

TENNIS AUCKLAND ANNUAL REPORT

2016/2017





OUR VISION

To make tennis a
part of every
Aucklanders' life

OUR PURPOSE

Create
exciting tennis
experiences

OUR VALUES

Be courageous
Enable others
Strive to excel
Inspire Passion



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From the Chair

Simon Vannini

It is my pleasure to highlight a very successful year for Tennis Auckland, both in terms of our domestic activities and the ASB Classic. The team at Tennis Auckland continues to carry out a significant amount of work in pursuit of our vision to make tennis a part of every Aucklanders' life.

The key activities and achievements of Tennis Auckland are summarised in the report presented by our CEO, Brent Robinson. I would like to highlight in particular the ongoing work we are doing with clubs and schools. In order for people to feel that tennis is a sport that everyone can participate in, we need to have a good profile with an active, successful group of clubs as well as the opportunity to introduce children to this great sport.

The ASB Classic mens' and womens' tournaments were again the highlight of the sporting year in Auckland, with truly world class athletes providing a great draw card, leading to record crowds across the two week period. We continue to invest in the tournaments, we see these as being a key part of raising and maintaining the profile of tennis across the country.

FINANCIAL

Our operating surplus for the financial year ending 30 June 2017 was \$869,628, against what was a strong result of \$822,646 for the previous financial year ending 30 June 2016. This result reflects the hard work of all people across our organisation, including all of the people who help us make both the international and domestic activities work so well.

ASB ARENA REDEVELOPMENT

As noted in my report last year, we are progressing well with our project to redevelop ASB Tennis Arena facilities. We have secured a significant portion of our \$18.5 million budget for the first phase of the redevelopment, with support from Auckland Council, Central Government, Foundation North and Lotteries, and are scheduled to commence works straight after the January 2018 ASB Classic. We are continuing to work to secure our final amounts of funding, through philanthropic and commercial supporters, and I would like to thank the Board members, Life Members, and other donors who have already committed to playing their part in funding what will be a legacy for generations to come.

I would like to acknowledge in particular the efforts of Brent Robinson, our CEO, and Garry Scarborough, Board member, in working through the design process with our project managers and architects over the last 12 months, to get us to a point where we have certainty around what we are able to deliver within our budget. The key outcomes being the upgraded stands delivering a centre court capacity of over 3,500 seats and a roof.

GOVERNANCE

As with previous years, it is important to acknowledge the efforts of our Board members during the last year. We have board subcommittees dealing with audit and risk, employment, and property (including the redevelopment project), which involves a significant time commitment by Board members during the year.

ACKNOWLEDGEMENTS

The Board would like to acknowledge the work carried out by Chris Day in his role as President this year. Chris has provided great insight around the Board table during his tenure so far, and in particular has been providing helpful input on the numerous redevelopment discussions. I know Chris has spent time visiting clubs, and we have really appreciated how enthusiastic he has been in the role.

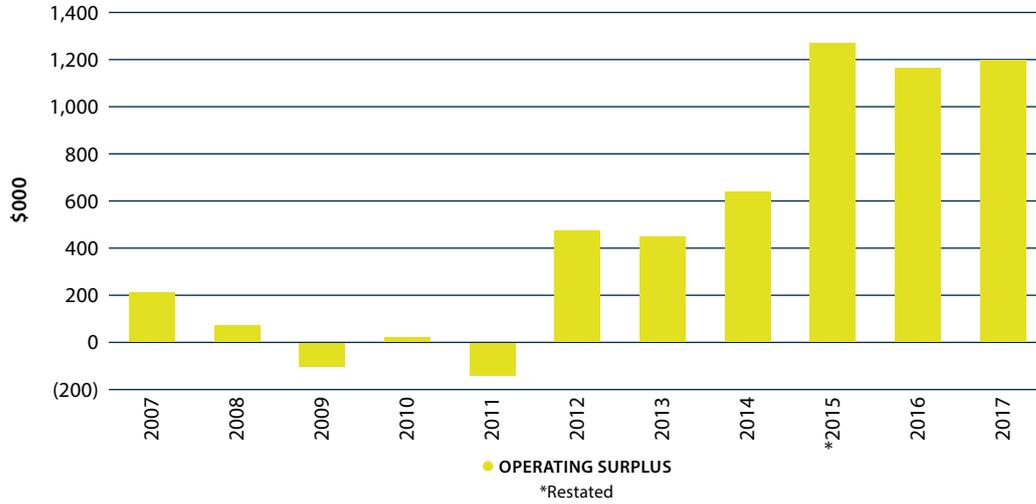
I would like to thank our CEO Brent Robinson and his team, for continuing to deliver fantastic results for our organisation, while focussing on effective and efficient delivery.

We continue to be grateful to our family of sponsors, who have continued to support our activities for a number of years. The contributions made by our sponsors, both financial and non-financial, enable us to achieve some significant opportunities and profile for tennis in the Auckland region, which is an important part of our strategy.

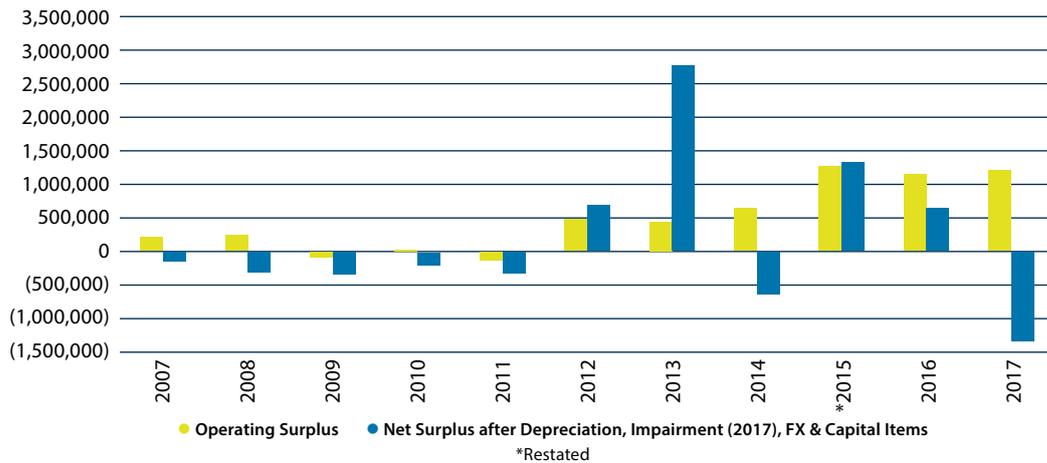
Finally, we would like to thank the many volunteers who assist at both the club level, domestic tournaments and the ASB Classic; none of these activities could continue without the efforts of these numerous individuals.

Key Financial Performance Indicators

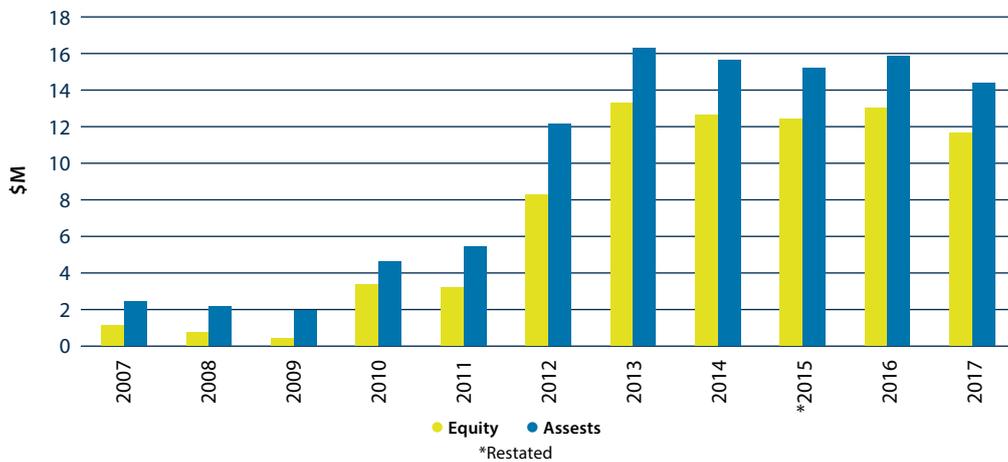
OPERATING SURPLUS



NET SURPLUS/OPERATING SURPLUS



EQUITY AND TOTAL ASSETS





From the Chief Executive

Brent Robinson

The 2016 /17 year has seen excellent progress for Tennis in Auckland, delivered through the combined efforts of everybody involved in our sport. In line with our strategic plan Tennis Auckland has continued to focus on supporting our clubs, participation, facilities, tournaments and player development all while delivering a very strong financial result. While there is a lot of work still to do we are moving positively toward our vision of making Tennis a part of every Aucklanders' Life.

MEMBERSHIP AND PARTICIPATION

Growing membership and participation is a core part of our strategy and this has been a major focus of the Auckland-wide Clubs, Community, Participation and Places (CCPP) team. We see the National Programs – Hot Shots, Cardio Tennis and Tennis Xpress – as a key enabler for growing tennis and in the last year over 16,000 Auckland children went through the Hot Shots program. Increasing the number of venues offering these programs has also been a primary objective and I am delighted that we now have 30 venues across Auckland offering the National Programs to the community. I would like to thank those clubs that are focusing on the National Programs and strongly encourage those not currently involved to get on board.

In 2016/17 we worked closely with clubs to alter the format to the Scarbro Caro Bowl, and one of the many benefits of the changes was the ability to watch the Men's and Women's finals on separate evenings. Both nights were fantastic occasions and congratulations go to both Next Generation and Parnell Lawn Tennis Club. Congratulations also to West End Lawn Tennis Club who took out the Club of the Year award at the Tennis Auckland awards.

This year we also completed a Club Engagement survey. We received great feedback that will help us continue to improve the support we offer clubs so thank you to those clubs that participated in the process.

EVENTS

In their 60-plus year history the January tournaments have hosted some true legends of the game. It is with considerable pride that this year we could add Serena Williams to this list – arguably the greatest female player of all time. While she may have bowed out earlier than hoped it is important that we do not lose context of what an honour and privilege it was to have her here.

It was also fantastic to see two players who have supported the ASB Classic for many years crowned champions; Jack Sock and Lauren Davis were popular winners.

The significant expansion of The Serve area in the Domain was a fantastic enhancement, and is key in attracting more and more people to come and experience tennis. The ASB Classic is an incredibly important showpiece for tennis in

New Zealand. It has become a highly complex 15-day event and as always, I am both amazed and hugely thankful for the efforts of everybody involved. The small but dedicated tournament team, Tennis Auckland staff and the hundreds of volunteers do an incredible job in delivering what is in my mind the best annual sporting event in New Zealand.

