

# TENNIS AUCKLAND ANNUAL REPORT

2017/2018





## **OUR VISION**

To make tennis a  
part of every  
Aucklander's  
life

## **OUR PURPOSE**

Create  
exciting tennis  
experiences

## **OUR VALUES**

Be courageous  
**Enable others**  
Strive to excel  
**Inspire passion**







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# From the Chair

Simon Vannini

It is my pleasure to highlight a very successful year for Tennis Auckland, both in terms of our domestic activities and our international tournaments. The team at Tennis Auckland continues to carry out a significant amount of work in pursuit of our vision to make tennis a part of every Aucklander's life.

I would like to highlight in particular the ongoing work we are doing with clubs and schools. In order for people to feel that tennis is a sport that everyone can participate in, we need to have a good profile with an active, successful group of clubs as well as the opportunity to introduce children to this great sport.

The ASB Classic mens' and womens' tournaments continue to go from strength to strength, showcasing tennis to record crowds again in January. The success of the international tournaments enables us to fund our ongoing community activities, and we continue to work to use the profile of the tournaments to raise and maintain the profile of tennis across the country.

## FINANCIAL

Our operating surplus for the financial year ending 30 June 2018 was \$707,972, against what was a strong result of \$1,199,406 for the previous financial year ending 30 June 2017. This result reflects the hard work of all people across our organisation, including all of the people who help us make both the international and domestic tournaments and activities work so well.

## PERSONNEL CHANGES

Our CEO, Brent Robinson, has recently left us for a CEO role in a larger organisation, after over 4 years in the role. Brent can take a lot of credit for the strong financial position of our organisation, as well as the strength of our key relationships across the clubs, sponsors and other stakeholders. We wish Brent all the best in his new role.

The Board is pleased that after a thorough recruitment process that Marcus Reynolds has been appointed as our new CEO. Marcus is currently the Head of Partnerships at Lion Foundation, and has also worked at Sport NZ, so has had a lot of visibility of the opportunities and challenges all sports face. Marcus joins us in early August, and is very keen to start engaging with stakeholders over the first few months in the role, so I would encourage you all to reach out to him.

## ASB ARENA REDEVELOPMENT

We are continuing to work through the designs for the replacement stands, which work will commence after the January 2019 international tournaments. I would like to thank in particular Auckland Council, Major Events, Foundation North and Lotteries, who are providing significant financial support to enable us to carry out this important work. We are continuing to work to secure our final amounts of funding, through philanthropic and commercial supporters, and I would like to thank those individuals and organisations who have already pledged to support our redevelopment work.

I would again like to acknowledge in particular the efforts of Garry Scarborough, Board member, who has invested a huge amount of time in working with our project managers and architects, which has been an essential part of ensuring the Board has comfort around the process being undertaken.

## GOVERNANCE

As with previous years, I think it is important to acknowledge the efforts of our Board members during the last year. We have board subcommittees dealing with audit and risk, employment, facilities, and property (including the redevelopment project), which involves a significant time commitment by Board members during the year.

## ACKNOWLEDGMENTS

It is with much sadness that I note the passing of Roger Perry in April this year. Roger was on the Tennis Auckland board for 20 years, including a brief period as Chair before he and his family moved to Wellington. Roger and his family had a long involvement with tennis in Auckland, volunteering at the international tournaments, as well as being active members of the Eden Epsom club. Roger made a significant contribution to our organisation during his tenure, bringing his sharp intelligence and insight to the issues and opportunities we faced. He is fondly remembered by all of us.

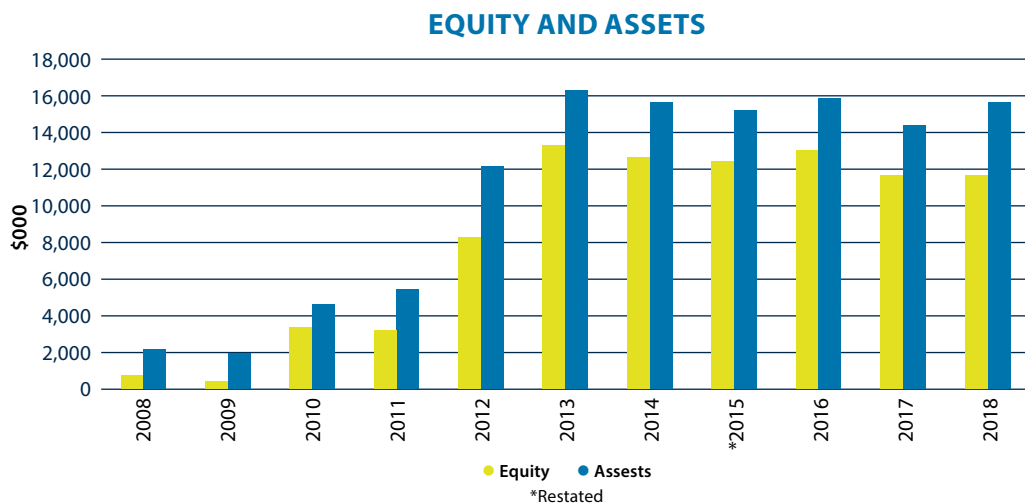
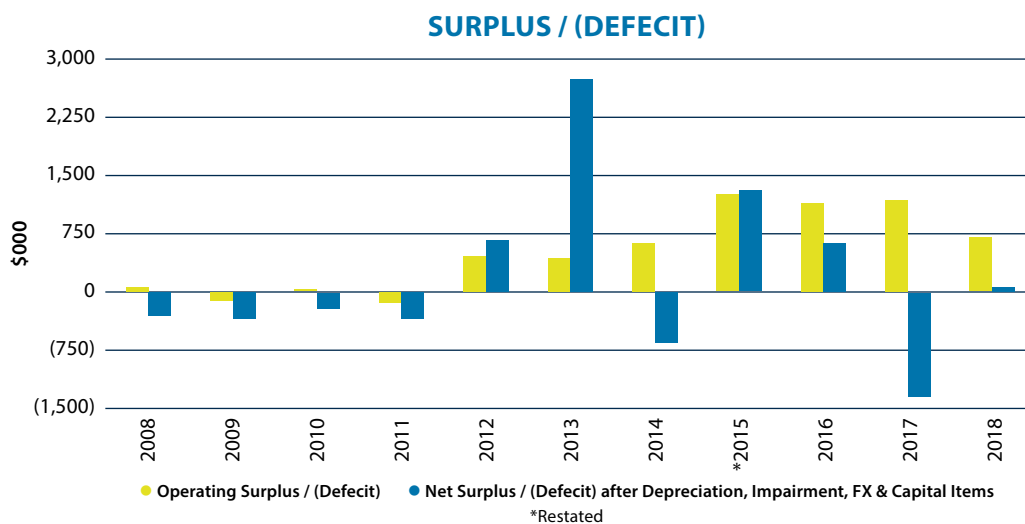
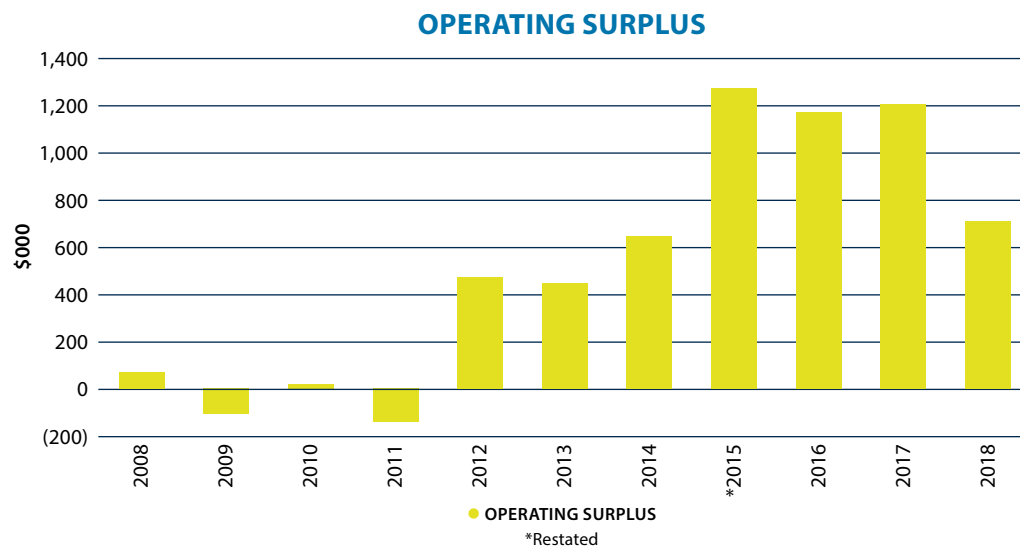
The Board would like to acknowledge the work carried out by Tony Robinson in his role as president this year. Tony is well known throughout the Auckland tennis community, and has provided a lot of insight to the board during his tenure.

I would like to thank the entire Tennis Auckland team for continuing to deliver fantastic results for our organisation. Although it is a small team, it continues to deliver excellent results which help us achieve our vision as an organisation.

We continue to be grateful to our family of sponsors, who have continued to support our activities for a number of years. The contributions made by our sponsors, both financial and non-financial, enable us to achieve some significant opportunities and profile for tennis in the Auckland region, which is an important part of our strategy.

Finally, we would like to thank the many volunteers who assist at both the club level and at domestic and international tournaments; none of these activities could continue without the efforts of these numerous individuals.

# Key Financial Performance Indicators





## From the Chief Executive



### 'Goodbye and good luck' from Brent Robinson

By the time you read this report I will have finished up my time with Tennis Auckland. It is with very mixed emotions that I am moving on, and I would like to sincerely thank the tennis community, clubs and volunteers for all your support of what we do at Tennis Auckland.

