

TENNIS AUCKLAND ANNUAL REPORT

2018/2019





OUR VISION

To make tennis a
part of every
Aucklander's
life

OUR PURPOSE

Creating
Exciting Tennis
Experiences

OUR VALUES

Be courageous
Enable others
Strive to excel
Inspire passion



Contents

04

From the Chair

06

From the Chief Executive

08

From the President

09

Strategy Overview

10

Meet the Team

12

Sponsors and Partners

13

Year in Review

14

ASB Classic

16

Facilities

18

Delivering Tennis
in Clubs and Schools

22

Growing our Junior Talent

24

Umpires' Association

28

Tennis Auckland Awards

31

Facts and Stats

34

Corporate Governance

37

Financial Reports



From the Chair

Simon Vannini

It is my pleasure to summarise another successful year for Tennis Auckland, in our continued focus on our domestic activities as well as our leading international tournaments. The Board and staff of Tennis Auckland continue to work towards our vision of making tennis a part of every Aucklanders' life.

We are continuing our focus on our activities with clubs and schools, and also our domestic tournaments. In addition to this, we are working on our tennis facilities strategy, which will feed in to how we can best use our facilities to offer new and different opportunities to participate in our great sport.

We had another very successful run with our ASB Classic mens' and womens' tournaments in January, helped by some great weather. The profile of these tournaments continues to grow each year both nationally and internationally, so this is something that all of us at Tennis Auckland can continue to be proud of.

FINANCIAL

Our operating surplus before depreciation for the financial year ending 30 June 2019 was \$626,647 against \$707,972 for the previous financial year ending 30 June 2018. As with previous years our team at Tennis Auckland has worked hard to deliver on our strategy within our financial constraints, and this is a great result for our organisation and a credit to the team.

ASB TENNIS ARENA REDEVELOPMENT

As no doubt most of you will have seen, we are underway with our redevelopment works, starting with the demolition and replacement of the Yock Stand this year. We were very pleased to have the opportunity to acknowledge the original contribution of the Yock family to the building of the stand, prior to this being demolished.

The build programme for the replacement stand is on time and on budget, and is expected to be completed mid-November, in time to enable the tournament team to begin the process of preparing the ASB Tennis Arena for the ASB Classic 2020.

I would like to thank in particular Auckland Council, NZ Major Events, Foundation North and Lotteries, who are providing

significant financial support to enable us to carry out this important work, and have shown a lot of patience and understanding as we have worked closely with them over the past few years to get the plans and funding in place.

We are continuing to work to secure our final amounts of funding for the second stage of the stand replacement, through philanthropic and commercial supporters, and I would like to thank those individuals and organisations who have already pledged to support our redevelopment work.

I would again like to acknowledge in particular the efforts of Board member Garry Scarborough, who has invested a huge amount of time in working with our project managers and architects, which has been an essential part of ensuring the Board has comfort around the process being undertaken.

GOVERNANCE

As with previous years, I think it is important to acknowledge the efforts of our Board members during the last year. We have Board subcommittees dealing with audit and risk, employment, facilities, and property (including the redevelopment project), which involves a significant time commitment by Board members during the year.

ACKNOWLEDGEMENTS

The Board would like to acknowledge the work carried out by Angela Hart in her role as President this year. Angela has a very high profile in the tennis community, and I know has enjoyed being President this year, and contributing to Board discussions.

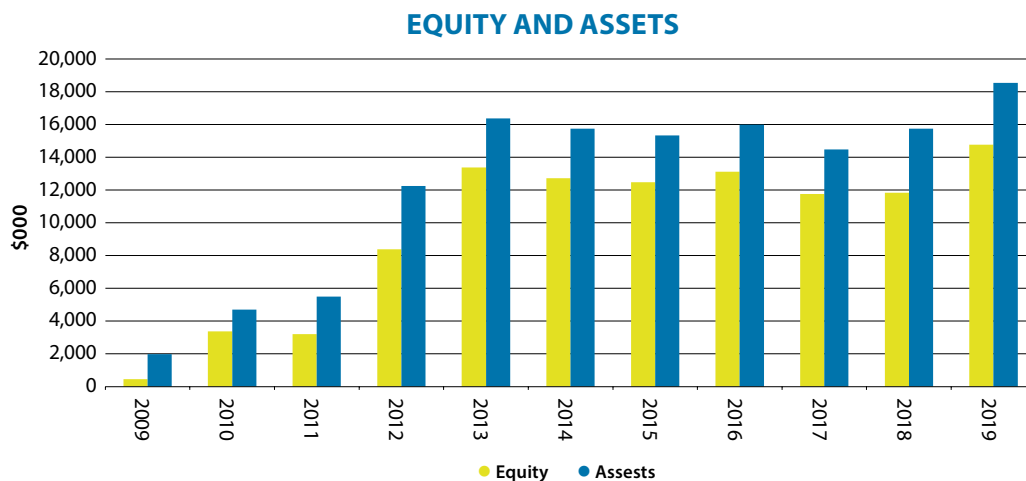
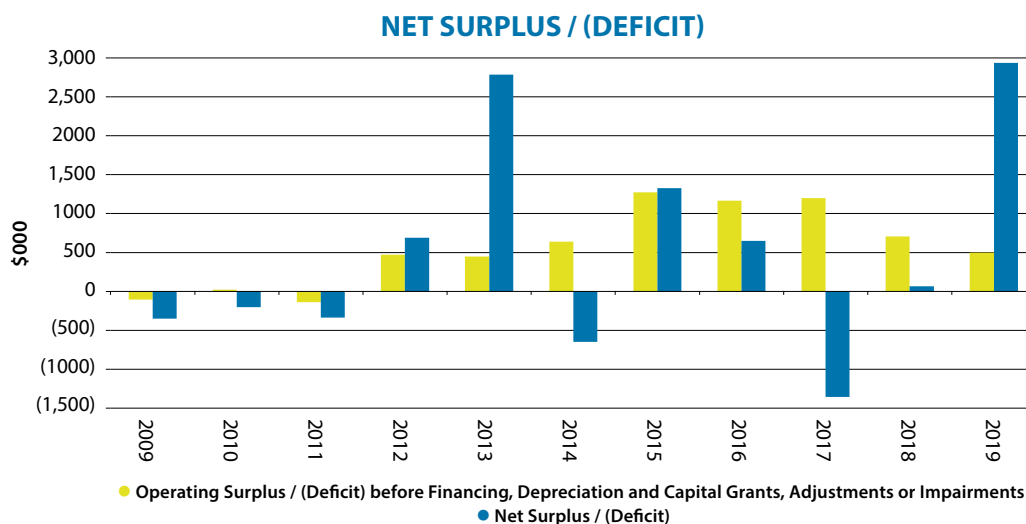
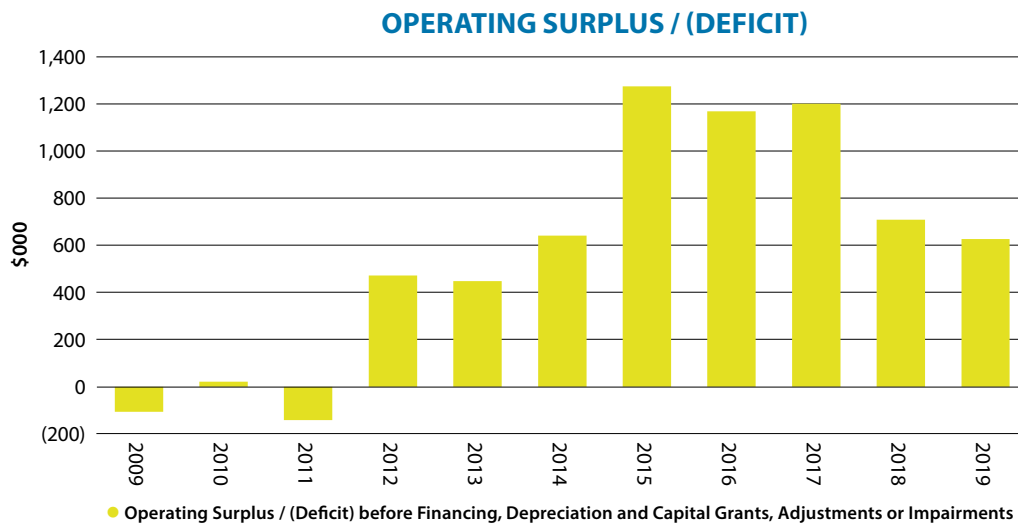
On a sad note I would like to acknowledge the recent passing of Life Member Tom Kiely in March this year. Tom was Tournament Director from 1989 – 1996, President of Tennis Auckland in 1996/97 and was given the honour of becoming a Life Member along with his late wife Nonie in 2001. Tom's passion for tennis began as a boy and he travelled to Wimbledon many times and became good friends with the great Fred Perry. Tom helped to establish the reputation for our professional tournaments being regarded as the friendliest in the world. He is fondly remembered by all of us.

I would like to thank the entire Tennis Auckland team for continuing to deliver fantastic results for our organisation. Although it is a small team, it continues to deliver excellent results which help us achieve our vision as an organisation. In particular, I would like to acknowledge Marcus Reynolds, our new CEO, who has hit the ground running in terms of the various strategic initiatives the Board has tasked him with, in particular the stadium redevelopment project.

We continue to be grateful to our family of sponsors, who have continued to support our activities for a number of years. The contributions made by our sponsors, both financial and non-financial, enable us to achieve some significant opportunities and profile for tennis in the Auckland region, which is an important part of our strategy.

Finally, we would like to thank the many volunteers who assist at both the club level and at domestic and international tournaments; none of these activities could continue without the efforts of these numerous individuals.

Key Financial Performance Indicators





From the Chief Executive

Marcus Reynolds

I would like to start this report by thanking the tennis community for making me feel so welcome in the CEO role here at Tennis Auckland. Having met most of the clubs in my first year I feel reassured that we are all pulling in the same direction for the betterment of tennis, a rare and wonderful thing in sport. I am lucky to be surrounded by a great team and supportive Board at Tennis Auckland, all of whom share the vision to make tennis part of every Aucklanders' life.

