclub competitions, an increase on the previous year.

### JUNIOR INTERCLUB

Like the senior competition, junior interclub ended abruptly on 20 March due to the Covid 19 lockdown. Fortunately for tennis the lockdown arrived at the tail end of our summer season, so most matches had been played and we were able to decide grade winners. Junior players continue to enjoy playing in the Junior Interclub competitions on Saturday and Sunday mornings for their clubs. A total of 620 teams participated this season. The Scarbro Junior Caro Bowl provided additional competition for Auckland's top junior players after the Xmas break.

### MIDWEEK LADIES INTERCLUB

It was another successful season on the tennis courts for the ladies who continue to enjoy the competitive and social aspects that the midweek competition provides them. There were 162 teams participating in midweek interclub. The competition ran very smoothly over the summer months and there were no proposed rule changes for the following season.

### WINTER INDOOR COMPETITIONS

The Tennis Auckland winter indoor competitions continued to be a popular tennis option for both club and casual players over the winter months. Overall, there were 180 teams participating in the winter competitions which was an increase on the previous year. It was most satisfying to see growth in the number of teams for the Ladies Indoor Doubles.

We would like to express our thanks to Wilson for their support of the Ladies Indoor competitions this year.

### TENNIS IN SCHOOLS

Tennis Auckland continued to receive significant funding support from several organisations enabling the delivery of tennis programmes to 8512 children across 46 schools. This was an increase on the previous year's participation numbers despite delivery being halted due to Covid-19 toward the latter part of Term 1. Had programmes not been curtailed the final number would have been well over 10,000 student participants.

Our thanks to the funding organisations listed below that have supported all our programmes:

- The Four Winds Foundation
- Sport Auckland
- Sport Waitakere
- CLM
- Aktive Auckland Sport and Recreation
- NZCT
- Lion Foundation



## CLUB SUPPORT

Tennis Auckland continued to assist clubs by providing information and advice at meetings, individual visits to clubs, resource material and general communication and advocacy. We were greatly supported in our club capability work by the Regional Sports Trusts (RST) as they continue to provide more information and resources and work closely with us on an individual club basis.

Tennis Auckland endorsed and participated with the national Love Tennis promotion in early September 2019 for the first time. The results were impressive:

- 22 participating clubs
- 280+ volunteers
- 2700+ attendees
- Estimated 400 new membership registrations
- Estimated \$100,000+ in new revenue for clubs via memberships

We were very pleased to see the tennis profile in Auckland lift during the Love Tennis campaign and congratulate all participating clubs for such a wonderful effort.

Finally, a word of thanks to the Club Support Committee for their valuable input over the last twelve months.

## THE PFG TEAM

Now in its fourth year of operation the Participation and Facilities Group (PFG) is made up of Tennis Auckland and Tennis Northern staff members. The group was set up originally to maximise growth in participation and facility development and was a pioneer in respect to two regions collaborating. This joint approach has been recognised and commented on positively by other sports organisations.

The PFG have worked hard to advocate for tennis at all levels, build relationships with key partners including Auckland Council, Local Boards, Regional Sports Trusts, Tennis NZ and member clubs. New ideas and information has been sought from virtual discussions with Tennis Canada and Tennis World in Australia. The PFG has worked closely with Council and RST's to assist club projects across the region and it was involved in a pilot programme with selected clubs to test a new Community Occupancy (Leasing) process Council is looking at to improve its processes.

The PFG also played a role in the Love Tennis campaign, strategy around funding for Tennis Hot Shots in schools, growing the number of coaches registering for the national programmes and the promotion of the Club Spark and Book a Court systems. It was also responsible for the deployment of interns to tackle assigned projects.

We feel there is strength in numbers so by forming a united front across the two regions, PFG members believe we have greater influence to advocate for tennis across the wider Auckland region.



# 2019-2020

## OUR TENNIS

**9**

**WORKSHOPS/  
PRESENTATIONS**

**8512**

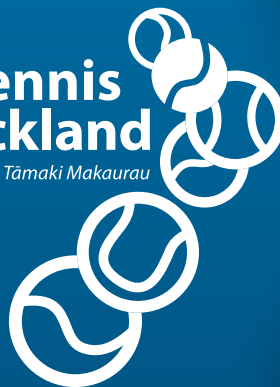
**HOT SHOTS  
PARTICIPANTS  
AT SCHOOLS**

**1239**

**INTERCLUB  
TEAMS**

**Tennis  
Auckland**

*Te tēnehi o Tāmaki Makaurau*



**46**

**HOT SHOTS  
SCHOOLS**

**43**

**NATIONAL  
PROGRAMME  
VENUES**

**8460**

**CLUB  
MEMBERS**



# Growing our Junior Talent

James Greenhalgh

## OVERVIEW

The 2019/20 season, although shortened due to Covid-19, included multiple achievements both nationally and internationally. Auckland players were selected for New Zealand teams and Auckland juniors proudly held national title trophies up high. Auckland continues to **"Grow our Junior Talent"**. The strength in our younger age groups is exciting and we look forward to watching their results unfold in the years to come.

Tennis Auckland continues its "inclusive" regional approach to coaching programs and enables players to add regional classes to their private tennis schedules. It supports Tennis New Zealand's Athlete Development Program and continues to work closely with the Tennis New Zealand performance coaching team. Our regional coaching programme offers professional training sessions across multiple levels and is supportive and flexible for athletes to work with their existing private coaches.

In addition to our current coaching offering, this year Tennis Auckland adopted a **targeted approach** to the development of the most outstanding 14 year and under athletes from the Auckland region and facilitated the specialised training programmes **Tour Excel** and **Future Excel**. This is aligned with the introduction of Tennis New Zealand's athlete development criteria and represents a strong and specific approach to maximise the likelihood of young Aucklanders reaching Tennis New Zealand's national programme. Tennis Auckland now provides specific and targeted coaching support to high-performing Auckland athletes, with the goal being for these athletes to reach Tennis New Zealand's National Programme and continue on to perform at the highest level of our sport.

## Overview

- 50 coaching classes delivered every week to all levels of player
- Total alignment with Tennis New Zealand player development pathway
- Targeted Approach to junior development Tour Excel and Future Excel coaching programs

The opportunities for players to develop has never been greater and continues to grow with more coaching options available at our Tennis Auckland facilities. From Tennis Hot Shots to Tour Excel, the Tennis Auckland Athlete Development Pathway continues to expand and offers options for all junior players to achieve their individual tennis goals.