There are great things happening within tennis across Auckland, whether it is offering a range of support to our clubs, giving thousands of kids every year the opportunity to experience tennis via the Hot Shots program, or the fantastic tennis experience that is the ASB Classic. As is always the case, times are changing quickly and we are going to have to bravely embrace the changing world of casual participation and facility usage. There are great people in our sport leading this work and with it will come significant opportunities for clubs that embrace it.

Lastly, I would like to say a huge thank you to the Tennis Auckland board and staff, all of whom without exception are incredibly passionate about growing tennis and have supported me in so many ways. I will miss you all deeply, but look forward to seeing you all again soon, either on the interclub court or over a cold beer at the ASB Classic.



### Welcome to our new CEO Marcus Reynolds

We are very excited to welcome Marcus Reynolds to the Tennis Auckland family as the new Chief Executive Officer. Marcus is a qualified lawyer, who after several years in the corporate world has spent the last 12 years in senior roles across New Zealand's sports sector. One such role was with Sport NZ where Marcus managed the relationship with, and investment into a number of high profile National Sports Organisations including Tennis NZ.

Most recently Marcus was the Head of Partnerships at The Lion Foundation, where he was responsible for the distribution of \$36m per annum in grants and sponsorship. Through this role I'm sure many of you would have dealt with Marcus already. Away from work Marcus is a father of two very active boys and plays a range of sports including tennis, although he tells us that his backhand and second serve need a lot of work.

Marcus started with us on August 6th and is very excited to be working with the tennis community.





Caroline Wozniacki



# From the President

Tony Robinson

**The 2017-18 tennis season has been another successful year in the history of Tennis Auckland.**

The highlights of the year include:

- The ASB Classic again attracted quality fields for both the men's and women's events. The tournaments were extremely well attended and the extension of the Serve hospitality area was a major plus.
- Life Membership was conferred upon Brian Scarborough and John Barry for their contribution to the sport over many years. Sadly, Brian passed away shortly after receiving this honour. Brian was also President of Tennis Auckland in 2004-2005. His involvement with tennis stretched back over many decades and he will be particularly remembered for his contribution to the Kohimarama Tennis Club and sponsorship of the Scarbro Caro Bowl competition since the early 1990's. His sage advice and dry sense of humour will be missed by everyone in the tennis community. Sincere condolences to his wife Mary Rose and to his family.
- The Tennis Auckland Awards night has become a significant event on our calendar and it was a pleasure to attend as President this year and celebrate the achievements of our clubs and players.
- The success of the Auckland teams at the National Teams Event winning the overall award again this year.

I have not been able to visit as many clubs as I would have liked to this year due to my health but I know that many of them are doing some wonderful things within the community. Traditional interclub remains a very popular weekend activity for both young and old alike and this is very pleasing because I have played in these competitions myself for a long time.

On behalf of all the Tennis Auckland clubs I would like to record my sincere appreciation to all Board Members for the considerable amount of time they contribute to governing the sport in the Auckland region. I would also like to acknowledge the staff at Tennis Auckland and congratulate them for the professional way they carry out their tasks.

I would also like to thank and congratulate outgoing CEO Brent Robinson for his leadership over the last four years and wish him well in his next role.

Finally, thank you for according me the privilege of being your President over the last year and I wish incoming President Angela Hart a most enjoyable and memorable year. She will be a wonderful President in 2018-19.



# Tennis Auckland Strategy Overview

Our vision

**To make tennis a part of every Aucklander's life**

Our purpose

**Create exciting tennis experiences**

## Strategic pillars

### Participation & Membership

More people playing tennis with healthy clubs and children at the heart of annual growth

### World Class Intl Tournaments

Financially sustainable world class tournaments that are loved by players, sponsors, customers and volunteers

### Player Development

Development pathways for all players that embrace the coaching network

### Organised Play for all

Competitions, tournaments and formats that meet the needs of all players

### Facility Development

Provide financially stable facilities in the right places to meet current and future needs of the game

### Organisational Excellence

Become a leading RSO through financial security, strong governance, talented people and constructive culture

Our values

**Be Courageous | Enable Others | Strive to Excel | Inspire Passion**

# Meet the team

## Board of Directors



CHAIRMAN  
**SIMON VANNINI**



DEPUTY CHAIRMAN  
**HOWARD LEWIS**



DIRECTOR  
**GARRY SCARBOROUGH**



DIRECTOR  
**ELIZABETH COUTTS**



DIRECTOR  
**JOHN MCGILL**



DIRECTOR  
**CLARE MORGAN**



DIRECTOR  
**AMANDA HOPKINS**



DIRECTOR  
**TONY GARDNER**

## Tennis Auckland Staff

Chief Executive • **Marcus Reynolds**

Finance and Administration Manager • **Kate Jackson**

General Manager, ASB Classic • **Mellany Mann**

Tournament Director • **Karl Budge**

Facilities Development Manager • **David Frank**

Domestic Tournament and Centre Manager • **Simon Crozier**

Clubs and Schools Manager • **Mark Lewis**

Regional Performance Manager • **James Greenhalgh**

Operations Manager • **Mel Miller**

Marketing & Communications Manager • **Rhonda Karl**

Events Manager • **Megan Jakoby**

Business Administrator • **Ann Hill**

Assistant Accountant (part time) • **Dale Berrill**

Interclub Coordinator • **Annette May**

Interclub Coordinator (part time) • **TBC**

Groundsman • **Peter Denton**



## Officers

President • **Mr Tony Robinson**  
Immediate Past President • **Mr Chris Day**  
Vice President • **Mrs Angela Hart**

### Life Members

**Mr Jeff Robson MBE • Mr Peter Wilson ONZM • Mr Guy Nash**  
**Mr Roger Harvey • Mrs Colleen Edmonds • Mr Tom Kiely MBE**  
**Mr Alan White • Mr Peter Thomson • Mr Barry Ryder • Mr W John Barry**  
**Mr Alan Chester ONZM • Mrs Pam Sowter • Mr Brian Scarborough (Passed)**

## Tennis Auckland Action Committees

### Centre Judiciary Committee

**Mr Alan Gluestein • Mr Peter Stokes • Mr Elliot Burcher**  
**Mr John Barry • Mr Tim MacAvoy • Mr Chris Day • Mrs Julia Sim**

### Club Advisory and Support Committee

**CHAIRMAN - Mr Paul Harvey**  
**Mr Donald Sim • Mr Guy Nash • Mrs Angela Hart • Ms Judy Bent • Mrs Carol Bourne**

### Emeritus Committee

**CHAIRMAN - Mr Roger Harvey**  
**Mrs Pam Sowter • Mrs Jill Bignell • Mr Kevin Long • Mr Alan White**

### Selectors

**CONVENOR - Mrs Angela Swinkels**  
**Mr Nigel Allen • Mr James Greenhalgh**

### Complaints Commissioner

**Alex Metzger**



# Sponsors and Partners

Tennis Auckland is proud to be supported by the following companies and organisations




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## ASB Classic sponsors









# 2018 ASB CLASSIC

Karl Budge - Tournament Director

The 2018 ASB Classic again rose to new levels with record breaking crowds, a superstar Men's field and a dream Women's final between the top two seeds.

Caroline Wozniacki headlined a Women's field consisting of former champion and world number two Agnieszka Radwanska, German number one Julia Goerges, Rio gold medalist Monica Puig and young kiwi Jade Lewis looking to back up her breakthrough performance in 2017.

Goerges came in to the tournament in supreme form having won her last three tournaments and was the form player throughout the week. Whilst others struggled with the wet and windy conditions, Goerges progressed through to the final with ease to take on number one seed and world number two Wozniacki. Goerges reigned supreme in straight sets winning 6-4 7-6(4), a fitting result for someone who has been as loyal to Auckland as the German has. Wozniacki vowed to return in a bid to lift the ASB Classic trophy having made two semi-finals and two final's in her prior appearances.

If 2017 was the year for a superstar Women's field, then 2018 delivered accordingly for the Men. Four players ranked inside

the top 13 – Jack Sock (8), Juan Martin Del Potro (10), John Isner (12) and Sam Querrey (13), two of tennis's best talents, local players with genuine title credentials and one of the games most entertaining talents delivered a record breaking Men's week.

Five former champions would have to fight off the threats of tomorrows generation of stars in the form of ATP Next Gen Final's Champion Hyeon Chung, Canadian teen prodigy Denis Shapovalov, Russian Karen Khachanov and US Open Junior Champion Wu Yibing of China.

In what must have been the best opening days play for some time, four-time champion David Ferrer had to fight off a brave display from Yibing who showed why he is so highly regarded whilst Auckland got its first glimpse of Shapovalov, with the youngest ever Masters 1000 semi-finalist prevailing in a dominant and entertaining display to set up a second round showdown with Del Potro.



Whilst it may have been the Shapovalov/Del Potro match that was the most anticipated of the week, picking the best was almost impossible with epic encounters between Isner and Chung, Ferrer and Del Potro and a marathon semi-final between Robin Haase and former Champion Roberto Bautista-Agut lasting almost four hours with all becoming instant classics.

The final was set to be a ripper between two former champions. Del Potro, playing his first match during the day fought back to claim the second set. However it was the fighting Spaniard Bautista-Agut who battled to grab the only break in the deciding set to claim a 6-1 4-6 7-5 victory, his second in Auckland.

A crowd attendance record showed that when the sun shines, there are few better places to be during the first two weeks of January. Fans flocked through the expanded Serve, with ground passes selling out on three occasions repaying

the investment in expanding our grounds.

It was an incredible two weeks with the ASB Classic again proving why it is considered the best WTA International and ATP 250 level event in the world. Personally, my highlight was seeing Denis Shapovalov for what I hope will be the first of many appearances at the ASB Classic. He is a genuine superstar in the making.

I would like to take this opportunity to thank the hard work that goes in to making this New Zealand's best annual event by the Tennis Auckland team, our volunteers, ball kids and linespersons.