The New Zealand Championships had the semi-finals and finals at the ASB Tennis Arena for the second year, enabling a live broadcast by Sky Television. This is a fantastic opportunity for the sport and I ask you all to support this again in December to ensure we continue to grow this opportunity

FACILITIES

Tennis Auckland owns and/or operates a network of facilities, all of which play a vital role in growing the game.

Nicholson Park facilitates a mixture of organised and casual play; Tennis Seniors, Pascoes Cup and Auckland University are all regular users, as are large numbers of the general public. This coming year we will endeavour to resurface all these courts, work that is well overdue.

This year saw us complete the resurfacing program at the Scarbro Tennis Centre, meaning that all 21 hardcourts have now been resurfaced. These sorts of facilities are incredibly expensive to maintain and we are going to need to be innovative in how we use them to ensure they grow tennis in a financially sustainable way.

Auckland Council continue to work with the sports sector to develop a long-term Sports Facilities Investment Plan. As Auckland grows, tennis needs to be involved in the long-term planning process and David Guy has done a fantastic job in ensuring that the voice of our sport is heard. Having relevant facilities information on hand is critical when we are advocating with potential funders; to this point I would like to thank those clubs that completed the Club Assessment survey and ask those that did not to please do so in the future, as this information is required to present the best possible investment story for tennis.

The redevelopment of the ASB Tennis Arena will commence in 2018. This is an incredibly exciting development that will go a long way towards future proofing the ASB Classic - a critical enabler for tennis in New Zealand. The support of a range of funders has been fantastic, however we will need the ongoing support of the entire tennis community to complete this vital project.

PERFORMANCE AND PLAYER DEVELOPMENT

Auckland's best under 12, 14 and 16 players successfully defended the Champion Region Trophy at the National Junior Teams Event. Congratulations to all the players, coaches and parents who put so much time into preparing and competing at this event. The Scarbro Tennis Centre will host the U16s team and individual nationals in January and I would encourage you

to get along and support our best and brightest as they take on the rest of the country.

In addition to providing a high quality squad program we have endeavoured to work far more closely with the other coaches around Auckland who are working with the region's most promising juniors. We will have the best chance of our junior players maximising their potential if our network of coaches are working together, and Tennis Auckland will continue to take a lead in this area.

ORGANISATIONAL EXCELLENCE

2016/17 again sees us report an excellent operating surplus for the year. This is a testament to all of our managers and their teams; to a person they have delivered strong results in a financially sustainable manner. Delivering and growing sport in New Zealand can be a financial challenge and it is therefore imperative that we use the positive years to build our equity and future-proof the sport.

It is critical to thank our sponsors and funders, without whom we could not deliver the programs and events that grow tennis in Auckland. In particular our partners at Aktive and the Regional Sports Trusts are critical in enabling us to introduce children to tennis in schools, while Four Winds, Infinity Trust, NZCT and the Lion Foundation are key enablers of our range of participation, coaching and tournament initiatives including Hot Shots, Junior Teams Events and the Super City Academy. Our sincere thanks to ASB Bank for their amazing support across the fortnight in January, as well as to the family of partners who help us deliver the ASB Classic. We remain very thankful to Scarbro Construction for their support of both the Scarbro Caro Bowl competition and the Scarbro Tennis Centre at Merton Rd.

A huge thank you to each and every one of you who so generously give your time to tennis. Be it at your clubs, volunteering at the ASB Classic or simply supporting your children, our sport would be all the worse off without your commitment.

I would like to acknowledge the Tennis Auckland Board, who continue to freely offer their time and expertise for the betterment of Tennis in our region. Tennis Auckland has a range of responsibilities and stakeholders more complex than most, and we are extremely fortunate to have the skills that our board members bring. I would also like to thank Chris Day who has been very supportive in his role as President, and welcome Tony Robinson to this role for the 2017/18 season.

Lastly a huge thank you to the team at Tennis Auckland; they are a small but incredibly passionate group of tennis lovers who want nothing more than to see Tennis grow. This year the Tennis Auckland team took some time to review our Purpose and agreed that we are all here to Create Exciting Tennis Experiences. This is what every part of our organisation is driven to do and achieving this will see us well on the way to making Tennis a Part of Every Aucklanders Life.



From the President

Chris Day

It has been an interesting and enjoyable term as President of Tennis Auckland with a number of highlights during what has been a big year for Tennis in Auckland.

THE BOARD, STAFF AND STADIA

The President's role includes a seat at the Board for 12 months which was a stimulating experience for me and an insight to the functioning of Tennis Auckland. The first couple of meetings were a steep learning curve coming up to speed with the numerous issues the Board has to deal with. I can reassure you that Tennis Auckland is in very good hands with a group of high-powered energetic people making good decisions through a robust and thorough process. Board individuals also sit on a number of sub-committees such as Finance and the Redevelopment Project etc. These people give a huge amount of time and expertise so on behalf of the clubs, I would like to acknowledge our appreciation to the Board for an outstanding job well done.

The redevelopment is of course the largest issue for the Board and the CEO at the moment. It is a fascinating project and the logistics of getting it built with minimal disruption to the annual tournaments has resulted in a clever two stage construction methodology. The architects and consultants have created an innovative design that is going to maintain the intimate atmosphere of our tournament and preserve the views of the trees and city while building an 'operable roof' over the court. The result will be a world-class facility that we all will be proud of.

I am pleased to announce the judiciary committee had no disputes needing our attention this year. This is primarily due to the outstanding organisational skills of the TA Interclub crew and their ability to resolve issues before they escalate. I am extremely impressed with the whole team at Tennis Auckland.

CLUB TENNIS

I have enjoyed being involved with the Delegate's meetings again and it was great to see a number of familiar faces still involved as well as some fresh faces.

The new Scarbro Caro Bowl format is working well and the men's final at the ASB Tennis Centre was a huge success. The atmosphere felt like the ASB Classic and the closeness of the matches made for an exciting night.

The Tennis Auckland awards were a most enjoyable evening – run very professionally by MC Mark Lewis. There were many winners of course but a selection of the special moments included:

- Overall Club of the Year – West End
- Senior Interclub Club of the Year – Next Gen
- Player of the Year – Artem Sitak

The overall highlight for me was the Club of the Year Award to West End Lawn Tennis Club. The dedication, enthusiasm and club spirit that went into refurbishing their clubrooms made them worthy winners. Indeed, a strong feeling of club spirit ran through the whole night and gave me heart that the club concept/structure is still strong and continues to play a valuable role in the community.

Campbell Cramer-Roberts retired as coach at Glendowie Tennis Club after 27 years in the role. Campbell was recognised as Coach of the Year by Tennis NZ and Glendowie gave him a fitting 'send off' in June.

On a sad note, Joy Charman passed away this year at 94 years of age. Joy was a member of the first Tennis Auckland ladies committee from 1968 to 1987. She was given the honour of Life Membership of Tennis Auckland in 1988 and was President of Tennis Auckland in 1992/93. Joy was the epitome of the selfless volunteer who contributed so much to Tennis over many many years.

A VENUS YEAR

We cannot look back on 2016/17 without acknowledging Michael Venus becoming New Zealand's first Grand Slam champion since 1979. While winning the French Open will always remain a great moment, the special part of their story is that Michael taught American doubles partner Ryan Harrison to drive and was a groomsman at his wedding.

Venus Williams of course, was the other part of the 'stars being aligned' in our Venus Year. While she was knocked out early, Venus was gracious in defeat and stayed on in Auckland giving her time for media opportunities for the ASB Classic. She is a delightful person and a wonderful ambassador for tennis in general and the ASB Classic in particular.

Thank you for the opportunity to serve as President – it has been an honour and a thoroughly enjoyable year.

Tennis Auckland Strategy Overview

Our vision

To make tennis a part of every Aucklander's life

Our purpose

Create exciting tennis experiences

Strategic pillars

Participation & Membership

More people playing tennis with healthy clubs and children at the heart of annual growth

World Class Intl Tournaments

Financially sustainable world class tournaments that are loved by players, sponsors, customers and volunteers

Player Development

Development pathways for all players that embrace the coaching network

Organised Play for all

Competitions, tournaments and formats that meet the needs of all players

Facility Development

Provide financially stable facilities in the right places to meet current and future needs of the game

Organisational Excellence

Become a leading RSO through financial security, strong governance, talented people and constructive culture

Our values

Be Courageous | Enable Others | Strive to Excel | Inspire Passion

Meet the team

Board of Directors



CHAIRMAN
SIMON VANNINI



DEPUTY CHAIRMAN
HOWARD LEWIS



DIRECTOR
GARRY SCARBOROUGH



DIRECTOR
ELIZABETH COUTTS



DIRECTOR
JOHN MCGILL



DIRECTOR
CLARE MORGAN



DIRECTOR
AMANDA HOPKINS



DIRECTOR
TONY GARDNER

Tennis Auckland Staff

Chief Executive • **Brent Robinson**

Finance and Administration Manager • **Kate Jackson (Melanie Bond - Maternity Cover)**

Tournament Director • **Karl Budge**

ASB Classic General Manager • **Mellany Mann**

Events Manager • **TBC**

Marketing and Commercial Manager • **Julia Atkinson**

Domestic Tournament and Centre Manager • **Simon Crozier**

Clubs and Schools Manager • **Mark Lewis**

Regional Performance Manager • **James Greenhalgh**

Business Administrator • **Ann Hill**

Assistant Accountant (part time) • **Dale Berrill**

Interclub Coordinator • **Nyree Smith**

Interclub Coordinator (part time) • **Deirdre Gibbs / Annette May**

Facilities Project Manager • **David Guy**

Groundsman • **Peter Denton**

Officers

President • **Mr Chris Day**
Immediate Past President • **Mr Don Cotter**
Vice President • **Mr Tony Robinson**

Life Members

Mrs Joy Charman (Passed) • **Mr Jeff Robson MBE**
Mr Peter Wilson ONZM • **Mr Guy Nash**
Mr Roger Harvey • **Mrs Colleen Edmonds**
Mr Tom Kiely MBE • **Mr Alan White**
Mr Peter Thompson • **Mr Barry Ryder**
Mr Alan Chester ONZM • **Mrs Pam Sowter**

Tennis Auckland Action Committees

Centre Judiciary Committee

Mr Alan Gluestein • **Mr Peter Stokes** • **Mr Elliot Burcher**
Mr John Barry • **Mr Tim MacAvoy** • **Mr Chris Day** • **Mrs Julia Sim**

Club Advisory and Support Committee

CHAIRMAN - Mr Paul Harvey
Mr Donald Sim • **Mr Guy Nash** • **Mrs Angela Hart** • **Ms Judy Bent** • **Mrs Carol Bourne**

Emeritus Committee

CHAIRMAN - Mr Roger Harvey
Mrs Pam Sowter • **Mrs Jill Bignell** • **Mr Kevin Long** • **Mr Alan White**