2018/19 will be remembered as a year of progress for Tennis Auckland with a number of projects started and/or completed. Having spent much of my career in and around New Zealand sport I have found that as a sector we often struggle to strike the right balance between planning and delivery. This is not the case for Tennis Auckland, and tennis in Auckland, where we continue to make strong progress in many areas. We should all feel positive about the future of our sport.

PARTICIPATION & MEMBERSHIP

In the community tennis space, it was pleasing to see an increase in affiliated membership this year. Although the increase was small it represented a reversal in recent trends and signals that clubs are largely adapting and being innovative when it comes to attracting and retaining new players. At the end of the day our clubs remain at the heart of tennis and provide a critical pathway for social players as well as adults seeking competition and juniors coming through the grades.

ORGANISED PLAY FOR ALL

Interclub numbers remained strong and Tennis Auckland employed a second interclub administrator to help keep up with demand. 2018 was also the first year that Tennis Auckland experimented with live streaming, with over 3600 individual viewers watching the Scarbro Men's Caro Bowl final online. Given the success of 2018 we hope to live stream both the Men's and Women's Caro Bowl finals in 2019. The Tennis Auckland awards evening was the perfect way to celebrate a successful season. Well done to all the award winners, especially our 2019 club of the year Buckland's Beach. A huge thanks goes out to the range of funders that make community tennis possible; especially Scarbro Construction, Aktive, NZCT, The Lion Foundation, Infinity Foundation, Four Winds Foundation and Trillian Trust.

WORLD CLASS INTERNATIONAL TOURNAMENTS

Helped by perfect weather the 2019 ASB Classic produced some of the best tennis seen in this country. Despite the December 31 start date, we welcomed a record 72,000 attendees through the gates over the two tournaments. It is easy to understand why the ASB Classic remains so popular with action like Venus Williams versus Victoria Azarenka, kiwi Paige Hourigan making the Women's doubles final, the emergence of a new superstar in Bianca Andreescu, kiwi Rubin Statham beating former Australian Open semi-finalist Hyeon Chung and the run to the final of home town boy Cameron Norrie. After an outstanding two weeks, congratulations go to our 2019 ASB Classic champions Julia Goerges and Tennys Sandgren.

Whilst it is easy to focus on the world class players who create the on-court spectacle, I would like to draw everyone's attention to the army of world class volunteers that make the ASB Classic what it is. Tournaments across the world regularly ask us what the secret is to the ASB Classic and the answer is simple, it is the people behind the scenes that make the event so special. Thank you to everyone that is involved, we are hugely appreciative of your ongoing support. I would also like to thank our former GM of the ASB Classic, Mellany Mann, who after 22 years with Tennis Auckland moved on in October 2018.

Major events such as the ASB Classic don't happen without the support of some fantastic sponsors. We are lucky to have some great partners working alongside us, particularly ASB who have been involved in the tournaments for longer than most people remember and have become a cornerstone of tennis in this country. Alongside ASB we have been fortunate to have Godfrey Hirst, Jaguar and Heineken as our major sponsors.

FACILITY DEVELOPMENT

Following the 2019 ASB Classic it was time to say goodbye to the old Yock Stand. The concrete terracing had been at Stanley Street for over 60 years and after 12 years of planning we finally started the process of replacing the infrastructure at the ASB Tennis Arena. This first stage was made possible thanks to the support of Auckland Council, Lotteries, Foundation North and New Zealand Major Events. It was wonderful to have members of the Yock family attend the start of the demolition process and we look forward to inviting them back for the opening later this year.

As well as the ASB Tennis Arena, Tennis Auckland also operate a network of public tennis facilities in the shape of the Scarbro Tennis Centre, Manukau Tennis Centre and Nicholson Park. In October 2018 the resurfacing of Nicholson Park was completed, and the courts were officially reopened by the Albert-Eden Local Board and Ngati Whatua Orakei. 2018/19 also saw subtle but important upgrades made at Scarbro Tennis Centre and Manukau Tennis Centre. These upgrades focussed on making the courts more accessible and the facilities more welcoming

to the tennis playing public. Research tells us that creating more opportunities to play raises the likelihood of that person joining their local club, therefore tennis centres need to play an increasingly important role in the growth of tennis across Auckland.

PLAYER DEVELOPMENT

The clubs can all be proud of the performance of our teams at the 2019 Tennis NZ Junior Teams Event. Our 14's, 16's and 18's all won gold in their respective age groups, which reflects the quality of junior tennis in our region as well as the environment and coaching being provided to these young people. I also want to recognise the achievements of some individual juniors who have earned the right to receive support from Tennis New Zealand under the new Athlete Development Criteria. Jack Chapman and Sasha Situe achieved Gold Status, whilst Lev Gorb and Jamie Mackenzie achieved Silver Status. The Tennis New Zealand Athlete Development Criteria is based on international benchmarking, which makes the achievements of these four players even more remarkable.

ORGANISATIONAL EXCELLENCE

From a financial perspective Tennis Auckland continues to deliver a solid operating surplus, the details of which are included within this Annual Report. We have achieved this without compromising the programmes, events, initiatives, workshops and facilities we provide across the region, which is testament to the incredible staff here at Tennis Auckland. The team although small in number, are big on passion and regularly pull together and make amazing things happen throughout the year. The key now is to keep moving forward and take the sport of tennis to the next level. In order to do this in a financially prudent manner Tennis Auckland must continue to work hard, innovate, look for new opportunities, invest smartly and deliver on our promises whilst keeping an eye on the future.

FINAL THANK YOU

I would like to close off my CEO report by once again thanking all the volunteers that give their time to make tennis happen across Auckland, including the Tennis Auckland Board and this year's President Angela Hart. Keep up the great work, you are truly the life force of our sport.



From the President

Angela Hart

As your President for the 2018-2019 season it is my pleasure to report on another successful year for Tennis Auckland.

In January, the ASB Classic again attracted high quality fields. Excellent crowds attended the two weeks of the tournament creating a wonderful atmosphere for the players and is a major reason they return year after year. Our band of volunteers are to be thanked, many giving up their annual leave to help with the successful running of the tournament. It was a pleasure this year to meet with some of our volunteers who were doing this invaluable job when I worked at Tennis Auckland over fifteen years ago.

Congratulations to all the junior players who represented Auckland at the National Teams Event in January, winning the overall award. The players and team managers are a credit to our association.

In March, Clive and I attended the opening of the newly resurfaced courts at Waiheke Tennis Club. This was made possible with the help of Auckland Council and an enthusiastic band of club members.

The annual Past Presidents and Life Members luncheon was also held in March, this year at the West Harbour Club. A lovely big facility and well worth the drive from the other side of town!

In April, the New Lynn Tennis Club celebrated its centenary – a milestone achievement which only a handful of clubs have reached. Members past and present enjoyed a well organised day of tennis with a Wimbledon theme and wooden racquets used. A dinner in the evening completed a great day of celebrations. Well done to the organising committee and thank you for the invitation.

The Tennis Auckland Awards night was held on the 30th May. Unfortunately I was unable to attend but Vice President Ross Pickett officiated on my behalf. Congratulations to all clubs and players on their achievements over the past year. It is important

to recognise the time and effort members and clubs contribute to this successful evening.

On a sad note, during the year we lost two long serving association members. Early February saw the passing of Bruce Berman. Bruce was the association's honorary solicitor for over 25 years. A wonderful tenure of service from a keen tennis player. The end of March saw the passing of Life Member Tom Kiely MBE. Tom was a former Tournament Director of the Men's tournament and a Past President. He will be remembered with great affection as a wonderful caring man who over many years gave great service to our sport.

Playing senior and midweek interclub and watching my grandchildren play junior interclub has taken me to a good number of clubs during the year and it is good to see that these competitions remain very competitive. Playing Interclub is a most enjoyable way to meet, play and socialise with fellow clubs. Tennis is a game for life.

On behalf of all the Tennis Auckland clubs I wish to record my sincere appreciation to the Tennis Auckland Board members for the considerable amount of time and expertise they contribute to governing our sport. The accumulation of hard work and successful funding applications enabled the Yock Stand to be demolished in April this year to make way for a new one in time for the 2020 ASB Classic. It has been an interesting experience for me to attend board meetings and gain a full appreciation of the hard work these members do.

I would also like to acknowledge the Tennis Auckland staff and congratulate them on the professional and helpful way they carry out their duties. You are a small team and a very good one. To Marcus Reynolds, in his first year as CEO, thank you for your communications to me. They were much appreciated.

Finally, thank you for according me the privilege and honour of being your President over the past year. It has been a thoroughly enjoyable time. Best wishes to incoming President Ross Pickett who I am sure will enjoy his year as much as I have.

Tennis Auckland Strategy Overview

Our vision

To make tennis a part of every Aucklander's life

Our purpose

Create exciting tennis experiences

Strategic pillars

Participation & Membership

More people playing tennis with healthy clubs and children at the heart of annual growth

World Class Intl Tournaments

Financially sustainable world class tournaments that are loved by players, sponsors, customers and volunteers

Player Development

Development pathways for all players that embrace the coaching network

Organised Play for all

Competitions, tournaments and formats that meet the needs of all players

Facility Development

Provide financially stable facilities in the right places to meet current and future needs of the game

Organisational Excellence

Become a leading RSO through financial security, strong governance, talented people and constructive culture

Our values

Be Courageous | Enable Others | Strive to Excel | Inspire Passion

Meet the team

Board of Directors



CHAIRMAN
SIMON VANNINI



DEPUTY CHAIRMAN
HOWARD LEWIS



DIRECTOR
SCOTT COLDHAM



DIRECTOR
LIZ COUTTS



DIRECTOR
TONY GARDNER



DIRECTOR
AMANDA HOPKINS



DIRECTOR
JOHN MCGILL



DIRECTOR
GARRY SCARBOROUGH

Tennis Auckland Staff

Chief Executive • **Marcus Reynolds**

Finance and Administration Manager • **Vacant**

General Manager, Tennis & Facilities • **David Frank**

General Manager, ASB Classic • **Brett Kennerley**

Tournament Director • **Karl Budge**

Domestic Tournament and Centre Manager • **Simon Crozier**

Clubs and Schools Manager • **Mark Lewis**

Regional Performance Manager • **James Greenhalgh**

Operations Manager • **Mel Miller**

Marketing & Communications Manager • **Rhonda Karl**

Business Administrator • **Ann Hill**

Events Co-ordinator • **Megan Jakoby**

Assistant Accountant (part time) • **Dale Berrill**

Interclub Administrator • **Kayla Englehardt**

Interclub Administrator (part time) • **Annette May**

Groundsman • **Peter Denton**

Officers

President • **Angela Hart**
Immediate Past President • **Tony Robinson**
Vice President • **Ross Pickett**