## GROWING THE GAME

### National Participation Programs - Tennis Xpress – Cardio Tennis - Tennis Hot Shots

This year Tennis Auckland launched two new programs to complement the existing Tennis Hot Shots classes. Scarbro Tennis Centre now delivers the complete "suite" of **National Participation Programs**. Our "Learn tennis the easy way" Tennis Xpress beginner programme was introduced with popular interest. These sociable 6-week classes got underway with great interest from first time players, many of whom transitioned to Tennis Xpress 2. **Cardio Tennis** was also launched. These 45min classes combine fitness devices, music, and a variety of equipment to deliver the ultimate, full body, calorie burning aerobic workout.

**Tennis Hot Shots** classes continue to grow with more than 20 weekly classes for kids to get involved in. Using modified equipment means from the very start kids are developing technical, tactical, physical and mental skills with programmes and equipment designed to grow with them. Introducing the complete suite of **National Participation Programs** helps to **grow the game** we all love and introduce new people to tennis.

In summary Scarbro Tennis Centre now facilitates and delivers over 50 coaching classes per week to all levels of players from National Champions to first time players. A focus on upskilling our coaches has been introduced and Personal Development plans created to ensure coaches continue to learn and develop ultimately creating the best experience for our participants.



Tennis Auckland staff enjoy a cardio tennis session at Scarbro Tennis Centre.

## INDIVIDUAL JUNIOR SUCCESSES

### 2019 National Junior Results

12U BOYS SINGLES CHAMPION  
**Jamie MacKenzie**

12U GIRLS SINGLES CHAMPION  
**Aishi Das**

14U BOYS SINGLES RUNNER-UP  
**Alexander Mirkov**

14U GIRLS SINGLES CHAMPION  
**Renee Zhang**

14U GIRLS SINGLES RUNNER-UP  
**Sasha Situe**

16U BOYS SINGLES CHAMPION  
**Daniel Persson**

16U BOYS SINGLES RUNNER-UP  
**Kevin Fu**

18U GIRLS SINGLES CHAMPION  
**Shona Nakano**

## AUCKLAND PLAYERS INCLUDED IN TENNIS NEW ZEALAND HIGH PERFORMANCE PROGRAM

Tennis New Zealand Athlete Development criteria was introduced in 2018. I am pleased to report that **four** Auckland players met the criteria:

**Jack Chapman** • GOLD

**Sasha Situe** • GOLD

**Jack Loutit** • SILVER

**Lev Gorg** • SILVER

## INDIVIDUAL JUNIOR SUCCESSES

**Auckland Junior Boy of the Year**  
(Ray Rogers Trophy) • TBC

**Auckland Junior Girl of the Year**  
(Jean Ferrier Trophy) • TBC

**Tennis New Zealand Team Representatives**  
**Australian National Teams Event – Gold Coast, Australia (July 2019)**

JAMIE MACKENZIE - 11U BOYS

ANDRE DUGGAN - 11U BOYS

JACK CHAPMAN - 13U BOYS

RENEE ZHANG - 13U GIRLS

**Australian Nationals/December Showdown – Melbourne, Australia (December 2019)**

JAMIE MACKENZIE - 12U BOYS

ANDRE DUGGAN - 2U BOYS

MAX RICHARDSON - 12U BOYS

JACK CHAPMAN - 14U BOYS

ALEX MIRKOV - 14U BOYS

AISHI DAS - 12U GIRLS

RENEE ZHANG - 14U GIRLS

## NATIONAL JUNIOR TEAMS EVENT (NOT CONTESTED)

**Due to Covid-19, the National Junior Teams Event was not held as planned in April 2020.**

Tennis Auckland has a strong tradition in this event and in recent years has been a dominant feature on this coveted trophy.

Auckland has won this award in 2012, 2013, 2015, 2016, 2017, 2018 and 2019. We look forward to entering teams again when the event is back on the Tennis New Zealand calendar.



Aishi Das and Jamie MacKenzie



Renee Zhang



Daniel Persson



Shona Nakano



# Auckland Tennis Umpires Association (ATUA)

## Christine McKnight - President

It is with pleasure that I present our report for the 2019/2020 year outlining the highlights and activities of the committee and our members. It is an odd time to be writing about tennis – with so little played since the outbreak of COVID-19. However, in New Zealand and indeed in Auckland, we were lucky enough to have been afforded a great summer of tennis before the pandemic hit. Our members have been actively involved in many aspects of officiating at numerous events around Auckland.

Once again, our flagship tournament – The ASB Classic was another great success with David Smith (Gold Badge Referee) and Stephen Noble (Gold Badge Chief) taking on the roles of Referee and Chief of Officials. It was pleasing to see more local line umpires officiating at this event for their first major event.

Pat O'Rourke (ITF White Badge Referee) has officiated at many of the ITF junior events held in Auckland and abroad. Pat is held in high regard by the ITF and his expertise in the Junior realm is highly sort after in Oceania.

Christine McKnight (ITF Silver Badge Chief of Officials) officiated at Te Anau and Hamilton and was a Technical Advisor at the Australian Open. She was selected as the Chief of Officials for the New Zealand vs Venezuela Davis Cup Tie held in Auckland. Christine has also been selected as the Assistant Chief of Officials for the Tokyo Paralympics.

Dimitar Trifunovski (ITF Bronze Badge Chair Umpire) continues to work full time as a tennis official at major tournaments around the world. He has also been the review official for Hawkeye, Hawkeye Live and Fox Tenn. Dimitar returned to Auckland for the "Lockdown" and has been using this time to update course material and officiate at the New Zealand Premier League during June. Dimitar was also selected for the Tokyo Olympics as a Line Umpire and a Chair umpire at the Federation Cup Tie in Wellington in February.

Melissa Rigby (ITF White Badge Chair Umpire) officiated at the Te Anau ITF and Hamilton ITF Events as well as being a Chair Umpire for the Federation Cup Tie in Wellington in February. Melissa was a Line Umpire at the New Zealand vs Venezuela Davis Cup Tie held in Auckland and a chair umpire at the New Zealand Premier League in June.