Selectors

CONVENOR - Mrs Angela Swinkels
Mr Nigel Allen • **Mr James Greenhalgh**

Complaints Commissioner • **Alex Metzger**

Sponsors and Partners

Tennis Auckland is proud to be supported by the following companies and organisations

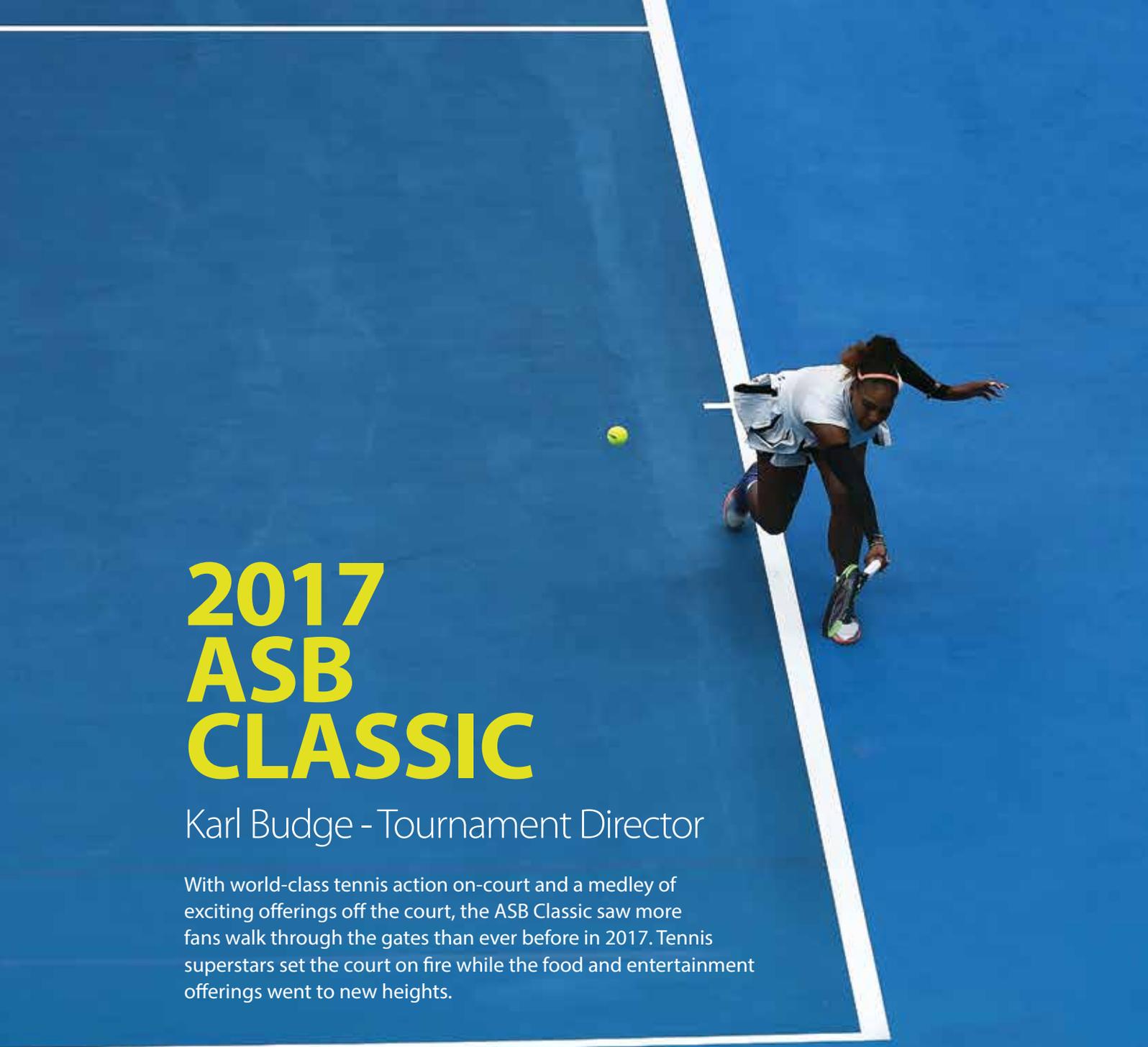


ASB Classic sponsors





Year in
REVIEW



2017 ASB CLASSIC

Karl Budge - Tournament Director

With world-class tennis action on-court and a medley of exciting offerings off the court, the ASB Classic saw more fans walk through the gates than ever before in 2017. Tennis superstars set the court on fire while the food and entertainment offerings went to new heights.

Sporting royalty joined the ASB Classic in 2017 as 23 time Grand Slam Champion, Serena Williams headlined the 2017 field. The biggest female sports star in the world graced the ASB Tennis Arena for the first time and was joined by sister Venus and former world number one Caroline Wozniacki in an all-star field.

While it was Wozniacki and the Williams sisters who dominated the headlines, the future of Women's tennis showed they are set to join the big time with 19 year old's Ana Konjuh making the final and Jelena Ostapenko the semi-final. Naomi Osaka also showed her promise

before having to retire with an injury.

A new local star was born with 17 year old Jade Lewis pushing Venus Williams in her first tour level match. The young kiwi showed true fighting spirit almost taking the first set off Williams and looks set to have many more battles in front of her home crowd.

Upsets set the tone for the first week of tennis as Madison Brengle tipped over Serena in the second round whilst Venus Williams had to withdraw from her second round match with an elbow injury. Auckland regular and crowd favourite Julia Goerges knocked out

Wozniacki in the quarter finals whilst diminutive American Lauren Davis adjusted best to the conditions and was quietly making her way deep into the tournament.

The Saturday showpiece was fought out between Konjuh, the young prodigy who has close ties to the ASB Classic having been handed her first opportunity at this level in Auckland as a 15 year old, and the fighting Davis looking to capture her first WTA title. She did just that, looking the more composed player throughout the match, running down the heavy forehands hit by Konjuh and showing why she is considered one of the best movers on the WTA Tour. It had been a classy week from the young American who vowed to come back and defend her title in 2018.

While the Women's field may have had the star power, the depth of the Men's field meant a favourite was hard to pick. The last four Auckland champions were in the draw (Roberto Bautista Agut, David Ferrer, John Isner and Jiri Vesely) as well as two former finalists.

The quality of tennis across the week was outstanding and the additions of true entertainers Marcos Baghdatis and Dustin Brown added some real spark. Three kiwis had an opportunity in the main draw and all performed well. Michael Venus pushed perennial top 20 player Feliciano Lopez in the first round eventually going down in the third set as did Rubin Statham against Vesely. Artem Sitak and Marcus Daniell both made the semi-final's in doubles with their partners Nicholas Monroe and Marcelo Demoliner.

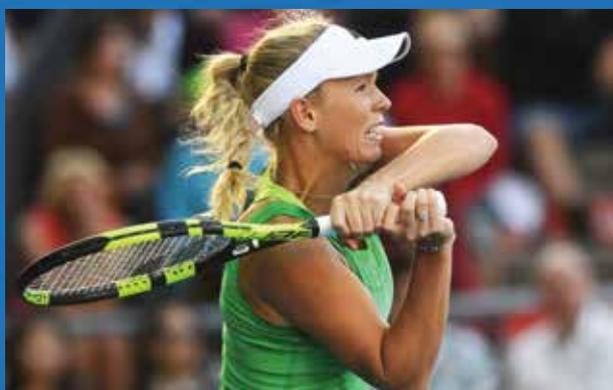
Kiwi fans got a chance for the first time to see the promising Russian, Karen Khachanov in the flesh. The 20 year old has been compared to Marit Safin and is set to be a star in the years to come.

American Jack Sock, who had looked like the player to beat all week, showed his class going one better than he did in 2016 to capture the title. With his thunderous groundstrokes and booming serve, Sock was able to dictate terms to Joao Sousa in the final, winning in the third set to capture his second ATP Tour title.

2017 saw the biggest crowds in the history of the ASB Classic. Over 70,000 people came through the gates and enjoyed the expanded entertainment area The Serve.

I would like to take this opportunity to thank the Tennis Auckland team, our volunteers, ball kids and linespersons for all the hard work that goes in to making this New Zealand's best annual event. A thank you also to our family of sponsors headed by ASB, BMW and Godfrey Hirst.

Finally a huge congratulations to our 2017 Champions, Lauren Davis and Jack Sock. We look forward to the 2018 ASB Classic going to all new levels.



Tennis Auckland Facilities

Simon Crozier



ASB TENNIS ARENA REDEVELOPMENT

Stanley St, Auckland City

- 5 outdoor hard courts (lit)
- 3 indoor hard courts (lit)

The redevelopment of the ASB Tennis Arena is critical to future proof the ASB Classic. The majority of the stands are nearly 60 years old and the venue does not meet a range of fundamental international tour requirements.

The ASB Classic is a critical part of the tennis landscape in New Zealand and it is vital we protect it long term. The total project will be a multi-year build with work due to start in February 2018.

We have funding partnerships in place with Auckland Council, Foundation North, Lotteries Commission and Central Government, and will need the support of the wider tennis community to reach our total funding targets.



SCARBRO TENNIS CENTRE

Merton Rd, St Johns

- 15 outdoor Hard courts (4 lit)
- 6 indoor hard courts (lit)
- 2 outdoor all-weather courts

The Scarbro Tennis Centre has completed a three year project to resurface the courts and now has new look blue courts indoors and out, in keeping with the ASB Tennis Arena. In addition, we have been able to re-carpet the lounge and foyer and continue to brighten up the indoor courts by renewing the roof translucent panels.

Scarbro Tennis Centre is the major centre for Tennis Auckland domestic activities including a regional coaching and tournaments, interclub, midwinter business house competitions and ladies midweek competitions. It also provides a venue for Auckland's club meetings and activities.



NICHOLSON PARK

Poronui St, Mt Eden

- 6 all-weather courts (lit)

Nicholson Park is a popular venue open free to the public and located in the middle of Mount Eden. It is used for Regional Activities such as junior tournaments and the Pascoe Cup, and is also home to the Tennis Auckland Seniors and the University Tennis Club. The courts are due for resurfacing and we are in the early stages of raising funding and investigating the requirements of the site to get this work completed.



MANUKAU TENNIS CENTRE

Manukau Sports Bowl, Te Irirangi Dr

- 2 indoor hard courts (lit)
- 2 outdoor hard courts
- 4 outdoor all weather courts (lit)

Tennis Auckland's southern facility is home to regular coaching groups, Interclub, Mid-Week Competitions and Regional Junior Tournaments. It has courts available free for public use all year round.





Delivering Tennis in Clubs and Schools

Mark Lewis – Clubs and Schools Manager

TENNIS HOT SHOTS IN SCHOOLS

It was another bumper year for Tennis Hot Shots Programmes at schools in Auckland. A total of 60 schools received funded 4 week programmes providing tennis opportunities for 12,002 primary school aged children. All programmes were delivered by registered Tennis Hot Shots coaching teams from tennis clubs located in close proximity to each participating school.