A sincere thank you to our family of sponsors headed by ASB as our title sponsor, BMW and Godfrey Hirst.

Congratulations to Julia and Roberto. We look forward to pushing the ASB Classic to new levels in 2019.



# Tennis Auckland Facilities

David Frank & Simon Crozier

The Tennis Auckland (TA) Strategic Plan includes a strategic pillar “Facility Development” which determines “Financially stable facilities at Scarbro Tennis Centre and Manukau Tennis Centre”.

*“Tennis Auckland owns and/or operates a network of facilities, all of which play a vital role in growing the game. These sorts of facilities are incredibly expensive to maintain. We are going to need to be innovative in how we use them to ensure they grow tennis in a financially sustainable way”.* Brent Robinson, Tennis Auckland Chief Executive. 2016/17 Annual Report

The Scarbro Tennis Centre and Manukau Tennis Centre are regionally significant facilities which, assessed individually and collectively, have struggled to keep their head above water financially for many years. In terms of tennis and other activity, and by modern-day standards, they can do far more.

The Auckland Region Tennis Facility Strategy acknowledges that our regional tennis facilities are an essential element in the development of tennis but that they require significant investment in repair and maintenance with potential to generate sustainable revenue streams. It recommends: “Ensuring the long-term sustainability of the regional and sub-

regional facilities is a key strategic priority.”

In late 2017 a new role was established, jointly funded with Tennis Northern. Its purpose was to focus on the medium to long-term future of the Scarbro Tennis Centre and Manukau Tennis Centre and the implementation of sustainable operating models for both. Within the role, the same purpose exists for the Albany Tennis Park and Forrest Hill Tennis Centre.

Through a collaborative process a new strategic platform has been created, specific to these four venues, but which should also apply to larger tennis centres that may operate in future in Auckland. A body of other work has been completed and will continue.

As these project plans progress you will begin to hear about and see a more dynamic approach to the operation and management of our larger tennis facilities, leading to vibrant, more viable and sustainable centres.

## OUR VISION IS

“A network of well-utilised, sustainable and contemporary venues that are accessible, providing measurable benefits to tennis and to the community”.



## SCARBRO TENNIS CENTRE

Merton Rd, St Johns

- 15 outdoor hard courts (4 lit)
- 6 indoor hard courts (lit)
- 2 outdoor all-weather courts

The Scarbro Tennis Centre is the major hub for Tennis Auckland domestic activities. These include a full calendar of junior and open tournaments, the Regional Coaching program, interclub, and winter indoor competitions. It is also the main meeting venue for club groups and other tennis community organisations. It also hosts various tennis workshops and functions through the year. Its tenants include a tennis pro shop, physio/Pilates studio and café.



## NICHOLSON PARK

Poronui St, Mt Eden

- 6 all-weather courts (lit)

Nicholson Park is a popular tennis venue located in the middle of Mount Eden. It is used for regional activities such as interclub, junior tournaments, and the Pascoe Cup. It is also home to the Tennis Auckland Seniors and the University Tennis Club. Thanks to financial contributions from Tennis Auckland, the Albert Eden Local Board and Trillian Trust, we have been able to resurface the courts. The new surface will be open for play in August 2018.



## MANUKAU TENNIS CENTRE

Manukau Sports Bowl, Te Irirangi Dr

- 2 indoor hard courts (lit)
- 2 outdoor hard courts
- 4 outdoor all weather courts (lit)

This is Tennis Auckland's southern facility and the courts are open for free public use all year round when not booked for organised activity. It is home to regular coaching groups, interclub, mid week competitions and regional junior tournaments. The centre is available for hire and is used by local community groups and businesses.



## ASB TENNIS ARENA REDEVELOPMENT

Stanley St, Auckland City

- 5 outdoor hard courts (lit)
- 3 indoor hard courts (lit)

The redevelopment of the ASB Tennis Arena is critical to future proof the ASB Classic. The majority of the stands are nearly 60 years old and the venue does not meet a range of fundamental international tour requirements.

The ASB Classic is a critical part of the tennis landscape in New Zealand and it is vital we protect it long term. The redevelopment project is a multi-year build. It was postponed for a year but is now due to start in February of 2019.

We have funding in place with Auckland Council, Foundation North, Lotteries Commission and Central Government, and will need the support of the wider tennis community to reach our total funding targets.





# Delivering Tennis in Clubs and Schools

Mark Lewis – Clubs and Schools Manager

## SCARBRO CARO BOWL

This was the second year of the new round robin format featuring two pools of four teams. The pool play matches were hard fought as teams battled to earn a semi-final berth. A feature of the men's competition this year was the strength of newly promoted Karaka who fielded two top 300 ATP ranked Australian men in their line-up. On paper they were a team to beat but unfortunately the two players were unavailable for the semi-finals.

This left Next Gen to defend its title against Blockhouse Bay in the final. Next Gen proved too strong on the night and claimed its second Scarbro Caro Bowl championship. The Women's title was won by Parnell who defeated Royal Oak in the final.

Congratulations to all teams, players, managers and supporters. Most of all, a big thank you to long time sponsor Scarbro Construction.

## SENIOR INTERCLUB

Team entry numbers remained steady at 354 and continued with a strong turnout of teams during the winter months.

Thanks very much to the interclub controllers, team managers and captains this season. It has not been an

easy year for the administration team at Tennis Auckland due to ongoing health issues of Nyree Smith our interclub coordinator. Nyree resigned in May and we acknowledge her valuable contribution over the last five years. Annette May will take over as our interclub and competitions administrator.

Late last year Tennis Auckland embarked on a re-write of the Senior Interclub Rulebook and we would like to acknowledge the contribution of the small group of people assigned this task. This is no easy undertaking and our thanks go to David Bradshaw, Chris Day, Angela Hart and Annette May for their efforts to date.

The Senior Interclub Club of the Year is Pakuranga.

## JUNIOR INTERCLUB

We had a total of 630 teams enter the pre and post Xmas competitions this season.

A new premier competition was introduced pre Xmas for our stronger players to add to Scarbro Junior Caro Bowl which is played post Xmas. A big thank you to everyone involved in providing thousands of juniors the opportunity to play tennis on Saturday and Sunday mornings over the summer period.

The Junior Interclub Club of the Year is Bucklands Beach.





## MIDWEEK LADIES INTERCLUB

It was great to see an increase in Midweek Ladies Interclub team entries this season. The midweek ladies continue to play some great tennis in a very good spirit. Many of the participants have been enjoying this competition for many years but it is important for clubs to continue to recruit new entrants to take part in this competition.

The Midweek Ladies Club of the Year for 2017-18 is Dunholme Tennis Club.

Tennis Auckland is very appreciative of the funding support received from NZCT enabling us to administer our interclub competitions each year.

## CLUB SUPPORT

Highlights this year included:

- Strategic planning workshops attended by 10 clubs in the Auckland region
- A return visit by UK tennis expert Paul Regan who presented to our clubs in February
- A President's information sharing evening hosted at Parnell Tennis Club
- Individual visits to clubs to discuss the challenges they face
- Cardio Tennis workshop for coaches and clubs facilitated by Tennis New Zealand National Coach Education Manager

We continue to work hard to support our clubs by providing information and advice. We are most grateful for the assistance given to us by the Regional Sports Trusts who continue to support us in the club capability area. The Tennis Auckland Club Support Committee has been pro-active this year and committee members have happily volunteered to visit some of our clubs facing challenges.

Most of all though, the highlight has been the willingness of many clubs to share information to help fellow clubs. Thank you to everyone who has contributed this year.

## TENNIS IN SCHOOLS

Programme delivery at primary schools continues to be one of our core activities in the participation space. This year we

experimented with a new delivery model for Tennis Hot Shots to meet funder desires. There is a push toward delivering sport at primary schools outside of curriculum time. Taster sessions were delivered during school time and followed up with after school programmes for children who were interested. This year 9533 children participated in Tennis Hot Shots at schools.

We have also launched another new initiative targeting teenage girls at secondary schools. Due to the success of our pilot programme and a successful funding application we were able to provide national Cardio Tennis and Tennis Xpress programmes to 477 students in the past twelve months. Our focus to date has been at primary school level but this concept has opened up a new market for us to explore. Early indications are that the programme has been greatly enjoyed by the teenage participants who are quick to realise the health benefits of our sport.

We were very fortunate to receive funding to provide all of the national programme initiatives at schools from:

- The Four Winds Foundation
- Sport Auckland
- Sport Waitakere
- Active Auckland Sport and Recreation

## WINTER INDOOR COMPETITIONS

The Wilson Ladies Indoor Singles competition is played during Terms 2, 3 and 4 of the school year. Entry numbers for the Wilson Ladies Indoor Doubles were up slightly on the previous year while our Evening Indoor numbers went the other way. These competitions are enjoyed by club members and non-members and we see the biggest future growth coming from people wanting to play competitive tennis in a social environment.

We would like to express our thanks to Wilson for supporting the Ladies Indoor competitions again this year.

## CLUB, COMMUNITY, PARTICIPATION AND PLACES (CCPP)

Completing its 2nd year of operation the CCPP team made up of Tennis Auckland and Tennis Northern staff members continued to work hard to develop strategies to grow tennis and to help improve facilities.





Participation highlights included:

- Secured grant funding to implement programmes at schools
- A new initiative targeting teenage girls at Secondary Schools to give them Cardio and Tennis Xpress opportunities
- Professional Development tennis sessions for teachers at some schools to increase the number of tennis advocates
- A small increase in the number of National Programme venues across the region

The team, together with the CEO's from Tennis Auckland and Tennis Northern, met regularly during the year to monitor progress and develop new initiatives. As a group we continued to build better relationships with external organisations like Active Auckland, Auckland Council and the Regional Sports Trusts, essential for the future as we advocate for our clubs and the sport of tennis. The Lion Foundation has played a major part in funding this group and we are most grateful for their support.