Life Members

Mr Jeff Robson MBE • Mr Peter Wilson ONZM • Mr Guy Nash
Mr Roger Harvey • Mrs Colleen Edmonds • Mr Tom Kiely MBE (deceased)
Mr Alan White • Mr Peter Thomson • Mr Barry Ryder • Mr Alan Chester ONZM
Mrs Pam Sowter • Mr W John Barry

Tennis Auckland Action Committees

Centre Judiciary Committee

John Barry • Elliot Burcher • Chris Day
Alan Gluestein • Tim MacAvoy • Julia Sim • Peter Stokes

Club Advisory and Support Committee

CHAIRMAN - Paul Harvey
Judy Bent • Carol Bourne • Angela Hart • Donald Sim • Feleti Sofele

Emeritus Committee

CHAIRMAN - Alan White
Jill Bignell • Roger Harvey • Kevin Long • Guy Nash • Pam Sowter

Selectors

CONVENOR - James Greenhalgh
Angela Swinkels

Complaints Commissioner

Alex Metzger

Sponsors and Partners

Tennis Auckland is proud to be supported by the following companies and organisations



MINISTRY OF BUSINESS,
INNOVATION & EMPLOYMENT
HĪKINA WHAKATUTUKI



ASB Classic Sponsors





2019 ASB Classic Report

Karl Budge

Multiple grand slam champions, the announcement of a future star, kiwis in great form and a very emotional goodbye were the story lines of the ASB Classic. Two weeks of glorious sunshine welcomed in the New Year in Auckland giving the perfect platform to deliver a quality ASB Classic. And that we did, with more than 72,000 fans coming through the gates, setting a new crowd attendance record.

The Women's field had star power throughout with former world number ones and Grand Slam Champions Caroline Wozniacki, Venus Williams and Victoria Azarenka joined by defending Champion Julia Goerges, Rio Gold Medalist Monica Puig and the highly rated youngster Amanda Anisimova.

In a dream first round clash, Williams and Azarenka drew each other to kick off the tournament in what was perhaps one of the matches of the fortnight. Williams eventually prevailed in a high quality match to take on the relatively unknown qualifier Bianca Andreescu. However Andreescu would certainly not end the week unknown. The young Canadian took out Wozniacki in the second round, Williams in the quarters and fourth seed Su-wei Hsieh in the semis on a dream run to the final. Andreescu then came up against defending Champion Julia Goerges who plays her best tennis in Auckland. The German was on a 10-game winning streak in Auckland and came through in a close final to secure back to back titles.

Andreescu continued her hot form winning more matches than any other player on the WTA Tour through to the mid-point of the season.

After a captivating Women's ASB Classic, the Men's turned more emotional as we said goodbye to our greatest ever champion, David Ferrer. The Spaniard had captured the Auckland title four times in his 13 appearances and breezed through his opening round match. The draw had opened for Ferrer and a fairy-tale ending seemed a possibility. However cruelly, early in his second-round match Ferrer ruptured a ligament in his leg when running for a ball. He bravely returned to the court to try and play out the match, however ultimately the curtain came down on a wonderful career for Ferrer in Auckland.

It became a Kiwi affair as New Zealand number one Rubin Statham knocked out the highly rated Hyeon Chung in their

opening round match whilst, New Zealand raised and now playing for Britain, Cameron Norrie reached his first ATP Tour Final where he would come up against American Tennys Sandgren. The American was able to hold his nerve and collect his first title.

In the doubles, Michael Venus and his playing partner Raven Klaassen reached the final to take on Ben McLachlan, also born and raised in New Zealand, and Jan Lennard Struff. The Japanese/German combination proved too much.

A crowd attendance record showed that when the sun shines, there are few better places to be during the first two weeks of January than the ASB Classic. Fans flocked through the gates with the sold out sign being dusted off regularly through the two weeks. Ground Pass ticket sales saw significant growth, best represented by the busy and festive crowds in The Serve.

The Serve entertained fans in new ways as we continue to push the limits of what is possible at events with a temporary swimming pool installed as a real centre piece of our fan activation area.

Off the court, the ASB Classic welcomed Jaguar, Partridge Jewellers and East Imperial to our family of sponsors and a new event caterer partnership with The Collective.

We also said goodbye to Mellany Mann who left Tennis Auckland after more than twenty years. Mellany made a significant contribution to Tennis Auckland and the tournaments would not be where they are without her dedication and passion for our summer of tennis.

I would like to take this opportunity to thank the hard work that goes in to making this New Zealand's best annual event by the Tennis Auckland team, our volunteers, ball kids and linespersons.

A sincere thank you to our family of sponsors headed by ASB as our title sponsor, Jaguar and Godfrey Hirst.

Congratulations to Julia and Tennys. We look forward to seeing you all back in 2020.







Tennis Auckland Facilities

David Frank & Simon Crozier

Tennis Auckland owns and/or operates a network of facilities, all of which play a vital role in growing the game.

The Tennis Auckland Strategic Plan includes a strategic pillar “Facility Development”. There are challenges that come with owning and maintaining larger pieces of tennis infrastructure.

A detailed analysis of current state was completed for both Scarbro Tennis Club (STC) and Manukau Tennis Centre (MTC). A focus was to ensure safe and accessible venues. Lighting, security and access were improved at MTC. The changing areas and bathrooms were upgraded, as were the upstairs kitchen and clubroom. Court surrounds were repaired, and two public hard courts were repainted. Grateful thanks to Auckland Council and New Zealand Community Trust for the funding to carry out this work.

It is now possible to book courts online at STC and check court availability at MTC. STC continued to host Tennis Auckland national and international junior tournament events, with many aspiring Auckland juniors receiving indoor and outdoor training

throughout the year. MTC continued to host junior coaching opportunities, as well as several other community activities.

Our vision is “a network of well-utilised, sustainable and contemporary venues that are accessible, providing measurable benefits to tennis and to the community”. A systematic process took place to determine and assess “needs”, or gaps between current conditions and desired conditions or “wants”. With maturing venues, we sought clarity with regard contemporary management and operational models. A body of work was completed to evaluate options and evolve operations delivering to these intentions.

As our year drew towards a close, it was pleasing to enable Peak Pilates Ltd to prepare an expansion of its presence at STC. We were delighted to see the completion and opening of the new state of the art swimming complex run by SwimTastic. The siting of this well-established ability-based swim-school adjacent to Scarbro Tennis Centre will see activity on the site overall greatly increased. We see this as a great fit for a tennis centre that will in the future seek to widen its appeal and become far busier.

ASB TENNIS ARENA REDEVELOPMENT

Stanley St, Auckland City

- 5** outdoor hard courts (lit) **3** indoor hard courts (lit)

After 12 years of planning the redevelopment of the ASB Tennis Arena began on Friday 5 April with the demolition of the Yock Stand. Replacing the concrete terracing with more comfortable bucket seating is the first stage in the redevelopment process, which focusses on improving the spectator experience to match the standard of tennis on display.

On many occasions the funders of capital projects are a footnote in the story, however Tennis Auckland would like to recognise and thank the following organisations for their generous support: Auckland Council, New Zealand Lottery Grants Board, Foundation North and New Zealand Major Events. Each of these organisations recognised the positive community and economic impacts provided by the ASB Classic and shared our vision for the ASB Tennis Arena. Without their support the redevelopment simply would not have happened.

The Yock Stand has a proud history at Stanley Street. Built thanks to a generous donation from the Yock family and officially opened in November 1968, the Yock Stand has stood the test of time as the profile of the ASB Classic continued to grow. It was a pleasure to present the official plaque from the 1968 opening ceremony to the Yock family and have them present at the demolition.

The new stand is scheduled for completion in November 2019, in time for the 2020 ASB Classic. Although there was always a sentimental value attached with sitting on the concrete terracing, we are sure that tennis fans will enjoy the new stand.



NICHOLSON PARK

Poronui St, Mt Eden

- 6** all-weather courts (lit)

Nicholson Park is a popular tennis venue located in the middle of Mount Eden. It is used for regional activities such as interclub, junior tournaments, and the Pascoe Cup. It is also home to the Tennis Auckland Seniors and the University Tennis Club. Thanks to generous funding from the Albert Eden Local Board and the Trillian Trust we resurfaced the courts in 2018. The courts are open and free for public use outside of Tennis Auckland activities.



SCARBRO TENNIS CENTRE

Merton Rd, St Johns

- 15** outdoor hard courts (4 lit) **6** indoor hard courts (lit)
2 outdoor all-weather courts

The Scarbro Tennis Centre is the major hub for Tennis Auckland domestic activities. These include a full calendar of junior and open tournaments, the Regional Coaching program, interclub, and winter indoor competitions. It is also the main meeting venue for club groups and other tennis community organisations. It hosts various tennis workshops and functions through the year. Its tenants include a tennis pro shop, physio/Pilates studio and café. SwimTastic sits adjacent to STC.



MANUKAU TENNIS CENTRE

Manukau Sports Bowl, Te Irirangi Drive

- 2** indoor hard courts (lit) **2** outdoor hard courts
4 outdoor all weather courts (lit)

This is Tennis Auckland's southernmost facility and the courts are open for free public use all year round when not booked for organised activity. It is home to regular coaching groups, interclub, mid-week competitions and regional junior tournaments. The centre is available for hire and is used by local community groups and businesses.

Delivering Tennis in Clubs and Schools

Mark Lewis – Clubs and Schools Manager

SCARBRO CARO BOWL

Karaka Tennis Club beat Blockhouse Bay to become the first South Auckland club to win the Scarbro Caro Bowl Men's competition. The contest was streamed live to a large audience of nearly 4000 viewers all over the world with commentary provided by Matt Brown and Simon Rea.

The Scarbro Caro Bowl Women's competition was won by Royal Oak who beat a young Bucklands Beach team in the final. This was the first time Bucklands Beach had made the final for many years but they fell at the last hurdle to a very experienced Royal Oak side.