The majority of the programmes were funded via grants received from the following organisations:

- The Four Winds Foundation
- Sport Auckland
- Sport Waitakere
- Counties Manukau Sport
- Aktive Auckland Sport and Recreation

It is remarkable to think that so many children benefit as a result of the generous contributions we receive. We are enormously grateful for every dollar that we receive to help us work toward our vision of making tennis a part of every Aucklanders' life.

CLUB SUPPORT

It has been another busy year on the club support front as we strive to assist our clubs with their capability. This year we continued to work with the clubs through workshops and

regular communication. There was very good attendance at our Sponsorship Workshop in late 2016 and several clubs registered for our sessions on Strategic Planning. We are very grateful for the support of Sport Auckland and Harbour Sport and it has been a pleasure to collaborate with them over the past year in the club capability space.

We continued to ask clubs to complete the Annual Club Assessment. More clubs completed the task this year and we are now looking closely at how we can best use the data collected to benefit our clubs.

In March 2017 we completed a Club Engagement survey to gain their opinion of our performance in relation to Club Support, Interclub, Coaching, Tournaments and Communication. As an organisation it was pleasing to note that of the 31 clubs that responded, half of them were very happy with our services and support while the remainder, were moderately happy. This shows that while we seem to be doing a good job in the eyes of our clubs there is room for improvement and we are already working towards that.

We have seen growth in the national programmes - Tennis Hot Shots, Cardio Tennis and Tennis Xpress and these help to encourage more people to take up tennis in the region. We worked closely with Tennis NZ to host a display stand in the Fan Zone at the ASB Classic to promote these programmes and where to find them at clubs in the Auckland region. Hundreds of registration names were taken over the tournament fortnight and they were all introduced to local tennis clubs running national programmes in an attempt to



Scarbro Caro Bowl Women's Final

get them into the game. We also worked closely with Tennis NZ to pilot the ClubSpark member management tool at some of our member clubs over the last year. While this programme is still in pilot phase the tool could very well become something that all clubs benefit from in the future at an administration level.

Funding was secured for Tennis Hot Shots programmes across the wider Auckland region and a Cardio Tennis pilot programme for teenage girls was delivered to four Auckland secondary schools successfully during the year. These new initiatives align well with the strategies at Auckland Council and the Regional Sports Trusts (RST) and they will help to make Auckland the world's most active city.

THE CCPP TEAM

In early 2016 the Community, Coaching, Participation, Programmes (CCPP) unit was established with the addition of Nick Jacques and David Guy to the staff in a shared arrangement with Tennis Northern. This year was the first year of operation for the team and a strategy was developed to:

- Provide more opportunities for structured play
- More deliverers of national programmes
- More venues delivering national programmes

A number of initiatives were implemented to achieve the main goals and a great deal of success was achieved during the year. Some of the major highlights included:

- \$175,000 invested in programmes at schools region wide
- A new initiative to fund and organise school cluster tournaments was trialled
- Successful delivery of Hot Shots Programmes at Schools for over 16,000 students
- A pilot Cardio Tennis Programme for Teenage Girls at four Secondary Schools
- Have a Go Days for schools in conjunction with the RST's were

attended by the regions to promote tennis at nearby clubs

- Presentations to clubs and coaches about the national programmes to raise awareness of the benefits
- Professional Development tennis sessions for teachers at some schools to increase the number of tennis advocates
- Significant increase in the number of Tennis Hot Shots, Cardio Tennis and Tennis Xpress venues across the region
- Engagement of Gemba Group to research tennis participation in our region

The team, together with the CEO's from Tennis Auckland and Tennis Northern, met regularly during the year to monitor progress and develop new initiatives. As a group we continued to build better relationships with external organisations like Aktive, Auckland Council and the Regional Sports Trusts and this bodes well for the future as we advocate for our clubs and the sport of tennis.

A key challenge for the development of facilities was to prioritise and implement the aims set out in the Auckland Region Tennis Facility Strategy Report, published in 2015.

This work was driven by the Regional Facilities Working Group (RFGW), members of which included representatives from Auckland Council and Aktive, as well as Tennis Auckland and Tennis Northern's CEOs. An independent member with planning and local body expertise was also included.

A key objective of the RFGW is to ensure the provision of tennis facilities in established areas as well as in areas of population growth and new settlement in Auckland. Hence regular dialogue was maintained with Council, Local Boards; Aktive; Regional Sports Trusts; and clubs.

In 2016-17 Council and Aktive have been involved in major long term facilities planning exercises. Tennis has been represented at all consultation events, and has made evidence-based submissions to Council's Sports Facilities Investment Plan and to Auckland's Sports Facilities Priorities Plan.

Other achievements in the past year have included:

- prioritising the sport's facilities at regional and sub-regional levels
- evidence-based submissions to strategically identified local boards as input to their long-term planning processes
- assistance and advice to clubs considering expansion, or multi-sport facilities; facing land use challenges and lease extensions; all part of CCPP's commitment to supporting a network of sustainable clubs
- participation in discussions and plans for new facilities, while seeking tennis provision
- advocating access for tennis to covered and indoor facilities

The year ahead will see a continued need for tennis to work closely with partners to ensure our long term facilities needs are met. The changing and growing nature of Auckland's population means this work is vital in ensuring people can continue to participate in tennis.

SCARBRO CARO BOWL

This season a brand new format was introduced to freshen up the competition and to generate more interest. The eight teams were split into two separate pools of four to make round robin play more competitive. Semi-final matches were played across separate weekends to allow supporters to attend more matches and Saturday night play was introduced. One of the major highlights of the new format was playing the Men's and Women's finals on different nights and both finals attracting sizeable crowds.

Next Gen won the men's title beating the defending champions Blockhouse Bay in an enthralling final at the ASB Tennis Arena in front of more than 500 vocal supporters. This was the first time Next Gen had played in our premier event and they may be the first team to claim the title in a debut year.

The women's title was won by Royal Oak who beat Parnell in the final before an appreciative crowd of around 200 people. Parnell did a superb job hosting the final but the visiting team proved too strong on the night and thoroughly deserved to win. This was a wonderful showcase of top domestic women's tennis at one of the best clubs in Auckland for spectator viewing.

Congratulations to all teams, players, managers and supporters for making this the strongest interclub competition in the country and for supporting the revamped competition format. Tennis Auckland would also like to acknowledge the long-time support of our sponsor Scarbro Construction for their continued involvement.

SENIOR INTERCLUB

This season 374 teams competed in the senior interclub competition and team members were able to enjoy the social, fitness and competitive joys of playing tennis regularly on Saturday afternoons. There were 25 teams in the twilight competition played during the week and for those players wanting to play during winter we accommodated 72 teams in total. The Senior Interclub Club of the Year was Next Gen.

While our competition numbers are off historic highs we have been remarkably consistent over the last couple of decades. The twilight numbers have reduced over the last few years and we attribute this to the unfortunate reality of traffic congestion during rush hour on playing days. We attempted to introduce a Fast Four type format to Twilight this year but the lack of entries prevented us from doing so.

Thanks to the interclub controllers, team managers and captains for your contributions. The administration of these events is a logistical challenge at times so congratulations are in order for the work done by Tennis Auckland's Nyree Smith and Deirdre Gibbs (until December 2016) and Annette May (joined the Tennis Auckland team in 2017).

JUNIOR INTERCLUB

Junior interclub team numbers remain very strong. With 344 teams to administer pre-Xmas and another 329 post-Xmas we are very grateful for the work done by interclub controllers and participating clubs throughout the year.

The team at Tennis Auckland work very hard to ensure that draws are produced on time, matches are scheduled across the region and results are entered in Configure Rankings.

The Scarbro Junior Caro Bowl was played after Xmas providing our stronger players with the opportunity to play more matches against their peers. We would like to acknowledge and thank Ross Morrison for supervising this event once again.

The Junior Interclub Club of the Year was Jellicoe Park for the second straight year.

MIDWEEK LADIES INTERCLUB

After witnessing a rise in team numbers the previous season we dropped back this year from 199 to 180 teams. We are down on historical highs and this is most likely attributed to the number of women in the workforce today. It is pleasing to see so many women enjoying this competition but there is a concern that there are not enough new entrants signing up for teams at the clubs.

We trialled a Fast Four type concept during the year and we would like to thank the Kohimarama Tennis Club for assisting with this project. We do believe there is potential to run these shortened formats in our changing world where time is becoming increasingly challenging.

The Midweek Ladies Club of the Year was awarded to the Howick Tennis Club.

Tennis Auckland is very appreciative of the funding support received from NZCT enabling us to administer our interclub competitions each year.

WINTER INDOOR COMPETITIONS

The Wilson Ladies Indoor Singles competition was played across the last three school terms of the year and attracted a core group of regular singles players. Entry numbers for the Wilson Ladies Indoor Doubles and the Evening Indoor Competition in the second and third terms were down slightly after previously experiencing a couple of years of growth. These Indoor competitions continue to be rewarding for club and non-club members as matches are guaranteed because they are all played indoors.

We would like to express our thanks to Wilson for supporting the Ladies Indoor competitions this year.



Increasing numbers



Tennis Auckland

Our numbers at a glance



52

Affiliated clubs



8707

Affiliated club members



1413

Tournament entry numbers



2016 AUCKLAND TEAM

Growing our Junior Talent

James Greenhalgh

OVERVIEW

2016/2017 has been a successful year for Auckland's junior developing players. For the third consecutive year Auckland won National Junior Teams Event "Region of the Year". This is an accolade our Region can be proud of and a great reward for the efforts displayed throughout the 4 days of competition. There were many individual achievements including Auckland players selected for the Junior Federation and Junior Davis Cup New Zealand teams. The strength in our younger age groups is exciting and we look forward to watching their results unfold in the years to come. Other notable successes are Tennis New Zealand Targeted Athlete selections, National Representation, USA College Placements and notable National Championship results. Auckland's "inclusive" regional approach to coaching continues to add value to a players existing programme and is in alignment with Tennis New Zealand's player development pathway.

The strengthening links with Auckland's network of leading coaching programs continues to be a priority and we are seeing players and their coaches working together with our regional coaching programme, resulting in maximized training environments for all developing players.

The Super City Tennis Academy is based at two of Auckland's premier indoor tennis facilities (ASB Tennis Arena and Scarbro Tennis Centre). During the past year the Academy has delivered over 600 hours of structured training sessions. Players have the opportunity to learn and develop in a comprehensive and professional environment under quality coaches. With the 5

fundamental pillars (Coaching, Physical Conditioning, Personal Development, Mental Skills and Match Play) at the core of all sessions.