Hamish Masters (ITF White Badge Chair Umpire) officiated at The ITF event in Te Anau, and then attended the Australian Open as a Line Umpire. Hamish was selected as a Line Umpire for the Federation Cup Tie in Wellington in February and the ITF event in Hamilton. Hamish was selected to also work as a Chair Umpire

on the Australian Circuit and as a chair umpire at the NZ Premier League in June.

Bradley McKnight completed two tournaments in Canada during the 2019 season – the Rogers Cup in Toronto and the Vancouver Open. He was also selected for his first Australian Open – Congratulations! Bradley was selected as a Line Umpire for the Federation Cup Tie in Wellington in February and the Davis Cup Tie in March.

Desrae Garratt has continued to do a magnificent job to organise the ATUA officials to work at various local tournaments. Desrae has worked at many events herself – including both the Davis Cup and Federation Cup Ties. The ATUA would like to take this opportunity to thank Desrae for all her time and effort in coordinating the officials.

We would also like to acknowledge and thank the numerous other ATUA officials who have worked tirelessly behind the scenes and on court.

The following are the internationally certified Officials in our Association:

OFFICIAL	CHAIR	CHIEF UMPIRE	REFEREE	REVIEW OFFICIAL
Hamish Masters	WHITE			
Christine McKnight		SILVER		
Stephen Noble		GOLD		
Patrick O'Rourke			WHITE	
Melissa Rigby	WHITE			
David Smith			GOLD	
Dimitar Trifunovski	BRONZE			YES

The continued development and training of local officials by ATUA in conjunction with our parent body, NZTUA and association partner, Tennis NZ has been successful as evidenced by the increasing number of ATUA members selected for the ASB classic. These selections reflect their personal development as tennis officials and the effort that ATUA has put into developing new officials through cooperation with NZTUA and Tennis NZ to form an Officials Pathway. The development of local officials is a continuing area of focus for ATUA.

I wish to acknowledge our executive team who continue to do outstanding work, offer relevant advice and support in managing the affairs of our Association. My particular thanks to the current committee:

Hamish Masters (Secretary and Vice President), Ross Morrison (Treasurer), Desrae Garrett (Officiating Coordinator), Blayne Newton, Chris Temu, Melissa Rigby, and Bryall McPherson.



# Tennis Seniors Auckland

## Grant Waller

There is nothing like a pandemic-induced lockdown to remind us all how important exercise and friendships are in ensuring a happy and fulfilling lifestyle. Luckily, research has shown us that tennis provides the perfect combination of physical activity and social interaction. Tennis Seniors Auckland (TSA) promotes and organises tennis activities for players aged over 35 in the Auckland region. Membership provides access to a range of activities, from social play and events through to national and international tournaments.

Although the coronavirus resulted in a slightly shortened season, TSA managed to complete most of our interprovincial fixtures against neighbouring provinces competing against teams from Northland, Hibiscus Coast, North Harbour, Counties and Waikato. We also held our regular social play sessions on the indoor courts at the Scarbro Tennis Centre throughout the winter season.

TSA also held two social tournaments at the Mission Bay Tennis Club, as well as our annual Labour Weekend tournament at Remuera Rackets Club. The Labour Weekend tournament was once again sponsored by Farmers, and featured some of the top senior players from all over the North Island.

TSA members performed with distinction at the National Championships, with winners in ten different grades. Special

congratulations to John Lawrence, who managed to complete the triple crown, winning the singles, doubles and mixed doubles title. The National Teams Event, scheduled to be played in Napier over the Easter weekend, unfortunately needed to be cancelled due to lockdown restrictions.

At an administrative level, the TSA Board has made significant strides in moving to a largely paper-free cloud-based system and are currently working toward a revamped website for our Association. Special mention must also be made of our new Life Member, Julie Blow, who has now served on our Board for the best part of two decades. She forms part of a dedicated team who continue to donate their time willingly to provide tennis opportunities for our members.



# Tennis Seniors South Auckland (TSSA) Tamaki ki Te Tonga

*Its bi-tittle in Māori represents – Tamaki (the original name of Auckland) and Tonga (meaning South)*



## Dick Garratt – President

Tennis Seniors South Auckland (TSSA) completed its 35th year with no real celebrations, except to maintain its annual representative fixtures and members competing in regional senior events, national teams and national individual championships.

### 2020 TENNIS NZ INDIVIDUAL CHAMPIONSHIPS

Adam Thompson (35+ singles winner)  
Adam Thompson (35+ doubles winner)  
Adam Thompson (35+ mixed doubles r/u)

### 2019 – 93rd AOTEAROA MAORI TENNIS CHAMPIONSHIP WINNERS:

Paula Stubbing (30-49 mixed doubles winner)  
Paula Stubbing (30-49 women's singles r/u)  
Paula Stubbing / Fiona Wikaira (30-49 Women's doubles r/u)

### REPRESENTATIVE MATCHES for 2020

TSSA this winter plays the following clubs (all hosted at Koru Tennis Club): Counties Racqueteers, Northland Seniors, Auckland Seniors, Lower North Seniors, Waikato Seniors.







# Pascoe Cup Tennis Association

Brett Lawton - President

The 96th Pascoe Cup Business House Tournament was held at the Nicholson Park Tennis Centre in Mount Eden from 10th February to 17th March 2020. The event attracted 31 teams from 16 companies, an increase of 6 teams from 2019.

The tournament was finished prematurely due to COVID-19 lockdown. Apart from having no contest from 1942-45 due to world war 2, every year the Pascoe Cup has been completed without a break so 2020 has been quite unique.

At that stage we had completed the round robin matches except for the mixed doubles and had determined the finalists in the ladies doubles and semi finalists in the men's and mixed contests. The finals of the 2020 tournament will now be played in September/October.

## FINALISTS AND SEMI FINALISTS ARE:

### Men's Doubles

PWC 1 V. SIMPSON GRIERSON  
SISTEMA V. WESTPAC

### Mixed Doubles

ANZ V. PWC 1  
MEDIWORKS V. NATIONAL MINI STORAGE 1

### Ladies Doubles

PWC 1 V. PWC 2

The Pascoe Cup Tennis Association continued its support of junior tennis in Auckland and North Harbour by granting scholarships to three promising players. Ana Tamanika, Lev Gorb, and Elyse Tse were worthy recipients for this season and we wish them well for the year ahead.