Congratulations to all teams, players, managers and supporters for your part in making some new tennis history this season. Thank you to long time sponsor Scarbro Construction for their ongoing support and to the Stream Shop for a great job showcasing tennis via the livestream.



Scarbro Caro Bowl Men's Winner – Karaka Tennis Club



Scarbro Caro Bow Women's Winner – Royal Oak Tennis Club

SENIOR INTERCLUB

Competitive players turned out in force over the summer months to represent their clubs in the senior interclub competition with 441 teams participating overall. Traditional Saturday afternoon play in the singles and doubles is still very popular and we have seen a few more teams enter over winter.

The re-write of the Senior Interclub Rules has now been completed. After months of work by the project committee and several consultation meetings with clubs, the new rules were approved and will be adopted next season. Tennis Auckland would like to thank David Bradshaw, Angela Hart, Annette May and Chris Day for their contribution to the project.

Many thanks to the interclub controllers, team managers and captains for all the work done behind the scenes at clubs to make the competition so enjoyable for thousands of keen players.

The Senior Interclub Club of the Year is Bucklands Beach.

JUNIOR INTERCLUB

Junior players continue to enjoy playing in the Junior Interclub competitions on Saturday and Sunday mornings for their clubs. A total of 625 teams took part and it was pleasing to see the numbers post Christmas slightly higher than the previous year due to an increase in the number of teams playing on a Saturday. Scarbro Junior Caro Bowl provided additional competition for Auckland's top junior players during the second half of the season.

A big thank you to everyone involved in providing juniors with the opportunity to play tennis over the summer period.

The Junior Interclub Club of the Year for the second year running is Bucklands Beach.

MIDWEEK LADIES INTERCLUB

It was another successful season on the tennis courts for the ladies who continue to enjoy the competitive and social aspects that the midweek competition provides them. There were 167 teams participating in midweek interclub last season, slightly down from the previous year. It can be an ongoing challenge for clubs to find women to play in this competition, but for those who do it is a very enjoyable competition.

The Midweek Ladies Club of the Year for 2018/19 is Kohimarama Tennis Club.

WINTER INDOOR COMPETITIONS

Tennis Auckland continue to provide indoor competitions for club and casual players during the winter months. The bulk of the competition is played at the Scarbro Tennis Centre with matches played on most days and evenings throughout the week. Entry numbers were lower than the previous year although entries for the Ladies Indoor Singles league attracted strong interest at the beginning of winter.

We would like to express our thanks to Wilson for supporting the Ladies Indoor competitions this year.



All Interclub results can be found on our website - www.tennisauckland.co.nz/roll-of-honour/

TENNIS IN SCHOOLS

Funded Tennis Hot Shots in Schools programmes continued to provide quality tennis experiences to children across the Auckland region. This year 43 primary schools were given the opportunity to participate enabling 7,629 children the chance to enjoy tennis programmes delivered to them by local club coaches.

It was the second year of a new participation initiative targeting teenage girls at secondary schools and we successfully delivered Cardio and Tennis Xpress programmes to 867 students from ten different schools. Feedback continues to be extremely positive at both primary and secondary schools and speaks volumes about the quality of delivery, programmes and the benefits of our sport.

Tennis Auckland is delighted to have supported the philanthropic programme of tennis and life skills introduced by ICNZ (International Lawn Tennis Club of NZ). The programme is called ACE (Aspirational Childhood Education) and is aimed at improving the lives of disadvantaged children. This newly developed programme aligns with the efforts of IC Clubs in thirteen countries worldwide. A pilot programme was launched at Bairds Mainfreight School with sixteen underprivileged children taking part and it was a resounding success.

Thanks very much to the funding organisations below who support all our programmes::

- The Four Winds Foundation
- Sport Auckland
- Sport Waitakere
- Community Sport, Counties Manukau
- Active Auckland Sport and Recreation
- New Zealand Community Trust
- Lion Foundation



CLUB SUPPORT

We continued to support clubs by providing information and advice at workshops and through individual visits to clubs. We also enjoyed support from the Regional Sports Trusts (RST) as they continue to provide more information and resources to help improve the capability of our member clubs. One of the more notable achievements was working in partnership with Active Auckland and other RST's to deliver a workshop for clubs on Marketing and Communications. This led to the development of a toolkit for clubs which is now available to all sporting clubs <https://active.org.nz/resources/>

Tennis NZ hosted its first National Club Conference with many Auckland clubs in attendance at the full day presentation in May 2019. Topics covered were Volunteering, Coaching and the Customer Journey. The guest speakers did a wonderful job engaging representatives from clubs and stimulating new ideas.

Tennis Auckland also arranged external speakers to provide guidance to clubs on Health and Safety, Long Term Maintenance Planning and National Coaching Programmes over the course of the year. A new communication platform called Slack was introduced in 2019 enabling Club Presidents to contact each other at any time to seek information and share knowledge.

Finally, a word of thanks to the Club Support Committee for their input over the last twelve months.

THE PFG TEAM (FORMERLY CCPP)

Now in its third year of operation the Participation and Facilities Group (PFG) made up of Tennis Auckland (TA) and Tennis Northern (TN) staff members continued to work hard to develop strategies to increase participation in tennis and improve tennis facilities.

As well as a name change, the composition of the group changed during the year with former TA CEO Brent Robinson replaced by incoming CEO Marcus Reynolds and Chris Casey, the new Tennis Northern CEO, joined the group. The other members of the PFG are David Frank (TA), Mark Lewis (TA), David Guy (TN) and Nick Jacques (TN). The PFG met every three weeks during the year to monitor progress and develop new initiatives. The group continued to build relationships with external organisations like Active Auckland, Auckland Council and the Regional Sports Trusts. Great work continues to be done on an individual club basis with several clubs throughout the year seeking support with facility projects or advice on programmes and participation.

Of great interest was the communication with Tennis Canada. We were able to gain enlightening insights about participation growth in Canada which has increased from 4 to 7 million over the last decade.

Finally, we would like to acknowledge the Lion Foundation for their funding support which we are extremely grateful for.

2018-2019

OUR TENNIS

19

WORKSHOPS/
PRESENTATIONS

7629

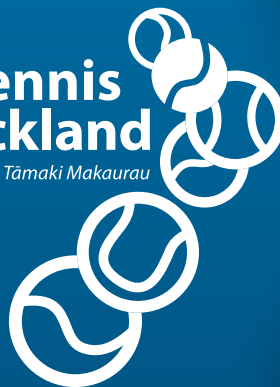
HOT SHOTS
PARTICIPANTS
AT SCHOOLS

1233

INTERCLUB
TEAMS

**Tennis
Auckland**

Te tēnehi o Tāmaki Makaurau



43

HOT SHOTS
SCHOOLS

42

NATIONAL
PROGRAMME
VENUES

8535

CLUB
MEMBERS

Growing our Junior Talent

James Greenhalgh

OVERVIEW

The 2018/19 season has again showcased our best junior players performing with distinction nationally and internationally. For the fifth consecutive year Auckland has won the National Junior Teams Event "Region of the Year" title. This is an accolade our region can be proud of and a great reward for the performances shown throughout the 4 days of competition. Auckland continues its dominance in this event and it is the 7th time in the past 8 years we have won this Award.

There were also many individual achievements spanning the 2018/19 season including multiple individual national champions and Auckland players selected for New Zealand teams. Auckland really is **Growing our Junior Talent**. The strength in our younger age groups is exciting and we look forward to watching their results unfold in the years to come.

Auckland's inclusive regional approach to coaching continues to add value to a player's existing programme and is in alignment with Tennis New Zealand's player development pathway. Our regional coaching programme offers professional training sessions across multiple levels and is supportive and flexible for athletes to work with their existing private coaches.

In addition to our current coaching offering, this year Tennis Auckland prioritised the development of the most outstanding 12th birth year and younger athletes from the Auckland region by creating a specialised training programme called **Tour Excel**. This is in keeping with the introduction of Tennis New Zealand's athlete development criteria and represents a strong and specific approach to maximise the likelihood of young Aucklanders reaching Tennis New Zealand's national programme. Tennis Auckland now provides specific and targeted coaching support to high-performing Auckland athletes - the goal being for these athletes to reach Tennis New Zealand's National Programme and continue on to perform at the highest level of our sport.

The opportunity for players to develop has never been greater and it continues to grow with more coaching options available at our Tennis Auckland facilities. From Tennis Hot Shots to Tour Excel, the Tennis Auckland Athlete Development Pathway continues to expand and offers options for all junior players to achieve their individual tennis goals.

Our regional academy continues to be based at our two premier indoor tennis facilities (ASB Tennis Arena and Scarbro Tennis Centre) and during the past year delivered over 1,000 hours of structured training sessions to over 100 players. Players again had the opportunity to learn and develop in a comprehensive and professional environment under a quality coaching team. The academy's five fundamental pillars (Coaching, Physical Conditioning, Personal Development, Mental Skills and Match

Play) were at the core of all sessions. The physical testing programme aligned with Tennis New Zealand has given players detailed sports science feedback and highlighted key areas for improvement.