Without places to play there is no participation. CCPP worked to implement the aims set out in the Auckland Region Tennis Facility Strategy Report, published in 2015.

Worthwhile progress was made with implementation through advice provided by the Regional Facilities Working Group, members of which included representatives from Auckland Council and Active, as well as both CEOs, and an independent member with planning and local body expertise.

Engaging proactively with stakeholders was identified at the outset as key to ensuring the provision of tennis facilities in established areas as well as in areas of population growth and new settlement in Auckland. Hence regular dialogue was maintained with Council, centrally and sub-regionally; local boards; Active; Regional Sports Trusts; and clubs.

In 2017-18 tennis "spoke with one voice" as was recommended by the 2015 Report, particularly in response to the Auckland Council documents, the Ten-Year Plan and the Auckland Plan.

Tennis, through CCPP partnership, was represented at all sports forums and advocacy meetings coordinated by Active, whose leadership in these endeavours is acknowledged. Coordinated by the regional sports trusts, sport made an evidence-based case to persuade Auckland Council that funding should be allocated for new sport and recreation facilities as well as for the maintenance of existing facilities. No specific fund for these purposes was allocated in the draft documents, but a fund of \$120m was established in the final document for expenditure over ten years.

Particular attention has been given to four regional and sub-regional facilities with David Frank having been released from his role as CEO of Tennis Northern for this purpose. For Tennis Auckland, attention will be given to assist Scarbro and Manukau to become operationally sustainable.

Facility achievements in the past year have included:

- assistance and advice to clubs considering expansion, or multi-sport facilities; facing land use challenges and lease extensions; all part of CCPP's commitment to supporting a network of sustainable clubs
- participation in discussions and plans for new facilities, while seeking tennis provision, particularly in areas of population growth
- advocating access for covered and indoor facilities for tennis
- supervision of interns from Massey University who have contributed to valuable reports on facility use, alternative business models, court surfaces, demographic patterns and participation in tennis across Auckland and for local bodies
- contribution to the development of the emerging Tennis New Zealand Facility Framework

The year ahead should see progress on operational models for the larger facilities and assistance to clubs seeking to develop their playing and social resources as they continue to make important contributions to their communities.



# 2017-2018

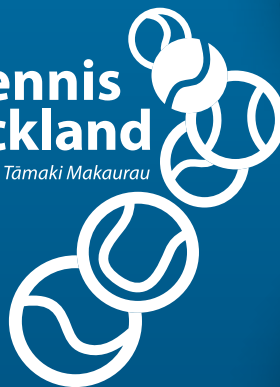
## OUR TENNIS

**17**  
WORKSHOPS/  
PRESENTATIONS

**9533**  
HOT SHOTS  
PARTICIPANTS  
AT SCHOOLS

**1264**  
INTERCLUB  
TEAMS

**Tennis  
Auckland**  
*Te tēnehi o Tāmaki Makaurau*



**39**  
HOT SHOTS  
SCHOOLS

**41**  
NATIONAL  
PROGRAMME  
VENUES

**8484**  
CLUB  
MEMBERS



# Growing our Junior Talent

James Greenhalgh

## OVERVIEW

Without a doubt the 2017/2018 season has showcased our best junior players performing with distinction. For the fourth consecutive year Auckland has won the National Junior Teams Event "Region of the Year" Award. This is an accolade our Region can be proud of and a great reward for the performances shown throughout the four days of competition. Auckland is creating quite the legacy for this event. It is the 6th time out of the past 7 years we have won this award showing that Auckland has some real depth in our juniors. There were also many individual achievements spanning the 2017/2018 season including Auckland players selected for the Junior Federation Cup and Junior Davis Cup New Zealand teams respectively. Auckland is **"Growing our Junior Talent"**. The strength in our younger age groups is exciting and we look forward to watching their results unfold in the years to come. Auckland's "inclusive" regional approach to coaching continues to add value to a players existing programme and is in alignment with Tennis New Zealand's player development pathway.

The opportunities for our best players to develop continues to grow with more coaching options available at our Tennis Auckland facilities. A unified approach to player development continues to be the area of focus as coaches work together to enhance junior player development.

The Super City Tennis Academy continues to base at two of Auckland's premier indoor tennis facilities (ASB Tennis Arena and Scarbro Tennis Centre) and during the past year delivered over 600 hours of structured training sessions to over 100

players. Athletes again had the opportunity to learn and develop in a comprehensive and professional environment under quality coaches. The academy's 5 fundamental pillars (Coaching, Physical Conditioning, Personal Development, Mental Skills and Match Play) were at the core of all sessions. An improved physical testing programme aligned with Tennis New Zealand has given players detailed sports science feedback and highlighted key areas for improvement.

In addition to the Super City Tennis Academy coaching, Match Play Training sessions were held for Auckland's best ranked players. This is the second year this initiative has been delivered for Auckland's highest ranked players in their age groups. Players come together to train indoors during the winter months creating an inclusive learning environment for both athletes and coaches.

## Overview

- Super City Coaching Academy "inclusive coaching model"
- Coaching sessions to more than 100 aspiring tournament players
- Conducted 600+ hours of training sessions
- Alignment with Tennis New Zealand player development pathway
- Match Play Sessions
- National Junior Teams Event captures 4th title in a row



14u Nationals Boys Doubles Winners and Runner up

## NATIONAL JUNIOR TEAMS EVENT

Since 1985 the National Junior Teams Event has been New Zealand's most prestigious event for aspiring young tennis players around the country. For a sport that is predominantly individually based the National Junior Teams Event is a great chance for players to come together, represent their Region, and get involved in a team based environment. In January 2018, 144 of New Zealand's 12, 14 and 16 and under junior tennis players competed for their region in a four day tournament including singles, doubles and mixed doubles. Players compete in National tournaments all year in the hope of being selected to attend this prestigious event. This Tier #1 National event has been designed for the next generation of talented junior players and is a key component for tennis development in both Auckland and across New Zealand. For the second consecutive year Auckland won National Junior Teams Event "Region of the Year" Award.

Tennis Auckland is a dominant feature on the coveted trophy. Auckland has won this award in 2012, 2013, 2015, 2016, 2017 and now again in 2018!

Teams were captained by each region's leading coaches. A special mention to our team captains (Adam Staub, Jono Frankle and Dwayne Cleugh) and managers (Diana Deyeva and Tracey O'Conner) who were exceptional throughout the competition and gave endless hours to our 2018 campaign. This successful result is a direct reflection of all the exceptional player development work being done Auckland wide.

## BREAKDOWN OF INDIVIDUAL TEAM RESULTS



## INDIVIDUAL JUNIOR SUCCESSES

### 12u National Junior Championships Girls Singles

WINNER • [Sasha Situe](#)

RUNNER UP • [Kristina Bogomazova](#)

### 12u National Junior Championships Girls Doubles

WINNER • [Sasha Situe](#) / [Kristina Bogomazova](#)

### 12u National Junior Championships Boys Doubles

WINNER • [Jack Chapman](#)

### 12u National Junior Championships Mixed Doubles

RUNNER UP • [Jamie Mackenzie](#) / [Kristina Bogomazova](#)

### 14u National Junior Championships Boys Doubles

WINNER • [Daniel Persson](#) / [Aulky Wang](#)

### 16u National Junior Championships Girls Singles

WINNER • [Holly Stewart](#)

RUNNER UP • [Sarah Weekley](#)

### 16u National Junior Championships Girls Doubles

WINNER • [Holly Stewart](#)

RUNNER UP • [Ana Tamanika](#)

### 16u National Junior Championships Boys Singles

RUNNER UP • [Chris Zhang](#)

### 16u National Junior Championships Boys Doubles

WINNER • [Chris Zhang](#)

### 16u National Junior Championships Mixed Doubles

WINNER • [Kaitlyn Wilkinson](#)

### 18u National Junior Championships Boys Doubles

RUNNER UP • [Filippo LaCava](#)

### 18u National Junior Championships Girls

WINNER • [Holly Stewart](#)

### 12u TNZ Junior Masters Top 8 Finals Boys

WINNER • [Alexander Mirkov](#)

RUNNER UP • [Christoph Grant](#)

### 12u TNZ Junior Masters Top 8 Finals Girls

RUNNER UP • [Ke Ren](#)

### 14u TNZ Junior Masters Top 8 Finals Girls

RUNNER UP • [Tina Li](#)

### 16u TNZ Junior Masters Top 8 Finals Girls

WINNER • [Sarah Weekley](#)

## Auckland Junior Boy of the Year (Ray Rogers Trophy) – [Chris Zhang](#)

## Auckland Junior Girl of the Year (Jean Ferrier Trophy) – [Holly Stewart](#)

## 2016/2017 TENNIS NEW ZEALAND ADOPTS ATHLETE DEVELOPMENT CRITERIA FOR NATIONAL SUPPORT.

Tennis New Zealand disestablished it's Targeted Athlete programme and have introduced a new Athlete Development criteria. The Athlete Development criteria describes objective standards for players considering professional careers and are interested in being part of the national program. Tennis New Zealand believes that a combination of a clear understanding of the standards evidenced by the criteria, and individual athletes representing strong personal qualities (respect, commitment, grit) will increase the chances of New Zealand being successful on the world stage (ATP/WTa top 100). These criteria set higher benchmarks than before for our top juniors to aspire to.

## NEW ZEALAND REPRESENTATIVES

### ITF World Junior Teams Boys

[Jack Loutit](#)

### ITF World Junior Teams Girls

[Tina Marie Li](#)

[Ke Ren](#)



16u National Championships Girls Winner - [Holly Stewart](#) and runner up - [Sarah Weekley](#)



# Tennis Auckland Umpires' Association

David J. Smith – President 2017/18



It gives me great pleasure to present my President's Report for the 2017/18 year which will cover the key highlights of the last 12 months of our Association and our members.