Our sincere thanks go to the Norman family (Anne, Greg, and David) for their continued interest and support for the tournament and without them this event could not continue. Thanks also to Tennis Auckland for providing Nicholson Park as the venue for the event. The finals will be played at Ngatira Tennis Club later in the year. A final thanks to all the teams who continue to enjoy a special tennis event which is now on its way to 100 years. That will be a year to celebrate!



Ngatira Tennis Club - venue for the Pascoe Cup Finals

# Auckland Secondary Schools Tennis Association

Dean Flyger - Sport Relationship Manager, College Sport Auckland

The College Sport Wednesday and Saturday 2020 Term 1 competition involved one hundred and seventy-six teams from forty-one schools. There were eighty-three girls and ninety-three boys' teams.

The Premier Girls and Boys competitions involved eight teams in each grade with St Kentigern College winning both the Premier Boys and Girls competitions. St Kentigern 2 Girls were runners-up in the girls' grade and Botany Downs Secondary School runners-up in the boys' grade.

Kristin School won both the Girls and Boys Senior A2 competitions.

At the Champion of Champions tournament held at the Albany and Scarbro Tennis Centres over three days, forty-eight teams and one hundred and nineteen individuals competed.

Olivia Brown from Macleans College won the Junior Girls Singles and K Anderson & A Loutit from Saint Kentigern College won the Junior Girls Doubles. Max Richardson from Saint Kentigern College won the Junior Boys Singles with E Biss & M Samy from Westlake Boys High School winning the Doubles. Emma Anderson of St Kentigern's College won the Intermediate Girls Singles with M Mardanus-Budiono & C Tse from Baradene College winning the Intermediate Girls Doubles. Alexander Mirkov from Saint Kentigern College won the Intermediate Boys Singles with A Mirkov & J Riordan from Saint Kentigern College winning the Intermediate Boys Doubles. Ana Tamanika from Saint Kentigern College won the John Hume Trophy for Senior Girls Singles Champion with A Tamanika & E Vakaukamea from Saint Kentigern College winning the Senior Girls Doubles. In the Boys section Daniel Persson from Botany Downs Secondary School won the John Hume Trophy for Senior Boys Singles Champion with D Persson & M Shearer from Botany Downs Secondary School winning the Senior Boys Doubles.

Saint Kentigern College capped off a successful Champion of Champions Tournament by winning the James Aitkenhead Shields for both overall Boys and Girls Schools.







# Tennis Auckland **AWARDS**

The Tennis Auckland Awards evening was scheduled to be held on 28 May but cancelled due to Covid-19. At the time of writing this report, award nominations had been submitted but winners yet to be awarded. No final decisions have been made about rescheduling the Awards Event.







# Club Advisory and Club Support Committee Annual Report

On behalf of the Tennis Auckland Club Advisory and Support Committee comprising Angela Hart, Judy Bent, Carol Bourne, Don Sim, Feleti Sofele, Paul Harvey (Chairman) and Mark Lewis (Tennis Auckland), here is our annual report.

The past year had a busy start with the Committee meeting on four occasions before Covid-19 forced us all into lockdown at Alert Level 4 at the end of March 2020. What a strange experience that was for everyone. Who would ever have thought that we would not be able to meet or play tennis for a month!

The Committee canvassed and discussed many ideas during the year including workshops, the Love Tennis National Open Day, a non-playing tennis member loyalty program, and more hands-on support for clubs who need it most.

The annual selection of Club Award winners was postponed due to Covid-19 but the group is scheduled to meet in July 2020 to determine category winners. At the time of writing this report no date has been set for an Awards Evening.

Committee plans to be more pro-active in supporting clubs and developing topic ideas for workshops that have practical benefits for clubs were put on hold during lockdown but are top of the agenda for next year as we strive to add value to the club network.

The Committee draws on a combined wealth of experience and knowledge and the team is highly motivated to help the clubs who need our support the most. We look forward to working with more clubs next year and hope that the impact of Covid-19 on tennis is not too severe.



Feleti Sofele, Mark Lewis, Don Sim, Judy Bent, Angela Hart, Carol Bourne and Paul Harvey (Chairman).



Back Row - Roger Harvey, Guy Nash, Kevin Long  
Front Row - Pam Sowter, Alan White (Chairman) and Jill Bignell  
Absent: Angela Hart

## Emeritus Committee

### Alan White - Chairperson

An important focus for the Committee is to respect and protect the history and tradition of Tennis Auckland. The members of the Committee all have a long history of commitment and service to the Association and a very good knowledge of others in the tennis community who have also made their contribution.

Each year an important function for the Committee is to receive nominations and approve awards for Tennis Auckland's annual prize giving. It also receives nominations for the position of Vice President and this is important as the nominee assumes the Presidency a year later. We were pleased to endorse the nomination of Greg Long for Vice President at the forthcoming AGM.

Nominations for Vice President and Life Membership are considered very carefully and the Committee members must be unanimous in support of any nominee before the Committee will officially endorse a nomination.

The Committee continues to follow and support the planned re-development of the ASB Tennis Arena and its importance to assist in protecting our rights to hold international Tournaments. This is essential to the profile of Tennis and to attract participation which is very important to our membership and our history.

The Past Presidents and Life Members Lunch is held annually in March. Due to Coronavirus this had to be rescheduled this year to August. This is always an enjoyable annual event and this year was hosted by the Kohimarama Tennis Club.

Ross Pickett had a disrupted year due to Covid 19 but has been an excellent President and we thank him for his service. We also look forward to Graham Windross's incoming year as President.

I would like to record my sincere thanks to my energetic committee for their contribution and in particular thank Roger Harvey and Pam Sowter who are retiring from the Emeritus Committee. Pam will continue as the minute's secretary. We thank them for their dedication over many years.

A close-up, top-down view of a bright yellow tennis ball. The ball is centered in the frame against a solid, light blue background. Two vertical pink stitches are visible, running from the top to the bottom of the ball, slightly offset from the center. The text "Facts & STATS" is overlaid on the right side of the ball.