AUCKLAND PLAYERS IN THE TENNIS NZ HIGH PERFORMANCE PROGRAM

Tennis NZ Athlete Development criteria was introduced in 2018. I am pleased to report that four Auckland players met the criteria. There are only seven players nationally that met the Tennis New Zealand criteria. These Auckland players are:

Sasha Situe • GOLD

Jack Chapman • GOLD

Lev Gorb • SILVER

Jamie MacKenzie • SILVER

AUCKLAND JUNIOR BOY OF THE YEAR

Ray Rogers Trophy • Jack Chapman



AUCKLAND JUNIOR GIRL OF THE YEAR

Jean Ferrier Trophy • Sasha Situe



INDIVIDUAL JUNIOR SUCCESSES

12u National Junior Championships Girls Singles

WINNER • **Sasha Situe**

RUNNER UP • **Renee Zhang**

12u National Junior Championships Boys Singles

WINNER • **Jack Chapman**

RUNNER UP • **Lev Gorb**

14u National Junior Championships Boys Singles

RUNNER UP • **Jack Loutit**

16u National Junior Championships Girls Singles

RUNNER UP • **Ana Tamanika**

12u TNZ Junior Masters Top 8 Finals Boys

WINNER • **Jack Chapman**

RUNNER UP • **Jamie Mackenzie**

12u TNZ Junior Masters Top 8 Finals Girls

WINNER • **Aishi Das**

14u TNZ Junior Masters Top 8 Finals Boys

RUNNER UP • **Jack Loutit**

14u TNZ Junior Masters Top 8 Finals Girls

WINNER • **Sasha Situe**

RUNNER UP • **Liza-Mari Beer**

Overview

- Coaching sessions to more than 100 aspiring tournament players
- 1,000+ hours of training sessions
- Alignment with Tennis New Zealand player development pathway
- Introduction of Tour Excel coaching programme for our elite junior players
- National Junior Teams Event capture 5th NJTE title in a row

NATIONAL JUNIOR TEAMS EVENT

Since 1985 the National Junior Teams Event has been New Zealand's most prestigious event for aspiring young tennis players around the country. For a sport that is predominantly individual focussed, the National Junior Teams Event competition is a great chance for players to come together, represent their Region and get involved in a team-based environment. In January 2019, 144 of New Zealand's age 12, 14 and 16 and under junior tennis players competed for their region in a four-day tournament including singles, doubles and mixed doubles. Players compete in national tournaments all year in the hope of being selected to attend this prestigious event. This Tier 1 national event has been designed for the next generation of talented junior players and is a key component for tennis development both in Auckland and across New Zealand. For the fifth consecutive year, Auckland won the National Junior Teams Event "Region of the Year".

Tennis Auckland has a strong tradition in this event and in more recent years has been a dominant feature on the coveted trophy. Auckland has won this award in 2012, 2013, 2015, 2016, 2017, 2018 and now again in 2019!

Teams were captained by each region's leading coaches. A special mention to our team captains (Adam Staub, Angela Swinkles, Gary Swinkles and manager Diana Deyeva who were all exceptional throughout the competition and gave endless hours to our 2019 campaign. This successful result is a direct reflection of all the exceptional player development work being done Auckland-wide.

BREAKDOWN OF NATIONAL JUNIOR TEAMS EVENT - TEAM RESULTS:



12u National Junior Teams Event Winner



14u National Junior Teams Event Winner



16u National Junior Teams Event Winner

Tennis Auckland Umpires' Association

Blayne Newton, Vice President

I am pleased to present our report for the 2018/19 year outlining the highlights and activities of the committee and our members.

After serving as a committee member of the Association since 1983 (36 years) and as President for the past 15 years, David Smith decided to step down from the Association and resign as President. Over the years he has been involved, he has been an inspiration as an official, working his way from playing tennis to adjudicating to chair umpiring to refereeing international tournaments and being a key administrator in the world of tennis officiating. He is currently an ITF Gold Badge Referee.

We would also like to thank Alan Clarke for his contribution as a line official and court supervisor. Alan has now moved to Blenheim to live.

The ASB Classic tournament was another great success this year with David Smith (Gold Badge Referee), Stephen Noble (Gold Badge Chief) and Christine McKnight (Silver Badge Chief) taking on the roles of Referee, Chief of Umpires and Assistant Chief of Umpires respectively. The ATUA was pleased to see more local line umpires at this event for their first major event.

Dimitar Trifunovski continues to work full time as a tennis official at major tournaments. He has worked at approximately 24 tournaments in the last 12 months and has been the review official for Hawkeye, Hawkeye Live and Fox Tenn. Of our local officials, Hamish Masters is now a White Badge Chair Umpire after successfully completing the ITF Level 2 School in Japan. He has started his chair umpiring career at the NZ U16 Champs recently. Hamish was also a Line Umpire at the Australian Open in January. Melissa Rigby has continued her officiating career by working as a Chair Umpire at ITF tournaments in Australia and at the Fiji National event. Bradley McKnight has been successful in applying as a Line Umpire for the Rogers Cup in Toronto and the Vancouver Open. Christine McKnight successfully completed the Level 3 School in Doha, Qatar (in 2018) and is now a Silver Badge

Chief of Umpires. She worked as a Line Umpire at the Sydney International and Australian Open in January and she has recently worked as the Chief of Umpires in Singapore at the Group III Davis Cup Tie.

With our National Body, NZTUA and partner Tennis Auckland, we continue to train new officials. Christine McKnight and Hamish Masters do a wonderful job in the development of new officials.

In closing, I wish to record my huge debt of gratitude to the small group on our executive team who continue to do outstanding selfless work in managing the affairs of our Association.

The following are the internationally certified Officials in our Association:

OFFICIAL	CHAIR	CHIEF UMPIRE	REFEREE	REVIEW OFFICIAL
Hamish Masters	WHITE			
Christine McKnight		SILVER		
Stephen Noble		GOLD		
Patrick O'Rourke			WHITE	
Melissa Rigby	WHITE			
David Smith			GOLD	
Dimitar Trifunovski	BRONZE			YES

The Association committee strives to provide the support and encouragement to enable our officials to continue their development in the world of tennis officiating. It is rewarding for the committee to watch the progress of the officials.

I would like to thank the committee, Lynly Barry (Secretary), Ross Morrison (Treasurer), Desrae Garrett (Officiating Coordinator), Christine McKnight (Head of Development), Alan Clarke, Carol Cummings, Hamish Masters, and Bryall McPherson for their work and dedication during the year to ensure that we all have a great time officiating.

Tennis Seniors Auckland

Grant Waller

Tennis is a sport that can be enjoyed at any age. Indeed, recent research conducted in Denmark found that tennis was the best sport for extending life expectancy and promoting physical wellbeing as you age.

Tennis Seniors Auckland (TSA) promotes and organises tennis opportunities for players aged from 35 to 85 (and beyond). We provide our members with a variety of social and competitive events, including local social play, fixtures against neighbouring provinces, and a variety of tournaments that are held regularly throughout New Zealand. Membership of a Tennis Seniors Association also provides access to a whole world of international ITF-sanctioned events around the globe.

The past year has been a very busy and successful one for TSA. In January, we hosted the Tennis New Zealand Seniors Individual Championships, an ITF level two tournament, across five inner-city tennis clubs: Remuera, Parnell, Kohimarama, Mission Bay and St Heliers. This was the first time in recent history the tournament had been held in Auckland. The tournament attracted close to 250 individual players and nearly 400 tournament entries. International entries included players from Australia, the United States, Japan, China, Brazil and the United Kingdom. Feedback from the tournament was excellent and many of the international players have already committed to returning next year. An enormous vote of thanks must be paid to the TSA board and the many volunteers who made the tournament run so smoothly. Congratulations also to the five Auckland TSA

members and seven doubles pairings who won their respective grades at the tournament.

Other highlights from the year include a 30% growth in membership numbers, another successful Labour Weekend tournament, our inaugural “Wimby” tournament, played in white attire with wooden rackets to coincide with the Wimbledon weekend, and a successful trip to the Easter Teams Event in Christchurch, which saw Auckland teams winning the Women’s 40 and Men’s 45 grades.

To cap off a very successful year, Tennis Seniors Auckland was named the “Senior Club of the Year” at the annual awards ceremony. This is fitting recognition of the efforts of the board over the last 12 months in promoting Seniors tennis in Auckland.



Tennis Seniors South Auckland (TSSA) Tamaki ki Te Tonga

Its bi-title in Māori represents – Tamaki (the original name of Auckland) and Tonga (meaning South)



Dick Garratt – President

Tennis Seniors South Auckland (TSSA) has been running for 34 years at its home base in Koru Tennis Club, Pakuranga. TSSA has competed with merit yet again in the many TNZ Seniors club tournaments and National Individual championships.

Sadly, TSSA did not compete at the TNZS National Teams event this year in Christchurch. However, TSSA hopes to amend that next year at Hawkes Bay and at the Individuals in Waikato.

2019 TENNIS NZ INDIVIDUAL CHAMPIONSHIPS

Paula Stubbing (35+ Mixed Doubles)
Troy Tipene (45+ Mens doubles)

2018 – 92nd AOTEAROA MAORI TENNIS CHAMPIONSHIP WINNERS

Paula Stubbing / Fiona Wikaira (30-49 Women’s doubles)
Dick Garratt (70+ singles)

REPRESENTATIVE MATCHES for 2019

TSSA this winter plays the following clubs:
Counties Racquetters, Northland Seniors, Auckland Seniors, Lower North Seniors, Waikato Seniors.



Winning Mens Doubles Team (PWC) and from left to right Anne Norman (Pascoes), Sam Barclay, Ollie Macdonald, Nigel Espie, Bryce Hayr and Greg Norman (Pascoes)

Pascoe Cup Tennis Association

Mark Purdie - President

The 95th Pascoe Cup Business House Tournament was held at the Nicholson Park complex in Mount Eden and the Ngatira Tennis Club in Clive Road from 11th February to 27th March 2019 with the finals held at Ngatira on Wednesday 27th March. This year's event attracted 25 teams from 16 companies.

THE WINNERS AND RUNNERS-UP WERE:

Men's Doubles

WINNER • **PWC 1**

RUNNER UP • **Lion**

Mixed Doubles

WINNER • **Lion**

RUNNER UP • **J&P Turner**

Ladies Doubles

There was no Ladies Doubles contest this year

The tournament continued it's support of junior tennis in Auckland and North by granting scholarships to three promising players. Ana Tamanika, Holly Stewart, and Chris Zhang were, again, worthy recipients for this season and we wish them well for the year ahead.

Our sincere thanks go again to Pascoes the Jewellers and to Anne, David, and Greg Norman for their continued support and interest in the association and the tournament. To Tennis Auckland and Ngatira who worked with us during the tournament and on finals night our sincere thanks. And to all the teams who continue to support and enjoy a unique tennis event: we look forward to seeing you again in 2020.

Pascoe Cup Business House

WINNING TEAM (MEN)

PricewaterhouseCoopers

WINNING TEAM (MIXED)

Lion

Auckland Secondary Schools Tennis Association

Dean Flyger - Sport Relationship Manager,
College Sport Auckland

The College Sport Saturday 2019 Term 1 competition involved 178 teams this year.

This year saw the Premier Girls and Boys competitions move to a Wednesday afternoon from Saturday mornings. St Kentigern 1 Girls won the Premier Girls grade with Westlake Girls High School the runners-up. In the Boys grade St Kentigern 1 claimed the title with Botany Downs Secondary School as runners-up. The Senior A2 competition was won by Lynfield College for the boys and Diocesan School for the girls.