Every year in the first 2 weeks of January many New Zealand officials are given the opportunity to showcase their skills and officiate at the highest level in New Zealand at the ASB Classic in Auckland. This year was no exception with the high standard of officiating of both the local and overseas officials contributing markedly to the success of both these events and it was highly rewarding to see many Auckland and New Zealand officials selected to officiate the finals.

David Smith, Stephen Noble and Christine McKnight were the respective Referee, Chief of Officials and Assistant Chief of Officials for the ASB Classic. David Smith also recently officiated as the Referee in the Australia vs Netherlands World Group Fed Cup Tie and the inaugural ITF Nations Cup for class C ITF Members. Patrick O'Rourke has been working tirelessly as Referee of most of the Junior ITF Events in Pacific Oceania. This is a growing calendar in Saipan, Guam, Vanuatu, Fiji and New Caledonia.

Of all our officials only one official, Dimitar Trifunovski, currently basing himself in London is our only full-time official. He currently works at the highest level about 30 weeks of the year and in the last year has excelled as a Review Official at the ASB Classic in Auckland, the Australian Open, Sofia ATP250, Indian Wells masters, Miami Masters, Stuttgart ATP250, Queens ATP250, Wimbledon, Toronto Masters, Cincinnati Masters, Winston Salem ATP250, US Open, Metz ATP250, Beijing, Shanghai Masters, Moscow ATP, Basel ATP500, Paris Masters, Next Gen ATP Finals in Milan. He was also in a very elite group where he was a line umpire at the ATP World Tour Masters Finals (invitation only). Perhaps his highlight of the year was going to Milan in late October for the Next Gen ATP finals with Hawkeye live. This was the debut of the new electronic line calling system developed by Hawkeye which is fully automated (i.e. there are no line umpires on court). It was a great experience to be part of that as a review official.

Two of our developing officials also received assistance over the last year. Hamish Masters was selected to attend the Asia/Pacific Academy, a Chair Umpire development programme organized by Tennis Australia in December 2016. Additionally Melissa Rigby was awarded a Sport New Zealand Travel Grant which will enable her to travel overseas to gain more experience in 2017.

Additionally one of the highlights of our year was Tennis Auckland awarding John Barry Life Membership for his outstanding contribution to officiating in Auckland, New Zealand and globally over the last 45 years.

The following are the internationally certified Officials in our Association:

OFFICIAL	CHAIR	CHIEF UMPIRE	REFEREE	REVIEW OFFICIAL
Christine McKnight		WHITE		
Stephen Noble		GOLD	WHITE	
Patrick O'Rourke			WHITE	
Melissa Rigby	WHITE			
David Smith			GOLD	
Dimitar Trifunovski	BRONZE			YES

In closing, I wish to record my huge debt of gratitude to the small group on our executive who continue to do outstanding selfless work in managing the affairs of our Association. In particular I want to record the efforts of Lynly Barry (Secretary), Ross Morrison (Treasurer), Desrae Garrett (Officiating Co-Coordinator), Carol Cummings, Christine McKnight, Blayne Newton, Chris Dunne, Alan Clarke and Hamish Masters.

# Tennis Seniors Auckland

## Grant Waller

As Roger Federer and Serena Williams continue to demonstrate on an ongoing basis that age is no barrier to great tennis, Tennis Seniors Auckland is the association that represents tennis players over the age of 35 in the Auckland region. We provide our members with a variety of tennis events ranging from social play and tournaments, through to competitive interprovincial fixtures with neighbouring provinces and even international opportunities in ITF-sanctioned tournaments within New Zealand and around the world.

Tennis Seniors Auckland has a very new and enthusiastic board in 2018 and has instituted a number of new initiatives. Firstly, we have shifted all of our social play to the indoor courts at Merton Rd to escape the vagaries of winter weather in Auckland. It is hoped that this will reinvigorate our social tennis programme and early signs are encouraging. We have scheduled our annual interprovincial fixtures at different clubs around Auckland to try and better connect with our membership base. From an administrative perspective, the board is also working towards shifting all of its document storage to a cloud-based system to ensure better archiving and to make it easier for all board members to access information.

Our annual Labour Weekend tournament was run very successfully at Remuera Rackets Club, with entries exceeding 100 players for the first time in many years. With continuing sponsorship from Farmers and the introduction of a new

over-65 grade, we are hoping for an even bigger and better tournament in 2018.

Tennis Seniors Auckland members continue to perform admirably on the national stage, including individual winners at the National Championships held in Wellington and a winning team at the National Teams Event in Tauranga. Our focus however, remains on increasing the level of participation in these national events.

Finally, I would like to pay tribute to our Board who work very hard in the background to ensure everyone enjoys our various tournaments and functions. They are a dedicated group of people who generously donate their time to ensure that our association runs smoothly.



# Tennis Seniors South Auckland (TSSA) Tamaki ki Te Tonga

## Dick Garratt – President

TSSA has been running for 33 years out of Koru Tennis Club in Pakuranga and has yet again completed with merit in the many TNZ Seniors Club tournaments, national individual and team events.

The biggest achievement this year was at the National Teams Event in Tauranga, and Adam Thompson in winning the National individual 35+ singles, matching his father Graeme's singles wins in 2011/15 – Adam should be an asset in future NZ teams competing in ITF World Seniors.

TSSA is currently underway selecting and fundraising for teams to compete at the TNZS National Teams event in Christchurch, Easter 2019.

TSSA includes the following years achievements:

### 2018 TENNIS NZ INDIVIDUAL CHAMPIONSHIPS

Adam Thompson (35+ singles & doubles)

### 2018 TENNIS NZ TEAMS EVENTS (EASTER) AT TAURANGA

TSSA entered 4 teams with outstanding success, which resulted in achieving 'the best performed seniors club' and retaining the John Mickell Trophy.

TSSA won the 35+ Womens, 35+ Mens & R/U in the 70+ Mens, the 55+ Men finished 5th

### REP MATCHES for 2018

TSSA this winter played the following clubs: Counties Racquetters, Lower North Seniors, Northland Seniors, North Harbour Seniors and Waikato Seniors (the match against Auckland Seniors had to be cancelled)







Winning team (PricewaterhouseCoopers) and from left to right: Lucinda Grieve, Ryan Henderson, Anne Norman (Pascoes), Sam Barclay, Greg Norman (Pascoes) and Jessica Ah Kuoi

# Pascoe Cup Tennis Association

Mark Purdie - President

The 94th Pascoe Cup Business House Tournament was held at the Nicholson Park complex in Mount Eden and the Ngatira Tennis Club in Clive Road from 12th February to 27th March 2018 with the finals held at Ngatira's newly resurfaced courts on Tuesday 27th March. This year's event attracted 28 teams from 18 companies.

## THE WINNERS AND RUNNERS-UP WERE:

### Men's Doubles

WINNER • PricewaterhouseCoopers 1  
RUNNER UP • Fonterra

### Mixed Doubles

WINNER • PricewaterhouseCoopers 1  
RUNNER UP • Mediaworks

### Ladies Doubles

There was no Ladies Doubles contest this year

The tournament continued its support of junior tennis in Auckland and North by granting scholarships to three

promising players. Ana Tamanika, Holly Stewart, and Chris Zhang were, worthy recipients for this season and we wish them well for the year ahead

Our sincere thanks go again to Pascoes the Jewellers and to Anne, David, and Greg Norman for their continued support and interest in the association and the tournament. To Tennis Auckland and Ngatira who worked with us during the tournament and on finals night our sincere thanks. And to all of the teams who continue to support and enjoy a unique tennis event we look forward to seeing you again in 2019.

## Pascoe Cup Business House

### WINNING TEAM (MEN)

PricewaterhouseCoopers

### WINNING TEAM (MIXED)

PricewaterhouseCoopers

# Auckland Secondary Schools Tennis Association

Collette Amai - Relationship Manager, College Sport

The College Sport Saturday Term 1 competition in 2018 involved 200 teams this year.

Secondary school tennis continues to be a popular summer sport. In the Champion of Champions tournament, St Kentigern dominated the Boys division winning the Junior and Senior Boys doubles and the Girls Intermediate doubles. Ana Tamanika of St Kentigern won the Intermediate Girls singles, Jack Loutit took out the Junior Boys and Ema Miyaura won the Senior singles to help the school keep the James Aitkenhead Shield for overall Boys School. Westlake Girls High School won the Girls division, with Senior girls claiming the doubles. Westlake Girls also got to keep the overall Shield.

In the Auckland team competition held on Saturday morning the Premier Boys competition was won by Saint Kentigern College with Botany Downs Secondary College runners-up. The Premier Girls competition was won by Saint Kentigern College with Westlake Girls High School runners-up. The Senior A2 competition was won by Kings 2 for the Boys and Westlake Girls 2 for the Girls. There were no Intermediate grades this year. Junior A grade Boys title went to Auckland Grammar 1 and the Girls title went to Westlake Girls High School.

We look forward to continuing our working relationship with Tennis Auckland.





# Tennis Auckland **AWARDS**



The Tennis Auckland Awards were held at the Scarbro Tennis Centre in late May to celebrate the many successes of our players, clubs and volunteers. The event has grown in stature in recent years and has now become an absolute highlight of the tennis calendar. Close on two hundred tennis people gathered to celebrate the outstanding achievements at regional, national and international level. We were delighted this year to replace the Alan White Trophy for Tennis Auckland Club of the Year with a brand new trophy kindly donated by Alan 20 years after he gave us the original cup. Thank you Alan.