In addition to the Super City Tennis Academy coaching, Match Play Training sessions were held for Auckland's best ranked players. This initiative brought the highest ranked players in their age groups together to train indoors during the winter months and created an inclusive learning environment for both athletes and coaches.

Overview

- Super City Coaching Academy "inclusive coaching model"
- Coaching sessions to more than 100 aspiring tournament players
- Conducted 600+ hours of training sessions
- Alignment with Tennis New Zealand player development pathway
- Auckland coaches working together
- Match Play Sessions



ANA TAMANIKA

NATIONAL JUNIOR TEAMS EVENT

Since 1985 the National Junior Teams Event has been New Zealand's most prestigious event for aspiring young tennis players around the country. For a sport that is predominantly individually based, the National Junior Teams Event competition is a great chance for players to come together, represent their Region and get involved in a team based environment. In January 2017, 144 of New Zealand's 12, 14, 16 and under junior tennis players competed for their region in a four day tournament including singles, doubles and mixed doubles. Players compete in National tournaments all year in the hope of being selected to attend this prestigious event. This Tier #1 National event has been designed for the next generation of talented junior players and is a key component for tennis development in both Auckland and across New Zealand. For the second consecutive year Auckland won the National Junior Teams Event "Region of the Year".

Tennis Auckland has a strong tradition in this event and in more recent years has been a dominant feature on the coveted trophy. Auckland has won this award in 2012, 2013, 2015, 2016 and now again in 2017!

Teams were captained by each region's leading coaches. A special mention to our team captains (Angela Swinkels, Jono Frankle and Dwayne Cleugh) and managers (Marcel Thorpe, James Greenhalgh and Tracey O'Connor) who were exceptional throughout the competition and gave endless hours to our 2017 campaign. This successful result is a direct reflection of all the exceptional player development work being done Auckland wide.

BREAKDOWN OF INDIVIDUAL TEAM RESULTS



INDIVIDUAL JUNIOR SUCCESSES

12U National Junior Championships Girls

WINNER • [Tina Li](#)

RUNNER UP • [Ke Ren](#)

12U National Junior Championships Boys

RUNNER UP • [Christoph Grant](#)

16U National Junior Championships Girls

RUNNER UP • [Holly Stewart](#)

12U TNZ Junior Masters Top 8 Finals Boys

RUNNER UP • [Jack Loutit](#)

12U TNZ Junior Masters Top 8 Finals Girls

WINNER • [Tina Li](#)

RUNNER UP • [Ana Tamanika](#)

16U TNZ Junior Masters Top 8 Finals Girls

WINNER • [Sarah Weekley](#)

Auckland Junior Boy of the Year

(RAY RODGERS TROPHY) • [Chris Zhang](#)

Auckland Junior Girl of the Year

(JEAN FERRIER TROPHY) • [Jade Lewis](#)

2016/2017 Tennis New Zealand Development

Targeted Athletes

[Mathew Shearer](#)

[Ana Tamanika](#)

[Ke Ren](#)

[Tina Marie Li](#)

New Zealand Representatives

[Chris Zhang](#)

[Holly Stewart](#)

[Ana Tamanika](#)



KE REN

Tennis Auckland Umpires' Association



David J. Smith – President 2016/17

It gives me great pleasure to present my President's Report for 2016/17. The last 12 months have seen several of our members excel at local, regional and world events. German-based, Blaze Trifunovski continues to excel as one of the leading Review Officials having performed that function at 3 Grand Slams (US Open, Australian Open and Wimbledon) and the ATP World Tour Finals in London; in all 17 tournaments plus an additional 5 tournaments as a chair umpire. He was also very involved in the testing and approving of the new Electronic Line Calling Technology (Foxteen) which will debut at some ATP Events in the latter part of 2017.

His son, Dimitar, similarly is excelling as both a Review Official and also a Chair and Line Umpire having been selected as the Review Official for the Australia vs Czech Republic Davis Cup Tie and the following events: Auckland, Indian Wells, Miami, Washington, Montreal, Shanghai, Vienna and Paris.

The visible local public highlight of our officiating year was the ASB Classic Events with David Smith and Stephen Noble the respective Referee and Chief of Officials. David Smith also officiated as the Referee in the Philippines vs Indonesia Davis Cup tie in Manila in February and the 110th Fiji Open. Patrick O'Rourke continues to be the Referee for all the ITF Junior Events held in the Oceania Tennis Federation Region of the Pacific. Christine McKnight was selected as a Line Umpire for the 2016 Paralympics in Rio de Janeiro and worked as an Assistant Chief of Officials at the World Master Games in Auckland and was the Chief of Officials for the New Zealand vs Korea in April this year.

The following are the internationally certified Officials in our Association:

OFFICIAL	CHAIR	CHIEF UMPIRE	REFEREE	REVIEW OFFICIAL
Christine McKnight		WHITE		
Stephen Noble		GOLD	WHITE	
Patrick O'Rourke			WHITE	
Melissa Rigby	WHITE			
David Smith			GOLD	
Blaze Trifunovski	SILVER			YES
Dimitar Trifunovski	BRONZE			YES

One of our Association's main focuses is the ongoing training and mentoring of officials. In this regard we thank Hamish Masters and Christine McKnight who organised a very successful training session of line umpires.

In closing, I wish to record my huge debt of gratitude to the small group on our executive who continue to do outstanding selfless work in managing the affairs of our Association. In particular I want to record the efforts of Lynly Barry (Secretary), Ross Morrison (Treasurer), Desrae Garrett (Officiating Co-Coordinator), Carol Cummings, Christine McKnight, Blayne Newton, Chris Dunne, Alan Clarke and Hamish Masters

Tennis Seniors Auckland

Grant Waller

Tennis is a truly lifelong sport, and can be played well into our golden years. This is perhaps no better personified than by Tennis Seniors Auckland member, Ashley Wilson, who this year beat the Aussies at their own game, winning the 85+ Australian National Senior Tennis Championships held in Adelaide.

Tennis Seniors Auckland provides opportunities for players aged from 35 to 95 (and beyond) to play social and competitive tennis. Membership of a Tennis Seniors Association opens up a raft of opportunities, from social play on winter weekends, through to competitive tournaments throughout New Zealand, and around the world.

The past year has been another active one for Tennis Seniors Auckland. We held our Labour Weekend tournament at Remuera Rackets Club for the first time, and with ongoing sponsorship from Farmers, completed a very successful tournament. Remuera are keen to host us again this year and we are hoping for an even bigger and better tournament.

Players from Tennis Seniors Auckland have performed with distinction over the year, winning a number of titles at the National Championships in Christchurch and three team titles at

the Nationals Teams Event held in Northland.

We also completed our annual inter-provincial fixtures against Hibiscus Coast, Waikato, South Auckland, Counties, North Harbour, Lower Northland and Northland.

This year provided the additional excitement of the World Masters Games, which were held in Auckland for the first time. A large number of our members competed across the various age grades against players from all over the world, in both the competitive and social grades, with many winning medals.

I must make special mention of the ongoing efforts of our board, who donate many hours of their own time to make the types of tournaments and fixtures described above run smoothly. As is often the case with voluntary organisations, they tend to receive very little recognition for their hard work.

Special thanks to David Bradshaw for his tireless work over 9 years as Tennis Seniors Auckland president (and his ongoing work as secretary), and Julie Blow, who has stepped down this year after 15 years as secretary.

Tennis Seniors South Auckland Inc. *Tamaki ki Te Tonga*

Dick Garratt – President

Tennis Seniors South Auckland (TSSA) was established in 1985 as a Sub-Association of Tennis Auckland. Now in its 32nd year of existence, TSSA is currently developing and up-grading its objectives and future vision for South Auckland tennis seniors players and administrators in an ever changing tennis world.

TSSA is in the process of simplifying its financial, administration and communication systems via the electronic world. It faces the challenge of securing active committee members due to tennis people's busy work and activity lifestyles in this millennium.

TSSA have again competed with merit at tournaments and representative matches throughout the current season, including the following recent achievements:

90th Aotearoa Maori Tennis Championship

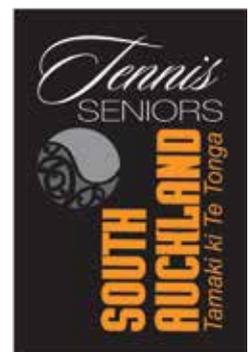
WINNERS • Gaye Carson, Annie Hawaikirangi, Dick Garratt and Leona Davis-Kaye.

World Masters Games, Medal

WINNERS • Annie Hawaikirangi, Anna Jacob, Kaipara Solomon, Jim Beban, Patrick Garratt, Cragie McCulloch, Troy Tipene and Leona Davis-Kaye.

Tennis NZ Teams Events (Easter) at Whangarei

TSSA were winners of the Women's 35+ category and top placing's for our Men's & Women's 40+ teams – it resulted in TSSA being awarded the JOHN MICKELL TROPHY for the best performed Tennis NZ Seniors association team.



JOHN MICKELL TROPHY



Pascoe Cup Winners - Ladies Doubles team (Meredith Connell). Greg Norman (Pascoes) is with them

Pascoe Cup Tennis Association

Mark Purdie - President

The 93rd Pascoe Cup Business House Tournament was held at the Nicholson Park complex in Mount Eden and the Ngatira Tennis Club in Clive Road from 13 February to 28 March 2017. This year's event attracted 26 teams from 14 companies.

Our sincere thanks again to Pascoes the Jewellers and to Anne, David and Greg Norman for their continued support and interest in the association and the tournament. To Tennis Auckland and Ngatira who worked with us during the tournament and on finals night, our sincere thanks. And to all of the teams who continue to support and enjoy a unique tennis event we look forward to seeing you again in 2018.

THE WINNERS AND RUNNERS-UP WERE:

Men's Doubles

WINNER • PricewaterhouseCoopers 1

RUNNER UP • Westpac 1

Ladies Doubles

WINNER • Meredith Connell

RUNNER UP • Russell McVeagh

Mixed Doubles

WINNER • Westpac

RUNNER UP • PricewaterhouseCoopers 1

The tournament continued its support of junior tennis in Auckland and North with scholarships being granted to three promising players. Ana Tamanika, Holly Stewart, and Chris Zhang were worthy recipients for this season and we wish them well for the year ahead.

Pascoe Cup
Business House

WINNING TEAM (MEN)

PricewaterhouseCoopers

WINNING TEAM (WOMEN)

Meredith Connell

WINNING TEAM (MIXED)

Westpac

Auckland Secondary Schools Tennis Association

Collette Amai - Relationship Manager | College Sport

The College Sport Saturday Term 1 competition in 2017 involved 241 teams, an increase from 231 teams in 2016.