At the Champion of Champions tournament 53 teams and 129 individuals competed. Jessica Li from Macleans College won the Junior Girls Singles. Macleans College won the Junior Girls Doubles. Finn Burrridge from Kristin School won the Junior Boys Singles with Westlake Boys High School winning the Doubles. Ana Tamanika of St Kentigern's College won the Intermediate Girls Singles and St Kentigern's College won the Intermediate Girls Doubles. Max Dickey of St Kentigern's College won the Intermediate Boys Singles and St Kentigern's College won the Intermediate Boys Doubles. Elys Saguil Ventura from Westlake

Girls won the John Hume Trophy for Senior Girls Singles Champion, Westlake Girls also won the Senior Girls Doubles. In the Boys section Jack Loutit of St Kentigern's College won the John Hume Trophy for Senior Boys Singles Champion. St Kentigern College won the Senior Boys Doubles. St Kentigern College capped off a successful Champion of Champions Tournament by winning the James Aitkenhead Shields for both overall Boys and Girls Schools.



- 1** Winner of the Overall Boys Secondary Schools Shield – St Kentigern
2 Winner of the Secondary School Boys Premier Grade – St Kentigern 1
3 Winner of the Overall Girls Secondary Schools Shield – St Kentigern
4 Winner of the Secondary School Girls Premier Grade – St Kentigern

Tennis Auckland **AWARDS**



The Tennis Auckland Awards evening was held at the Scarbro Tennis Centre on May 30 and celebrated the achievements of Auckland players, clubs and volunteers over the previous year. More than 200 people from the “tennis family” gathered on the night to acknowledge winners in over 100 award categories.

Some of the highlights included Rubin Statham collecting the Player of the Year Award for the first time in his long career despite the fact he has been Auckland’s top male player for several years. The Karaka Tennis club was there in force to accept the Men’s Scarbro Caro Bowl trophy after making history by becoming the first South Auckland club to ever win it. A new award for Interclub Controller of the Year was won by Karl Stol from Pompallier and the work of David Bradshaw on the New Interclub Rules Project was recognised on the night. However, it was the Bucklands Beach Tennis Club that stole the show when they were named the Tennis Auckland Club of the Year.

Below is a full list of award recipients:

TENNIS AUCKLAND INTERCLUBS OF THE YEAR

MIDWEEK LADIES CLUB OF THE YEAR • Kohimarama

JUNIOR INTERCLUB CLUB OF THE YEAR • Bucklands Beach

SENIOR INTERCLUB CLUB OF THE YEAR • Bucklands Beach

OVERALL CLUB OF THE YEAR • Bucklands Beach

TENNIS AUCKLAND CLUB AWARDS

CLUB SPIRIT AWARD • Karaka

CLUB FACILITIES AWARD • Koru

CLUB ADMINISTRATION AWARD • Cockle Bay

CLUB EVENT AWARD • Glen Eden

CLUB COACH AWARD • Dunholme (Geoff Beech)

CLUB VOLUNTEER AWARD • Pompallier (Michael Keenan)

CLUB MARKETING & PROMOTION • Cockle Bay

TENNIS AUCKLAND PLAYERS OF THE YEAR

JUNIOR GIRL PLAYER OF THE YEAR • Sasha Situe

JUNIOR BOY PLAYER OF THE YEAR • Jack Chapman

SENIOR PLAYER OF THE YEAR • Rubin Statham

CHRIS LEWIS HONOURS AWARDS

2018 GIRL • Holly Stewart

2018 BOY • Filippo La Cava

TENNIS AUCKLAND HONOURS AWARDS

SILVER AWARD (10+ YEARS’ SERVICE)	GOLD AWARD (20+ YEARS SERVICE)
Duncan Turnbull (DH)	Julia Sim (BK)
Annie Fraser (DH)	Anne Morgan (LY)
Max Peach (DH)	Margaret Rae (LY)
Anne Simpson (DH)	Noel Funnell (PG)
Ngairie Wright (DH)	Beth Funnell (PG)
Wolf Schmahl (CB)	Betsy Stott (CV)
	Jill Menzies (CV)

INTERCLUB CONTROLLER OF THE YEAR

Karl Stol (Pompallier)

Club Advisory and Support Committee

Paul Harvey, Chairman

The Tennis Auckland Club Advisory and Support Committee comprises the following members - Angela Hart, Judy Bent, Carol Bourne, Donald Sim, Feleti Sofele and Paul Harvey (Chairman). Mark Lewis is the Tennis Auckland representative.

Firstly, I would like to recognise Guy Nash who retired from our committee last year after many years of service. As many of you will know, Guy is a Life Member of Tennis Auckland, Past President and former Chair of the Major Events Committee. We will miss Guy's experience, cheerful humour and genuine concern for the well-being of clubs and wish him all the best for the future. Thank you Guy for your valuable contribution to this committee over many years.

As one departs another arrives and I would like to welcome our newest committee member Feleti Sofele. Feleti has a long proud history with his beloved Mission Bay Tennis Club and with Tennis Auckland. He is a Life Member at Mission Bay, has recently been inducted as a member of The International Lawn Tennis Club of New Zealand, has worked as a volunteer for many years for the major tournaments and is a committee member for both the New Zealand and Auckland Tennis Seniors Committee. His enthusiasm for the game is infectious and he is one of the most likeable personalities on the local tennis scene.

The Tennis Auckland Awards Night was once again a great success with high attendance as usual. Nominations continued to be of an exceptional standard and all winners were thoroughly deserving of their awards.

As a committee our priority remains to support clubs and to discuss issues and challenges they may be facing. We are fortunate that within our committee there is a combined wealth of experience from which to draw from to assist clubs whenever it is possible.

It is extremely heartening to see many clubs across Auckland in great spirits and as a committee we look forward to making ourselves available to assist clubs in the year ahead.



Feleti Sofele, Don Sim, Paul Harvey (Chairman), Judy Bent and Carol Bourne. *Absent Angela Hart*



Back Row – Roger Harvey, Guy Nash, Kevin Long
Front Row – Pam Sowter, Alan White (Chairman) and Jill Bignell

Emeritus Committee

Alan White - Chairperson

An important focus for the Committee is to respect and protect the history and tradition of Tennis Auckland. The members of the Committee all have a long history of commitment and service to the Association and a very good knowledge of others in the tennis community who have also made their contribution.

Each year the Committee receives nominations and approves awards for the Annual Tennis Auckland Prize giving. It also receives nominations for the position of Vice President and this is important as the successful nominee assumes the Presidency a year later. We were pleased to second the nomination of Graham Windross for Vice President at the forthcoming AGM.

Nominations for Vice President and Life Membership are considered very carefully and whilst the Committee members do not vote, they must be unanimous in support of any nominee before the Committee will officially second a nomination.

The Committee continues to follow and support the planned redevelopment of the ASB Tennis Arena and its importance to assist in protecting our rights to hold international tournaments. This is essential to the profile of tennis and to attract participation which is very important to our membership and our history.

The Past Presidents and Life Members' Lunch is held annually in March. This is always an enjoyable annual event which this year was hosted by the West Harbour Tennis Club.

Angela Hart has been an excellent President and we thank her for her service. We also welcome and look forward to Ross Pickett's year ahead as President.

I would like to record my sincere thanks to my energetic committee for their contribution.

A close-up, top-down view of a bright yellow tennis ball. The ball is positioned in the upper half of the frame, casting a soft shadow on the surface below it. It features two vertical pink stitches that divide it into four quadrants. The background is a solid, vibrant blue.

Facts & **STATS**

International Tournaments Results

2019 ASB Classic

WOMEN - SINGLES AND DOUBLES TITLES

Singles • **Julia Goerges (GER)**

Doubles • **Eugenie Bouchard (USA) / Sofia Kenin (USA)**

MEN - SINGLES AND DOUBLES TITLES

Singles • **Tennys Sandgren (USA)**

Doubles • **Ben McLachlan (JAP) / Jan-Lennard Struff (GER)**

Senior Domestic Tournaments Results

2019 Auckland Championships

WOMEN - SINGLES AND DOUBLES TITLES

Singles • **Elys Saguil Ventura**

Doubles • **Holly Stewart/ Sarah Weekley**

MEN - SINGLES AND DOUBLES TITLES

Singles • **Macsen Sisam**

Doubles • **David O'Hare/ Matthew Shearer**

All other domestic tournament results can be found on our website –
www.tennisauckland.co.nz/tournament-results

Tennis Auckland

Affiliated Membership

2018/19

	ADULTS 35+		ADULTS 19-34		JUNIOR 12-18		JUNIOR 11 & UNDER		CURRENT YEAR TOTAL
Club	Male	Female	Male	Female	Male	Female	Male	Female	2018/19
Tennis Auckland 2018/19	2,270	1,753	426	245	977	823	1,107	772	8,373
Counties Tennis 2018/19	25	1	15	4	75	39	44	30	233
TOTAL	2,295	1,754	441	249	1,052	862	1,151	802	8,606

A full breakdown of the Tennis Auckland Affiliated Membership numbers can be found on our website
www.tennisauckland.co.nz/affiliated-membership/

Corporate Governance

Role of the Board of Directors

The Board is responsible for governing Tennis Auckland Region, and carrying out the objectives, responsibilities and obligations as described in the Tennis Auckland Constitution. Generally the Board's role is to promote, develop, enhance and protect the sport of tennis in the Auckland region. Specific objects and powers are set out in Part 1 of the Constitution.

The Board will govern Tennis Auckland with emphasis on:

- Serving the legitimate collective interest of the primary stakeholders of Tennis Auckland and accounting to them fully for the performance of Tennis Auckland and for the Board's stewardship.
- Remaining up to date in terms of stakeholders concerns, needs and aspirations.
- Developing a future focus.
- Providing leadership in the exploration of strategic issues rather than administrative detail.
- Behaving proactively rather than reacting to events and other's initiatives.
- Bringing a diversity of opinions and views to bear on its deliberations.
- Expressing collective responsibility for all aspects of the Board's performance.
- Continuing the improvement in Board and individual effectiveness, in the interests of Tennis Auckland as a whole.