Below is a full list of major award winners:

#### **TENNIS AUCKLAND CLUB OF THE YEAR**

Dunholme Tennis Club

#### **TENNIS AUCKLAND INTERCLUB CLUBS OF THE YEAR**

MIDWEEK LADIES • Dunholme

JUNIOR • Bucklands Beach

SENIOR • Pakuranga

#### **TENNIS AUCKLAND CLUB AWARDS**

FACILITIES • Dunholme

ADMINISTRATION • West End

EVENT • Clevedon

CLUB SPIRIT • Pakuranga

MARKETING MEMBERSHIP AND PROMOTIONS • Harcourts Eden Epsom

CLUB COACH • Nelson Cuellar (Harcourts Eden Epsom)

VOLUNTEER • Duncan Turnbull (Dunholme)

#### **TENNIS AUCKLAND PLAYERS OF THE YEAR**

JUNIOR GIRL • Holly Stewart

JUNIOR BOY • Chris Zhang

PLAYER OF THE YEAR • Artem Sitak

#### **CHRIS LEWIS HONOURS AWARDS**

2017 GIRL • Oleksandra Kakachova

2017 BOY • Te Kani Williams

#### **TENNIS AUCKLAND HONOURS AWARDS**

SILVER AWARD (10+ YEARS' SERVICE)

Jeanine Brown (Parnell)

Gail Mazur (Parnell)

Lynette Williamson (Winstone Park)

Judy Copas (Winstone Park)

Louise Mitchelson (Kohimarama)

Mike Frankle (Cockle Bay)

Deirdre Frankle (Cockle Bay)

Brian Craig (Cockle Bay)

Lorena Ennor (Cockle Bay)

Delwyn Hayes (Cockle Bay)

# Club Advisory and Support Committee

Paul Harvey

The Tennis Auckland Advisory and Support Committee includes the following members: Guy Nash, Don Sim, Carol Bourne, Angela Hart and Judy Bent. The Tennis Auckland representative is Mark Lewis.

I would like to thank the committee for their valuable contribution over the last year. The group meets every two months to discuss club matters and to judge nominations for the Tennis Auckland Club Awards.

We have had a strong focus on club capability particularly workshops to provide clubs with advice on relevant topics.

Several workshops were conducted including sessions on strategic planning and an information night where leading lighting suppliers presented to clubs on LED products and other technology advances. Our next planned workshop is on Marketing and Communication, a topic we believe will be of interest to many of our clubs.

One of the highlights this year was the return of Paul Regan,



Paul Harvey, Guy Nash, Carol Bourne, Angela Hart  
*Absent* Judy Bent, Don Sim

tennis industry expert from the UK, who presented to clubs on a wide range of subjects. Attendance was excellent and the level of engagement from the audience was high.

The Tennis Auckland Awards night was a real success with close to two hundred in attendance. It was a privilege to sort through the many outstanding category winners again this year. It should be noted that the quality of the nominations was exceptional and the eventual winners were thoroughly deserving of their awards.

One of our priorities is to continue to meet with clubs on an individual basis to discuss any issues they are confronted by. I am pleased to report that committee members were quite active this year and several visits were made to clubs in need of some help and advice. Our committee members have a combined wealth of experience and we are delighted to have been able to share some of our knowledge with clubs.

Overall, it was another successful year and it is pleasing to see so many clubs across Auckland in good heart.

---

## Tennis Auckland – Emeritus Committee

Roger Harvey – Chairperson

*It has been an interesting year!*

The Committee's focus continues to be on protecting the traditions that have been built up over one hundred years. The members of the committee are all people who have a long history of service to the Association and have knowledge of others who have also made their contribution.

Each year we receive nominations from clubs and approve Gold and Silver awards for the Annual Prizegiving. We also receive nominations for the role of Vice President. Recently we were delighted to second the nomination of Ross Pickett for the 2018/2019 season.

This year we have also seconded two very worthy nominees for Life Membership. Brian Scarborough and John Barry have both contributed significantly over a very long period. It was with regret in June we learned that Brian had passed away. His presence at many Tennis events will be sadly missed.

The planned major re-development of the ASB Tennis Arena will assist in protecting our rights to hold international tournaments. They are essential to the profile of Tennis and to attract participation. The new stadium will enhance and expand the

focus of the Board on events and related activities.

Yet it is the Clubs and the Affiliated Membership that are the back-bone of our sport. It has been pleasing to observe the actions of the team at Tennis Auckland in promoting strong communication and support services to our clubs.

The Past Presidents and Life Members Lunch was held again in March at the Glendowie Tennis Club. A great success.

A big thank you to Tony Robinson for his service as President. We now look forward to Angela Hart's Presidential year



*Back Row* - Roger Harvey (Chairman), Alan White, Guy Nash *Front Row* - Jill Bignell, Pam Sowter *Absent* Kevin Long



A close-up photograph of a bright yellow tennis ball with two vertical pink stitches. The ball is centered against a solid blue background. The text 'Facts & STATS' is overlaid on the right side of the ball.

# Facts & **STATS**

# Tennis Auckland Affiliated Membership

## 2017/18

Club	ADULTS 35+		ADULTS 19-34		JUNIOR 12-18		JUNIOR 11 & UNDER		CURRENT YEAR TOTAL
	Male	Female	Male	Female	Male	Female	Male	Female	2017/18
Tennis Auckland 2017/18	2,167	1,667	480	287	970	770	1,035	836	8,212
Counties Tennis 2017/18	33	2	16	1	79	52	57	32	272
<b>TOTAL</b>	<b>2,200</b>	<b>1,669</b>	<b>496</b>	<b>288</b>	<b>1,049</b>	<b>822</b>	<b>1,092</b>	<b>868</b>	<b>8,484</b>

A full breakdown of the Tennis Auckland Affiliated Membership numbers can be found on our website  
[www.tennisauckland.co.nz/tennis-auckland/affiliated-membership](http://www.tennisauckland.co.nz/tennis-auckland/affiliated-membership)



# International Tournaments Results

## 2018 ASB Classic

### **WOMEN - SINGLES AND DOUBLES TITLES**

Singles • **Julia Goerges (GER)**

Doubles • **Sara Errani (ITA) / Bibiane Schoofs (NED)**

### **MEN - SINGLES AND DOUBLES TITLES**

Singles • **Roberto Bautista-Agut (ESP)**

Doubles • **Oliver Marach (AUT) / Mate Pavic (CRO)**

# Senior Domestic Tournaments Results

## 2018 Auckland Championships

### **WOMEN - SINGLES AND DOUBLES TITLES**

Singles • **Suzy Larkin**

Doubles • **Jo Carswell / Suzy Larkin**

### **MEN - SINGLES AND DOUBLES TITLES**

Singles • **Finn Tearney**

Doubles • **Daniel Brown / Olly Sadler**

All other domestic tournament results can be found on our website –  
[www.tennisauckland.co.nz/tennis-auckland/tournaments](http://www.tennisauckland.co.nz/tennis-auckland/tournaments)





# Corporate Governance

## Role of the Board of Directors

The Board is responsible for governing Tennis Auckland Region, and carrying out the objectives, responsibilities and obligations as described in the Tennis Auckland Constitution. Generally, the Boards role is to promote, develop, enhance and protect the sport of tennis in the Auckland region. Specific objects and powers are set out in Part 1 of the Constitution.

The Board will govern Tennis Auckland with emphasis on:

- Serving the legitimate collective interest of the primary stakeholders of Tennis Auckland and accounting to them fully for the performance of Tennis Auckland and for the Boards stewardship.
- Remaining up to date in terms of stakeholders concerns, needs and aspirations.
- Developing a future focus.
- Providing leadership in the exploration of strategic issues rather than administrative detail.
- Behaving proactively rather than reacting to events and other's initiatives.
- Bringing a diversity of opinions and views to bear on its deliberations.
- Expressing collective responsibility for all aspects of the Boards performance.
- Continuing the improvement in Board and individual effectiveness, in the interests of Tennis Auckland as a whole.

## COMMITTEES

The Board has three standing Committees described below. The Board reviews the performances of the standing committee against written Charters. Each Committee has a specific Charter.

### 1. Audit Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Finance Manager attend as ex-officio members and the external auditors attend by invitation of the Chair.
- The current Director composition on the Committee is Elizabeth (Liz) Coutts (Chair), Howard Lewis and Amanda Hopkins.
- The Committee met 5 times during this financial period.
- This Committees Charter states its main objective is to assist the Board in discharging its responsibilities relative to financial and other accounting requirements.

### 2. Employment Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive attends as an ex-officio member.
- The current Director composition the Committee is John McGill (Chair), Liz Coutts and Clare Morgan.
- The Committee met 4 times during this financial period.
- This Committees Charter states its role is to review and recommend to the Board on matters pertaining to Health & Safety; and the appointment, remuneration and performance of the Chief Executive and their direct reports.

### 3. Redevelopment Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Tournament Director attend as ex-officio members.
- The current Director composition the Committee is Simon Vannini (Chair), Garry Scarborough and Liz Coutts.
- The Committee met 5 times during this financial period.
- This Committees Charter states its role is to assist the Board in discharging its responsibilities relative to the proposed redevelopment of Tennis Auckland's facilities at Tennis Lane.

### 4. Facilities Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Facilities Development Manager attend as ex-officio members.
- The current Director composition the Committee is Amanda Hopkins (Chair), Tony Gardner and Clare Morgan.
- The Committee met 3 times during this financial period.
- This Committees Charter states its role is to assist the board regarding the development of facilities controlled by Tennis Auckland (excluding the ASB stadium redevelopment).