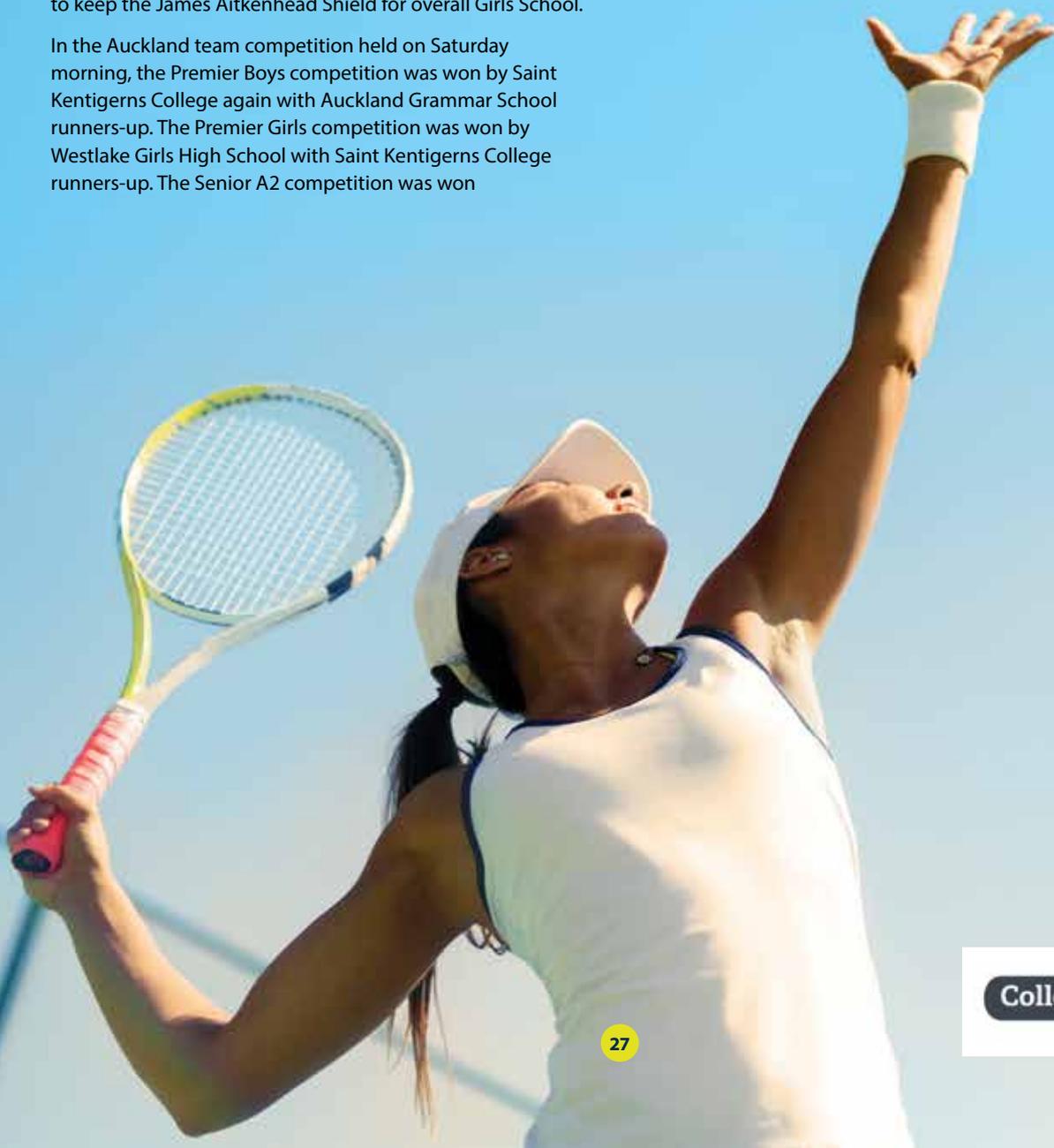
Secondary school tennis continues to be a popular summer sport. In the Champion of Champions tournament, St Kentigern dominated the Boys division winning the Junior and Senior Boys Doubles and the Girls Intermediate Doubles, with Max Dickey of St Kentigern winning the Junior Singles to help his school keep the James Aitkenhead Shield for overall Boys School. Westlake Girls High School won the Girls Division, with Elys Ventura winning the Intermediate Singles and Senior Girls claiming the Doubles. Westlake Girls also got to keep the James Aitkenhead Shield for overall Girls School.

In the Auckland team competition held on Saturday morning, the Premier Boys competition was won by Saint Kentigerns College again with Auckland Grammar School runners-up. The Premier Girls competition was won by Westlake Girls High School with Saint Kentigerns College runners-up. The Senior A2 competition was won

by the Auckland Grammar 2 for the boys and St Cuthbert's College for the girls. There were no Intermediate grades this year. Both the Junior A titles this year went to Saint Kentigern.

This is the 2nd year College Sport Tennis has taken responsibility for the organisation and financial matters from the Auckland Secondary School Tennis Association. Both are still working closely together as well as with Tennis Auckland.

We look forward to continuing the working relationship with Tennis Auckland.



Tennis Auckland **AWARDS**



The Tennis Auckland Awards were held at the Scarbro Tennis Centre in late May to celebrate the outstanding achievements of clubs, teams, players and volunteers. Among the highlights on the night were the West End Lawn Tennis Club winning the Alan White Trophy for the Tennis Auckland Club of the Year and Artem Sitak chosen as the Player of the Year. Artem was the first male player to collect this award for almost twenty years and he accepted his award via video from the French Open at Roland Garros.

A large crowd of two hundred people joined in the celebrations.
Below is a full list of the major award winners.

TENNIS AUCKLAND CLUB OF THE YEAR

West End Lawn Tennis Club

TENNIS AUCKLAND INTERCLUB CLUBS OF THE YEAR

MIDWEEK LADIES INTERCLUB CLUB OF THE YEAR • Howick Tennis Club

JUNIOR INTERCLUB CLUB OF THE YEAR • Jellicoe Park Tennis Club

SENIOR INTERCLUB CLUB OF THE YEAR • Next Gen

TENNIS AUCKLAND CLUB AWARDS

CLUB FACILITIES • West End Lawn Tennis Club and Clevedon Tennis Club

CLUB ADMINISTRATION • Pakuranga Tennis Club

CLUB EVENT • Next Gen

CLUB SPIRIT • Sunnyhills Tennis Club

CLUB COACH • Dwayne Cleugh (Campbell Park Tennis Club)

CLUB VOLUNTEER • Mark Skridulaitis (West End Lawn Tennis Club)

TENNIS AUCKLAND PLAYERS OF THE YEAR

JUNIOR GIRL PLAYER OF THE YEAR • Jade Lewis

JUNIOR BOY PLAYER OF THE YEAR • Chris Zhang

PLAYER OF THE YEAR • Artem Sitak

CHRIS LEWIS HONOURS AWARDS

2016 GIRL • Jade Lewis

2016 BOY • Connor Williamson

TENNIS AUCKLAND HONOURS AWARDS

SILVER AWARD (10+ YEARS' SERVICE)

Zaria Keys (Orakei)

Gloria Shrubbsall (Howick)

Jenni Cullen (Howick)

GOLD AWARD (20+ YEARS' SERVICE)

Sue Roberts (Dunholme)

Jane Poole (Glendowie)

Club Advisory and Support Committee

Paul Harvey

It has been another busy but good year for the Club Advisory and Support Committee.

The members of our team include Carol Bourne, Angela Hart, Judy Bent, Guy Nash and Donald Sim The Tennis Auckland representative was Mark Lewis.

I would like to take this opportunity to thank Mark and all the members of our committee for their work throughout the year.

The committee continues to meet every two months and has a number of initiatives in place. Workshop sessions are one of our main priorities and we were very pleased with the sessions on sponsorship that were delivered toward the end of 2016. Presently there are a number of clubs participating in strategic planning workshops delivered in partnership with two of the Regional Sports Trusts.

We received a good number of nominations for the annual Club Awards and many of them were of an exceptionally high standard. It is always a difficult task deciding the winners and this year was no exception. The Awards Night at Scarbro Tennis Centre was a resounding success and it was great to see so many clubs and individuals recognised for their achievements.

We continue to promote the Club Assessment Survey to clubs and saw an increased number of responses from clubs this year.

Finally, we continue to offer the combined knowledge and experience of our group to any clubs who are interested in meeting with us to discuss any issues confronting them.

Tennis Auckland – Emeritus Committee

Roger Harvey – Board Appointment

On behalf of the Emeritus Committee I would like to report on this past year 2016/17.

This Committee remains the tie between tradition and progress and hopefully the two are able to live amicably side by side.

The Emeritus Committee continues to carry out the duties assigned to it, one of those being the endorsement of the selection of the Tennis Auckland President and Vice President. This year's President Chris Day has been of great benefit to the Board especially at this exciting time of the proposed new development of the ASB Tennis Arena. He has been supported by Tony Robinson who has ably carried out his duties as Vice President and is well equipped and ready to take up the reins of President.

Another duty of the Emeritus Committee is to endorse nominations from the clubs for Gold and Silver Awards. These are for twenty and ten years service to their clubs. There were not as many this year which points to more clubs being administered by paid staff, however volunteers are so valuable to our sport and for this we thank them.

The Committee also organises an annual Life Members and Past Presidents luncheon. This is a thank you to the special group who have served Tennis Auckland so admirably in the past. The Committee likes to move this function around the clubs and this year it was held at the West End Tennis Club. What a magnificent job they have done to their club this year and we thank you for helping us organise a very successful luncheon.

With the huge changes being made to the ASB Tennis Arena, the Emeritus Committee are mindful that there are many traditions and indeed memories associated with the venue. They are keen to retain those things that tell us where we came from as well as to where we are heading. History, tradition and progress. It is an exciting time for Tennis Auckland, tennis club members and the public alike.

And finally a special thanks to my Committee of Jill Bignell, Kevin Long, Guy Nash, Pam Sowter and Alan White.