COMMITTEES

The Board has four standing Committees described below. The Board reviews the performances of the standing committee against written Charters. Each Committee has a specific Charter.

1. Audit Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Finance Manager attend as ex-officio members and the external auditors attend by invitation of the Chair.
- The current Director composition of the Committee is Liz Coutts (Chair), Howard Lewis and Amanda Hopkins.
- The Committee met 5 times during this financial period.
- This Committee's Charter states its main objective is to

assist the Board in discharging its responsibilities relative to financial and other accounting requirements.

2. Employment Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive attends as an ex-officio member.
- The current Director composition of the Committee is John McGill (Chair), Liz Coutts and Simon Vannini.
- The Committee met 4 times during this financial period.
- This Committee's Charter states its role is to review and recommend to the Board on matters pertaining to Health & Safety; and the appointment, remuneration and performance of the Chief Executive and their direct reports.

3. Redevelopment Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Tournament Director attend as ex-officio members.
- The current Director composition of the Committee is Simon Vannini (Chair), Garry Scarborough and Liz Coutts.
- The Committee met 9 times during this financial period.
- This Committee's Charter states its role is to assist the Board in discharging its responsibilities relative to the proposed redevelopment of Tennis Auckland's facilities at Tennis Lane.

4. Facilities Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Facilities Development Manager attend as ex-officio members.
- The current Director composition of the Committee is Amanda Hopkins (Chair) and Tony Gardner
- The Committee met 4 times during this financial period.
- This Committee's Charter states its role is to assist the board regarding the development of facilities controlled by Tennis Auckland (excluding the ASB stadium redevelopment).

DIRECTOR'S INTERESTS

Name:	Other Interests:	Position:
Simon Vannini	Eden Epsom Tennis Club	Member
	Simpson Grierson*	Partner
	Simpson Grierson Limited	Director
	Simpson Grierson Consultants Limited	Director
	EFF Holdings Limited	Director
	Sinclair Hight Trading Limited	Director
	Windoma Holdings Limited	Director
	Consensus Nominees Limited	Director
	Hort Nominees Limited	Director
	EIP Fund Management Limited	Director
	Botfield Farms Limited	Director
	Kingtal Nominees Limited	Director
Liz Coutts	EBOS Group Limited	Director
	Skellerup Holdings Limited	Chairman
	Sanford Limited	Director
	Yellow Pages Group of Companies	Director
	CME Limited	Director
	Ports of Auckland Limited	Chairman
	Oceania Healthcare Limited	Chairman
	Urwin and Company Limited	Chairman
	Marsh NZ Advisory Board**	Board Member
	Institute of Directors Inc	President
Howard Lewis	Mission Bay Tennis Club	Member
Garry Scarborough	Scarbro Holdings (various)	Director
	S&G Concrete Limited	Director
	Complete Painting & Maintenance Services Limited	Director
	Maunga Rei NZ Limited	Director
	Remed Construction Limited	Director
	Marua Developments Limited	Director
Amanda Hopkins	Cockle Bay Tennis Club	Member
	Fieldporter Limited	Director
	Franklin Local Board	Board Member
John McGill	Glendowie Tennis Club	Member
	Strategic Pay Limited***	CEO
Tony Gardner	Gardner Valuations Limited	Director
	Remuera Racquets Club	Member
	Jubilee Crippled Children's Trust	Trustee
Scott Coldham	Colenso BBDO	Managing Director

*Provides legal services to Tennis Auckland Region Inc.

**Provides insurance services to Tennis Auckland Region Inc.

***Provides HR services to Tennis Auckland Region Inc.

Directors were provided with NGC membership for the year.

DIRECTOR'S INDEMNITY INSURANCE

Tennis Auckland Region Inc holds cover for individual Committee members and officers against personal liability for claims for damages made against them arising from the discharge of their duties on behalf of the organisation, provided they are not entitled to be otherwise indemnified.



Tennis Auckland

REGION INCORPORATED

Annual report for the year ended 30 June 2019

38

Directory

39

Statement of
comprehensive revenue
and expense

40

Statement of
financial position

41

Statement of
changes in equity

42

Statement of
cash flows

43

Notes to the
financial statements

48

Auditor's report

Directory

Charity Number

CC20231

Registered office

**1 ASB Tennis Lane, Parnell
Auckland 1010**

Board Members

CHAIR • **Simon Vannini**

DEPUTY CHAIR • **Howard Lewis**

Garry Scarborough

John McGill

Liz Coutts

Scott Coldham

Amanda Hopkins

Tony Gardner

Auditors

KPMG

**18 Viaduct Harbour Avenue
Auckland**

Lawyers

SIMPSON GRIERSON

**Level 27, Lumley Centre
88 Shortland Street
Auckland 1010**

Statement of comprehensive revenue and expense

for the year ended 30 June 2019

in thousands of New Zealand Dollars

	NOTE	2019 \$000	2018 \$000
REVENUE			
Events and tournaments		5,294	4,449
Sponsorship		2,777	2,624
Operations		1,045	923
Grants and donations		326	219
Other income		-	316
Total revenue		9,442	8,531
EXPENDITURE			
Events and tournaments		(6,752)	(5,674)
Operations		(1,328)	(1,313)
Facilities		(1,129)	(1,179)
Total expenditure		(9,209)	(8,166)
Operating surplus before financing costs, impairment and capital funding		233	365
Net interest income		3	16
Foreign exchange gains/(losses)		2	(8)
Fair value gain/(loss) on derivative		(29)	112
Total financing costs		(24)	120
Impairment expense	3	-	(416)
Capital funding	3	2,726	-
		2,726	(416)
Surplus for the year		2,935	69
Other comprehensive revenue and expense for the year		-	-
Total comprehensive revenue and expense for the year		2,935	69

This statement is to be read in conjunction with the notes to the financial statements

Statement of financial position

as at 30 June 2019
in thousands of New Zealand Dollars

	NOTE	2019 \$000	2018 \$000
CURRENT ASSETS			
Cash and cash balances		3,554	3,448
Accounts receivable and accruals		485	287
Foreign exchange contracts		-	18
Total current assets		4,039	3,753
NON-CURRENT ASSETS			
Property, plant and equipment	3	14,493	11,985
Total non-current assets		14,493	11,985
Total assets		18,532	15,738
CURRENT LIABILITIES			
Bank facility - on call	4	-	34
Loans and borrowings	4	162	155
Accounts payable and accruals		883	408
Income received in advance	5	1,788	2,070
Foreign exchange contracts		11	-
Total current liabilities		2,844	2,667
NON-CURRENT LIABILITIES			
Loans and borrowings	4	780	948
Income received in advance	5	150	300
Total non-current liabilities		930	1,248
Total liabilities		3,774	3,915
EQUITY			
Accumulated surplus		14,758	11,823
Total equity		14,758	11,823
Total liabilities and equity		18,532	15,738

For and on behalf of Tennis Auckland Region Incorporated:



Date: 27 September 2019



Date: 27 September 2019

This statement is to be read in conjunction with the notes to the financial statements

Statement of changes in equity

for the year ended 30 June 2019

in thousands of New Zealand Dollars

	RETAINED EARNINGS \$000	TOTAL EQUITY \$000
Balance as at 1 July 2018	11,823	11,823
<u>Total comprehensive revenue and expense</u>		
Surplus for the year	2,935	2,935
Other comprehensive income	-	-
Total comprehensive income	2,935	2,935
Balance as at 30 June 2019	14,758	14,758
 Balance as at 1 July 2017	 11,754	 11,754
<u>Total comprehensive revenue and expense</u>		
Surplus for the year	69	69
Other comprehensive income	-	-
Total comprehensive income	69	69
Balance as at 30 June 2018	11,823	11,823

This statement is to be read in conjunction with the notes to the financial statements

Statement of cash flows

for the year ended 30 June 2019

in thousands of New Zealand Dollars

	2019 \$000	2018 \$000
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash receipts from customers, sponsors and members	8,770	8,407
Cash receipts from the ASB Tennis Arena redevelopment funders	2,400	1,600
Cash receipts from grants and donations	343	254
Cash paid to suppliers, employees and others	(8,308)	(7,840)
Interest received	71	79
Interest paid	(68)	(63)
Net cash from operating activities	3,208	2,437
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment	(2,909)	(998)
Net cash to investing activities	(2,909)	(998)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of borrowings	(161)	(153)
Net cash to financing activities	(161)	(153)
Net movements in cash and cash equivalents	138	1,286
Cash and cash equivalents at opening	3,414	2,123
Effect of movements in exchange rates on cash held	2	5
Cash and cash equivalents at 30 June	3,554	3,414

This statement is to be read in conjunction with the notes to the financial statements

Notes to the financial statements

1 General overview

REPORTING ENTITY

Tennis Auckland Region Incorporated ("Tennis Auckland") is an Incorporated Society registered under the Incorporated Societies Act 1908 and the Charities Act 2005. These financial statements have been prepared in accordance with the requirements of those Acts. For the purposes of financial reporting, Tennis Auckland is a public benefit entity (not-for-profit).

The financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis Auckland. The purpose of Tennis Auckland is to advance the sport of tennis in the Auckland region by enabling rewarding tennis opportunities for everyone on a sustainable basis.

The financial statements for Tennis Auckland are for the year ended 30 June 2019. They were authorised for issue by the Board on the date recorded on page 40.

BASIS OF PREPARATION

These financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ('NZ GAAP'). They comply with the Public Benefit Entity International Public Sector Accounting Standards ('PBE IPSAS') and other applicable financial reporting standards with reduced disclosure concessions applied as appropriate for Tier 2 not-for-profit public benefit entities.

As a registered charity, Tennis Auckland is required to prepare financial statements in accordance with NZ GAAP as specified in Standard XRB A1. The entity is a Tier 2 not-for-profit reporting entity as it has total expenditure less than \$30 million in the two preceding reporting periods.

The financial statements have been prepared on a historical cost basis unless stated otherwise. The statement of cash flows has been prepared using the direct method.

These financial statements are presented in New Zealand Dollars, which is Tennis Auckland's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

The accounting policies have been applied consistently for all accounting periods. The presentation of certain comparative figures has been restated to align with current year presentation.