## DIRECTORS INTERESTS

<b>Name:</b>	<b>Other Interests:</b>	<b>Position:</b>
Simon Vannini	Eden Epsom Tennis Club	Member
	Simpson Grierson*	Partner
	Simpson Grierson Limited	Director
	Simpson Grierson Consultants Limited	Director
	EFF Holdings Limited	Director
	Sinclair Hight Trading Limited	Director
	Windoma Holdings Limited	Director
	Consensus Nominees Limited	Director
	Hort Nominees Limited	Director
	EIP Fund Management Limited	Director
	Botfield Farms Limited	Director
	Kingtal Nominees Limited	Director
	EBOS Group Limited	Director
Liz Coutts	Skellerup Holdings Limited	Chairman
	Yellow Group of Companies	Director
	CME Limited	Director
	Ports of Auckland Limited	Chairman
	Oceania Healthcare Limited	Chairman
	Urwin and Company Limited	Chairman
	Marsh NZ Advisory Board**	Board Member
	Institute of Directors Inc	President
	Mission Bay Tennis Club	Member
	Fonterra	Director Marketing
Howard Lewis	Kennedy's Limited	Non-Executive Director
Clare Morgan	Scarbro Holdings (various)	Director
	S&G Concrete Limited	Director
Garry Scarborough	Complete Painting & Maintenance Services Limited	Director
	Maunga Rei NZ Limited	Director
	Remed Construction Limited	Director
	Marua Developments Limited	Director
	Cockle Bay Tennis Club	Member
	Fieldporter Limited	Director
	Franklin Local Board	Board Member
Amanda Hopkins	Glendowie Tennis Club	Member
	Strategic Pay Limited***	CEO
John McGill	Gardner Valuation Limited	Director
	Remuera Racquets Club	Member
	Jubilee Crippled Children's Trust	Trustee

\*Provides legal services to Tennis Auckland Region Inc.

\*\*Provides insurance services to Tennis Auckland Region Inc.

\*\*\*Provides HR services to Tennis Auckland Region Inc.

Directors were provided with NGC membership for the year.

## DIRECTORS INDEMNITY INSURANCE

Tennis Auckland Region Inc holds cover for individual Committee members and officers against personal liability for claims for damages made against them arising from the discharge of their duties on behalf of the organisation, provided they are not entitled to be otherwise indemnified.





# Tennis Auckland

# **REGION INCORPORATED**

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# Directory

## Charity Number

**CC20231**

## Registered office

**1 ASB Tennis Lane, Parnell  
Auckland 1010**

## Board Members

CHAIR • **Simon Vannini**

DEPUTY CHAIR • **Howard Lewis**

**Garry Scarborough**

**John McGill**

**Liz Coutts**

**Clare Morgan**

**Amanda Hopkins**

**Anthony Gardner**

## Auditors

**KPMG**

**18 Viaduct Harbour Avenue  
Auckland**

## Lawyers

**SIMPSON GRIERSON**

**Level 27, Lumley Centre  
88 Shortland Street  
Auckland 1010**

# Statement of comprehensive revenue and expense

for the year ended 30 June 2018

*in thousands of New Zealand Dollars*

	NOTE	2018 \$000	2017 \$000
<b>REVENUE</b>			
Events and tournaments		4,449	4,989
Sponsorship		2,624	2,506
Operations		923	985
Grants		219	326
Other income		316	97
<b>Total revenue</b>		<b>8,531</b>	<b>8,903</b>
<b>EXPENDITURE</b>			
Events and tournaments		(5,674)	(5,471)
Operations		(1,313)	(1,441)
Facilities		(1,179)	(1,121)
<b>Total expenditure</b>		<b>(8,166)</b>	<b>(8,033)</b>
<b>Operating surplus before financing costs and impairment</b>		<b>365</b>	<b>870</b>
Net interest income/(expense)		16	(17)
Foreign exchange gains/(losses)		(8)	50
Fair value gain/(loss) on derivative		112	(117)
<b>Total financing costs</b>		<b>120</b>	<b>(84)</b>
Impairment expense	3	(416)	(2,141)
<b>Surplus/(deficit) for the year</b>		<b>69</b>	<b>(1,355)</b>
Other comprehensive revenue and expense for the year		-	-
<b>Other comprehensive revenue and expense for the year</b>		<b>69</b>	<b>(1,355)</b>

This statement is to be read in conjunction with the notes to the financial statements



# Statement of financial position

for the year ended 30 June 2018

*in thousands of New Zealand Dollars*

	NOTE	2018 \$000	2017 \$000
<b>CURRENT ASSETS</b>			
Cash and cash balances		3,448	2,123
Accounts receivable and accruals		287	612
Foreign exchange contracts		18	-
<b>Total current assets</b>		<b>3,753</b>	<b>2,735</b>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	3	11,985	11,748
<b>Total non-current assets</b>		<b>11,985</b>	<b>11,748</b>
<b>Total assets</b>		<b>15,738</b>	<b>14,483</b>
<b>CURRENT LIABILITIES</b>			
Bank Facility - On Call	4	34	-
Loans and borrowings	4	155	148
Accounts payable and accruals		408	541
Income received in advance	5	2,070	388
Foreign exchange contracts		-	94
<b>Total current liabilities</b>		<b>2,667</b>	<b>1,171</b>
<b>NON-CURRENT LIABILITIES</b>			
Loans and borrowings	4	948	1,108
Income received in advance	5	300	450
<b>Total non-current liabilities</b>		<b>1,248</b>	<b>1,558</b>
<b>Total liabilities</b>		<b>3,915</b>	<b>2,729</b>
<b>EQUITY</b>			
Accumulated surplus		11,823	11,754
<b>Total equity</b>		<b>11,823</b>	<b>11,754</b>
<b>Total liabilities and equity</b>		<b>15,738</b>	<b>14,483</b>

For and on behalf of Tennis Auckland Region Incorporated:

Date: 30 August 2018

Date: 30 August 2018

This statement is to be read in conjunction with the notes to the financial statements

# Statement of changes in equity

for the year ended 30 June 2018

*in thousands of New Zealand Dollars*

	RETAINED EARNINGS \$000	TOTAL EQUITY \$000
<b>Balance as at 1 July 2017</b>	<b>11,754</b>	<b>11,754</b>
<u>Total comprehensive revenue and expense</u>		
Surplus/(deficit) for the year	69	69
Other comprehensive income	-	-
Total comprehensive income	69	69
<b>Balance as at 30 June 2018</b>	<b>11,823</b>	<b>11,823</b>
 <b>Balance as at 1 July 2016</b>	 <b>13,109</b>	 <b>13,109</b>
<u>Total comprehensive revenue and expense</u>		
Surplus for the year	(1,355)	(1,355)
Other comprehensive income	-	-
Total comprehensive income	(1,355)	(1,355)
<b>Balance as at 30 June 2017</b>	<b>11,754</b>	<b>11,754</b>

This statement is to be read in conjunction with the notes to the financial statements

# Statement of cash flows

for the year ended 30 June 2018

*in thousands of New Zealand Dollars*

	2018 \$000	2017 \$000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash receipts from customers, sponsors and members	8,407	8,077
Cash receipts from the ASB Tennis Arena redevelopment funders	1,635	69
Cash receipts from grants	219	326
Cash paid to suppliers, employees and others	(7,840)	(7,740)
Interest received	79	53
Interest paid	(63)	(70)
<b>Net cash from operating activities</b>	<b>2,437</b>	<b>715</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisition of property, plant and equipment	(998)	(1,299)
<b>Net cash to investing activities</b>	<b>(998)</b>	<b>(1,299)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayment of borrowings	(153)	(145)
<b>Net cash to financing activities</b>	<b>(153)</b>	<b>(145)</b>
Net movements in cash and cash equivalents	1,286	(729)
Cash and cash equivalents at opening	2,123	2,799
Effect of movements in exchange rates on cash held	5	53
<b>Cash and cash equivalents at 30 June</b>	<b>3,414</b>	<b>2,123</b>

This statement is to be read in conjunction with the notes to the financial statements



# Notes to the financial statements

## 1 General overview

### REPORTING ENTITY

Tennis Auckland Region Incorporated ("Tennis Auckland") is an Incorporated Society registered under the Incorporated Societies Act 1908 and the Charities Act 2005. These financial statements have been prepared in accordance with the requirements of those Acts. For the purposes of financial reporting, Tennis Auckland is a public benefit entity (not-for-profit).

The financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis Auckland. The purpose of Tennis Auckland is to advance the sport of tennis in the Auckland region by enabling rewarding tennis opportunities for everyone on a sustainable basis.

The financial statements for Tennis Auckland are for the year ended 30 June 2018. They were authorised for issue by the Board on the date recorded on page 40.

### BASIS OF PREPARATION

These financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ('NZ GAAP'). They comply with the Public Benefit Entity International Public Sector Accounting Standards ('PBE IPSAS') and other applicable financial reporting standards with reduced disclosure concessions applied as appropriate for Tier 2 not-for-profit public benefit entities.

As a registered charity, Tennis Auckland is required to prepare financial statements in accordance with NZ GAAP as specified in Standard XRB A1. The entity is a Tier 2 not-for-profit reporting entity as it has total expenditure less than \$30 million in the two preceding reporting periods.

The financial statements have been prepared on a historical cost basis unless stated otherwise. The statement of cash flows has been prepared using the direct method.

These financial statements are presented in New Zealand Dollars, which is Tennis Auckland's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

The accounting policies have been applied consistently for all accounting periods. The presentation of certain comparative figures has been restated to align with current year presentation.

### USE OF JUDGEMENTS AND ESTIMATES

The preparation of the financial statements in conformity with PBE Accounting Standards Tier 2 requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Key estimates and assumptions used in the preparation of these financial statements are:

- Note 3: the impairment of buildings and improvements for the redevelopment of the ASB Tennis Arena.
- Note 3: useful lives of items of property, plant and equipment.
- The fair value of foreign exchange contracts based on external market valuations.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised in the period in which the estimates are revised and in any future periods affected.

### TAXATION

Tennis Auckland is exempt from income tax due to its charitable nature, under section CW 42 of the Income Tax Act 2007.