Facts & **STATS**

Tennis Auckland Affiliated Membership

2016/17

Club	ADULTS 35+		ADULTS 19-34		JUNIOR 12-18		JUNIOR 11 & UNDER		CURRENT YEAR TOTAL
	Male	Female	Male	Female	Male	Female	Male	Female	2016/17
Tennis Auckland 2016/17	2,185	1,891	435	267	1,062	884	1,071	912	8,707
Counties Tennis 2016/17	25	0	6	0	85	69	60	41	286
TOTAL	2,210	1,891	441	267	1,147	953	1,131	953	8,993

A full breakdown of the Tennis Auckland Affiliated Membership numbers can be found on our website
www.tennisauckland.co.nz/tennis-auckland/tennis-auckland-clubs/

International Tournaments Results

2017 ASB Classic

WOMEN - SINGLES AND DOUBLES TITLES

Singles • **Lauren Davis (USA)**

Doubles • **Kiki Bertens (NED) / Johanna Larsson (SWE)**

MEN - SINGLES AND DOUBLES TITLES

Singles • **Jack Sock (USA)**

Doubles • **Marcin Matkowski (POL) / Aisam-Ul-Haq Qureshi (PAK)**

Senior Domestic Tournaments Results

2017 Auckland Championships

WOMEN - SINGLES AND DOUBLES TITLES

Singles • **Julia Glushko**

Doubles • **Lauren Alter / Jahnvi Clark**

MEN - SINGLES AND DOUBLES TITLES

Singles • **Oliver Statham**

Doubles • **Ajeet Rai / Olly Sadler**

All other domestic tournament results can be found on our website
www.tennisauckland.co.nz/tennis-auckland/tournaments/



Corporate Governance

Role of the Board of Directors

The Board is responsible for governing the Tennis Auckland Region, and carrying out the objectives, responsibilities and obligations as described in the Tennis Auckland Constitution. Generally, the Board's role is to promote, develop, enhance and protect the sport of tennis in the Auckland region. Specific objects and powers are set out in Part 1 of the Constitution.

The Board will govern Tennis Auckland with emphasis on:

- Serving the legitimate collective interest of the primary stakeholders of Tennis Auckland and accounting to them fully for the performance of Tennis Auckland and for the Board's stewardship.
- Remaining up to date in terms of stakeholders concerns, needs and aspirations.
- Developing a future focus.
- Providing leadership in the exploration of strategic issues rather than administrative detail.
- Behaving proactively rather than reacting to events and other's initiatives.
- Bringing a diversity of opinions and views to bear on its deliberations.

- Expressing collective responsibility for all aspects of the Board's performance.
- Continuing the improvement in Board and individual effectiveness, in the interests of Tennis Auckland as a whole.

COMMITTEES

The Board has three standing Committees described below. The Board reviews the performances of the standing committee against written Charters. Each Committee has a specific Charter.

1. Audit Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Finance Manager attend as ex-officio members and the external auditors attend by invitation of the Chair.
- The current Director composition of the Committee is Elizabeth Coutts (Chair), Howard Lewis and Amanda Hopkins.
- The Committee met 5 times during this financial period.
- This Committee's Charter states its main objective is to assist the Board in discharging its responsibilities relative to financial and other accounting requirements.

2. Employment Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive attends as an ex-officio member.
- The current Director composition of the Committee is John McGill (Chair), Elizabeth Coutts and Clare Morgan.
- The Committee met 4 times during this financial period.
- This Committee's Charter states its role is to review and recommend to the Board on matters pertaining to Health & Safety; and the appointment, remuneration and performance of the Chief Executive and their direct reports.

3. Property Committee

- This Committee comprises three Directors, one of whom is appointed Chair. The Chief Executive and the Tournament Director attend as ex-officio members.
- The current Director composition of the Committee is Simon Vannini (Chair), Garry Scarborough and Liz Coutts.
- The Committee met 9 times during this financial period.
- This Committee's Charter states its role is to assist the Board in discharging its responsibility in regards to property related matters.

DIRECTORS INTERESTS

Name:	Other Interests:	Position:
Simon Vannini	Eden Epsom Tennis Club	Member
	Simpson Grierson*	Partner
	Simpson Grierson Limited	Director
	Simpson Grierson Consultants Limited	Director
	EFF Holdings Limited	Director
	Sinclair Hight Trading Limited	Director
	Windoma Holdings Limited	Director
	Consensus Nominees Limited	Director
	Hort Nominees Limited	Director
	EIP Fund Management Limited	Director
	Botfield Farms Limited	Director
	Kingtal Nominees Limited	Director
	Elizabeth Coutts	EBOS Group Limited
Skellerup Holdings Limited		Director
Sanford Limited		Director
Yellow Pages Group of Companies		Director
CME Limited		Director
Ports of Auckland Limited		Chairman
Oceania Healthcare Limited		Chairman
Urwin and Company Limited		Chairman
Marsh NZ Advisory Board**		Board Member
Institute of Directors Inc		President
Howard Lewis	Mission Bay Tennis Club	Member
Clare Morgan	Fonterra	Director Marketing
	Kennedy's Limited	Non-Executive Director
Garry Scarborough	Scarbro Holdings (various)	Director
	S&G Concrete Limited	Director
	Complete Painting & Maintenance Services Limited	Director
	Maunga Rei NZ Limited	Director
	Remed Construction Limited	Director
	Marua Developments Limited	Director
	Amanda Hopkins	Cockle Bay Tennis Club
Fieldporter Limited		Director
Franklin Local Board		Board Member
John McGill	Glendowie Tennis Club	Member
	Strategic Pay Limited***	CEO
Tony Gardner	Gardner Valuation Limited	Director
	Remuera Racquets Club	Member
	Jubilee Crippled Children's Trust	Trustee

*Provides legal services to Tennis Auckland Region Inc. | **Provides insurance services to Tennis Auckland Region Inc.. | ***Provides HR services to Tennis Auckland Region Inc.

Directors were provided with NGC membership for the year.

DIRECTORS INDEMNITY INSURANCE

Tennis Auckland Region Inc holds cover for individual Committee members and officers against personal liability for claims for damages made against them arising from the discharge of their duties on behalf of the organisation, provided they are not entitled to be otherwise indemnified.



Tennis Auckland

REGION INCORPORATED

Annual report for the year ended 30 June 2017

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Auditor's report

Directory

Charity Number

CC20231

Registered office

**1 ASB Tennis Lane, Parnell
Auckland 1010**

Board Members

CHAIR • **Simon Vannini**

DEPUTY CHAIR • **Howard Lewis**

Garry Scarborough

John McGill

Liz Coutts

Clare Morgan

Amanda Hopkins

Anthony Gardner

Auditors

KPMG

**18 Viaduct Harbour Avenue
Auckland**

Lawyers

SIMPSON GRIERSON

**Level 27, Lumley Centre
88 Shortland Street
Auckland 1010**

Statement of comprehensive revenue and expense

for the year ended 30 June 2017

in thousands of New Zealand Dollars

	NOTE	2017 \$000	2016 \$000
REVENUE			
Events and tournaments		4,936	4,149
Sponsorship		2,506	2,623
Operations		1,135	1,119
Grants		326	257
Total revenue		8,903	8,148
EXPENDITURE			
Events and tournaments		(5,413)	(5,023)
Facilities		(1,121)	(1,064)
Operations		(1,499)	(1,238)
Total expenditure		(8,033)	(7,325)
Operating surplus before financing costs and impairment		870	823
Net interest expense		(17)	(19)
Foreign exchange gains		50	143
Fair value loss on derivative		(117)	(298)
Total financing costs		(84)	(174)
Impairment expense	3	(2,141)	-
Surplus/(deficit) for the year		(1,355)	649
Other comprehensive revenue and expense for the year		-	-
Total comprehensive revenue and expense for the year		(1,355)	649

This statement is to be read in conjunction with the notes to the financial statements

Statement of financial position

for the year ended 30 June 2017

in thousands of New Zealand Dollars

	NOTE	2017 \$000	2016 \$000
CURRENT ASSETS			
Cash and cash balances		2,123	2,799
Accounts receivable and accruals		592	146
Foreign exchange contracts		-	79
Total current assets		2,715	3,024
NON-CURRENT ASSETS			
Property, plant and equipment	3	11,748	12,953
Total non-current assets		11,748	12,953
Total assets		14,463	15,977
CURRENT LIABILITIES			
Loans and borrowings	4	148	140
Accounts payable and accruals		521	487
Income received in advance	5	388	324
Foreign exchange contracts		94	-
Total current liabilities		1,151	951
NON-CURRENT LIABILITIES			
Loans and borrowings	4	1,108	1,261
Income received in advance	5	450	600
Foreign exchange contracts		-	56
Total non-current liabilities		1,558	1,917
Total liabilities		2,709	2,868
EQUITY			
Accumulated surplus		11,754	13,109
Total equity		11,754	13,109
Total liabilities and equity		14,463	15,977

For and on behalf of Tennis Auckland Region Incorporated:

Date:



Date:



This statement is to be read in conjunction with the notes to the financial statements

Statement of changes in equity

for the year ended 30 June 2017

in thousands of New Zealand Dollars

	RETAINED EARNINGS \$000	TOTAL EQUITY \$000
Balance as at 1 July 2016	13,109	13,109
<u>Total comprehensive revenue and expense</u>		
Surplus/(deficit) for the year	(1,355)	(1,355)
Other comprehensive income	-	-
Total comprehensive income	(1,355)	(1,355)
Balance as at 30 June 2017	11,754	11,754
Balance as at 1 July 2015	12,460	12,460
<u>Total comprehensive revenue and expense</u>		
Surplus for the year	649	649
Other comprehensive income	-	-
Total comprehensive income	649	649
Balance as at 30 June 2016	13,109	13,109

This statement is to be read in conjunction with the notes to the financial statements

Statement of cash flows

for the year ended 30 June 2017

in thousands of New Zealand Dollars

	2017	2016
	\$000	\$000
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from exchange transactions	8,146	8,078
Receipts from non exchange transactions	326	257
Cash paid to suppliers, employees and others	(7,740)	(6,839)
Interest received	53	68
Interest paid	(70)	(87)
Net cash from operating activities	715	1,477
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment	(1,299)	(642)
Net cash to investing activities	(1,299)	(642)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of borrowings	(145)	(132)
Net cash to financing activities	(145)	(132)
Net movements in cash and cash equivalents	(729)	703
Cash and cash equivalents at 1 July	2,799	1,936
Effect of movements in exchange rates on cash held	53	160
Cash and cash equivalents at 30 June	2,123	2,799

This statement is to be read in conjunction with the notes to the financial statements

Notes to the financial statements

1 General overview

REPORTING ENTITY

Tennis Auckland Region Incorporated ("Tennis Auckland") is an Incorporated Society registered under the Incorporated Societies Act 1908 and the Charities Act 2005. These financial statements have been prepared in accordance with the requirements of those Acts. For the purposes of financial reporting, Tennis Auckland is a public benefit entity (not-for-profit).

The financial statements and the accompanying notes summarise the financial results of activities carried out by Tennis Auckland. The purpose of Tennis Auckland is to advance the sport of tennis in the Auckland region by enabling rewarding tennis opportunities for everyone on a sustainable basis.

The financial statements for Tennis Auckland are for the year ended 30 June 2017. They were authorised for issue by the Board on the date recorded on page 5.

BASIS OF PREPARATION

These financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with the Public Benefit Entity International Public Sector Accounting Standards (PBE IPSAS) and other applicable financial reporting standards with reduced disclosure concessions applied as appropriate for Tier 2 not-for-profit public benefit entities.

As a registered charity, Tennis Auckland is required to prepare financial statements in accordance with NZ GAAP as specified in Standard XRB A1. The entity is a Tier 2 not-for-profit reporting entity as it has total expenditure less than \$30million in the two preceding reporting periods.