# Facts & **STATS**



# International Tournaments Results

## 2020 ASB Classic

### **WOMEN - SINGLES AND DOUBLES TITLES**

Singles • **Serena Williams (USA)**

Doubles • **Asia Muhammad (USA) / Taylor Townsend (USA)**

### **MEN - SINGLES AND DOUBLES TITLES**

Singles • **Ugo Humbert (FRA)**

Doubles • **Luke Bambridge (ENG) / Ben McLachlan (JAP)**

# Senior Domestic Tournaments Results

## 2019 Auckland Championships

### **WOMEN - SINGLES AND DOUBLES TITLES**

Singles • **Kelly Southwood**

Doubles • **Kelly Southwood / Jade Otway**

### **MEN - SINGLES AND DOUBLES TITLES**

Singles • **Rhett Purcell**

Doubles • **Alexander Klintcharov / Rhett Purcell**

All other domestic tournament results can be found on our website –  
[www.tennisauckland.co.nz/tournament-results/](http://www.tennisauckland.co.nz/tournament-results/)

# Tennis Auckland

## Affiliated Membership

### 2019/20

	ADULTS 35+		ADULTS 19-34		JUNIOR 12-18		JUNIOR 11 & UNDER		CURRENT YEAR TOTAL
Club	Male	Female	Male	Female	Male	Female	Male	Female	2019/20
Tennis Auckland 2019/20	2,269	1,735	420	221	1,008	767	1,016	756	8,192
Counties Tennis 2019/20	44	4	42	11	70	36	40	28	275
<b>TOTAL</b>	<b>2,313</b>	<b>1,739</b>	<b>462</b>	<b>232</b>	<b>1,078</b>	<b>803</b>	<b>1,056</b>	<b>784</b>	<b>8,467</b>

A full breakdown of the Tennis Auckland Affiliated Membership numbers can be found on our website  
[www.tennisauckland.co.nz/affiliated-membership/](http://www.tennisauckland.co.nz/affiliated-membership/)



# Corporate Governance

## Role of the Board of Directors

The Board is responsible for governing Tennis Auckland Region, and carrying out the objectives, responsibilities and obligations as described in the Tennis Auckland Constitution. Generally, the Board's role is to promote, develop, enhance and protect the sport of tennis in the Auckland region. Specific objects and powers are set out in Part 1 of the Constitution.

The Board will govern Tennis Auckland with emphasis on:

- Serving the legitimate collective interest of the primary stakeholders of Tennis Auckland and accounting to them fully for the performance of Tennis Auckland and for the Board's stewardship.
- Remaining up to date in terms of stakeholders concerns, needs and aspirations.
- Developing a future focus.
- Providing leadership in the exploration of strategic issues rather than administrative detail.
- Behaving proactively rather than reacting to events and other's initiatives.
- Bringing a diversity of opinions and views to bear on its deliberations.
- Expressing collective responsibility for all aspects of the Board's performance.
- Continuing the improvement in Board and individual effectiveness, in the interests of Tennis Auckland as a whole.

### COMMITTEES

The Board has three standing Committees described below. The Board reviews the performances of the standing committee against written Charters. Each Committee has a specific Charter.

#### 1. Audit Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Finance Manager attend as ex-officio members and the external auditors attend by invitation of the Chair.
- The current Director composition of the Committee is Elizabeth Coutts (Chair), Howard Lewis and Amanda Hopkins.
- The Committee met 5 times during this financial period.
- This Committee's Charter states its main objective is to assist the Board in discharging its responsibilities relative to financial and other accounting requirements.



#### 2. Employment Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive attends as an ex-officio member.
- The current Director composition of the Committee is John McGill (Chair), Elizabeth Coutts and Simon Vannini.
- The Committee met 3 times during this financial period.
- This Committee's Charter states its role is to review and recommend to the Board on matters pertaining to Health & Safety; and the appointment, remuneration and performance of the Chief Executive and their direct reports.

#### 3. Redevelopment Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Tournament Director attend as ex-officio members.
- The current Director composition of the Committee is Simon Vannini (Chair), Elizabeth Coutts and Sean Leonard.
- The Committee met 5 times during this financial period.
- This Committee's Charter states its role is to assist the Board in discharging its responsibilities relative to the proposed redevelopment of Tennis Auckland's facilities at Tennis Lane.

#### 4. Facilities Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Facilities Development Manager attend as ex-officio members.
- The current Director composition of the Committee is Amanda Hopkins (Chair), Tony Gardner and Sean Leonard.
- The Committee met 4 times during this financial period.
- This Committee's Charter states its role is to assist the Board regarding the development of facilities controlled by Tennis Auckland (excluding the ASB stadium redevelopment).

#### 5. Commercial Committee

- This Committee comprises of three Directors, one of whom is appointed Chair. The Chief Executive and Tournament Director attend as ex-officio members.
- The current composition of the Committee is Scott Coldham (Chair), Simon Vannini, Howard Lewis, Sean Leonard and Thiem Nguyen.
- The Committee met 4 times during this financial period.
- The Committee's Charter states its role is to focus on the financial sustainability of the organisation in the medium to long term.

## DIRECTORS' INTERESTS

Name:	Other Interests:	Position:
Simon Vannini	Eden Epsom Tennis Club	Member
	Simpson Grierson*	Partner
	Simpson Grierson Limited	Director
	Simpson Grierson Consultants Limited	Director
	EFF Holdings Limited	Director
	Sinclair Hight Trading Limited	Director
	Windoma Holdings Limited	Director
	Consensus Nominees Limited	Director
	Hort Nominees Limited	Director
	EIP Fund Management Limited	Director
	Botfield Farms Limited	Director
	Kingtal Nominees Limited	Director
Scott Coldham	Colenso BBDO	Managing Director
Elizabeth Coutts	EBOS Group Limited	Director
	Skellerup Holdings Limited	Chairman
	Sanford Limited	Director
	Yellow Pages Group of Companies	Director
	CME Limited	Director
	Ports of Auckland Limited	Chairman
	Oceania Healthcare Limited	Chairman
	Urwin and Company Limited	Chairman
	Marsh NZ Advisory Board**	Board Member
	Institute of Directors Inc	President
Tony Gardner	Gardner Valuation Limited	Director
	Remuera Racquets Club	Member
	Jubilee Crippled Children's Trust	Trustee
Amanda Hopkins	Howick Tennis Club	Member
	Franklin Local Board	Board Member
Sean Leonard	Todd Property Group	Development Manager
Howard Lewis	Mission Bay Tennis Club	Member
John McGill	Glendowie Tennis Club	Member
	Strategic Pay Limited***	CEO

\*Provides legal services to Tennis Auckland Region Inc.