USE OF JUDGEMENTS AND ESTIMATES

The preparation of the financial statements in conformity with PBE Accounting Standards Tier 2 requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Key estimates and assumptions used in the preparation of these financial statements are:

- Note 3: the impairment of buildings and improvements for the redevelopment of the ASB Tennis Arena.
- Note 3: useful lives of items of property, plant and equipment.
- The fair value of foreign exchange contracts based on external mark to market valuations.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised in the period in which the estimates are revised and in any future periods affected.

TAXATION

Tennis Auckland is exempt from income tax due to its charitable nature, under section CW 42 of the Income Tax Act 2007.

All amounts are shown exclusive of Goods and Services Tax (GST), except for receivables and payables which are stated inclusive of GST.

Notes to the financial statements (continued)

2 Significant accounting policies

The accounting policies set out below have been applied in preparing the financial statements for all periods presented.

REVENUE

Revenue from exchange transactions is recognised to the extent that it is probable that the economic benefit will flow to Tennis Auckland and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received.

Interest income is accrued and dividends or similar distributions shall be recognised when Tennis Auckland's right to receive payment is established.

Grants are classified as non-exchange transactions. Revenue from non-exchange transactions is generally recognised in full on receipt. In some cases non-exchange transactions contain a requirement that will result in the repayment of the amount if certain conditions are not met. In this case Tennis Auckland recognises a liability for deferred income and revenue is recognised once these conditions have been satisfied.

NET INTEREST COSTS

Net interest costs comprise interest received and paid.

CASH AND BANK BALANCES

Cash and bank balances comprise cash on hand and cash at bank, deposits on call and highly liquid investments with an original maturity of three months or less.

ACCOUNTS RECEIVABLE AND ACCRUALS

Accounts receivable are recognised at original invoice amount less any allowance for any uncollectible amounts. Bad debts are written off when identified and recognised in the statement of comprehensive revenue and expenses.

ACCOUNTS PAYABLE AND ACCRUALS

Accounts payable and accruals represent liabilities for goods and services provided to Tennis Auckland which have not been paid at the end of the financial year. These amounts are usually settled within 30 days. The liability for wages and salaries including annual leave are recognised in accruals in respect of employees' services.

FOREIGN EXCHANGE CONTRACTS

Tennis Auckland manages its foreign currency exposures for costs relating to the ASB Classic by taking out forward foreign currency contracts. At balance date there is one forward USD exchange contract in place with the ASB, maturing in January 2020. These are derivative financial instruments and are recognised at fair value on the balance sheet with gains and losses recognised through surplus or deficit. The mark to market valuation report for these contracts is provided by ASB.

FOREIGN CURRENCY

Transactions in foreign currencies are translated into New Zealand dollars (functional currency) at spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to New Zealand dollars at the exchange rate at that date. The foreign currency gain or loss on monetary items is recognised in revenue or expenses as part of the surplus or deficit.

Notes to the financial statements (continued)

3 Property plant and equipment

	Land \$000	Buildings & Improvements \$000	Equipment, Fixtures & Fittings \$000	Work In Progress \$000	Total \$000
COST					
Balance at 1 July 2018	1,707	13,999	368	2,546	18,620
Reclass Work In Progress to Buildings & Improvements	-	36	-	(36)	-
Additions	-	273	159	2,477	2,909
Disposals	-	-	(20)	-	(20)
Balance at 30 June 2019	1,707	14,308	507	4,987	21,509
DEPRECIATION AND IMPAIRMENT LOSSES					
Balance at 1 July 2018	-	(6,477)	(158)	-	(6,635)
Depreciation for the year	-	(293)	(100)	-	(393)
Disposals	-	-	12	-	12
Balance at 30 June 2019	-	(6,770)	(246)	-	(7,016)
CARRYING AMOUNT					
At 30 June 2019	1,707	7,538	261	4,987	14,493
At 30 June 2018	1,707	7,522	210	2,546	11,985

PROPERTY, PLANT AND EQUIPMENT POLICY

All property, plant and equipment is stated at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items. Where an asset is acquired in a non-exchange transaction for nil or nominal consideration the asset is initially measured at its fair value. Any gain or loss on disposal of an item of property, plant and equipment is recognised in surplus or deficit.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the entity. All other repairs and maintenance costs are recognised in surplus or deficit as incurred.

The latest indemnity value for these buildings was \$12,686,700 as provided by the independent valuation dated 10 May 2019 (2018: \$14,301,000).

Depreciation is charged on a straight line basis on all property, plant and equipment over the estimated useful life of the asset. Land is not depreciated. The assets' residual values and useful lives are reviewed, and adjusted prospectively, if appropriate, at the end of each reporting period. The depreciation rates of property, plant and equipment are as follows:

Land	0%
Building and improvements	2% - 33% Straight-line
Equipment, Fixtures & Fittings	10% - 40% Straight-line
Work In Progress	0%

At each balance date the carrying amounts of items of property, plant and equipment are assessed to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of the assets and are recognised in surplus or deficit.

Notes to the financial statements (continued)

ASB TENNIS ARENA REDEVELOPMENT

The first stage of the project to redevelop the ASB Tennis Arena commenced in April 2019 and is progressing well with completion expected to be in time for the next international tournament. Expenditure to date has been capitalised as work in progress. This will be transferred to buildings and improvements on completion. No impairment expense (2018: \$416,000) has been recognised in the current year.

Tennis Auckland would like to recognise and thank the following funding partners for their investment to date in continuing to secure the ASB Classic for New Zealand:

	Received to June 2019	Commitment
Ministry of Business, Innovation and Employment (NZ Major Events)	\$2,000,000	\$3,000,000
NZ Lotteries (Significant Projects Fund)	\$1,800,000	\$3,000,000
Foundation North	\$200,000	\$1,000,000

4 Loans and borrowings

	2019 \$000	2018 \$000
BANK FACILITY - ON CALL		
Current	-	34
BANK LOAN		
Current	162	155
Non-current	780	948
Total bank loan	942	1,103

An at call facility has been arranged for the ASB Redevelopment.

The ASB loan is classified as a financial liability and is measured at amortised cost. The loan is secured over the land and buildings of Tennis Auckland. This is a 10 year loan with a final repayment date in June 2024, and is subject to interest and principal repayments. The interest rate on the loan is 4.80% (2018: 5.18%). There is a right to make lump sum repayments of the principal. Tennis Auckland has complied with all its banking covenants throughout the year.

5 Revenue in advance

	2019 \$000	2018 \$000
CURRENT		
Venue naming rights	158	150
Event and tournaments	92	73
Grants	72	143
ASB Tennis Arena redevelopment	1,466	1,704
NON-CURRENT		
Venue naming rights	150	300
	1,938	2,370

Revenue is deferred and recognised as a liability if there is a condition attached that requires the revenue to be used for a specified purpose or returned. This revenue will be recognised when the conditions have been satisfied. Revenue has been received in advance for grant funding for the redevelopment of the ASB Tennis Arena and the naming rights of the ASB Tennis Arena and Scarbro Tennis Centre.

In connection with the ASB Tennis Area redevelopment, Tennis Auckland has received \$4,000,000 in cash over the previous two financial years and has recognised \$2,533,666 as revenue, with the balance of \$1,466,334 deferred as a liability based on the conditions of the funding agreement.

Notes to the financial statements (continued)

6 Operating leases

	2019 \$000	2018 \$000
Not later than one year	190	130
Later than one year and not later than five years	681	81
Later than five years	1,368	638
Minimum lease payments	2,239	849

Payments made under operating leases are recognised in surplus or deficit on a straight-line basis over the term of the lease. Included in the surplus or deficit is lease expenditure of \$155,000 (2018: \$155,000).

7 Related parties

KEY MANAGEMENT PERSONNEL

	Number of individuals		Remuneration paid	
	2019	2018	2019	2018
Directors	8	8	nil	nil
Senior management	7	7	\$883,000	\$871,000

TRANSACTIONS INVOLVING RELATED ENTITIES

During the 30 June 2019 year Tennis Auckland received donations for the ASB Tennis Arena redevelopment totalling \$10,000 (2018: \$10,000) from members of the Board of Directors. Sponsorships of \$45,000 (2018: \$45,000) were received from companies where a Board member has an ownership or key management role. Tennis Auckland also paid suppliers for legal services of \$55,000 (2018: \$70,000) and consultancy services of \$2,000 (2018: \$14,000) where a member of the Board has an ownership or key management role.

8 Capital commitments

The redevelopment work for ASB Tennis Arena with Savory has a total contract value of \$6,362,371 of which \$1,141,108 has been certified as complete at balance date, leaving a further \$5,221,263 commitment (2018: nil).

9 Contingent liabilities

There are no contingent liabilities as at 30 June 2019 (2018: nil).

10 Subsequent events

Work in progress on the ASB Arena redevelopment has increased by \$1,448,920 since 30 June. As at the end of August the project was certified as 38% complete. (2018: nil).

INDEPENDENT AUDITOR'S REPORT

To the Directors of Tennis Auckland Region Incorporated



REPORT ON THE FINANCIAL STATEMENTS

Opinion

In our opinion, the accompanying financial statements of Tennis Auckland Region Incorporated (Tennis Auckland) on pages 39 to 47:

- i. present fairly in all material respects Tennis Auckland's financial position as at 30 June 2019 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit).

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 30 June 2019;
- the statements of comprehensive revenue and expense, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of Tennis Auckland in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has also provided other services to Tennis Auckland in relation to other accounting and advisory services. Subject to certain restrictions, partners and employees of our firm may also deal with Tennis Auckland on normal terms within the ordinary course of trading activities of the business of Tennis Auckland. These matters have not impaired our independence as auditor of Tennis Auckland. The firm has no other relationship with, or interest in, Tennis Auckland.

Other Information

The Directors, on behalf of Tennis Auckland, are responsible for the other information included in the entity's Annual Report. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Use of this independent auditor's report

This independent auditor's report is made solely to the Directors as a body. Our audit work has been undertaken so that we might state to the Directors those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Directors as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.

Responsibilities of the Directors for the financial statements

The Directors, on behalf of Tennis Auckland, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit));
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/>

This description forms part of our independent auditor's report.

KPMG
Auckland

27 September 2019





ASB Tennis Arena

Manukau Tennis Centre

Nicholson Park

Scarbro Tennis Centre

PO Box 2905, Auckland, 1140 T: (09) 373 3623 E: info@tennisauckland.co.nz