The financial statements have been prepared on a historical cost basis unless stated otherwise. The statement of cash flows has been prepared using the direct method.

These financial statements are presented in New Zealand Dollars, which is Tennis Auckland's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

The accounting policies have been applied consistently for all accounting periods. The presentation of certain comparative figures has been restated to align with current year presentation.

USE OF JUDGEMENTS AND ESTIMATES

The preparation of the financial statements in conformity with PBE Accounting Standards Tier 2 requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Key estimates and assumptions used in the preparation of these financial statements are:

- Note 3: the impairment of buildings and improvements for the redevelopment of the ASB Tennis Arena.
- Note 3: useful lives of items of property, plant and equipment.
- The fair value of foreign exchange contracts based on external mark to market valuations.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised in the period in which the estimates are revised and in any future periods affected.

TAXATION

Tennis Auckland is exempt from income tax due to its charitable nature, under section CW 42 of the Income Tax Act 2007.

All amounts are shown exclusive of Goods and Services Tax (GST), except for receivables and payables which are stated inclusive of GST.

Notes to the financial statements (continued)

FOREIGN CURRENCY

Transactions in foreign currencies are translated into New Zealand dollars (functional currency) at spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to New Zealand dollars at the exchange rate at that date. The foreign currency gain or loss on monetary items is recognised in revenue or expenses as part of the surplus or deficit.

2 Significant accounting policies

The accounting policies set out below have been applied in preparing the financial statements for all periods presented.

REVENUE

Revenue from exchange transactions is recognised to the extent that it is probable that the economic benefit will flow to Tennis Auckland and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received.

Interest income is accrued and dividends or similar distributions shall be recognised when Tennis Auckland's right to receive payment is established.

Grants are classified as non-exchange transactions. Revenue from non-exchange transactions is generally recognised in full on receipt. In some cases non-exchange transactions contain a requirement that will result in the repayment of the amount if certain conditions are not met. In this case Tennis Auckland recognises a liability for deferred income and revenue is recognised once these conditions have been satisfied.

NET INTEREST COSTS

Net interest costs comprise interest received and paid.

CASH AND BANK BALANCES

Cash and bank balances comprise cash on hand and cash at bank, deposits on call and highly liquid investments with an original maturity of three months or less.

ACCOUNTS RECEIVABLE AND ACCRUALS

Accounts receivable are recognised at original invoice amount less any allowance for any uncollectible amounts. Bad debts are written off when identified and recognised in the statement of comprehensive revenue and expenses.

ACCOUNTS PAYABLE AND ACCRUALS

Accounts payable and accruals represent liabilities for goods and services provided to Tennis Auckland which have not been paid at the end of the financial year. These amounts are usually settled within 30 days. The liability for wages and salaries including annual leave are recognised in accruals in respect of employee's services.

FOREIGN EXCHANGE CONTRACTS

Tennis Auckland manages its foreign currency exposures for costs relating to the ASB Classic by taking out forward foreign currency contracts. At balance date there is one forward USD exchange contract in place with the ASB Bank, maturing in January 2018. These are derivative financial instruments and are recognised at fair value on the balance sheet with gains and losses recognised through surplus or deficit. The mark to market valuation report for these contracts is provided by ASB Bank.

Notes to the financial statements (continued)

3 Property plant and equipment

	2017				
	Land \$000	Buildings & Improvements \$000	Equipment, Fixtures & Fittings \$000	Work In Progress \$000	Total \$000
COST					
Balance at 1 July 2016	1,707	19,233	585	738	22,263
Additions	-	135	134	1,031	1,300
Disposals	-	-	(146)	-	(146)
Balance at 30 June 2017	1,707	19,368	573	1,769	23,417
DEPRECIATION AND IMPAIRMENT LOSSES					
Balance at 1 July 2016	-	(8,773)	(537)	-	(9,310)
Impairment loss	-	(2,141)	-	-	(2,141)
Depreciation for the year	-	(327)	(32)	-	(359)
Disposals	-	-	141	-	141
Balance at 30 June 2017	-	(11,241)	(428)	-	(11,669)
CARRYING AMOUNT					
At 30 June 2017	1,707	8,127	145	1,769	11,748
At 30 June 2016	1,707	10,460	48	738	12,953

PROPERTY, PLANT AND EQUIPMENT POLICY

All property, plant and equipment is stated at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items. Where an asset is acquired in a non-exchange transaction for nil or nominal consideration the asset is initially measured at its fair value. Any gain or loss on disposal of an item of property, plant and equipment is recognised in surplus or deficit.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the entity. All other repairs and maintenance costs are recognised in surplus or deficit as incurred.

The latest indemnity value for these buildings was \$14,062,000 as provided by the independent valuation dated 30 June 2017 {2016: \$13,790,000}.

Depreciation is charged on a straight line basis on all property, plant and equipment over the estimated useful life of the asset. Land is not depreciated. The assets residual values and useful lives are reviewed, and adjusted prospectively, if appropriate, at the end of each reporting period. The depreciation rates of property, plant and equipment are as follows:

Buildings & Improvements	2%- 10%
Equipment, Fixtures & Fittings	25%-40%
Work In Progress	0%

At each balance date the carrying amounts of items of property plant and equipment are assessed to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of the assets and are recognised in surplus or deficit.

Notes to the financial statements (continued)

WORK IN PROGRESS

The project to redevelop the ASB Tennis Arena will commence onsite in February 2018. Significant investment in design and consent work is already in place and has been capitalised as work in progress. The project entails demolishing and replacing the Redwood, Yock and Robinson Stands and putting a retractable roof over the Centre Court. Accordingly the carrying book value of the existing stands have been fully impaired and an expense of \$2,141,000 recognised in the current financial year. A number of agreements with funding partners are in place and a construction contract is expected to be awarded in September 2017. This will be a multi-year build and the balance of work in progress will be transferred to buildings and improvements on completion. The age and condition of this infrastructure means that upgrading the venue is a necessary step to support the International Tournaments.

4 Loans and borrowings

BANK LOAN	2017 \$000	2016 \$000
Current	148	140
Non-current	1,108	1,261
	1,256	1,401

LOANS AND BORROWINGS POLICY

The ASB Bank mortgage is classified as a financial liability and is measured at amortised cost. The loan is secured over the land and buildings of Tennis Auckland. This is a 10 year loan with a final repayment date in June 2024, and is subject to interest and principal repayments. The interest rate on the loan is 5.30% (2016: 5.80%). There is a right to make lump sum repayments of the principal. Tennis Auckland has complied with all its banking covenants throughout the year.

5 Revenue in advance

REVENUE RECEIVED IN ADVANCE	2017 \$000	2016 \$000
Current	388	324
Non-current	450	600
	838	924

Revenue has been received in advance for the naming rights of the ASB Tennis Arena and donations received for the redevelopment of the ASB Tennis Arena.

REVENUE RECEIVED IN ADVANCE POLICY

Revenue is deferred and recognised as a liability if there is a condition attached that requires the revenue to be used for a specified purpose or returned. This revenue will be recognised when the conditions have been satisfied.

6 Operating leases

	2017 \$000	2016 \$000
Not later than one year	137	108
Later than one year and not later than five years	177	233
Later than five years	652	662
Minimum lease payments	966	1,003

Notes to the financial statements (continued)

Tennis Auckland has operating commitments to lease land and motor vehicles. Tennis Auckland leases the land situated on the corner of Stanley Street and Domain Drive. The commencement date of the agreement was 9 September 2011. The initial term of the agreement was for 35 years with the option to extend for a further 15 years. During the financial year, Tennis Auckland enacted the lease extension option and the lease now expires on 1 September 2061. The rent payments under the lease agreement are subject to CPI adjustments.

OPERATING LEASES POLICY

Payments made under operating leases are recognised in surplus or deficit on a straight-line basis over the term of the lease.

7 Related parties

KEY MANAGEMENT PERSONNEL

During the year, overall remuneration of \$773,000 (2016: \$912,000) was paid to 7 (2016: 7) members of Tennis Auckland's key management personnel.

TRANSACTIONS INVOLVING RELATED ENTITIES

During the 30 June 2017 year, Tennis Auckland received donations for the ASB Tennis Arena redevelopment totalling \$23,000 (2016: nil) from members of the Board of Directors. Sponsorships of \$52,000 (2016: \$52,000) were received from companies where a Board member has an ownership or key management role. Tennis Auckland also paid suppliers for legal services of \$87,000 (2016: \$75,000), acoustics design services of \$29,000 (2016: nil), and consultancy services of \$13,000 (2016: \$10,000) where a member of the Board has an ownership or key management role.

8 Capital commitments

Tennis Auckland has capital commitments relating to the ASB Tennis Arena redevelopment of \$1,100,000. There were no other capital commitments entered into as at 30 June 2017 (2016: nil).

9 Contingent liabilities

There are no contingent liabilities as at 30 June 2017 (2016: nil).

10 Subsequent events

There were no events subsequent to balance date that would materially affect the financial statements (2016: nil).

INDEPENDENT AUDITOR'S REPORT

To the Directors of Tennis Auckland Region Incorporated



REPORT ON THE FINANCIAL STATEMENTS

Opinion

In our opinion, the accompanying financial statements of Tennis Auckland Region Incorporated (the incorporated society) on pages 4 to 12:

- i. present fairly in all material respects the incorporated society's financial position as at 30 June 2017 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with Public Benefit Entity Standards Reduced Disclosure Regime (Not-For-Profit).

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 30 June 2017;
- the statements of comprehensive revenue and expense, changes in equity and cash flows for the year then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the incorporated society in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the Auditor's Responsibilities for the Audit of the financial statements section of our report.

Our firm has also provided other services to the incorporated society in relation to other accounting and advisory services. Subject to certain restrictions, partners and employees of our firm may also deal with the incorporated society on normal terms within the ordinary course of trading activities of the business of the incorporated society. These matters have not impaired our independence as auditor of the incorporated society. The firm has no other relationship with, or interest in, the incorporated society.

Other Information

The Directors, on behalf of the incorporated society, are responsible for the other information included in the entity's Annual Report. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Use of this Independent Auditor's Report

This report is made solely to the Directors as a body. Our audit work has been undertaken so that we might state to the Directors those matters we are required to state to them in the Independent Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Directors as a body for our audit work, this report, or any of the opinions we have formed.

Responsibilities of the Directors for the financial statements

The Directors, on behalf of the incorporated society, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being Public Benefit Entity Standards Reduced Disclosure Regime (Not-For-Profit));
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an Independent Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

https://www.xrb.govt.nz/Site/Auditing_Assurance_Standards/Current_Standards/Page8.aspx.

This description forms part of our Independent Auditor's Report.

KPMG
Auckland

12 September 2017





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