\*\*Provides insurance services to Tennis Auckland Region Inc.

\*\*\*Provides HR services to Tennis Auckland Region Inc.

Directors were provided with NGC membership for the year.

## DIRECTOR'S INDEMNITY INSURANCE

Tennis Auckland Region Inc holds cover for individual Committee members and officers against personal liability for claims for damages made against them arising from the discharge of their duties on behalf of the organisation, provided they are not entitled to be otherwise indemnified.





# Tennis Auckland **REGION INCORPORATED**

Annual report for the year ended 30 June 2020

**38**

Directory

**39**

Statement of  
comprehensive revenue  
and expense

**40**

Statement of  
financial position

**41**

Statement of  
changes in equity

**42**

Statement of  
cash flows

**43**

Notes to the  
financial statements

**48**

Auditor's report



# Directory

## Charity Number

**CC20231**

## Registered office

**1 Tennis Lane, Parnell  
Auckland 1010**

## Board Members

CHAIR • **Simon Vannini**

DEPUTY CHAIR • **Howard Lewis**

**Gary Scarborough (last date: 17/10/2019)**

**Liz Coutts**

**John McGill**

**Scott Coldham**

**Amanda Hopkins**

**Tony Gardner**

**Sean Leonard**

**Rewa Harriman (intern)**

**Thiem Nguyen (intern)**

## Auditors

**KPMG**

**18 Viaduct Harbour Avenue  
Auckland**

## Lawyers

**SIMPSON GRIERSON**

**Level 27, Lumley Centre  
88 Shortland Street  
Auckland 1010**

# Statement of comprehensive revenue and expense

for the year ended 30 June 2020

*in thousands of New Zealand Dollars*

	NOTE	2020 \$000	2019 \$000
<b>REVENUE</b>			
Events and tournaments		7,057	5,294
Sponsorship		2,813	2,777
Operations		1,040	1,045
Grants and donations		288	326
<b>Total revenue</b>		<b>11,198</b>	<b>9,442</b>
<b>EXPENDITURE</b>			
Events and tournaments		(8,090)	(6,752)
Operations		(1,359)	(1,328)
Facilities		(1,666)	(1,129)
<b>Total expenditure</b>		<b>(11,115)</b>	<b>(9,209)</b>
<b>Operating surplus before financing costs and capital funding</b>		<b>83</b>	<b>233</b>
Net interest income/(expense)		(21)	3
Foreign exchange gains		10	2
Fair value gain/(loss) on derivative		19	(29)
<b>Total financing costs</b>		<b>8</b>	<b>(24)</b>
Capital funding	3	7,259	2,726
		7,259	2,726
<b>Surplus for the year</b>		<b>7,350</b>	<b>2,935</b>
Other comprehensive revenue and expense for the year		-	-
<b>Total comprehensive revenue and expense for the year</b>		<b>7,350</b>	<b>2,935</b>

This statement is to be read in conjunction with the notes to the financial statements



# Statement of financial position

as at 30 June 2020  
in thousands of New Zealand Dollars

	NOTE	2020 \$000	2019 \$000
<b>CURRENT ASSETS</b>			
Cash and cash balances		2,089	3,554
Accounts receivable and accruals		752	485
Foreign exchange contracts		7	-
<b>Total current assets</b>		<b>2,848</b>	<b>4,039</b>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	3	20,824	14,493
<b>Total non-current assets</b>		<b>20,824</b>	<b>14,493</b>
<b>Total assets</b>		<b>23,672</b>	<b>18,532</b>
<b>CURRENT LIABILITIES</b>			
Accounts payable and accruals		480	883
Loans and borrowings	4	194	162
Income received in advance	5	262	1,788
Foreign exchange contracts		-	11
<b>Total current liabilities</b>		<b>936</b>	<b>2,844</b>
<b>NON-CURRENT LIABILITIES</b>			
Loans and borrowings	4	628	780
Income received in advance	5	-	150
<b>Total non-current liabilities</b>		<b>628</b>	<b>930</b>
<b>Total liabilities</b>		<b>1,564</b>	<b>3,774</b>
<b>EQUITY</b>			
Accumulated surplus		22,108	14,758
<b>Total equity</b>		<b>22,108</b>	<b>14,758</b>
<b>Total liabilities and equity</b>		<b>23,672</b>	<b>18,532</b>

For and on behalf of Tennis Auckland Region Incorporated:



Date: 25th September 2020



Date: 25th September 2020

This statement is to be read in conjunction with the notes to the financial statements

# Statement of changes in equity

for the year ended 30 June 2020

*in thousands of New Zealand Dollars*

	RETAINED EARNINGS \$000	TOTAL EQUITY \$000
<b>Balance as at 1 July 2019</b>	<b>14,758</b>	<b>14,758</b>
<u>Total comprehensive revenue and expense</u>		
Surplus for the year	7,350	7,350
Other comprehensive income	-	-
Total comprehensive income	7,350	7,350
<b>Balance as at 30 June 2020</b>	<b>22,108</b>	<b>22,108</b>
<b>Balance as at 1 July 2018</b>	<b>11,823</b>	<b>11,823</b>
<u>Total comprehensive revenue and expense</u>		
Surplus for the year	2,935	2,935
Other comprehensive income	-	-
Total comprehensive income	2,935	2,935
<b>Balance as at 30 June 2019</b>	<b>14,758</b>	<b>14,758</b>

This statement is to be read in conjunction with the notes to the financial statements

# Statement of cash flows

for the year ended 30 June 2020

*in thousands of New Zealand Dollars*

	2020 \$000	2019 \$000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash receipts from customers, sponsors and members	9,714	8,770
Cash receipts from the ASB Tennis Arena redevelopment funders	5,793	2,400
Cash receipts from grants and donations	231	343
Cash paid to suppliers, employees and others	(10,140)	(8,308)
Interest received	21	71
Interest paid	(34)	(68)
<b>Net cash from operating activities</b>	<b>5,585</b>	<b>3,208</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisition of property, plant and equipment	(6,921)	(2,909)
<b>Net cash to investing activities</b>	<b>(6,921)</b>	<b>(2,909)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayment of borrowings	(125)	(161)
<b>Net cash to financing activities</b>	<b>(125)</b>	<b>(161)</b>
Net movements in cash and cash equivalents	(1,461)	138
Cash and cash equivalents at opening	3,554	3,414
Effect of movements in exchange rates on cash held	(4)	2
<b>Cash and cash equivalents at 30 June</b>	<b>2,089</b>	<b>3,554</b>

This statement is to be read in conjunction with the notes to the financial statements



# Notes to the financial statements

## 1 General overview

### REPORTING ENTITY

Tennis Auckland Region Incorporated ("Tennis Auckland") is an Incorporated Society registered under the Incorporated Societies Act 1908 and the Charities Act 2005. These financial statements have been prepared in accordance with the requirements of those Acts. For the purposes of financial reporting, Tennis Auckland is a public benefit entity (not-for-profit).

The financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis Auckland. The purpose of Tennis Auckland is to advance the sport of tennis in the Auckland region by enabling rewarding tennis opportunities for everyone on a sustainable basis.

The financial statements for Tennis Auckland are for the year ended 30 June 2020. They were authorised for issue by the Board on the date recorded on page 40.

### BASIS OF PREPARATION

These financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ('NZ GAAP'). They comply with the Public Benefit Entity International Public Sector Accounting Standards ('PBE IPSAS') and other applicable financial reporting standards with reduced disclosure concessions applied as appropriate for Tier 2 not-for-profit public benefit entities.

As a registered charity, Tennis Auckland is required to prepare financial statements in accordance with NZ GAAP as specified in Standard XRB A1. The entity is a Tier 2 not-for-profit reporting entity as it has total expenditure less than \$30 million in the two preceding reporting periods.

The financial statements have been prepared on a historical cost basis unless stated otherwise. The statement of cash flows has been prepared using the direct method.

These financial statements are presented in New Zealand Dollars, which is Tennis Auckland's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

The accounting policies have been applied consistently for all accounting periods.

### USE OF JUDGEMENTS AND ESTIMATES

The preparation of the financial statements in conformity with PBE Accounting Standards Tier 2 requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Key estimates and assumptions used in the preparation of these financial statements are:

- Note 3: useful lives of items of property, plant and equipment.
- The fair value of foreign exchange contracts based on external mark to market valuations.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised in the period in which the estimates are revised and in any future periods affected.

### TAXATION

Tennis Auckland is exempt from income tax due to its charitable nature, under section CW 42 of the Income Tax Act 2007.

All amounts are shown exclusive of Goods and Services Tax (GST), except for receivables and payables which are stated inclusive of GST.

# Notes to the financial statements (continued)

## 2 Significant accounting policies

The accounting policies set out below have been applied in preparing the financial statements for all periods presented.

### REVENUE

Revenue from exchange transactions, including goods and services received in kind, are recognised to the extent that it is probable that the economic benefit will flow to Tennis Auckland and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received.

Interest income is accrued and dividends or similar distributions shall be recognised when Tennis Auckland's right to receive payment is established.

Grants are classified as non-exchange transactions. Revenue from non-exchange transactions is generally recognised in full on receipt. In some cases non-exchange transactions contain a requirement that will result in the repayment of the amount if certain conditions are not met. In this case Tennis Auckland recognises a liability for deferred income and revenue is recognised once these conditions have been satisfied.

### NET INTEREST COSTS

Net interest costs comprise interest received and paid.

### CASH AND BANK BALANCES

Cash and bank balances comprise cash on hand and cash at bank, deposits on call and highly liquid investments with an original maturity of three months or less.

### ACCOUNTS RECEIVABLE AND ACCRUALS

Accounts receivable are recognised at original invoice amount less any allowance for any uncollectible amounts. Bad debts are written off when identified and recognised in the statement of comprehensive revenue and expenses.

### ACCOUNTS PAYABLE AND ACCRUALS

Accounts payable and accruals represent liabilities for goods and services provided to Tennis Auckland which have not been paid at the end of the financial year. These amounts are usually settled within 30 days. The liability for wages and salaries including annual leave are recognised in accruals in respect of employees' services.

### FOREIGN EXCHANGE CONTRACTS

Tennis Auckland manages its foreign currency exposures for costs relating to the ASB Classic by taking out forward foreign currency contracts. At balance date there are three forward USD exchange contract in place with the ASB, two maturing in January 2021 and one in January 2023. These are derivative financial instruments and are recognised at fair value on the balance sheet with gains and losses recognised through surplus or deficit. The mark to market valuation report for these contracts is provided by ASB.

### FOREIGN CURRENCY

Transactions in foreign currencies are translated into New Zealand dollars (functional currency) at spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to New Zealand dollars at the exchange rate at that date. The foreign currency gain or loss on monetary items is recognised in revenue or expenses as part of the surplus or deficit.

## Notes to the financial statements (continued)

### 3 Property plant and equipment

	Land \$000	Buildings & Improvements \$000	Equipment, Fixtures & Fittings \$000	WIP \$000	Total \$000
<b>COST</b>					
Balance at 1 July 2019	1,707	14,308	507	4,987	21,509
Additions	-	225	183	6,476	6,884
Disposals	-	(29)	-	-	(29)
Transfers	-	8,674	-	(8,674)	-
<b>Balance at 30 June 2020</b>	<b>1,707</b>	<b>23,178</b>	<b>690</b>	<b>2,789</b>	<b>28,364</b>
<b>DEPRECIATION AND IMPAIRMENT LOSSES</b>					
Balance at 1 July 2019	-	(6,770)	(246)	-	(7,016)
Depreciation for the year	-	(406)	(142)	-	(548)
Disposals	-	24	-	-	24
<b>Balance at 30 June 2020</b>	<b>-</b>	<b>(7,152)</b>	<b>(388)</b>	<b>-</b>	<b>(7,540)</b>
<b>CARRYING AMOUNT</b>					
At 30 June 2020	1,707	16,026	302	2,789	20,824
At 30 June 2019	1,707	7,538	261	4,987	14,493

#### PROPERTY, PLANT AND EQUIPMENT POLICY

All property, plant and equipment is stated at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items. Where an asset is acquired in a non-exchange transaction for nil or nominal consideration the asset is initially measured at its fair value. Any gain or loss on disposal of an item of property, plant and equipment is recognised in surplus or deficit.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the entity. All other repairs and maintenance costs are recognised in surplus or deficit as incurred.