All amounts are shown exclusive of Goods and Services Tax (GST), except for receivables and payables which are stated inclusive of GST.

# Notes to the financial statements (continued)

## 2 Significant accounting policies

The accounting policies set out below have been applied in preparing the financial statements for all periods presented.

### REVENUE

Revenue from exchange transactions is recognised to the extent that it is probable that the economic benefit will flow to Tennis Auckland and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received.

Interest income is accrued and dividends or similar distributions shall be recognised when Tennis Auckland's right to receive payment is established.

Grants are classified as non-exchange transactions. Revenue from non-exchange transactions is generally recognised in full on receipt. In some cases non-exchange transactions contain a requirement that will result in the repayment of the amount if certain conditions are not met. In this case Tennis Auckland recognises a liability for deferred income and revenue is recognised once these conditions have been satisfied.

### NET INTEREST COSTS

Net interest costs comprise interest received and paid.

### CASH AND BANK BALANCES

Cash and bank balances comprise cash on hand and cash at bank, deposits on call and highly liquid investments with an original maturity of three months or less.

### ACCOUNTS RECEIVABLE AND ACCRUALS

Accounts receivable are recognised at original invoice amount less any allowance for any uncollectible amounts. Bad debts are written off when identified and recognised in the statement of comprehensive revenue and expenses.

### ACCOUNTS PAYABLE AND ACCRUALS

Accounts payable and accruals represent liabilities for goods and services provided to Tennis Auckland which have not been paid at the end of the financial year. These amounts are usually settled within 30 days. The liability for wages and salaries including annual leave are recognised in accruals in respect of employee's services.

### FOREIGN EXCHANGE CONTRACTS

Tennis Auckland manages its foreign currency exposures for costs relating to the ASB Classic by taking out forward foreign currency contracts. At balance date there is one forward USD exchange contract in place with the ASB, maturing in January 2019. These are derivative financial instruments and are recognised at fair value on the balance sheet with gains and losses recognised through surplus or deficit. The mark to market valuation report for these contracts is provided by ASB.

### FOREIGN CURRENCY

Transactions in foreign currencies are translated into New Zealand dollars (functional currency) at spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to New Zealand dollars at the exchange rate at that date. The foreign currency gain or loss on monetary items is recognised in revenue or expenses as part of the surplus or deficit.

## Notes to the financial statements (continued)

### 3 Property plant and equipment

	Land \$000	Buildings & Improvements \$000	Equipment, Fixtures & Fittings \$000	Work In Progress \$000	Total \$000
<b>COST</b>					
Balance at 1 July 2017	1,707	19,368	573	1,769	23,417
Write-off of assets	-	(5,465)	(330)	-	(5,795)
Additions	-	96	125	777	998
<b>Balance at 30 June 2018</b>	<b>1,707</b>	<b>13,999</b>	<b>368</b>	<b>2,546</b>	<b>18,620</b>
<b>DEPRECIATION AND IMPAIRMENT LOSSES</b>					
Balance at 1 July 2017	-	(11,241)	(428)	-	(11,669)
Write-off of assets	-	5,465	330	-	5,795
Impairment loss	-	(416)	-	-	(416)
Depreciation for the year	-	(285)	(60)	-	(345)
<b>Balance at 30 June 2018</b>	<b>-</b>	<b>(6,477)</b>	<b>(158)</b>	<b>-</b>	<b>(6,635)</b>
<b>CARRYING AMOUNT</b>					
At 30 June 2018	1,707	7,522	210	2,546	11,985
At 30 June 2017	1,707	8,127	145	1,769	11,748

#### PROPERTY, PLANT AND EQUIPMENT POLICY

All property, plant and equipment is stated at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items. Where an asset is acquired in a non-exchange transaction for nil or nominal consideration the asset is initially measured at its fair value. Any gain or loss on disposal of an item of property, plant and equipment is recognised in surplus or deficit.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the entity. All other repairs and maintenance costs are recognised in surplus or deficit as incurred.

The latest indemnity value for these buildings was \$14,301,000 as provided by the independent valuation dated 30 June 2018 (2017: \$14,062,000).

Depreciation is charged on a straight line basis on all property, plant and equipment over the estimated useful life of the asset. Land is not depreciated. The assets residual values and useful lives are reviewed, and adjusted prospectively, if appropriate, at the end of each reporting period. The depreciation rates of property, plant and equipment are as follows:

Buildings & Improvements	2% - 10%
Equipment, Fixtures & Fittings	25% - 40%
Work In Progress	0%

At each balance date the carrying amounts of items of property plant and equipment are assessed to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of the assets and are recognised in surplus or deficit.



## Notes to the financial statements (continued)

### ASB TENNIS ARENA REDEVELOPMENT

The project to redevelop the ASB Tennis Arena is planned to commence onsite in early 2019. The age and condition of this infrastructure means that upgrading the venue is necessary to support International Tournaments. Significant investment in design and consent work is underway and has been capitalised as work in progress.

Accordingly, an impairment expense for the carrying value of these stands of \$2,141,000 was recognised in the 2017 financial year. In the current financial year an impairment expense of \$416,000 was recognised of which \$326,000 was for the remaining book value of the facade and courts. The total associated cost and accumulated depreciation of these items of \$5,465,000 was written off from the fixed asset register in the current year.

A number of agreements with funding partners are in place and a construction contract is expected to be awarded in late 2018. This will be a multi-year build and the balance of work in progress will be transferred to buildings and improvements on completion.

## 4 Loans and borrowings

	2018 \$000	2017 \$000
<b>BANK FACILITY - ON CALL</b>		
Current	34	-
<b>BANK LOAN</b>		
Current	155	148
Non-current	948	1,108
<b>Total bank loan</b>	<b>1,103</b>	<b>1,256</b>

An at call facility has been arranged for the ASB Redevelopment.

The ASB mortgage is classified as a financial liability and is measured at amortised cost. The loan is secured over the land and buildings of Tennis Auckland. This is a 10 year loan with a final repayment date in June 2024, and is subject to interest and principal repayments. The interest rate on the loan is 5.18% (2017: 5.30%). There is a right to make lump sum repayments of the principal. Tennis Auckland has complied with all its banking covenants throughout the year.

## 5 Revenue in advance

	2018 \$000	2017 \$000
<b>CURRENT</b>		
Venue naming rights	150	150
Event and tournaments	73	69
Grants	143	100
ASB Tennis Arena redevelopment	1,704	69
<b>NON-CURRENT</b>		
Venue naming rights	300	450
	<b>2,370</b>	<b>838</b>

Revenue is deferred and recognised as a liability if there is a condition attached that requires the revenue to be used for a specified purpose or returned. This revenue will be recognised when the conditions have been satisfied. Revenue has been received in advance for the naming rights of the ASB Tennis Arena and donations received for the redevelopment of the ASB Tennis Arena.

## Notes to the financial statements (continued)

### 6 Operating leases

	2018 \$000	2017 \$000
Not later than one year	130	137
Later than one year and not later than five years	81	177
Later than five years	638	652
<b>Minimum lease payments</b>	<b>849</b>	<b>966</b>

Payments made under operating leases are recognised in surplus or deficit on a straight-line basis over the term of the lease. Included in the surplus or deficit is lease expenditure of \$155,000 (2017: \$152,000).

### 7 Related parties

#### KEY MANAGEMENT PERSONNEL

During the year, overall remuneration of \$871,000 (2017: \$773,000) was paid to 7 (2017: 7) members of Tennis Auckland's key management personnel.

#### TRANSACTIONS INVOLVING RELATED ENTITIES

During the 30 June 2018 year, Tennis Auckland received donations for the ASB Tennis Arena redevelopment totalling \$10,000 (2017: \$23,000) from members of the Board of Directors. Sponsorships of \$45,000 (2017: \$52,000) were received from companies where a Board member has an ownership or key management role. Tennis Auckland also paid suppliers for legal services of \$70,000 (2017: \$87,000), acoustics design services of \$0 (2017: \$29,000), and consultancy services of \$14,000 (2017: \$13,000) where a member of the Board has an ownership or key management role.

### 8 Capital commitments

There are no capital commitments as at 30 June 2018 (2017: \$1,100,000).

### 9 Contingent liabilities

There are no contingent liabilities as at 30 June 2018 (2017: nil).

### 10 Subsequent events

There were no events subsequent to balance date that would materially affect the financial statements (2017: nil).

# INDEPENDENT AUDITOR'S REPORT

To the Directors of Tennis Auckland Region Incorporated



## REPORT ON THE FINANCIAL STATEMENTS

### Opinion

In our opinion, the accompanying financial statements of Tennis Auckland Region Incorporated (Tennis Auckland) on pages 39 to 47:

- i. present fairly in all material respects Tennis Auckland's financial position as at 30 June 2018 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit).

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 30 June 2018;
- the statements of comprehensive revenue and expense, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of Tennis Auckland in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has also provided other services to Tennis Auckland in relation to other accounting and advisory services. Subject to certain restrictions, partners and employees of our firm may also deal with Tennis Auckland on normal terms within the ordinary course of trading activities of the business of Tennis Auckland. These matters have not impaired our independence as auditor of Tennis Auckland. The firm has no other relationship with, or interest in, Tennis Auckland.

### Other Information

The Directors, on behalf of Tennis Auckland, are responsible for the other information included in the entity's Annual Report. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Use of this independent auditor's report

This independent auditor's report is made solely to the Directors as a body. Our audit work has been undertaken so that we might state to the Directors those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Directors as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.

### Responsibilities of the Directors for the financial statements

The Directors, on behalf of Tennis Auckland, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit));
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/>

This description forms part of our independent auditor's report.

**KPMG**  
Auckland

31 August 2018







**ASB Tennis Arena**

**Manukau Tennis Centre**

**Nicholson Park**

**Scarbro Tennis Centre**

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