The latest independent valuation of the fair value of buildings and site improvements was \$19,615,000 (2019: \$12,686,700) dated 18 June 2020.

Depreciation is charged on a straight line basis on all property, plant and equipment over the estimated useful life of the asset. Land and work in progress is not depreciated. The assets residual values and useful lives are reviewed, and adjusted prospectively, if appropriate, at the end of each reporting period. The depreciation rates of property, plant and equipment are as follows:

Building and improvements 2% - 33% Straight-line

Equipment, Fixtures & Fittings 10% - 40% Straight-line

At each balance date the carrying amounts of items of property, plant and equipment are assessed to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of the assets and are recognised in surplus or deficit.



# Notes to the financial statements (continued)

## ASB TENNIS ARENA REDEVELOPMENT

The construction of stage 1a of the ASB Tennis Arena redevelopment, replacement of the Yock Stand, was completed during the period. Accordingly, directly attributable costs of \$8,674,000 have been transferred from WIP to Buildings and Improvements. The remaining value of WIP of \$2,789,000 relates to stages 1b and 2 of the project. Tennis Auckland remains committed to the project although development work is temporarily on hold in response to the COVID-19 pandemic.

Tennis Auckland recognise and acknowledge the following major funding partners for their investment to date in continuing to secure the ASB Classic for New Zealand:

	Received	Commitment
Ministry of Business, Innovation and Employment (NZ Major Events)	\$3,000,000	\$3,000,000
NZ Lotteries (Significant Projects Fund)	\$3,000,000	\$3,000,000
Foundation North	\$1,000,000	\$2,000,000
Auckland Council	\$2,487,000	\$5,500,000

## 4 Loans and borrowings

	2020 \$000	2019 \$000
<b>BANK LOAN</b>		
Current	194	162
Non-current	628	780
<b>Total bank loans</b>	<b>822</b>	<b>942</b>

The ASB loan is classified as a financial liability and is measured at amortised cost. The loan is secured over the land and buildings of Tennis Auckland. This is a 10 year loan with a final repayment date in June 2024, and is subject to interest and principal repayments. The interest rate on the loan is 3.60% (2019: 4.80%). There is a right to make lump sum repayments of the principal. Tennis Auckland has complied with all its banking covenants throughout the year.

## 5 Revenue in advance

	2020 \$000	2019 \$000
<b>CURRENT</b>		
Venue naming rights	150	158
Event and tournaments	97	92
Grants	15	72
ASB Tennis Arena redevelopment	-	1,466
	<b>262</b>	<b>1,788</b>
<b>NON-CURRENT</b>		
Venue naming rights	-	150
	-	150
<b>Total revenue received in advance</b>	<b>262</b>	<b>1,938</b>

Revenue is deferred and recognised as a liability if there is a condition attached that requires the revenue to be used for a specified purpose or returned. This revenue will be recognised when the conditions have been satisfied. Revenue has been received in advance for grant funding for the redevelopment of the ASB Tennis Arena and the naming rights of the ASB Tennis Arena and Scarbro Tennis Centre.

## Notes to the financial statements (continued)

### 6 Operating leases

	2020 \$000	2019 \$000
Not later than one year	226	190
Later than one year and not later than five years	691	681
Later than five years	1,207	1,368
<b>Minimum lease payments</b>	<b>2,124</b>	<b>2,239</b>

Payments made under operating leases are recognised in surplus or deficit on a straight-line basis over the term of the lease. Included in the surplus or deficit is lease expenditure of \$182,000 (2019: \$155,000).

### 7 Related parties

#### KEY MANAGEMENT PERSONNEL

	Number of individuals		Remuneration paid	
	2020	2019	2020	2019
Directors	8	8	nil	nil
Senior management	7	7	\$893,000	\$883,000

#### TRANSACTIONS WITH RELATED PARTIES

	2020 \$000	2019 \$000
Donations received from Directors for the ASB Tennis Arena redevelopments	-	\$10
Receipts for hospitality at the ASB Classic from company's where a Director has significant influence	\$21	-
Sponsorships received from suppliers where a Director has significant influence	-	\$45
Payments made to suppliers for legal and consultancy services where a Director has significant influence	(\$46)	(\$57)

### 8 Capital commitments

There are no capital commitments as at 30 June 2020 (2019: \$5,221,263 commitment).

### 9 Contingent liabilities

There are no contingent liabilities as at 30 June 2020 (2019: nil).

### 10 Subsequent events

There are no subsequent events as at 30 June 2020 (2019: nil).

# INDEPENDENT AUDITOR'S REPORT

To the Directors of Tennis Auckland Region Incorporated



## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

### Opinion

In our opinion, the accompanying financial statements of Tennis Auckland Region Incorporated (Tennis Auckland) on pages 39 to 47:

- i. present fairly in all material respects Tennis Auckland's financial position as at 30 June 2020 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit).

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 30 June 2020;
- the statements of comprehensive revenue and expense, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of Tennis Auckland in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (Including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has also provided other services to Tennis Auckland in relation to other assurance and accounting services. Subject to certain restrictions, partners and employees of our firm may also deal with Tennis Auckland on normal terms within the ordinary course of trading activities of the business of Tennis Auckland. These matters have not impaired our independence as auditor of Tennis Auckland. The firm has no other relationship with, or interest in, Tennis Auckland.

### Other Information

The Directors, on behalf of Tennis Auckland, are responsible for the other information included in the entity's Annual Report. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material

misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Use of this independent auditor's report

This independent auditor's report is made solely to the Directors as a body. Our audit work has been undertaken so that we might state to the Directors those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Directors as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.

### Responsibilities of the Directors for the financial statements

The Directors, on behalf of Tennis Auckland, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit));
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/>

This description forms part of our independent auditor's report.

KPMG  
Auckland

25 September 2020



2020 ASB Classic Woman's winner  
Serena Williams with her daughter Olympia





**ASB Tennis Arena**

**Manukau Tennis Centre**

**Nicholson Park**

**Scarbro Tennis Centre**

PO Box 2905, Auckland, 1140 T: (09) 373 3623 E: [info@tennisauckland.co.nz](mailto:info@tennisauckland.co.nz)